March 26, 2001 Research and Statistics Department Bank of Japan

Addition of "software investment" and related change of release forms in Short- term Economic Survey of Enterprises in Japan ,TANKAN

From the March 2001 TANKAN survey, "software investment" is being added. In the release forms, "software investment" and "software and fixed investments" will also be added. Please see Appendix 1.

--The "Fixed Investment of Financial Institution Survey" will be changed in the same way.

Due to this addition, the tables on p. 4-5 in the "TANKAN Summary", published on the first release day, will be changed as shown in Appendix 2. --As for "The Comprehensive Data Set" which is up-loaded to our Web site on the second release day, a few pages including the new items will be added. There is no change in the "TANKAN Outline".

The nominal yen-denominated figures of "software investment" will be released on the first release day, April 2, which will only occur for the March 2001 survey, since it is the first survey to include the software investments. --From June, these figures will be published on the second release day, which is the same as the other nominal yen-denominated figures in TANKAN.

Addition of "Software Investment" from March survey 2001 to TANKAN

1. Definition

The amount of computer software investment newly capitalized as intangible fixed assets during the term.

-- Outlays for capitalized investment for software both for sale and for internal use.

This definition is different from that of "computer software investment" in the SNA (System of National Accounts), which is the amount of sales^{*} of order-made software in the information service industry. As a result, "software investment" in the TANKAN survey is the amount of both order-made and self-developed software investment newly capitalized as intangible fixed assets. "Computer software investment" in the SNA includes outlays for order-made software including these booked as expenses, but does not include outlays for self-developed software.

* Including sale to governments and financial institutions (All enterprises TANKAN does not include them).

TANKAN

Difference in coverage between TANKAN and SNA<conceptual diagram>

	capitalized as intangible fixed assets	expenses	
Order-made		, ,	
Self-developed			> SNA
Order-made		-	
Self -developed			
	Self –developed Order-made	Order-made fixed assets Self -developed Order-made	fixed assets Order-made Self -developed Order-made

Note: This table is made from the view of the accounting operations of firms ordering software, or the demand side. "Computer software investment" in the SNA is based on supply side statistics, thus the purpose, "for sale" or "not for sale", does not matter.

2.Nominal Yen-denominated Figures

				(100 million yen)
		FY 2000	FY 2001	
				Percentage share within software and fixed investments
Large	Manufacturing			
enterprises	Non-manufacturing			
enterprises	All industries			
Middle- sized	Manufacturing			
enterprises	Non-manufacturing			
enterprises	All industries			
Small	Manufacturing			
enterprises	Non-manufacturing			
enterprises	All industries			
	Manufacturing			
ALL enterprises	Non-manufacturing			
	All industries			

In this March survey the figures above are released on the first day. From the next survey, they will be released on the second day, as are the other nominal yen-denominated figures in TANKAN.

TANKAN Summary (March 2001)

108th Short-Term Economic Survey of All Enterprises in Japan 175th Short-Term Economic Survey of Principal Enterprises in Japan

Appendix 2

April 2, 2001 Research and Statistics Department

Number of sample enterp	orises		
	Manufacturing	Nonmanufacturing	

Memo: Average of predicted exchange rates expected by large manufacturing enter	prises

Bank of Japan (yen per US dollar)

-		
	- March 30th.	

	FY2000			FY2001		
		1H	2H		1H	2H
Dec 2000 survey				-	-	-
Mar 2001 survey						

1. Business Conditions

														(Net pe		espondents w	ho reported '	"Favorable")
			Large ei	nterprises					Medium-siz	ed enterprise			Small enterprises					
	Dec 200			Mar 200	1 survey		Dec 200	0 survey			1 survey		Dec 200	Dec 2000 survey Mar 2001 survey				
	Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result		Forecast	
				Changes in		a				Changes in		a				Changes in		C1
				revision		Changes				revision		Changes				revision		Changes
Manufacturing																		
Textiles																		
Lumber & wood products																		
Pulp & paper																		
Chemicals																		
Petroleum & coal products																		
Ceramics, stone & clay																		
Iron & steel																		
Nonferrous metals																		
Food & beverages																		
Processed metals																		
Industrial machinery																		
Electrical machinery																		
Shipbuilding & heavy machinery																		
Motor vehicles																		
Precision machinery																		
Basic materials																		
Processing																		
Nonmanufacturing																		
Construction																		
Real estate																		
Wholesaling																		
Retailing																		
Transportation																		
Communications																		
Electric & gas utilities																		
Services																		
Leasing																		
All industries																		

	All Enterprises									
Manufacturing										
Nonmanufacturing										
All industries										

(Notes) 1. Response rate = The number of enterprises responding to the question of Business Conditions (or that of financial institutions responding to the question of Fixed Investments) / The number of sample enterprises * 100

2. Actual result: Judgement at the time of the survey, Forecast: Judgement at the time of three months hence.

Changes in revision of actual results = "Actual results of current survey" minus "Actual results of the previous survey". Changes of forecast = "Forecast of current survey" minus "Actual results of current survey".

