## Tankan Summary (December 2010)

147th Short-Term Economic Survey of Enterprises in Japan

Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	4,454	6,729	11,183	98.9%
Large Enterprises	1,203	1,187	2,390	99.3%
Medium-sized Enterprises	1,196	1,833	3,029	99.2%
Small Enterprises	2,055	3,709	5,764	98.5%
Financial institutions	-	-	201	99.0%

Responding Period: November 11 to December 14

## Ref.: Average of predicted exchange rates expected by large manufacturing enterprises.

December 15, 2010 Research and Statistics Department (yen per US dollar) Bank of Japan

Not to be released before 8:50 a.m. on Wednesday, December 15, 2010

	FY 2009			FY 2010		
		1H	2H		1H	2H
June 2010 Survey	92.84	94.80	91.17	90.18	90.20	90.16
Sept. 2010 Survey	-	-	-	89.66	89.90	89.44
Dec. 2010 Survey	-	-	-	86.47	89.16	83.87

	FY 2009			FY 2010		
		1H	2H		1H	2H
June 2010 Survey	92.84	94.80	91.17	90.18	90.20	90.16
Sept. 2010 Survey	-	-	-	89.66	89.90	89.44
Dec. 2010 Survey	-	-	-	86.47	89.16	83.87

#### 1. Business Conditions

(Diffusion index of "Favorable" minus "Unfavorable," % points)

			Large E	nterprises					Medium-size	d Enterprises	3				Small Er		is Ulliavorau	,
	Sept. 2010 Survey Dec. 2010 Survey			Sept. 20	Sept. 2010 Survey Dec. 2010 Survey			Sept. 20	10 Survey			10 Survey						
	Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result		Forecast	
				Changes		Changes				Changes		Changes				Changes		Changes
Manufacturing	8	-1	5	-3	-2	-7	4	-10	1	-3	-12	-13	-14	-22	-12	2	-23	-11
Textiles	-3	-10	-3	0	-10	-7	-19	-26	-13	6	-20	-7	-38		-31	7	-38	-7
Lumber & Wood products	-21	-13	-13	8	-9	4	-24	-30	-22	2	-26	-4	-36	-39	-20	16	-36	-16
Pulp & Paper	-9	-19	-13	-4	-22	-9	-10	-12	-15	-5	-25	-10	-23	-22	-23	0	-23	0
Chemicals	16	2	9	-7	-2	-11	22	7	20	-2	7	-13	1	-10	-2	-3	-11	-9
Petroleum & Coal products	26	-7	40	14	0	-40	29	-12	0	-29	-18		-10	-15	-7	3	-17	-10
Ceramics, Stone & Clay	6	-8	-4	-10	-4	0	-12	-25	-9	3	-18	-9	-36	-43	-28	8	-39	-11
Iron & Steel	-16	-10	-13	3	-14	-1	-4	-12	1	5	-20	-21	-17		-3	14	-19	-16
Nonferrous metals	33	14	22	-11	0	-22	29	6	25	-4	-3	-28	-4	-16	-7	-3	-19	-12
Food & Beverages	-6	-1	-1	5	-2	-1	-9	-5	-7	2	-6	1	-11	-14	-16	-5	-16	0
Processed metals	-4	-2	6	10	-8	-14	-12	-20	-16	-4	-30	-14	-12	-26	-16	-4	-29	-13
General-purpose machinery	19	13	23	4	15	-8	-2	-10	-2	0	-6	-4	-16	-25	-7	9	-25	-18
Production machinery	1	4	-5	-6	1	6	-12	-13	-16	-4	-15	1	-15	-19	-3	12	-22	-19
Business oriented machinery	6	2	. 8	2	6	-2	4	-6	-2	-6	-13	-11	-7	-6	-13	-6	-21	-8
Electrical machinery	14	5	2	-12	0	-2	18	2	10	-8	-10	-20	-5	-17	-4	1	-16	-12
Shipbuilding & Heavy machinery, etc.	3	-3	10	7	-9	-19	11	-11	14	3	-3	-17	3	-13	2	-1	-18	-20
Motor vehicles	32	-6	21	-11	0	-21	28	-16	18	-10	-10	-28	24	-28	2	-22	-26	-28
Basic materials	6	-4	. 3	-3	-6	-9	2	-11	2	0	-13	-15	-21	-26	-16	5	-26	-10
Processing	9	1	5	-4	0	-5	4	-8	1	-3	-11	-12	-10	-20	-10	0	-22	-12
Nonmanufacturing	2	-2	1	-1	-1	-2	-8	-15	-10	-2	-17	-7	-21	-29	-22	-1	-29	-7
Construction	-21	-19	-22	-1	-17	5	-18	-30	-25	-7	-32	-7	-31	-41	-29	2	-40	-11
Real estate	8	-1	6	-2	1	-5	-12	-14	-13	-1	-15	-2	-14	-19	-14	0	-22	-8
Goods rental & Leasing	0	-12	0	0	-6	-6	-21	-15	-14	7	-20	-6	-23		-17	6	-22	-5
Wholesaling	8	0	6	-2	3	-3	-7	-12	-7	0	-13	-6	-22	-24	-21	1	-26	-5
Retailing	1	-6	-3	-4	-4	-1	5	-18	-11	-16	-21	-10	-4	-40	-30	-26	-39	-9
Transport & Postal activities	5	-3	2	-3	-8	-10	-4	-14	-5	-1	-17	-12	-18	-24	-15	3	-25	-10
Communications	29	26	37	8	23	-14	7	0	4	-3	0	-4	5	5	-2	-7	8	10
Information services	-4	-2	-6	-2	1	7	-13	-13	-8	5	-12	-4	-27	-23	-17	10	-21	-4
Electric & Gas utilities	19	14	12	-7	12	0	10	3	10	0	5	-5	9	-3	0	-9	-5	-5
Services for businesses	-1	2	9	10	3	-6	-3	-8	-6	-3	-15	-9	-15	-22	-17	-2	-26	-9
Services for individuals	8	7	7	-1	16	9	-7	-3	-12	-5	-15	-3	-18		-15	3	-19	-4
Accommodations, Eating & Drinking services	-10	-11	-11	-1	-12	-1	-19	-19	-21	-2	-21	0	-32	-35	-38	-6	-42	-4
All industries	5	-2	3	-2	-2	-5	-3	-12	-6	-3	-15	-9	-18	-27	-18	0	-27	-9

		All Enterprises									
Manufacturing	-4	-13	-4	0	-15	-11					
Nonmanufacturing	-13	-21	-15	-2	-21	-6					
All industries	-10	-17	-11	-1	-18	-7					

(Notes) 1. Response rate = The number of enterprises that responded to the question on Business Conditions / The number of sample enterprises \* 100

2. Actual result: Judgement at the time of the survey, Forecast: Judgement at the time of three months hence. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey" Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"

3. "Shipbuilding & Heavy machinery, etc." indicates Transportation machinery excluding Motor vehicles.

