# TANKAN Summary (June 2004)

121st Short-term Economic Survey of Enterprises in Japan

#### Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	4,243	6,173	10,416	97.1%
Large Enterprises	1,183	1,243	2,426	98.1%
Medium-sized Enterprises	1,151	1,678	2,829	97.5%
Small Enterprises	1,909	3,252	5,161	96.3%
Financial institutions	-	-	210	99.5%
Responding Period: May 2	26 to June 30			

Memo: Average of predicted exchange rates expected by large manufacturing enterprises.

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per US dollar)		

					(yen p	er US dollar)
	FY 2003			FY 2004		
		1H	2H		1H	2H
March 2004 Survey	114.45	118.02	110.99	108.43	108.49	108.38
June 2004 Survey	113.81	117.99	109.85	106.21	106.36	106.07

1.Business Conditions

(Diffusion index of "Favorable" minus "Unfavorable", %points)

	Large Enterprises						Medium-size	d Enterprise	8					nterprises				
	March 200	04 Survey		June 200	4 Survey		March 20	04 Survey		June 200	4 Survey		March 20	04 Survey		June 200	4 Survey	
	Actual result	Forecast	Actual result	t	Forecast		Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result	t	Forecast	
				Changes		Changes				Changes		Changes				Changes		Changes
Manufacturing	12	12	22	10	21	-1	5	1	11	6	7	-4	-3	-3	2	5	2	0
Textiles	-6	4	2	8	6	4	-13	-12	-11	2	-12	-1	-41	-37	-40	1	-34	6
Lumber & Wood products	15	8	0	-15	8	8	-3	-8	-12	-9	-6	6	-24	-15	-17	7	-16	1
Pulp & Paper	15	22	13	-2	22	9	-2	-2	-2	0	-4	-2	-15	-15	-12	3	-2	10
Chemicals	6	6	14	8	10	-4	3	0	5	2	9	4	4	11	15	11	16	1
Petroleum & Coal products	5	14	23	18	14	-9	19	-4	20	1	5	-15	-14	-24	-32	-18	-25	7
Ceramics, Stone & Clay	-10	-8	10	20	6	-4	-28	-31	-28	0	-39	-11	-33	-36	-32	1	-31	1
Iron & Steel	-2	20	44	46	48	4	23	8	54	31	34	-20	17	15	30	13	24	-6
Nonferrous metals	10	11	31	21	21	-10	23	27	34	11	27	-7	15	4	13	-2	19	6
Food & Beverages	10	4	12	2	14	2	-4	-10	-5	-1	-2	3	-9	-7	-4	5	-1	3
Processed metals	3	-11	11	8	5	-6	-13	-13	0	13	-1	-1	5	1	12	7	8	-4
Industrial machinery	21	24	31	10	33	2	14	17	26	12	24	-2	11	9	13	2	14	1
Electrical machinery	6	17	25	19	30	5	15	7	15	0	11	-4	12	8	17	5	14	-3
Shipbuilding & Heavy machinery etc.	7	-3	0	-7	0	0	18	-4	11	-7	2	-9	-16	-9	0	16	-4	-4
Motor vehicles	42	25	38	-4	30	-8	27	7	27	0	15	-12	35	12	37	2	20	-17
Precision machinery	28	26	36	8	31	-5	30	39	43	13	38	-5	13	17	21	8	19	-2
Basic materials	3	8	18	15	17	-1	1	-2	7	6	1	-6	-15	-14	-11	4	-9	2
Processing	17	14	24	7	23	-1	7	3	13	6	10	-3	4	3	10	6	9	-1
Nonmanufacturing	5	7	9	4	11	2	-7	-6	-1	6	-3	-2	-20	-21	-18	2	-18	0
Construction	-20	-24	-14	6	-14	0	-24	-32	-27	-3	-29	-2	-30	-46	-33	-3	-42	-9
Real estate	19	15	7	-12	5	-2	-6	-3	3	9	3	0	-4	3	4	8	4	0
Wholesaling	12	13	21	9	25	4	-5	0	2	7	-1	-3	-22	-18	-13	9	-14	-1
Retailing	3	6	-4	-7	7	11	-11	-2	-16	-5	-8	8	-23	-17	-27	-4	-19	8
Transportation	0	-1	10	10	11	1	-18	-15	-10	8	-11	-1	-10	-13	-7	3	-11	-4
Communications	8	18	11	3	10	-1	21	19	31	10	23	-8	0	17	9	9	20	11
Information services	13	25	16	3	22	6	9	18	26	17	23	-3	-5	15	2	7	17	15
Electric & Gas utilities	15	9	11	-4	9	-2	20	13	24	4	15	-9	0	-6	0	0	-6	-6
Services for businesses	18	26	20	2	21	1	10	12	20	10	19	-1	-6	-14	-3	3	-7	-4
Services for individuals	4	4	8	4	16	8	-14	-3	0	14	-3	-3	-16	-9	-10	6	-3	7
Restaurants & Accommodations	-25	-7	4	29	8	4	-19	-8	-12	7	-10	2	-34	-21	-27	7	-19	8
Leasing	27	22	19	-8	6	-13	-2	-6	2	4	0	-2	-6	-19	-9	-3	-7	2
All industries	9	9	16	7	16	0	-2	-2	3	5	1	-2	-13	-15	-10	3	-10	0

		All Enterprises							
Manufacturing	4	2	10	6	9	-1			
Nonmanufacturing	-11	-11	-8	3	-8	0			
All industries	-5	-6	0	5	-1	-1			

Notes) 1. Response rate = The number of enterprises that responded to the question on Business Conditions / The number of sample enterprises\*100

2. Actual result: Judgement at the time of the survey, Forecast: Judgement at the time of three months hence.

Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey"

Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"

3. "Shipbuilding & Heavy machinery etc." indicates Transportation machinery excluding Motor vehicles.