1. Business Conditions (Continued)

			Principal Enterprises				
	Dec 200	0 survey					
	Actual result	Forecast	Actual result		Forecast		
				Changes in revision		Changes	
Manufacturing							
Textiles							
Pulp & paper							
Chemicals							
Petroleum refining							
Ceramics, stone & clay							
Iron & steel							
Nonferrous metals							
Food & beverages							
Processed metals							
Industrial machinery							
Electrical machinery							
Shipbuilding & heavy machinery							
Motor vehicles							
Precision machinery							
Basic materials							
Processing							
Nonmanufacturing							
Construction							
Real estate							
Wholesaling							
Retailing							
Transportation							
Communications							
Electric & gas utilities							
Services							
Leasing							
All industries							

<Memo> Percentage share of the number of respondents choosing each alternative (Actual result)

						(%,% points
	I	Dec 2000 surve	У	I	ey .	
	Large enterprises	Medium-sized enterprises	Small enterprises	Large enterprises	Medium-sized enterprises	Small enterprises
Manufacturing						
1.Favorable						
2.Not so favorable						
3.Unfavorable						
Nonmanufacturing						
1.Favorable						
2.Not so favorable						
3.Unfavorable						

(Note) Business Conditions DI = Percentage share of enterprises responding for "Favorable" minus "Unfavorable"

2. Supply and Demand Conditions, Inventories, and Prices

		n					(% poir
				Large en	terprises		
		Dec 200) survey				
		Actual result	Forecast	Actual result		Forecast	
					Changes in revision		Change
Supply and demand conditions for products and services:	Manufacturing						
Diffusion index of "Excess demand" minus	Basic materials						
"Excess supply"	Processing						
Supply and demand conditions for products overseas:	Manufacturing						
Diffusion index of "Excess demand" minus	Basic materials						
"Excess supply"	Processing						
	1			1			
Inventory level of finished goods and merchandise:	Manufacturing						
Diffusion index of "Excessive or somewhat excessive"	Basic materials						
minus "Insufficient or somewhat insufficient"	Processing						
Wholesalers' inventory level:	Manufacturing						
Diffusion index of "Excessive or somewhat excessive"	Basic materials						
minus "Insufficient or somewhat insufficient"	Processing						
	1			I			
Change in output prices:	Manufacturing						
Diffusion index of "Rise" minus "Fall"	Basic materials						
	Processing						
Change in input prices:	Manufacturing						
Diffusion index of "Rise" minus "Fall"	Basic materials						
	Processing						

(% points)

							(% points
				Small er	iterprises		
		Dec 200	0 survey		Mar 200	1 survey	
		Actual result	Forecast	Actual result		Forecast	
					Changes in		
	1				revision		Changes
Supply and demand conditions for products and services:	Manufacturing						
Diffusion index of "Excess demand" minus	Basic materials						
"Excess supply"	Processing						
Supply and demand conditions for products overseas:	Manufacturing						
Diffusion index of "Excess demand" minus	Basic materials						
"Excess supply"	Processing						
Inventory level of finished goods and merchandise:	Manufacturing						
Diffusion index of "Excessive or somewhat excessive"	Basic materials						
minus "Insufficient or somewhat insufficient"	Processing						
Wholesalers' inventory level:	Manufacturing						
Diffusion index of "Excessive or somewhat excessive"	Basic materials						
minus "Insufficient or somewhat insufficient"	Processing						
Change in output prices:	Manufacturing						
Diffusion index of "Rise" minus "Fall"	Basic materials						
	Processing						
Change in input prices:	Manufacturing						
Diffusion index of "Rise" minus "Fall"	Basic materials						
	Processing						

3. Sales and Current Profits

(Year-to-year growth rate, %)

Sales		u		1	
		FY2000		FY2001	
		—	Adjustment	.	Adjustment
		(Forecast)	ratio	(Forecast)	ratio
	Manufacturing				-
Large enterprises	Domestic Sales				-
	Exports				-
	Nonmanufacturing				-
Medium-sized enterprises	Manufacturing				-
	Nonmanufacturing				-
Small enterprises	Manufacturing				-
	Nonmanufacturing				-
All Enterprises	All industries				-
Principal Enterprises	Manufacturing				-
1	Nonmanufacturing				-