## 1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

(%, % points)

	S	ept. 2010 Surve	у	Dec. 2010 Survey						
		Actual result			Actual result			Forecast		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	
Manufacturing	8	4	-14	5	1	-12	-2	-12	-23	
1. Favorable	21	24	16	19	19	15	10	10	9	
<ol><li>Not so favorable</li></ol>	66	56	54	67	63	58	78	68	59	
3. Unfavorable	13	20	30	14	18	27	12	22	32	
Nonmanufacturing	2	-8	-21	1	-10	-22	-1	-17	-29	
1. Favorable	15	14	11	14	13	10	11	7	6	
2. Not so favorable	72	64	57	73	64	58	77	69	59	
3. Unfavorable	13	22	32	13	23	32	12	24	35	

(Note) Business Conditions DI = Diffusion index of "Favorable" minus "Unfavorable"

## 2. Supply and Demand Conditions, Inventories, and Prices

(% points)

							(% point
			•	Large Er	nterprises		•
		Sept. 201	0 Survey		Dec. 201	0 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Domestic Supply & Demand Conditions for Products	Manufacturing	-19	-23	-21	-2	-22	-
and Services:	Basic materials	-21	-25	-24	-3	-25	-
Diffusion index of "Excess demand" minus "Excess supply"	Processing	-17	-22	-20	-3	-22	-
	Nonmanufacturing	-32	-32	-29	3	-30	-
Overseas Supply & Demand Conditions for Products:	Manufacturing	-4	-9	-6	-2	-8	-
Diffusion index of "Excess demand" minus "Excess supply"	Basic materials	-10	-13	-11	-1	-12	-
	Processing	-1	-6	-5	-4	-7	-
Inventory Level of Finished Goods & Merchandise:	Manufacturing	10		11	1		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	9		11	2		
minus "Insufficient or somewhat insufficient"	Processing	11		13	2	/	
Wholesalers' Inventory Level:	Manufacturing	16		17	1		/
Diffusion index of "Excessive or somewhat excessive"	Basic materials	20		20	0		
minus "Insufficient or somewhat insufficient"	Processing	14		15	1		_
	Manufacturing	-15	-16	-17	-2	-15	
Change in Output Prices:	Basic materials	-10	-8	-14	-4	-8	
Diffusion index of "Rise" minus "Fall"	Processing	-18	-20	-19	-1	-19	
	Nonmanufacturing	-16	-16	-17	-1	-15	
	Manufacturing	11	14	11	0	15	
Change in Input Prices:	Basic materials	11	17	11	0	18	
Diffusion index of "Rise" minus "Fall"	Processing	11	13	11	0	13	
	Nonmanufacturing	1	2	1	0	2	

(% points)

Small Enterprises

		Small Enterprises					
		Sept. 201	0 Survey		Dec. 201	0 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Domestic Supply & Demand Conditions for Products	Manufacturing	-35	-38	-36	-1	-39	-3
and Services:	Basic materials	-42	-42	-40	2	-42	-2
Diffusion index of "Excess demand" minus "Excess supply"	Processing	-31	-36	-33	-2	-37	-4
	Nonmanufacturing	-41	-45	-40	1	-44	-4
Overseas Supply & Demand Conditions for Products:	Manufacturing	-16	-20	-17	-1	-18	-1
Diffusion index of "Excess demand" minus "Excess supply"	Basic materials	-21	-25	-22	-1	-22	0
	Processing	-14	-17	-13	1	-16	-3
					-		
Inventory Level of Finished Goods & Merchandise:	Manufacturing	15		15	0		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	17		16	-1		
minus "Insufficient or somewhat insufficient"	Processing	13		16	3	Z,	
Wholesalers' Inventory Level:	Manufacturing	22		24	2		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	28		27	-1		
minus "Insufficient or somewhat insufficient"	Processing	19		21	2	/	
	Manufacturing	-23	-27	-22	1	-26	4
Change in Output Prices:	Basic materials	-15	-27	-13	2	-20	-4
Diffusion index of "Rise" minus "Fall"	Processing	-13	-32	-28	0	-17	-3
Diffusion fluex of Rise fillinus Pan	Nonmanufacturing	-28	-32	-28	2	-31	-2
		15	-33 19	-29	0	20	5
Change in Laure Pairson	Manufacturing  Basic materials	20	21	20	0	20	2
Change in Input Prices: Diffusion index of "Rise" minus "Fall"		12	21 19	12	0	17	5
Diffusion index of Rise minus Fall	Processing	3	19	5	2	8	3
	Nonmanufacturing	3	3	3	2	δ	3

## 3. Sales and Current Profits

Sales (Year-to-year % change)

		FY2009		FY2010	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	-12.7	-	8.0	0.5
	Domestic Sales	-11.0	-	5.3	0.3
Large Enterprises	Exports	-17.3	-	15.6	0.9
	Nonmanufacturing	-16.0	-	4.4	0.3
	All industries	-14.8	-	5.8	0.4
Medium-sized	Manufacturing	-13.1	-	7.7	0.4
Enterprises	Nonmanufacturing	-8.9	-	3.4	-0.9
	All industries	-10.0	-	4.5	-0.5
	Manufacturing	-12.9	-	4.5	0.5
Small Enterprises	Nonmanufacturing	-8.3	-	-0.1	0.4
	All industries	-9.4	-	0.9	0.5
	Manufacturing	-12.8	-	7.3	0.5
All Enterprises	Nonmanufacturing	-12.4	-	2.9	0.1
	All industries	-12.6	-	4.3	0.2

-22.5 0.8 2.2 10.8 0.5 -0.1 -35.6 9.2 24.0 2.5 8.5 -0.5 -22.6 -8.9 1.0 3.1 5.8 -0.4 2.9 -24.1 -4.2 9.0 1.1 -0.3 3.3 -23.9 -0.5 12.8 0.8 0.1 -2.7 -0.7 -14.9 6.0 1.1 -1.1 -17.4 -2.2 7.8 -0.3 1.6 -0.8

1H FY2010

14.2

7.9

2.0

3.3

12.8

4.7

7.3

Revision rate

(Note) Revision rates are calculated as the percentage change of the figures between the current and the previous survey.