#### July 1, 2004 Research and Statistics Department Bank of Japan

Not to be released before 8:50 a.m. on Thursday, July 1, 2004

## 1. Business Conditions (Continued)

	М	arch 2004 Surv	ey	June 2004 Survey						
		Actual result			Actual resul	t	Forecast			
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprise	
Manufacturing	12	5	-3			2	21	7		
1.Favorable	24	24	22	30	28	24	26	22	2	
2.Not so favorable	64	57	53	62	55	54	69	63	5	
3.Unfavorable	12	19	25	8	17	22	5	15	2	
Nonmanufacturing	5	-7	-20	9	-1	-18	11	-3	-1	
1.Favorable	19	15	12	21	18	13	20	15	1	
2.Not so favorable	67	63	56	67	63	56	71	67	:	
3.Unfavorable	14	22	32	12	19	31	9	18	3	

 3.Unfavorable
 14
 22
 32

 (Note)
 Business Conditions DI = Diffusion index of "Favorable" minus "Unfavorable"

## 2. Supply and Demand Conditions, Inventories, and Prices

							(%points)							(%points)
				Large Er	nterprises						Small En	terprises		
		March 200	04 Survey		June 200	4 Survey			March 200	4 Survey		June 2004	Survey	
		Actual	Forecast	Actual		Forecast				Forecast	Actual		Forecast	
		result		result	Changes		Changes		result		result	Changes		Changes
Domestic Supply and Demand Conditions for Products	Manufacturing	-15	-16	-10	5	-11	-1	Domestic Supply and Demand Conditions for Products Manufacturing	-27	-28	-26	1	-26	0
and Servives:	Basic materials	-16	-16	-12	4	-12	0	and Servives: Basic materials	-38	-37	-37	1	-38	-1
Diffusion index of "Excess demand" minus "Excess supply"	Processing	-15	-16	-11	4	-11	0	Diffusion index of "Excess demand" minus "Excess supply" Processing	-20	-22	-19	1	-21	-2
	Nonmanufacturing	-28	-29	-26	2	-27	-1	Nonmanufacturing	-43	-43	-41	2	-41	0
Overseas Supply & Demand Conditions for Products:	Manufacturing	-2	-4	3	5	0	-3	Overseas Supply & Demand Conditions for Products: Manufacturing	-10	-9	-9	1	-11	-2
	Basic materials	-6	-6	-1	5	-3	-2	Basic materials	-15	-15	-17	-2	-18	-1
Diffusion index of "Excess demand" minus "Excess supply"	Processing	-2	-2	5	7	2	-3	Diffusion index of "Excess demand" minus "Excess supply" Processing	-7	-7	-5	2	-6	-1
Inventory Level of Finished Goods & Merchandise:	Manufacturing	16	/	13	-3			Inventory Level of Finished Goods & Merchandise: Manufacturing	13		13	0		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	15		11	-4			Diffusion index of "Excessive or somewhat excessive" Basic materials	18		18	0		
minus "Insufficient or somewhat insufficient"	Processing	17		13	-4			minus "Insufficient or somewhat insufficient" Processing	11		9	-2		/
Wholesalers' Inventory Level:	Manufacturing	14	/	10	-4			Wholesalers' Inventory Level: Manufacturing	16		15	-1		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	13		9	-4			Diffusion index of "Excessive or somewhat excessive" Basic materials	21		22	1		
minus "Insufficient or somewhat insufficient"	Processing	15		12	-3			minus "Insufficient or somewhat insufficient" Processing	13		10	-3		
Change in Output Prices:	Manufacturing	-15	-15	-10	5	-8	2	Change in Output Prices: Manufacturing	-26	-24	-19	7	-18	1
	Basic materials	2	0	4	2	7	3	Basic materials	-14	-12	-10	4	-11	-1
Diffusion index of "Rise" minus "Fall"	Processing	-24	-22	-18	6	-17	1	Diffusion index of "Rise" minus "Fall" Processing	-33	-32	-24	9	-23	1
	Nonmanufacturing	-20	-20	-19	1	-14	5	Nonmanufacturing	-32	-32	-28	4	-26	2
Change in Input Prices:	Manufacturing	15	18	30	15	28	-2	Change in Input Prices: Manufacturing	26	31	39	13	42	3
	Basic materials	31	30	40	9	34	-6	Basic materials	29	34	39	10	43	4
Diffusion index of "Rise" minus "Fall"	Processing	8	12	25	17	26	1	Diffusion index of "Rise" minus "Fall" Processing	23	31	39	16	42	3
	Nonmanufacturing	-1	0	5	6	7	2	Nonmanufacturing	1	5	14	13	18	4

# 3. Sales and Current Profits

Sales				(Year-	to-year % change)
		FY2003		FY2004	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	1.4	0.7	2.4	2.3
	Domestic Sales	0.6	0.7	1.6	1.8
Large Enterprises	Exports	3.7	0.9	5.1	3.7
	Nonmanufacturing	0.7	-0.3	1.4	0.0
	All industries	1.0	0.1	1.8	0.9
Medium-sized	Manufacturing	4.1	0.8	3.3	1.3
Enterprises	Nonmanufacturing	-0.1	0.7	1.4	0.3
	All industries	0.9	0.7	1.9	0.5
	Manufacturing	2.6	1.0	2.9	1.7
Small Enterprises	Nonmanufacturing	-0.7	0.8	-0.4	0.3
	All industries	0.0	0.8	0.3	0.6
	Manufacturing	2.0	0.8	2.7	2.0
All Enterprises	Nonmanufacturing	0.1	0.2	0.8	0.1
	All industries	0.7	0.4	1.4	0.7

1H FY2003	2H FY2003		1H FY2004		2H FY2004	, <u>,</u>
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
0.8	1.9	1.5	2.7	1.7	2.3	2.7
0.0	1.2	1.5	1.7	1.1	1.5	2.4
3.2	4.2	1.7	5.6	3.7	4.7	3.7
0.8	0.6	-0.3	1.8	0.6	1.0	-0.6
0.8	1.1	0.4	2.1	1.0	1.5	0.7
3.8	4.4	1.4	5.2	1.4	1.5	1.2
-0.9	0.6	1.0	1.5	0.4	1.4	0.1
0.2	1.5	1.1	2.4	0.6	1.4	0.4
1.0	4.2	1.8	4.2	1.6	1.7	1.8
-1.6	0.1	1.5	0.6	0.4	-1.3	0.2
-1.0	0.9	1.6	1.3	0.6	-0.7	0.5
1.3	2.7	1.5	3.3	1.7	2.0	2.3
-0.3	0.5	0.5	1.3	0.5	0.4	-0.2
0.2	1.1	0.8	2.0	0.9	0.9	0.6

(Note) Revision rates are calculated as the percentage change of the figures between the current and the previous survey.