1H FY2000	2H FY2000		1H FY2001		2H FY2001	
		Adjustment		Adjustment		Adjustment
	(Forecast)	ratio	(Forecast)	ratio	(Forecast)	ratio
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-

Current Profits

Current Florins		1			
		FY2000		FY2001	
			Adjustment		Adjustment
		(Forecast)	ratio	(Forecast)	ratio
	Manufacturing				-
Large enterprises	Basic materials				-
	Processing				-
	Nonmanufacturing				-
Medium-sized enterprises	Manufacturing				-
	Nonmanufacturing				-
Small enterprises	Manufacturing				-
	Nonmanufacturing				-
All Enterprises	All industries				-
Principal Enterprises	Manufacturing excluding petroleum refining				-
	Nonmanufacturing excluding electric & gas utilities				-

1H FY2000	2H FY2000		1H FY2001		2H FY2001	
		Adjustment		Adjustment		Adjustment
	(Forecast)	ratio	(Forecast)	ratio	(Forecast)	ratio
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-

Ratio of Current Profit to Sales

		FY2000		FY2001	
			Adjustment		Adjustment
		(Forecast)	ratio	(Forecast)	ratio
Large enterprises	Manufacturing				-
	Nonmanufacturing				-
Medium-sized enterprises	Manufacturing				-
	Nonmanufacturing				-
Small enterprises	Manufacturing				-
	Nonmanufacturing				-
All Enterprises	All industries				-
Principal Enterprises	Manufacturing excluding petroleum refining				-
	Nonmanufacturing excluding electric & gas utilities				-

(Note) Adjustment ratios are calculated as the percentage change of the figures between present and previous surveys.

1H FY2000	2H FY2000		1H FY2001		2H FY2001	(%, % point
1111 1 2000	2111 1 2000	Adjustment	111112001	Adjustment	2001	Adjustment
	(Forecast)	ratio	(Forecast)	ratio	(Forecast)	ratio
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-
				-		-

(Year-to-year growth rate, %)

4. Fixed Investments

Fixed Investmen	nts		(Year-to-year g	rowth rate, %)
		FY2000		FY2001	
			Adjustment		Adjustment
		(Forecast)	ratio	(Forecast)	ratio
	Manufacturing				-
Large enterprises	Nonmanufacturing				-
	All industries				-
Medium-sized	Manufacturing				-
enterprises	Nonmanufacturing				-
	All industries				-
	Manufacturing				-
Small enterprises	Nonmanufacturing				-
	All industries				-
	Manufacturing				-
All Enterprises	Nonmanufacturing				-
-	All industries				-

Software Investi	nent		(Year-to-year g	rowth rate, %)
		FY2000		FY2001	
			Adjustment		Adjustment
		(Forecast)	ratio	(Forecast)	ratio
	Manufacturing		-		-
Large enterprises	Nonmanufacturing		-		-
	All industries		-		-
Medium-sized	Manufacturing		-		-
enterprises	Nonmanufacturing		-		-
	All industries		-		-
	Manufacturing		-		-
Small enterprises	Nonmanufacturing		-		-
	All industries		-		-
	Manufacturing		-		-
All Enterprises	Nonmanufacturing		-		-
	All industries		-		-

Software and Fin	xed Investments		(Year-to-year g	rowth rate, %]
		FY2000		FY2001	
			Adjustment		Adjustment
		(Forecast)	ratio	(Forecast)	ratio
	Manufacturing		-		-
Large enterprises	Nonmanufacturing		-		-
	All industries		-		-
Medium-sized	Manufacturing		-		-
enterprises	Nonmanufacturing		-		-
	All industries		-		-
	Manufacturing		-		-
Small enterprises	Nonmanufacturing		-		-
	All industries		-		-
	Manufacturing		-		-
All Enterprises	Nonmanufacturing		-		-
	All industries		-		-

Production Capa	acity		(Ne	t percentage of r	espondents who	reported "Exce	ssive capacity
		Dec 200	0 survey	Mar 2001 survey			
		Actual result	Forecast	Actual result		Forecast	
					Changes in		
					revision		Changes
	Manufacturing						
Large enterprises	Nonmanufacturing						
	All industries						
Medium-sized	Manufacturing						
enterprises	Nonmanufacturing						
	All industries						
	Manufacturing						
Small enterprises	Nonmanufacturing						
	All industries						
	Manufacturing						
All Enterprises	Nonmanufacturing						
	All industries						