Current Profits (Year-to-year % change)

		FY2009		FY2010	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	-3.7	-	57.8	2.3
	Basic materials	-17.5	-	53.0	6.1
Large Enterprises	Processing	10.7	-	61.5	-0.4
	Nonmanufacturing	-7.7	-	17.1	3.3
	All industries	-6.3	-	32.0	2.9
Medium-sized	Manufacturing	-7.4	-	66.3	4.1
Enterprises	Nonmanufacturing	2.7	-	8.4	2.5
	All industries	-0.4	-	24.9	3.1
	Manufacturing	-7.2	-	58.1	0.2
Small Enterprises	Nonmanufacturing	1.8	-	6.5	3.5
	All industries	-0.4	1	17.9	2.5
	Manufacturing	-4.7	1	59.1	2.3
All Enterprises	Nonmanufacturing	-4.0	-	13.3	3.2
	All industries	-4.3	-	28.2	2.8

(Year-to-year % change)

(Year-to-year % change)

Revision rate

-0.2

0.1

-0.5

-0.3

-0.1

-0.5

-0.4

2H FY2010

(Forecast)

2.6

1.4

-2.1

-1.4

2.5

1.1

1.6

Revision rate

1.3

1.0

1.4

1.3

1.2

0.7

0.9

1H FY2009	2H FY2009		1H FY2010		2H FY2010	
		Revision rate		Revision rate	(Forecast)	Revision rate
-82.4	Profit	-	325.4	20.5	-11.7	-14.0
-68.7	326.6	-	147.5	10.4	6.4	1.6
-91.3	Profit	-	738.0	28.5	-22.3	-23.4
-23.3	18.1	-	24.4	15.8	9.2	-8.7
-53.0	185.9	-	80.8	17.8	-1.0	-11.1
-77.1	567.0	-	282.5	13.4	5.1	-3.9
-24.6	35.6	-	25.8	11.6	-3.1	-4.2
-46.5	86.0	-	71.7	12.3	-0.3	-4.1
-71.1	379.4	-	207.6	8.8	3.6	-7.7
-18.7	20.1	-	26.4	13.0	-5.6	-3.1
-37.5	47.7	-	56.5	11.5	-3.3	-4.4
-80.6	Profit	-	300.5	17.9	-7.5	-11.7
-22.7	21.8	-	25.0	14.6	3.0	-6.6
-49.9	123.5	-	75.2	16.0	-1.3	-8.7

1H FY2009

-26.4

-20.7

-12.6

-14.5

-25.0

-18.3

-20.6

2H FY2009

4.0

-4.3

-4.0

-4.1

1.8

-6.2

-3.8

## 3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales

(%, % points)

		FY2009		FY2010	
			Changes	(Forecast)	Changes
	Manufacturing	2.98	-	4.35	0.07
Large Enterprises	Nonmanufacturing	3.32	-	3.73	0.11
	All industries	3.19	-	3.98	0.10
Medium-sized	Manufacturing	2.60	-	4.01	0.14
Enterprises	Nonmanufacturing	2.31	-	2.43	0.08
	All industries	2.39	1	2.85	0.10
	Manufacturing	2.00	-	3.03	-0.01
Small Enterprises	Nonmanufacturing	1.99	-	2.12	0.06
	All industries	1.99	1	2.33	0.05
	Manufacturing	2.75	-	4.07	0.07
All Enterprises	Nonmanufacturing	2.72	-	2.99	0.09
	All industries	2.73	-	3.35	0.08

(%, % points)

1H FY2009	2H FY2009		1H FY2010		2H FY2010	
		Changes		Changes	(Forecast)	Changes
1.32	4.42	-	4.92	0.78	3.80	-0.61
3.59	3.08	-	4.22	0.54	3.26	-0.30
2.72	3.61	1	4.51	0.64	3.47	-0.42
1.22	3.82	-	4.14	0.46	3.88	-0.17
1.95	2.65	-	2.31	0.25	2.54	-0.08
1.76	2.95	1	2.81	0.32	2.90	-0.10
1.12	2.82	-	3.18	0.22	2.88	-0.24
1.57	2.38	-	1.95	0.20	2.29	-0.07
1.47	2.47	1	2.23	0.20	2.42	-0.11
1.27	4.05	-	4.51	0.65	3.66	-0.48
2.65	2.78	-	3.17	0.39	2.83	-0.19
2.21	3.20	-	3.61	0.47	3.10	-0.28

Net Income

(Year-to-year % change)

				(	o jear /o enange,
		FY2009		FY2010	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	Profit	-	183.3	0.5
	Basic materials	427.7	-	102.5	0.3
Large Enterprises	Processing	Profit	-	298.8	0.7
	Nonmanufacturing	30.6	-	32.2	-0.6
	All industries	507.8	-	76.7	-0.1
Medium-sized	Manufacturing	Profit	-	130.7	4.3
Enterprises	Nonmanufacturing	4.4	-	53.6	-4.3
	All industries	53.9	-	78.2	-0.9
	Manufacturing	-8.9	-	265.4	-4.4
Small Enterprises	Nonmanufacturing	37.5	-	21.4	-7.6
	All industries	29.4	-	51.5	-6.6
	Manufacturing	Profit	-	180.9	0.5
All Enterprises	Nonmanufacturing	27.6	-	32.8	-2.7
	All industries	184.6	-	72.2	-1.3

(Year-to-year % change)

1H FY2009	2H FY2009		1H FY2010		2H FY2010	
		Revision rate		Revision rate	(Forecast)	Revision rate
-91.4	Profit	-	817.2	20.6	47.7	-17.6
-73.5	Profit	-	192.5	2.3	50.3	-1.9
Loss	Profit	-	Profit	36.2	45.6	-27.5
-16.5	1123.1	-	16.7	12.4	56.8	-12.5
-56.7	Profit	-	102.4	16.2	52.5	-14.9
-93.9	Profit	-	1409.4	15.1	22.8	-4.9
-34.3	134.4	-	40.5	7.3	65.9	-11.8
-60.9	Profit	-	136.5	10.6	46.2	-9.3
Loss	Profit	-	Profit	5.8	51.1	-13.5
-22.9	91.8	-	95.7	5.3	-5.4	-15.3
-61.9	268.3	-	223.7	5.5	4.8	-14.8
-93.2	Profit	-	1104.0	18.1	43.3	-15.3
-20.1	254.0	-	28.9	10.4	37.0	-13.1
-57.8	Profit	-	118.5	13.8	39.5	-14.0