Current Profits				(Year-	to-year % change)
		FY2003		FY2004	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	20.3	2.4	10.6	5.5
	Basic materials	22.5	2.9	14.0	7.3
Large Enterprises	Processing	19.1	2.1	8.8	4.5
	Nonmanufacturing	10.7	4.2	7.0	4.5
	All industries	15.1	3.3	8.8	5.0
Medium-sized	Manufacturing	30.4	7.1	14.9	7.1
Enterprises	Nonmanufacturing	11.6	6.3	13.5	3.4
	All industries	17.3	6.6	14.0	4.7
	Manufacturing	35.7	8.0	17.5	5.4
Small Enterprises	Nonmanufacturing	2.2	5.5	9.2	-2.4
	All industries	9.8	6.2	11.5	-0.2
	Manufacturing	23.2	3.6	12.0	5.7
All Enterprises	Nonmanufacturing	8.7	4.9	8.6	2.6
	All industries	14.4	4.3	10.1	3.9

1H FY2003	2H FY2003		1H FY2004		2H FY2004	to-year /0 change)
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
31.3	12.5	4.2	5.0	0.7	15.3	9.5
33.2	14.3	5.5	9.4	1.2	18.0	12.9
30.2	11.5	3.6	2.5	0.4	13.9	7.7
3.7	17.5	8.2	7.3	2.7	6.8	6.2
15.3	15.0	6.3	6.2	1.7	10.9	7.8
40.6	24.6	12.7	21.8	6.2	10.4	7.8
7.2	14.2	8.0	19.7	2.4	10.1	4.1
17.1	17.4	9.5	20.5	3.7	10.2	5.3
31.4	38.8	12.2	31.2	5.1	8.5	5.6
-8.7	8.9	8.6	27.6	-3.4	-0.3	-1.7
1.0	15.5	9.5	28.7	-0.9	2.0	0.2
32.2	16.9	6.3	9.8	1.9	13.7	8.8
1.5	14.5	8.3	13.1	1.2	5.5	3.7
12.9	15.5	7.4	11.6	1.5	8.9	5.8

(Year-to-year % change)

(Year-to-year % change)

# 3. Sales and Current Profits(Continued)

Ratio of Current Profit to Sales							
		FY2003		FY2004			
			Changes	(Forecast)	Changes		
	Manufacturing	4.90	0.08	5.29	0.16		
Large Enterprises	Nonmanufacturing	3.40	0.15	3.59	0.15		
	All industries	3.99	0.12	4.27	0.17		
Medium-sized	Manufacturing	3.28	0.20	3.65	0.20		
Enterprises	Nonmanufacturing	2.15	0.12	2.40	0.07		
	All industries	2.43	0.14	2.72	0.11		
	Manufacturing	3.14	0.20	3.59	0.13		
Small Enterprises	Nonmanufacturing	2.07	0.09	2.27	-0.07		
	All industries	2.29	0.11	2.55	-0.02		
	Manufacturing	4.34	0.12	4.74	0.17		
All Enterprises	Nonmanufacturing	2.72	0.12	2.93	0.07		
	All industries	3.23	0.12	3.51	0.11		

						(%, %points)
1H FY2003	2H FY2003		1H FY2004		2H FY2004	
		Changes	(Forecast)	Changes	(Forecast)	Changes
4.64	5.14	0.13	4.74	-0.05	5.80	0.36
3.27	3.53	0.28	3.45	0.07	3.73	0.24
3.81	4.16	0.23	3.96	0.03	4.55	0.30
2.68	3.83	0.39	3.11	0.14	4.16	0.25
1.62	2.62	0.17	1.91	0.04	2.85	0.11
1.89	2.92	0.22	2.22	0.07	3.17	0.14
2.60	3.65	0.34	3.27	0.11	3.89	0.14
1.48	2.61	0.17	1.88	-0.07	2.64	-0.05
1.71	2.83	0.21	2.17	-0.04	2.90	-0.01
3.98	4.68	0.21	4.22	0.00	5.21	0.30
2.36	3.05	0.22	2.64	0.02	3.20	0.11
2.87	3.56	0.22	3.14	0.02	3.84	0.19

Net Income (Year-to-year % change								
		FY2003		FY2004				
			Revision rate	(Forecast)	Revision rate			
	Manufacturing	76.6	-11.0	58.4	15.0			
	Basic materials	61.1	-21.9	147.0	49.6			
Large Enterprises	Processing	82.7	-6.4	27.9	-0.4			
	Nonmanufacturing	216.9	-13.3	48.1	12.7			
	All industries	127.4	-12.2	53.2	13.8			
Medium-sized	Manufacturing	41.5	1.6	46.5	9.4			
Enterprises	Nonmanufacturing	77.1	-19.8	69.2	3.0			
	All industries	58.9	-11.3	58.9	5.6			
	Manufacturing	63.7	2.0	42.8	-0.4			
Small Enterprises	Nonmanufacturing	13.8	1.6	39.4	1.3			
	All industries	25.8	1.7	40.5	0.8			
	Manufacturing	69.7	-7.9	54.8	12.0			
All Enterprises	Nonmanufacturing	103.3	-10.8	48.3	8.3			
	All industries	86.6	-9.5	51.2	10.0			

1H FY2003	2H FY2003		1H FY2004		2H FY2004	to-year // enange)
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
56.0	115.0	-22.8	29.4	15.0	97.6	15.0
60.0	65.0	-54.9	73.2	57.8	387.2	41.2
54.1	126.3	-12.5	6.9	-6.3	49.8	4.5
21.4	Profit	-29.8	8.9	13.4	118.5	12.0
35.5	Profit	-26.2	18.5	14.2	107.2	13.5
73.5	26.5	1.5	50.1	9.1	44.2	9.6
-31.2	161.2	-23.9	74.7	-9.9	68.1	6.3
14.0	86.0	-15.9	58.5	1.1	59.0	7.4
62.9	64.3	-1.2	39.0	-3.8	46.0	2.5
-31.8	39.1	4.5	114.0	6.0	19.1	-0.8
-4.5	44.4	3.1	77.2	2.0	25.5	0.0
58.2	85.2	-16.6	32.4	11.6	80.6	12.4
8.0	891.5	-18.1	24.0	10.1	70.3	7.2
27.6	249.7	-17.5	28.1	10.9	74.6	9.4

(Year-to-year % change)

(%, %points)

## 4. Fixed Investment etc.

Fixed Investm	Fixed Investment including Land Purchasing Expenses (Year-to-year % ch										(Year-to	-year % change)
		FY2003		FY2004		1H FY2003	2H FY2003	_	1H FY2004		2H FY2004	
			Revision rate	(Forecast)	Revision rate			Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large	Manufacturing	5.4	-3.7	20.4	8.0	-2.6	12.8	-6.0	42.5	16.3	2.9	0.1
Enterprises	Nonmanufacturing	-0.1	-1.2	-0.5	2.5	0.2	-0.3	-2.1	2.6	2.5	-2.9	2.4
	All industries	1.5	-2.0	5.7	4.3	-0.6	3.3	-3.3	14.1	7.1	-1.2	1.7
Medium-sized	Manufacturing	8.4	1.0	7.7	2.9	4.4	12.1	2.4	21.6	2.7	-4.2	3.0
Enterprises	Nonmanufacturing	1.7	2.4	1.9	4.3	-10.0	13.8	3.1	8.4	0.2	-3.5	8.3
	All industries	3.5	2.0	3.5	3.9	-6.3	13.3	2.9	12.2	1.0	-3.7	6.8
Small	Manufacturing	13.1	3.6	-0.9	14.9	14.1	12.2	5.2	10.3	11.1	-11.5	19.6
Enterprises	Nonmanufacturing	12.3	5.6	-18.3	8.5	30.0	-3.3	9.0	-17.2	11.4	-19.6	5.2
	All industries	12.5	5.1	-14.1	10.2	26.1	0.4	8.0	-11.1	11.3	-17.5	8.9
	Manufacturing	7.0	-1.9	15.3	8.0	0.8	12.6	-3.4	34.1	13.4	-0.2	2.6
All Enterprises	Nonmanufacturing	2.3	0.5	-3.3	3.7	3.3	1.3	0.3	-0.6	3.6	-5.6	3.8
	All industries	3.5	-0.2	2.0	5.0	2.6	4.3	-0.8	8.9	6.7	-4.0	3.4