5. Employment

Employment Co	nditions		(Net per	centage of respo	ondents who repo	orted "Excessive	e employment")
		Dec 200) survey		Mar 200	1 survey	
		Actual result	Forecast	Actual result		Forecast	
					Changes in revision		Changes
Large enterprises	Manufacturing Nonmanufacturing						
5 I I	All industries						
Medium-sized enterprises	Manufacturing Nonmanufacturing						
Small enterprises	All industries Manufacturing Nonmanufacturing						
······································	All industries						
All Enterprises	Manufacturing Nonmanufacturing All industries						
Principal Enterprises	Manufacturing Nonmanufacturing All industries						

	Mar 2000	June 2000	Sept 2000	Dec 2000
Large enterprises				
Medium-sized enterprises				
Small enterprises				
All Enterprises				
Principal Enterprises				

Hiring New Graduates *(All industries)

(special survey for December)	(Year-to-year growth rate, %)			
	FY2000	FY2001		
Large enterprises	-	-		
Medium-sized enterprises	-	-		
Small enterprises	-	-		
All Enterprises	-	-		
Principal Enterprises	-	-		

*Percentage change of scheduled figures against the actual figures of the previous year.

6. Corporate Finance

Liquidity Ratio =

Financial Position (All industrie	(Diffusion index of "Easy" minus "Tight", % points)					
	Dec 2000 survey		Mar 2001 survey			
	Actual result	Actual result Forecast Ac			Forecast	
				Changes in		
				revision		Changes
Large enterprises						
Medium-sized enterprises						
Small enterprises						
All Enterprises						
Principal Enterprises						

Lending Attitude of Financial Institutions(All industries)

(Diffusion index of "Accommodative" minus "Severe", % points)

	Dec 2000 survey		Mar 2001 survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes in		
				revision		Changes
Large enterprises						
Medium-sized enterprises						
Small enterprises						
All Enterprises						
Principal Enterprises						

Change in Interest Rate on Loan (All industries)			(Diffusion index of "Rise" minus "Fall", % points)			
	Dec 2000 survey		Mar 2001 survey			
	Actual result Forecast A		Actual result		Forecast	Ĩ
				Changes in		
				revision		Changes
Large enterprises						
Medium-sized enterprises						
Small enterprises						
All Enterprises						
Principal Enterprises						

Liquidity Ratio (All industries)				(months)
	Mar 2000	June 2000	Sept 2000	Dec 2000
Large enterprises				
Medium-sized enterprises				
Small enterprises				
All Enterprises				
Principal Enterprises				
(Seasonally adjusted)				

Quarter-end balance of cash, deposits, and short-term investment in securities

Monthly average sales during the fiscal year which covers the related quarter

7. Overseas Activities (special survey for June and December)

Overseas Production and Investments(Manufacturing) (Y			Year-to-year g	rowth rate, %)	
		FY2000		FY2001	
			Adjustment		Adjustment
		(Forecast)	ratio	(Forecast)	ratio
Large	Overseas production	-	-	-	-
enterprises	Share of overseas production	-	-	-	-
	Overseas investments	-	-	-	-
	Share of overseas investments	-	-	-	-
Principal	Overseas production	-	-	-	-
Enterprises	Share of overseas production	-	-	-	-
	Overseas investments	-	-	-	-
	Share of overseas investments	-	-	-	-

(Notes) 1. In principle, overseas production and investments of affiliates are aggregated.

2. Partly includes yen conversion estimates in the case of foreign currency dominated transaction.

3. Percentages share of overseas production

= Value of overseas production / (Value of sales + Value of overseas production) * 100

Percentages share of overseas investments

= Value of overseas investments / (Value of domestic investments + Value of overseas investments) * 100

4. The figures include respondents with no overseas affiliates.

Appendix: Fixed Investments of Financial Institutions

		FY2000	,	FY2001	rowth rate, %
		112000	Adjustment	112001	Adjustment
		(Forecast)	ratio	(Forecast)	ratio
Fixed Investi	ments of Financial institutions				-
	Banks				-
	Securities companies				-
	Insurance companies				-
	-				
Software Inv	estment of Financial institutions		-		-
	Banks		-		-
	Securities companies		-		-
	Insurance companies		-		-
Software and	Fixed Investments of Financial		-		-
institutions	Banks		-		-
	Securities companies		-		-
	Insurance companies		-		-

(special survey for June and December) (Year-to-year growth rate, %) FY2000 FY2001 Adjustment Adjustment (Forecast) ratio (Forecast) ratio Investments for Computerizing of Financial ----Banks institutions _ ---Securities companies _ -Insurance companies --

(Note) Figures in parentheses are the number of respective financial institutions.

No change on P.6 to P.10 (graphs).