## 4. Fixed Investment, etc.\*\*

Fixed Investment including Land Purchasing Expenses\* (Year-to-year % change) (Year-to-year % change)

		FY2009		FY2010		1H FY2009	2H FY2009 1H FY2010			2H FY2010		
			Revision rate	(Forecast)	Revision rate			Revision rate		Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-31.4	-	2.9	-1.0	-32.9	-29.9	-	-9.3	-12.8	14.7	10.5
Enterprises	Nonmanufacturing	-3.9	-	3.0	1.3	-2.3	-5.1	-	-3.8	-6.5	8.7	8.0
	All industries	-15.5	-	2.9	0.5	-16.1	-15.0	-	-5.8	-8.8	10.7	8.8
Medium-sized	Manufacturing	-33.1	-	4.7	-1.3	-33.7	-32.4	-	-8.3	-8.9	17.5	5.3
Enterprises	Nonmanufacturing	-22.5	-	-7.8	1.2	-25.5	-19.6	-	-7.4	-2.7	-8.2	5.0
	All industries	-26.5	-	-3.5	0.3	-28.6	-24.4	-	-7.7	-4.9	0.3	5.1
Small	Manufacturing	-31.7	-	8.3	8.8	-33.3	-30.0	-	-10.6	-3.0	28.8	19.8
Enterprises	Nonmanufacturing	-15.5	-	-16.1	7.2	-24.9	-6.1	-	-1.4	14.6	-27.9	0.1
	All industries	-21.5	-	-8.3	7.8	-28.1	-14.5	-	-4.7	8.1	-11.5	7.5
	Manufacturing	-31.7	-	3.9	0.2	-33.1	-30.3	-	-9.3	-11.0	16.9	10.9
All Enterprises	Nonmanufacturing	-8.9	-	-1.4	2.0	-10.4	-7.7	-	-4.0	-3.3	0.7	6.7
	All industries	-18.2	-	0.4	1.4	-20.1	-16.4	-	-5.9	-6.1	6.0	8.2

<sup>\*</sup> Excludes Software Investment

Software Investment (Year-to-year % change)

		FY2009		FY2010	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-24.2	-	9.0	4.6
Enterprises	Nonmanufacturing	-7.8	-	3.1	-1.8
	All industries	-13.7	-	5.0	0.2
Medium-sized	Manufacturing	-22.8	-	-0.6	5.1
Enterprises	Nonmanufacturing	-15.0	-	-2.3	-1.8
	All industries	-16.3	-	-2.0	-0.8
Small	Manufacturing	-31.2	-	9.8	13.0
Enterprises	Nonmanufacturing	-9.7	-	-5.0	5.3
	All industries	-15.4	-	-1.8	7.1
	Manufacturing	-24.5	-	8.2	5.1
All Enterprises	Nonmanufacturing	-9.3	-	1.5	-1.3
	All industries	-14.3	-	3.4	0.5

Land Purchasing Expenses (Year-to-year % change)

		FY2009		FY2010	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-58.1	-	-32.2	34.3
Enterprises	Nonmanufacturing	-31.9	-	-16.6	28.6
	All industries	-36.7	-	-18.5	29.1
Medium-sized	Manufacturing	-58.7	-	-25.3	66.8
Enterprises	Nonmanufacturing	-37.3	-	-11.3	31.5
	All industries	-41.9	-	-13.5	35.3
Small	Manufacturing	-49.5	-	94.2	51.0
Enterprises	Nonmanufacturing	-28.6	-	-46.3	54.4
	All industries	-31.6	-	-31.3	53.4
	Manufacturing	-56.4	-	0.7	46.3
All Enterprises	Nonmanufacturing	-31.9	-	-24.4	33.7
	All industries	-36.3	-	-21.4	35.6

<sup>\*\*</sup> Data are compiled under the new lease accounting standard

Software and Fixed Investment excluding Land

Purchasing Expenses

		FY2009		FY2010	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-30.0	-	4.1	-0.9
Enterprises	Nonmanufacturing	-1.1	-	4.5	-0.3
	All industries	-13.7	-	4.3	-0.5
Medium-sized	Manufacturing	-31.2	-	5.6	-2.2
Enterprises	Nonmanufacturing	-19.7	-	-6.8	-1.4
	All industries	-24.0	-	-2.6	-1.7
Small	Manufacturing	-30.5	-	3.9	6.1
Enterprises	Nonmanufacturing	-11.5	-	-8.4	2.8
	All industries	-19.2	-	-4.1	4.0
	Manufacturing	-30.2	-	4.3	-0.2
All Enterprises	Nonmanufacturing	-5.7	-	1.2	-0.1
	All industries	-16.1	-	2.3	-0.2

Production Capacity (Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

(Year-to-year % change)

		Sept. 201	0 Survey		Dec. 201	Dec. 2010 Survey			
		Actual	Forecast	Actual		Forecast			
		result		result	Changes		Changes		
Large	Manufacturing	12	13	12	0	12	0		
Enterprises	Nonmanufacturing	2	2	2	0	1	-1		
	All industries	7	8	8	1	6	-2		
Medium-sized	Manufacturing	13	14	12	-1	15	3		
Enterprises	Nonmanufacturing	4	3	4	0	4	0		
	All industries	8	7	7	-1	8	1		
Small	Manufacturing	15	16	15	0	16	1		
Enterprises	Nonmanufacturing	5	4	4	-1	4	0		
	All industries	9	8	8	-1	8	0		
	Manufacturing	14	14	14	0	14	0		
All Enterprises	Nonmanufacturing	4	3	3	-1	3	0		
	All industries	8	8	7	-1	8	1		

#### 5. Fixed Investment of Financial institutions\*\*

Fixed Investment including Land Purchasing Expenses of Financial institutions\* (Year-to-year % change)

	FY2009		FY2010	
		Revision rate	(Forecast)	Revision rate
Financial institutions	-3.3	-	-5.5	1.8
Banks	-1.7	-	-3.7	-3.9
Shinkin banks & Other financial institutions for small businesses	-8.0	-	-3.3	-1.5
Financial products transaction dealers	9.8	-	1.7	10.0
Insurance companies	-1.5	-	-9.5	10.9
Non-deposit money corporations	-14.8	-	-0.4	0.7
(Memo) All industries including Financial institutions	-17.8	-	0.2	1.4
Nonmanufacturing including Financial institutions	-8.7	-	-1.6	2.0