#### Software Investment (Year-to-year % change) FY2004 FY2003 Revision rate Revision rate (Forecast) Large Manufacturing 7.4 10.2 -7.3 2.7 -0.3 3.3 3.3 Enterprises Nonmanufacturing -8.7 All industries -3.5 5.7 -2.8 3.1 22.8 0.4 18.2 4.3 Medium-sized Manufacturing Enterprises Nonmanufacturing -0.8 -1.7 5.6 -0.1 All industries 1.0 -1.5 6.8 0.3 -7.1 21.4 3.2 Manufacturing -6.4 Small Enterprises Nonmanufacturing 31.2 1.1 -11.1 6.8 22.7 5.9 All industries -0.5 -5.4 7.3 2.9 Manufacturing 8.6 -4.5 1.9 0.0 2.7 All Enterprises Nonmanufacturing -4.1 2.8 All industries -1.0 3.8 -1.3

Land Purchasing Expenses (Year-to-year % chang							
		FY2003		FY2004			
			Revision rate	(Forecast)	Revision rate		
Large	Manufacturing	7.0	32.3	-65.3	-13.2		
Enterprises	Nonmanufacturing	11.2	21.4	-66.7	1.1		
	All industries	10.3	23.6	-66.4	-2.5		
Medium-sized	Manufacturing	47.1	7.5	-74.0	8.3		
Enterprises	Nonmanufacturing	0.4	14.2	-36.9	14.2		
	All industries	5.4	13.1	-42.5	13.8		
Small	Manufacturing	46.5	-0.4	-67.1	38.3		
Enterprises	Nonmanufacturing	68.3	5.0	-72.2	55.0		
	All industries	63.8	4.0	-71.2	51.2		
	Manufacturing	25.4	13.7	-67.3	4.7		
All Enterprises	Nonmanufacturing	26.4	12.7	-63.3	18.5		
	All industries	26.2	12.9	-64.0	15.9		

## Software and Fixed Investment excluding Lanc

Purchasing Expenses (Year-to-year %					
		FY2003		FY2004	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	5.6	-3.2	20.1	7.8
Enterprises	Nonmanufacturing	-1.3	-1.7	2.6	2.5
	All industries	0.7	-2.2	7.9	4.3
Medium-sized	Manufacturing	7.6	0.7	11.6	2.8
Enterprises	Nonmanufacturing	1.6	0.9	5.9	3.3
	All industries	3.1	0.9	7.4	3.2
Small	Manufacturing	8.8	3.8	9.4	13.0
Enterprises	Nonmanufacturing	5.6	5.4	-6.3	6.4
	All industries	6.3	5.0	-2.4	8.3
	Manufacturing	6.3	-1.8	17.4	7.3
All Enterprises	Nonmanufacturing	0.2	-0.3	1.8	3.2
	All industries	1.9	-0.7	6.3	4.

#### Production Capacity

#### (Diffusion index of "Excessive capacity" minus "Insufficient capacity", %points)

		March 200		June 2004 Survey				
		Actual	Forecast	Actual	~	Forecast	ď	
		result		result	Changes		Changes	
Large	Manufacturing	11	8	5	-6	5	0	
Enterprises	Nonmanufacturing	3	1	3	0	1	-2	
	All industries	6	5	5	-1	3	-2	
Medium-sized	Manufacturing	9	8	6	-3	4	-2	
Enterprises	Nonmanufacturing	2	-1	1	-1	-1	-2	
	All industries	5	3	3	-2	2	-1	
Small	Manufacturing	5	3	5	0	2	-3	
Enterprises	Nonmanufacturing	4	2	5	1	3	-2	
	All industries	5	3	4	-1	2	-2	
	Manufacturing	8	6	5	-3	3	-2	
All Enterprises	Nonmanufacturing	3	1	4	1	1	-3	
	All industries	5	4	4	-1	2	-2	

# 4. Fixed Investment etc.(Continued)

	FY2003		FY2004	
		Revision rate	(Forecast)	Revision rate
Financial institutions	37.4	-3.6	-18.0	2.0
Banks	-0.8	-3.1	8.6	2.6
Shinkin banks & Other financial institutions for small businesses	-1.3	6.5	1.6	9.9
Securities companies	11.5	2.3	6.7	17.8
Insurance companies	109.0	-6.5	-39.8	-1.9
Non-deposit money corporations	42.3	-1.9	-23.5	-0.1
(Memo) All industries including Financial institutions	4.3	-0.3	1.4	4.9
Nonmanufacturing including Financial institutions	3.3	0.3	-3.9	3.6

Software Investment of Financial institutions	(Year-to-year % change)			
Financial institutions	-0.7	-1.2	20.0	16.0
Banks	3.1	-0.7	16.4	18.0
Shinkin banks & Other financial institutions for small businesses	-12.0	0.6	12.6	1.7
Securities companies	15.7	2.9	44.8	45.7
Insurance companies	-12.6	-5.4	11.3	-4.5
Non-deposit money corporations	-11.9	-2.2	28.5	15.6
(Memo) All industries including Financial institutions	-0.9	2.9	2.1	5.0
Nonmanufacturing including Financial institutions	-3.4	1.2	4.3	5.7

Land Purchasing Expenses of Financial institutions		(Year-to-	year % change)	
Financial institutions	236.3	0.7	-77.4	26.2
Banks	28.3	5.7	-28.2	83.9
Shinkin banks & Other financial institutions for small businesses	-16.9	14.5	-70.7	-14.1
Securities companies	-100.0	-	-	-
Insurance companies	420.1	-0.9	-79.7	16.2
Non-deposit money corporations	1630.7	0.0	-97.1	309.7
(Memo) All industries including Financial institutions	33.5	11.7	-65.2	16.5
Nonmanufacturing including Financial institutions	35.4	11.3	-64.8	19.0

Software and Fixed Investment excluding Land Purchasing E	xpenses of Finar	cial institutions	(Year-to-	(Year-to-year % change)	
Financial institutions	9.0	-3.4	7.9	7.1	
Banks	0.4	-2.2	13.8	9.1	
Shinkin banks & Other financial institutions for small businesses	-0.5	4.3	14.9	9.6	
Securities companies	16.3	2.7	34.4	38.6	
Insurance companies	31.6	-8.2	-11.2	-4.1	
Non-deposit money corporations	-4.4	-2.6	16.6	4.4	
(Memo) All industries including Financial institutions	2.1	-0.8	6.4	4.7	
Nonmanufacturing including Financial institutions	0.6	-0.4	2.1	3.4	

# 5. Employment

Employment Conditions	(Diffusion index of	"Excessive employment"	minus "Insufficient	t employment", %points)

		March 200	04 Survey	June 2004 Survey			
		Actual result	Forecast	Actual result		Forecast	
					Changes		Changes
Large	Manufacturing	13	11	10	-3	8	-2
Enterprises	Nonmanufacturing	4	2	3	-1	1	-2
	All industries	8	7	6	-2	4	-2
Medium-sized	Manufacturing	4	6	2	-2	0	-2
Enterprises	Nonmanufacturing	4	0	3	-1	-3	-6
	All industries	4	3	3	-1	-2	-4
Small	Manufacturing	3	2	5	2	2	-3
Enterprises	Nonmanufacturing	2	3	5	3	1	-4
	All industries	2	2	5	3	1	-4
	Manufacturing	5	5	6	1	3	-3
All Enterprises	Nonmanufacturing	3	2	4	1	0	-4
	All industries	4	3	4	0	1	-3

Number of Employees (All industries) (Year-to-year %					
	end of	end of	end of	end of	
	June 2003	Sept. 2003	Dec. 2003	Mar. 2004	
Large Enterprises	-	-2.3	-1.8	-1.6	
Medium-sized Enterprises	-	0.4	0.4	-0.1	
Small Enterprises	-	0.8	1.5	0.9	
All Enterprises	-	-0.4	0.1	-0.2	
All Enterprises & Financial institutions	-	-0.5	-0.1	-0.3	
Financial institutions	-	-3.7	-3.9	-1.9	

## Number of New Graduates Hired (All industries)

(Surveyed only in June and December) (Year-to-year % of						
	FY2003		FY2004		FY2005	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	-12.5	1.4	-0.4	3.8	7.4	-
Medium-sized Enterprises	-7.9	-1.8	1.8	-0.1	1.4	-
Small Enterprises	0.7	3.1	5.7	10.5	-5.9	-
All Enterprises	-6.2	1.3	2.7	5.7	0.2	-
All Enterprises & Financial institutions	-6.5	1.6	1.7	5.6	1.9	-
Financial institutions	-10.2	5.4	-11.4	3.9	27.1	-

## 6. Corporate Finance

#### Financial Position (All industries)

(Diffusion index of "Easy" minus "Tight", %points								
	March 20	04 Survey	June 2004 Survey					
	Actual result	sult Forecast Actual						
				Changes				
Large Enterprises	15		18	3				
Medium-sized Enterprises	1		5	4				
Small Enterprises	-11		-8	3				
All Enterprises	-1		2	3				

Lending Attitude of Financial institutions (All industries)

(Diffusion index of "Accommodative" minus "Severe", %points)

	March 20	04 Survey	June 2004 Survey		
	Actual result	Forecast	Actual result		
				Changes	
Large Enterprises	12		16	4	
Medium-sized Enterprises	2		7	5	
Small Enterprises	-2		2	4	
All Enterprises	3		7	4	

Change in Interest Rate on Loans (All industries)

(Diffusion index of "Rise" minus "Fall", %points)

	March 2004	4 Survey	June 2004 Survey					
	Actual result	Forecast	Actual result	Actual result		ual result Forecast		
				Changes		Changes		
Large Enterprises	3	11	3	0	16	13		
Medium-sized Enterprises	7	18	6	-1	21	15		
Small Enterprises	7	18	7	0	22	15		
All Enterprises	6	17	6	0	20	14		

Condition for CP Issuance (All industries)

	(I	Diffusion index of	f "Easy" minus "S	Severe", %points)	
	March 20	04 Survey	June 2004 Survey		
	Actual result	Forecast	Actual result		
				Changes	
Large Enterprises	-4		-1	3	

Ratio of Liquidity (All industries) (Mon									
	end of	end of	end of	end of					
	June 2003	Sept. 2003	Dec. 2003	March 2004					
Large Enterprises	-	1.00	0.96	1.03					
Medium-sized Enterprises	-	1.11	1.12	1.16					
Small Enterprises	-	1.64	1.64	1.71					
All Enterprises	-	1.19	1.18	1.24					

Ratio of Liquidty =

## 7. Business Conditions of Financial institutions

#### **Business Conditions**

(Diffusion index of "Favorable" minus "Unfavorable", %points)

	March 2004 Survey		June 2004 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	33	43	36	3	40	4
Shinkin banks & Other financial institutions for small businesses	11	17	17	6	26	9
Securities companies	59	74	61	2	58	-3
Insurance companies	34	37	48	14	52	4
Non-deposit money corporations	22	45	41	19	64	23
Financial institutions	32	41	40	8	45	5

Production Capacity

(Diffusion index of "Excessive capacity" minus "Insufficient capacity", %points)

	March 2004 Survey		June 2004 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	6	5	4	-2	2	-2
Shinkin banks & Other financial institutions for small businesses	-2	3	-6	-4	-3	3
Securities companies	-4	-4	-4	0	-8	-4
Insurance companies	-3	-3	5	8	2	-3
Non-deposit money corporations	-5	0	-9	-4	-14	-5
Financial institutions	1	1	0	-1	-1	-1

#### Employment Conditions

(Diffusion index of "Excessive employment"minus "Insufficient employment", %points)

	March 20	04 Survey		June 200	4 Survey	
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	4	-3	0	-4	-4	-4
Shinkin banks & Other financial institutions for small businesses	26	12	17	-9	6	-11
Securities companies	-22	-33	-31	-9	-35	-4
Insurance companies	2	-10	-6	-8	-10	-4
Non-deposit money corporations	-5	-9	-4	1	-9	-5
Financial institutions	3	-6	-2	-5	-8	-6

Quarter-end balance of cash, deposits, and securities listed as liquid assets

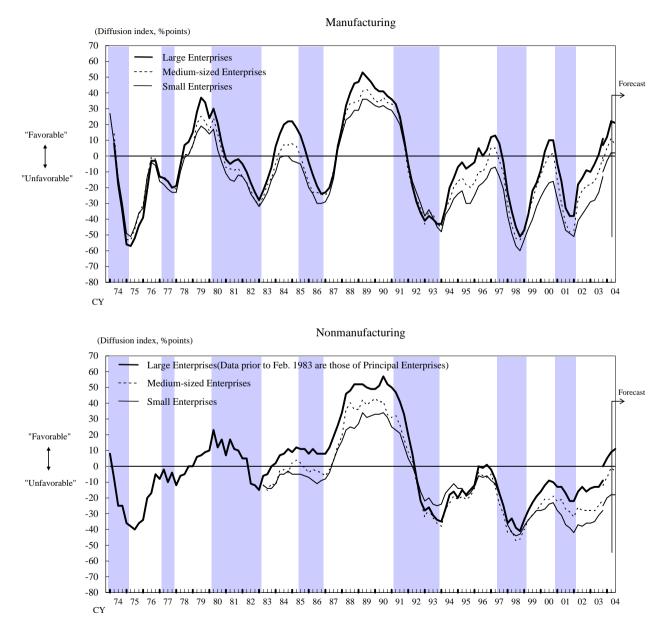
Monthly average sales during the fiscal year, which includes the related quarter

# (Reference Charts)

Notes: 1. Unless otherwise noted, shaded areas indicate periods of recession (according to the Cabinet Office).