<sup>\*</sup> Excludes Software Investment

(Memo) All industries including Financial institutions

Nonmanufacturing including Financial institutions

Software Investment of Financial institutions	(Year-to-	year % change)		
Financial institutions	-10.1	-	2.2	-0.8
Banks	-10.6	-	5.2	-2.2
Shinkin banks & Other financial institutions for small businesses	-13.2	-	0.6	14.9
Financial products transaction dealers	-17.5	-	-11.3	-8.8
Insurance companies	-17.5	-	1.4	2.2
Non-deposit money corporations	25.5	-	4.5	2.4

-13.3

-9.6

3.1

-1.2

Land Purchasing Expenses of Financial institutions			(Year-to-	year % change)
Financial institutions	28.3	1	-64.8	37.9
Banks	95.7		-80.3	42.8
Shinkin banks & Other financial institutions for small businesses	-40.8	-	-25.5	18.5
Financial products transaction dealers	=	-	-	9.2
Insurance companies	22.4	-	-60.7	40.6
Non-deposit money corporations	-100.0	-	-	-
(Memo) All industries including Financial institutions	-32.5	-	-26.2	35.7
Nonmanufacturing including Financial institutions	-27.7	_	-29.4	34.0

Softw	are and Fixed Investment excluding Land Purchasing E	xpenses of Finar	icial institutions	(Year-to-year % change)	
Finar	Financial institutions		1	9.4	-0.9
	Banks	-11.5	-	10.1	-3.8
	Shinkin banks & Other financial institutions for small businesses	-3.6	-	0.2	1.0
	Financial products transaction dealers	-13.4	-	-9.0	-5.3
	Insurance companies	-16.4	-	20.3	4.2
	Non-deposit money corporations	4.3	-	2.1	1.6
(Men	no) All industries including Financial institutions	-15.8	-	2.6	-0.2
	Nonmanufacturing including Financial institutions	-6.1	-	1.7	-0.2

<sup>\*\*</sup> Data are compiled under the new lease accounting standard

## 6. Employment

Employment Conditions (Diffusion index of "Excessive employment" minus "Insufficient employment," % points)

		Sept. 201	0 Survey	Dec. 2010 Survey			
		Actual result	Forecast	Actual result		Forecast	
					Changes		Changes
	1						
Large	Manufacturing	9	9	8	-1	8	0
Enterprises	Nonmanufacturing	5	3	4	-1	4	0
	All industries	7	6	6	-1	6	0
Medium-sized	Manufacturing	9	10	10	1	11	1
Enterprises	Nonmanufacturing	4	2	2	-2	1	-1
	All industries	6	5	5	-1	4	-1
Small	Manufacturing	11	12	11	0	13	2
Enterprises	Nonmanufacturing	7	5	4	-3	5	1
	All industries	8	8	7	-1	8	1
	Manufacturing	10	11	9	-1	12	3
All Enterprises	Nonmanufacturing	6	4	3	-3	4	1
	All industries	7	6	6	-1	6	0

Number of Employees (All industries)

(Year-to-year % change)

	End of	End of	End of	End of
	Dec. 2009	March 2010	June 2010	Sept. 2010
Large Enterprises	1.7	1.1	-1.0	-0.9
Medium-sized Enterprises	-1.5	0.2	0.4	0.1
Small Enterprises	-1.8	-1.2	-1.1	-0.9
All Enterprises	-0.5	-0.1	-0.7	-0.6
All Enterprises & Financial institutions	-0.3	0.1	-0.5	-0.5
Financial institutions	5.5	4.4	2.9	2.3

Number of New Graduates Hired (All industries)

(Surveyed only in June and December)

(Year-to-year % change)

	FY2009		FY2010		FY2011	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	-3.3	-	-31.1	0.0	-0.8	1.1
Medium-sized Enterprises	-10.3	-	-22.5	1.3	-3.5	4.5
Small Enterprises	-12.4	-	-11.9	2.5	-2.2	10.1
All Enterprises	-8.1	-	-22.7	1.2	-1.9	5.1
All Enterprises & Financial institutions	-8.0	-	-23.0	1.3	-2.2	4.9
Financial institutions	-6.9	-	-27.2	2.1	-6.1	2.0

## 7. Corporate Finance

#### Financial Position (All industries)

(Diffusion index of "Easy" minus "Tight," % points)

	Sept. 201	0 Survey	Dec. 2010 Survey		
	Actual result Forecast		Actual result		
				Changes	
Large Enterprises	15		15	0	
Medium-sized Enterprises	7		7	0	
Small Enterprises	-10		-9	1	
All Enterprises	0		1	1	

#### Lending Attitude of Financial institutions (All industries)

(Diffusion index of "Accommodative" minus "Severe." % points)

	(Birtusion index of Accommodative initial Severe, 70 p					
	Sept. 201	0 Survey	Dec. 2010 Survey			
	Actual result Forecast		Actual result			
				Changes		
Large Enterprises	10		12	2		
Medium-sized Enterprises	6		8	2		
Small Enterprises	-4		-2	2		
All Enterprises	1		3	2		

#### Change in Interest Rate on Loans (All industries)

(Diffusion index of "Rise" minus "Fall," % points)

	Sept. 2010	) Survey		Dec. 2010 Survey			
	Actual result	Forecast	Actual result		Forecast		
				Changes		Changes	
Large Enterprises	-15	-3	-11	4	0	11	
Medium-sized Enterprises	-11	-3	-11	0	0	11	
Small Enterprises	-7	-1	-8	-1	1	9	
All Enterprises	-10	-2	-10	0	0	10	

#### Condition for CP Issuance (All industries)

(Diffusion index of "Easy" minus "Severe," % points)

	Sept. 201	0 Survey	Dec. 201	0 Survey
	Actual result	Forecast	Actual result	
				Changes
Large Enterprises	-2		-2	0

#### Ratio of Liquidity (All industries)

(Months)

	End of End of End of		End of	
	Dec. 2009	March 2010	June 2010	Sept. 2010
Large Enterprises	1.08	1.21	1.12	1.17
Medium-sized Enterprises	1.23	1.28	1.20	1.21
Small Enterprises	2.04	2.07	2.03	2.08
All Enterprises	1.35	1.44	1.36	1.40

#### 8. Business Conditions of Financial institutions

#### **Business Conditions**

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Sept. 2010 Survey		Dec. 2010 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	11	11	19	8	15	-4
Shinkin banks & Other financial institutions for small businesses	5	8	8	3	8	0
Finacial products transaction dealers	-47	-27	-40	7	-20	20
Insurance companies	18	9	14	-4	19	5
Non-deposit money corporations	-18	-12	-12	6	-12	0
Financial institutions	1	3	4	3	7	3

#### Production Capacity

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	Sept. 2010 Survey		Dec. 2010 Survey			
	Actual result	Actual result Forecast		Actual result		
				Changes		Changes
Banks	-1	0	0	1	0	0
Shinkin banks & Other financial institutions for small businesses	-3	-3	-3	0	-3	0
Financial products transaction dealers	0	-10	0	0	-7	-7
Insurance companies	0	3	-2	-2	-2	0
Non-deposit money corporations	6	6	0	-6	0	0
Financial institutions	-1	-1	-1	0	-2	-1

#### **Employment Conditions**

(Diffusion index of "Excessive employment"minus "Insufficient employment," % points)

	Sept. 2010 Survey		Dec. 2010 Survey			nent, % points
	Actual result Forecast .		Actual result		Forecast	
				Changes		Changes
Banks	9	6	7	-2	2	-5
Shinkin banks & Other financial institutions for small businesses	11	5	11	0	8	-3
Financial products transaction dealers	13	7	4	-9	-3	-7
Insurance companies	-2	0	5	7	0	-5
Non-deposit money corporations	18	6	6	-12	6	0
Financial institutions	8	4	6	-2	3	-3

Quarter-end balance of cash, deposits, and securities listed as liquid assets

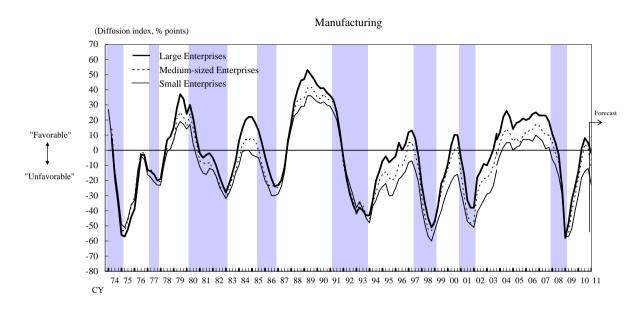
Ratio of Liquidity =

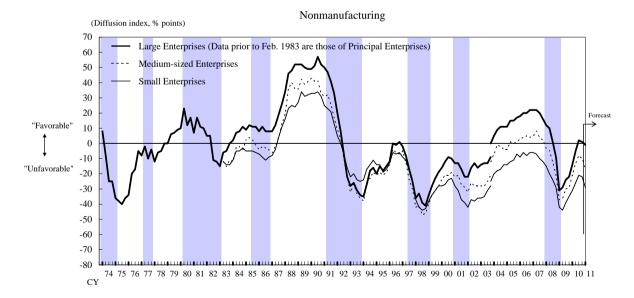
Monthly average sales during the fiscal year, which includes the related quarter

## (Reference Charts)

- (Notes): 1. Unless otherwise noted, shaded areas indicate periods of recession (according to the Cabinet Office).
  - 2. There is no continuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).
  - 3. The "Principal Enterprises" survey was discontinued after the December 2003 survey.

### [Business Conditions]





#### Peaks and Bottoms of Business Conditions (from May 1974)

(Diffusion index of "Favorable" minus "Unfavorable," % points)

(Birtusion index of Tavorable initials Cinavorable, 70 points)									
Manufacturing									
Large Er	nterprises	Medium-size	d Enterprises	s Small Enterprises					
Peak	Bottom	Peak	Bottom	Peak	Bottom				
	-57		-53		-51				
	(75/5)		(75/2,5)		(75/5)				
-3	-20	-1	-21	-4	-23				
(76/8, 11)	(77/11)	(76/8)	(78/2)	(76/8)	(77/11, 78/2)				
37	-28	25	-31	19	-32				
(79/8)	(83/2)	(79/8)	(83/2)	(79/8)	(83/2)				
22	-24	8	-25	0	-30				
(84/11, 85/2)	(86/11)	(85/2)	(87/2)	(84/8, 11)	(86/8, 11)				
53	-43	42	-45	36	-48				
(89/5)	(93/11, 94/2)	(89/8)	(94/2)	(89/5,8)	(94/2)				
13	-51	5	-53	-7	-60				
(97/6)	(98/12)	(97/3, 6)	(98/12)	(97/6)	(98/12)				
10	-38	2	-48	-16	-51				
(00/9, 12)	(01/12, 02/3)	(00/12)	(01/12)	(00/12)	(02/3)				
26	-58	17	-57	10	-57				
(04/9)	(09/3)	(06/12)	(09/3)	(06/12)	(09/3,6)				

	Dec. 2010 Survey				
	Large Medium-size Enterprises Enterprises		Small Enterprises		
Actual result	5	1	-12		
Forecast	-2	-12	-23		

#### Peaks and Bottoms of Business Conditions (from May 1983)

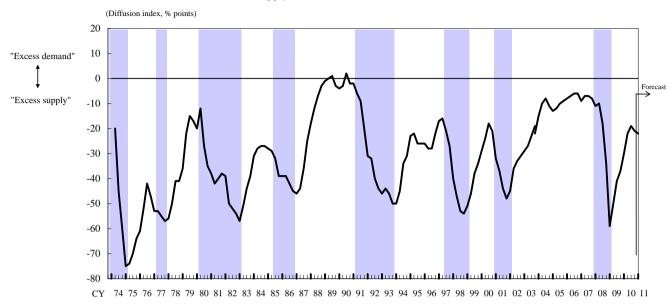
(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Nonmanufacturing					
Large Er	nterprises	Medium-size	d Enterprises	Small Enterprises		
Peak	Bottom	Peak	Bottom	Peak	Bottom	
	-6		-15		-14	
	(83/5)		(83/8)		(83/8, 11)	
12	8	4	-6	-3	-11	
(85/5)	(86/2, 8, 11, 87/2)	(85/5)	(87/2)	(84/11)	(86/8)	
57	-35	43	-38	34	-25	
(90/8)	(94/2)	(90/2)	(94/2)	(89/5, 90/8)	(93/11)	
1	-41	-4	-47	-6	-44	
(96/11)	(98/12)	(96/5)	(98/9)	(96/5, 11)	(98/9)	
-9	-22	-19	-32	-23	-42	
(00/9)	(01/12, 02/3)	(00/12)	(02/3)	(00/12)	(02/3)	
22	-31	8	-37	-6	-44	
(06/12, 07/3, 6)	(09/3)	(07/6)	(09/3)	(06/6, 12, 07/3)	(09/6)	