- 2. There is no continuity between the figures up to the December 2003 survey and those from the March 2004 survey (As for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown.)
- 3. The "Principal enterprise" survey has been abolished from the March 2004 survey.

# [Business Conditions]



(Diffusion index of "Favorable" min	us "Unfavorable", %points)
-------------------------------------	----------------------------

	Manufacturing									
Large Er	nterprises	Medium-size	d Enterprises	Small Er	Small Enterprises					
Peak	Bottom	Peak	Bottom	Peak	Bottom					
	-57		-53		-51					
	(75/5)		(75/2,5)		(75/5)					
-3	-20	-1	-21	-4	-23					
(76/8,11)	(77/11)	(76/8)	(78/2)	(76/8)	(77/11,78/2)					
37	-28	25	-31	19	-32					
(79/8)	(83/2)	(79/8)	(83/2)	(79/8)	(83/2)					
22	-24	8	-25	0	-30					
(84/11,85/2)	(86/11)	(85/2)	(87/2)	(84/8,11)	(86/8,11)					
53	-43	42	-45	36	-48					
(89/5)	(93/11,94/2)	(89/8)	(94/2)	(89/5,8)	(94/2)					
13	-51	5	-53	-7	-60					
(97/6)	(98/12)	(97/3,6)	(98/12)	(97/6)	(98/12)					
10	-38	2	-48	-16	-51					
(00/9,12)	(01/12,02/3)	(00/12)	(01/12)	(00/12)	(02/3)					

	J	une 2004 surve	e 2004 survey									
	Large	Medium-sized	Small									
	Enterprises	Enterprises	Enterprises									
Actual result	22	11	2									
Forecast	21	7	2									

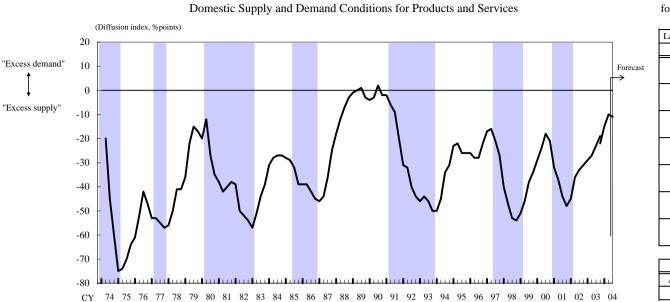
#### Peaks and Bottoms of Business Conditions (from May 1983)

#### (Diffusion index of "Favorable" minus "Unfavorable", %points)

	· · · ·	Nonmanu	Ifacturing						
Large E	nterprises	Medium-size	d Enterprises	Small Er	Small Enterprises				
Peak	Bottom	Peak	Bottom	Peak	Bottom				
	-6		-15		-14				
	(83/5)		(83/8)		(83/8,11)				
12	8	4	-6	-3	-11				
(85/5)	(86/2,8,11,87/2)	(85/5)	(87/2)	(84/11)	(86/8)				
57	-35	43	-38	34	-25				
(90/8)	(94/2)	(90/2)	(94/2)	(89/5,90/8)	(93/11)				
1	-41	-4	-47	-6	-44				
(96/11)	(98/12)	(96/5)	(98/9)	(96/5,11)	(98/9)				
-9	-22	-19	-32	-23	-42				
(00/9)	(01/12,02/3)	(00/12)	(02/3)	(00/12)	(02/3)				

	J	June 2004 survey									
	Large	Medium-sized	Small								
	Enterprises	Enterprises	Enterprises								
Actual result	9	-1	-18								
Forecast	11	-3	-18								

# [Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]



Peaks and Bottoms of Domestic Supply and Demand Conditions for Products and Services (from May 1974)

(Diffusion index of "Excess demand" minus "Excess supply", %points Manufasturin a Entanni

Large Manufact	uring Enterprises
Peak	Bottom
	-75
	-75 (75/2)
-42	-57 (77/11)
(76/8)	
-12	-57 (83/2)
(80/5)	
-27	-46
(84/8,11)	(87/2)
2	-46 (87/2) -50 (93/11,94/2) -54 (98/12) -48 (01/12)
(90/8)	(93/11,94/2)
-16	-54
(97/6)	(98/12)
-18	-48
(00/9)	(01/12)

June 2004 survey									
Actual result	-10								
Forecast	-11								
Forecast	-11								

Peaks and Bottoms of Prices (from May 1974)
---

	(Diffusion index, %points)
	100 Output prices
	80 - Input prices
	60 -
"Rise"	
ţ	
"Fall"	

Prices

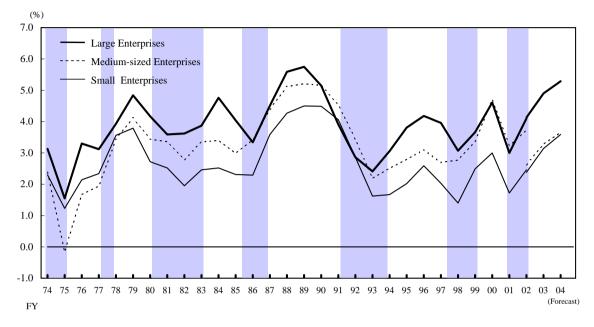
CY 74 75 76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 99 00 01	02 03 04	01	00	99	98	97	96	95	94	93	92	91	90	89	88	87	86	85	84	83	82	81	80	79	78	77	76	75	74	CY
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(Diffusion index of "Rise" minus "Fall", %points)