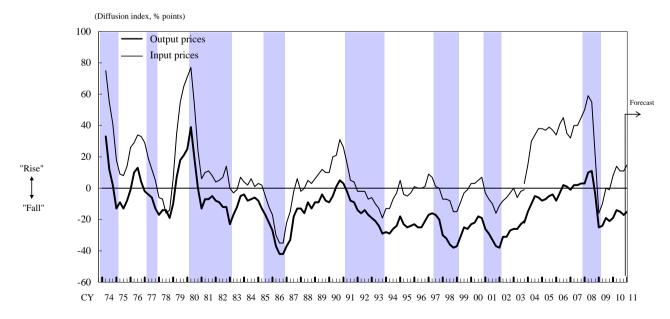
	Dec. 2010 Survey				
	Large	Medium-sized	Small		
	Enterprises	Enterprises	Enterprises		
Actual result	1	-10	-22		
Forecast	-1	-17	-29		

## [Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]

## Domestic Supply and Demand Conditions for Products and Services



#### Prices



# Peaks and Bottoms of Domestic Supply and Demand Conditions for Products and Services (from May 1974)

(Diffusion index of "Excess demand" minus "Excess supply," % points)

Large Manufacturing Enterprises			
Peak	Bottom		
	-75		
	(75/2)		
-42	-57		
(76/8)	(77/11)		
-12	-57 (83/2)		
-27	-46 (87/2)		
(84/8, 11)	(87/2)		
2	-50 (93/11, 94/2)		
(90/8)	(93/11, 94/2)		
-16	-54 (98/12)		
-18	-48 (01/12)		
-6	-59 (09/3)		
(06/9, 12)	(09/3)		

Dec. 2010 Survey				
Actual result	-21			
Forecast	-22			

#### Peaks and Bottoms of Prices (from May 1974)

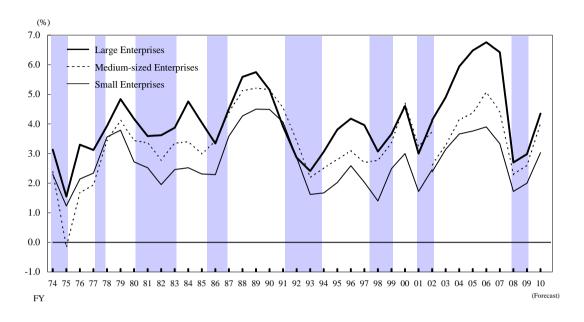
(Diffusion index of "Rise" minus "Fall," % points)

	Large Manufacturing Enterprises					
	Output Prices Input Prices					
Peak	Bottom	Peak	Bottom			
	-13		8			
	(75/2, 8)		(75/8)			
13	-19	34	-16			
(76/8)	(78/11)	(76/8)	(78/8)			
39	-23	77	4			
(80/5)	(83/2)	(80/5)	(82/2)			
-4	-42	14	-35			
(84/2)	(86/8, 11)	(82/11)	(86/8, 11)			
5	-29	31	-19			
(90/11)	(93/11, 94/5)	(90/11)	(93/11)			
-16	-38	9	-15			
(97/6)	(98/12)	(97/3)	(98/12, 99/3)			
-18	-38	7	-16			
(00/9)	(02/3)	(00/12)	(01/12)			
11	-25	59	-16			
(08/9)	(09/3)	(08/6)	(09/3)			

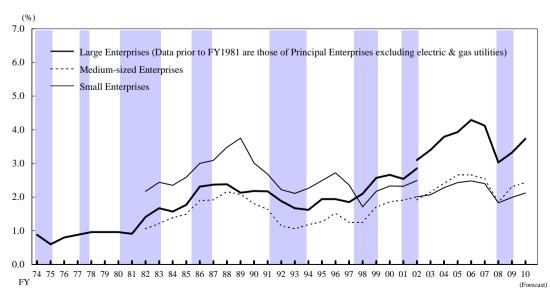
	Dec. 2010 Survey			
	Output Prices Input Pri			
Actual result	-17	11		
Forecast	-15	15		

## [Ratio of Current Profit to Sales]

## Manufacturing



## Nonmanufacturing



#### Peaks and Bottoms of Ratio of Current Profit to Sales (from 1974)

_					(%)	
	Manufacturing					
Large Er	nterprises	Medium-size	ed Enterprises	Small E	Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom	
	1.55		-0.16		1.23	
	(FY75)		(FY75)		(FY75)	
4.84	3.59	4.12	2.78	3.79	1.95	
(FY79)	(FY81)	(FY79)	(FY82)	(FY79)	(FY82)	
4.76	3.34	3.40	2.99	2.52	2.29	
(FY84)	(FY86)	(FY84)	(FY85)	(FY84)	(FY86)	
5.75	2.41	5.21	2.19	4.50	1.62	
(FY89)	(FY93)	(FY89)	(FY93)	(FY89)	(FY93)	
4.18	3.07	3.10	2.70	2.59	1.40	
(FY96)	(FY98)	(FY96)	(FY97)	(FY96)	(FY98)	
4.61	3.00	4.70	3.24	3.00	1.72	
(FY00)	(FY01)	(FY00)	(FY01)	(FY00)	(FY01)	
6.76	2.70	5.07	2.30	3.90	1.72	
(FY06)	(FY08)	(FY06)	(FY08)	(FY06)	(FY08)	

	Dec. 2010 Survey		
	Large	Medium-sized	Small
	Enterprises	Enterprises	Enterprises
FY2009	2.98	2.60	2.00
FY2010 (Forecast)	4.35	4.01	3.03

#### Peaks and Bottoms of Ratio of Current Profit to Sales (from 1982)

Nonmanufacturing Small Enterprises Large Enterprises Medium-sized Enterprises Bottom Bottom Peak Bottom 2.17 1.41 1.06 (FY82) (FY82) (FY82) 1.67 1.57 2.44 2.35 (FY83) (FY84) (FY83) (FY84) 2.38 1.62 2.16 1.06 3.75 2.11 (FY88) (FY94) (FY88) (FY93) (FY89) (FY93) 1.94 1.85 1.52 1.25 2.72 1.71 (FY95,96) (FY97) (FY96) (FY97,98) (FY96) (FY98) 2.54 2.33 2.32 2.66 (FY00) (FY01) (FY00) (FY01) 4.29 3.03 2.66 1.84 2.48 1.83 (FY06) (FY08) (FY05,06) (FY08) (FY06) (FY08)

	Dec. 2010 Survey		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
FY2009	3.32	2.31	1.99
FY2010 (Forecast)	3.73	2.43	2.12