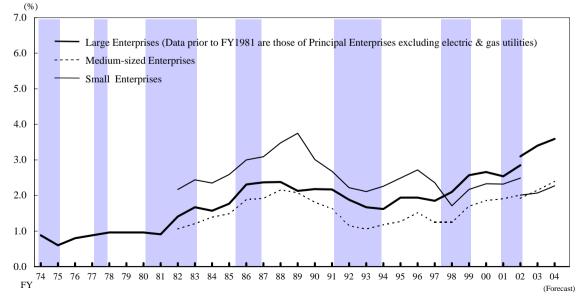
	(Diffusion index of "Rise" minus "Fall", %points)					
	Large Manufacturing Enterprises					
Output	Prices	Input Prices				
Peak	Bottom	Peak	Bottom			
	-13		8			
	(75/2,8)		(75/8)			
13	-19	34	-16			
(76/8)	(78/11)	(76/8)	(78/8)			
39	-23	77	4			
(80/5)	(83/2)	(80/5)	(82/2)			
-4	-42	14	-35			
(84/2)	(86/8,11)	(82/11)	(86/8,11)			
5	-29	31	-19			
(90/11)	(93/11,94/5)	(90/11)	(93/11)			
-16	-38	9	-15			
(97/6)	(98/12)	(97/3)	(98/12,99/3)			
-18	-38	7	-16			
(00/9)	(02/3)	(00/12)	(01/12)			

	June 2004 survey			
	Output Prices Input Prices			
Actual result	-10	30		
Forecast	-8	28		

## Manufacturing



# Nonmanufacturing



Peaks and Bottoms of Ratio of Current Profit to Sales (from 1974)

(0/)

					(%)
Manufacturing					
Large Er	iterprises	Medium-size	ed Enterprises	Small Er	nterprises
Peak	Bottom	Peak	Bottom	Peak	Bottom
	1.55		-0.16		1.23
	(FY75)		(FY75)		(FY75)
4.84	3.59	4.12	2.78	3.79	1.95
(FY79)	(FY81)	(FY79)	(FY82)	(FY79)	(FY82)
4.76	3.34	3.40	2.99	2.52	2.29
(FY84)	(FY86)	(FY84)	(FY85)	(FY84)	(FY86)
5.75	2.41	5.21	2.19	4.50	1.62
(FY89)	(FY93)	(FY89)	(FY93)	(FY89)	(FY93)
4.18	3.07	3.10	2.70	2.59	1.40
(FY96)	(FY98)	(FY96)	(FY97)	(FY96)	(FY98)
4.61	3.00	4.70	3.24	3.00	1.72
(FY00)	(FY01)	(FY00)	(FY01)	(FY00)	(FY01)

	June 2004 survey		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
FY2003	4.90	3.28	3.14
FY2004 (Forecast)	5.29	3.65	3.59

Peaks and Bottoms of Ratio of Current Profit to Sales (from 1982)

					(%)
Nonmanufacturing					
Large En	terprises	Medium-size	ed Enterprises	Small Er	nterprises
Peak	Bottom	Peak	Bottom	Peak	Bottom
	1.41		1.06		2.17
	(FY82)		(FY82)		(FY82)
1.67	1.57	_	_	2.44	2.35
(FY83)	(FY84)			(FY83)	(FY84)
2.38	1.62	2.16	1.06	3.75	2.11
(FY88)	(FY94)	(FY88)	(FY93)	(FY89)	(FY93)
1.94	1.85	1.52	1.25	2.72	1.71
(FY95,96)	(FY97)	(FY96)	(FY97,98)	(FY96)	(FY98)
2.66	2.54			2.33	2.32
(FY00)	(FY01)			(FY00)	(FY01)

	June 2004 survey			
	Large Medium-sized Small			
	Enterprises	Enterprises	Enterprises	
FY2003	3.40	2.15	2.07	
FY2004 (Forecast)	3.59	2.40	2.27	

# [Developments of Fixed Investment including Land Purchasing Expenses]

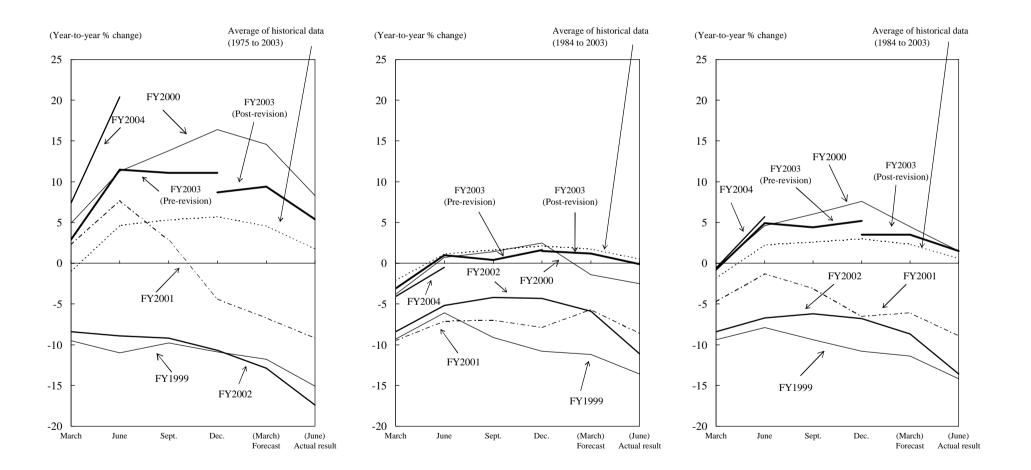
Note: This graph indicates the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is at the very left, and the last survey (June survey of the following year; actual result) is at the very right. The vertical axis represents the year-to-year percent change.

# (1) Large Enterprises

Manufacturing

Nonmanufacturing

All industries

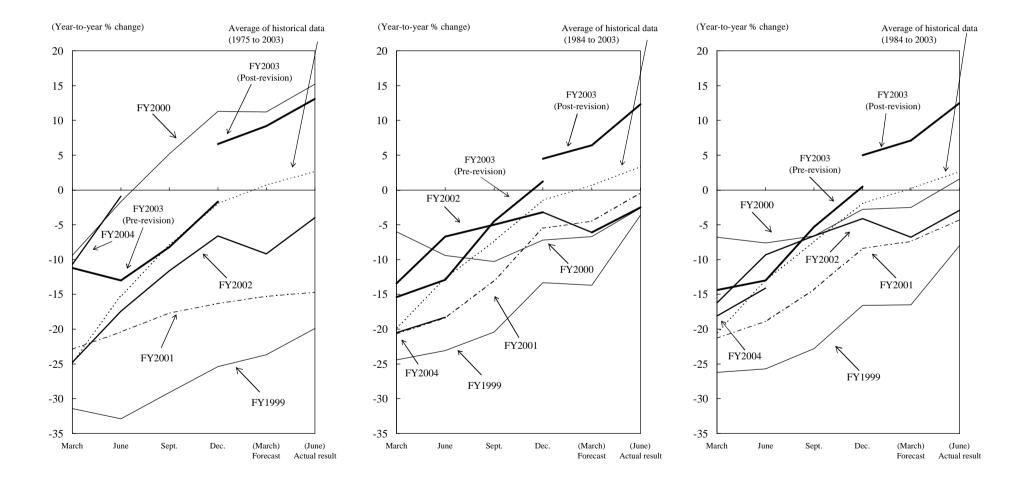


# (2) Small Enterprises

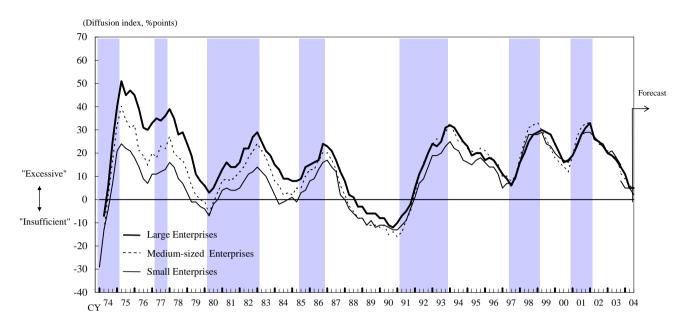
## Manufacturing

## Nonmanufacturing

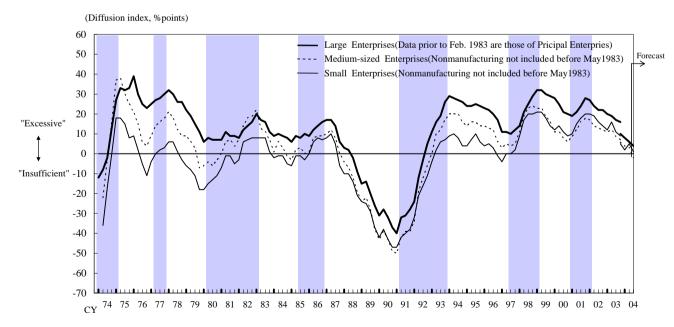
All industries



# [Production Capacity (Manufacturing)]



# [Employment Condition (All industries)]



### Peaks and Bottoms of Production Capacity (from May 1974)

### (Diffusion index of "Excessive capacity" minus "Insufficient capacity", %points)

Manufacturing					
Large Er	nterprises	rprises Medium-sized Enterprises Small Enter		nterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
51	30	40	15	24	7
(75/5)	(76/11)	(75/5)	(76/11)	(75/5)	(76/11)
39	3	27	-6	16	-7
(78/2)	(80/5)	(78/2)	(80/5)	(78/2)	(80/5)
29	8	24	2	14	-2
(83/2)	(85/2,5)	(83/2)	(84/8,85/2)	(83/2)	(84/5)
24	-12	20	-16	17	-13
(86/11)	(90/11)	(86/11,87/2)	(91/2)	(87/2)	(90/11,91/2)
32	6	33	8	25	5
(94/2)	(97/9)	(94/2)	(97/9)	(94/2)	(97/3)
30	16	33	12	29	16
(99/6)	(00/9)	(99/3)	(00/12)	(99/6)	(00/12)
33		33		29	
(02/3)		(01/12,02/3)		(01/12,02/3)	

	June 2004 survey					
	Large Medium-sized Small					
	Enterprises	Enterprises	Enterprises			
Actual result	5	6	5			
Forecast	5	4	2			

## Peaks and Bottoms of Employment Condition (from May 1983)

'iffusion index of "Excessive employment" minus "Insufficient employment", %points)

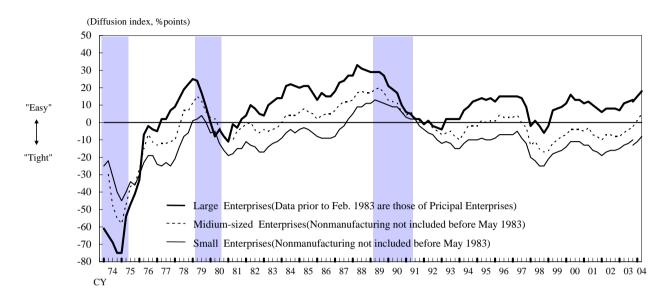
	All industries				
Large Er	nterprises	Medium-size	d Enterprises	Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
17	6	13	-3	8	-6
(83/5)	(85/2)	(83/5)	(85/2)	(83/5,8)	(85/2)
17	-40	12	-50	10	-47
(87/2,5)	(91/2)	(87/5)	(91/2)	(87/5)	(90/11,91/2)
29	10	20	3	10	-4
(94/2)	(97/9)	(94/2,5,8)	(97/3)	(94/5,95/8)	(97/3)
32	19	24	6	21	9
(99/3,6)	(01/3)	(98/12)	(00/12)	(99/3,6)	(00/12)
28		18		20	
(01/12)		(01/12)		(01/12,02/3)	

	June 2004 survey				
	Large Medium-sized Small				
	Enterprises	Enterprises	Enterprises		
Actual result	6	3	5		
Forecast	4	-2	1		

# [Corporate Finance (All industries)]

Note: Shaded areas indicate periods in which the official discount rate had been raised.

**Financial Position** 

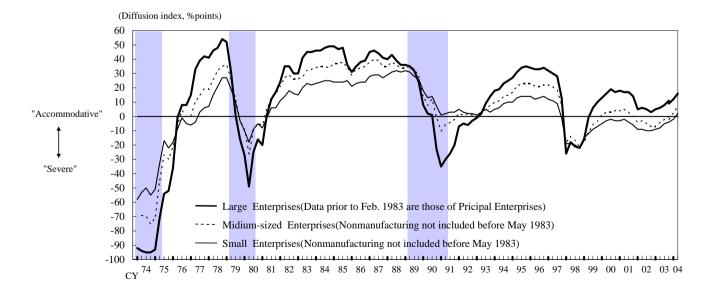


Peaks and Bottoms of Financial Position (from May 1983)

	(Diffusion index of "Easy" minus "Tight", %points)				
	All industries				
Large Enterprises Medium-sized Enterprises Small Enterprises					
Peak	Bottom	Peak	Bottom	Peak	Bottom
33	-6	20	-17	13	-25
(88/5)	(98/12)	(89/8)	(98/12)	(89/5)	(98/9,12)

	J	June 2004 survey				
	Large Medium-sized Small					
	Enterprises	Enterprises	Enterprises			
Actual result	18	5	-8			

Lending Attitude of Financial institutions



Peaks and Bottoms of Lending Attitude of Financial institutions (from May 1983)

(Diffusion index of "Accommodative" minus "Severe", %points)

All industries						
Large Er	nterprises	Medium-sized Enterprises		Small Enterprises		
Peak	Bottom	Peak	Bottom	Peak	Bottom	
49	-35	40	-21	32	-22	
(84/11,85/2)	(91/2)	(87/5)	(98/12)	(88/8,89/2)	(98/12)	

	June 2004 survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	16	7	2	