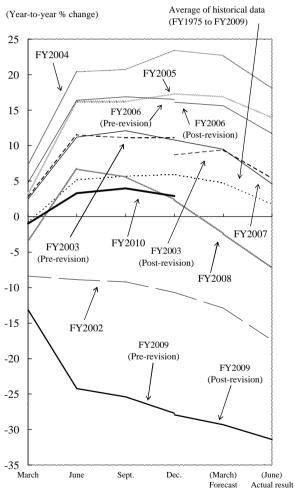
## [Developments of Fixed Investment including Land Purchasing Expenses]

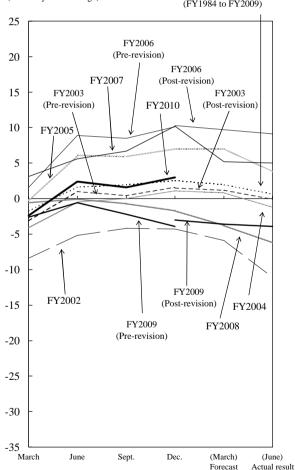
## (1) Large Enterprises

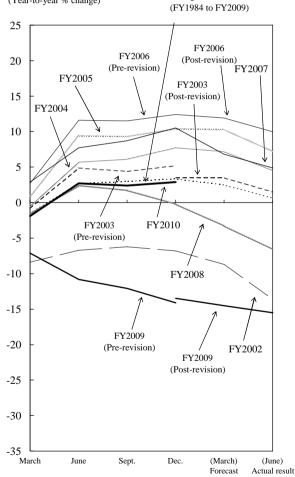
- Notes:1. The graphs indicate the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is on the left, and the last survey (June survey of the following year; actual result) is on the right. The vertical axis represents the year-to-year percent change.
  - The graphs also show December 2009 survey figures that were recalculated with sample enterprises after the March 2010 revision.
  - 3. Excludes software investment.
  - 4. Data of FY2009 or later are compiled under the new lease accounting standard.

Manufacturing Nonmanufacturing All industries

(Year-to-year % change) Average of historical data (FY1975 to FY2009) , (Year-to-year % change) (Year-to-year % change) (FY1984 to FY2009)



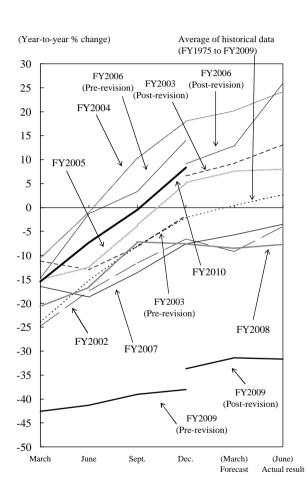


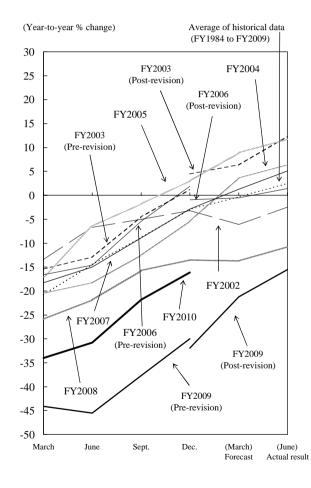


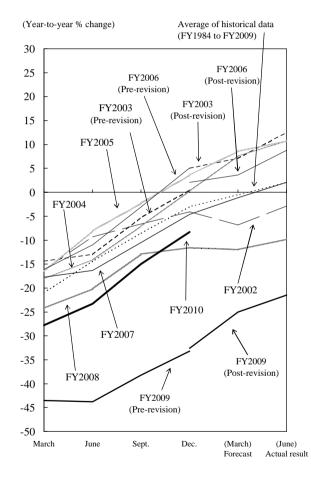
Average of historical data

## (2) Small Enterprises

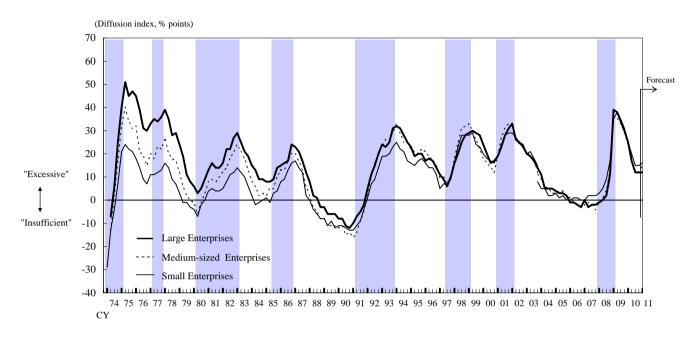




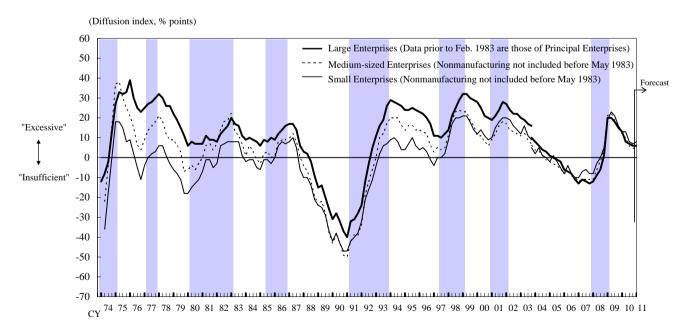




## [Production Capacity (Manufacturing)]



## [Employment Condition (All industries)]



#### Peaks and Bottoms of Production Capacity (from May 1977)

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	Manufacturing					
Large Er	nterprises	Medium-sized Enterprises		Small E	nterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom	
39	3	27	-6	16	-7	
(78/2)	(80/5)	(78/2)	(80/5)	(78/2)	(80/5)	
29	8	24	2	14	-2	
(83/2)	(85/2, 5)	(83/2)	(84/8, 85/2)	(83/2)	(84/5)	
24	-12	20	-16	17	-13	
(86/11)	(90/11)	(86/11, 87/2)	(91/2)	(87/2)	(90/11, 91/2)	
32	6	33	8	25	5	
(94/2)	(97/9)	(94/2)	(97/9)	(94/2)	(97/3)	
30	16	33	12	29	16	
(99/6)	(00/9)	(99/3)	(00/12)	(99/6)	(00/12)	
33	-3	33	-4	29	0	
(02/3)	(07/6)	(01/12, 02/3)	(07/12)	(01/12, 02/3)	(06/12, 07/3)	
39		35		38		
(09/3)		(09/3,6)		(09/6)		

	Dec. 2010 Survey				
	Large Medium-sized Small				
	Enterprises	Enterprises	Enterprises		
Actual result	12	12	15		
Forecast	12	15	16		

#### Peaks and Bottoms of Employment Condition (from May 1986)

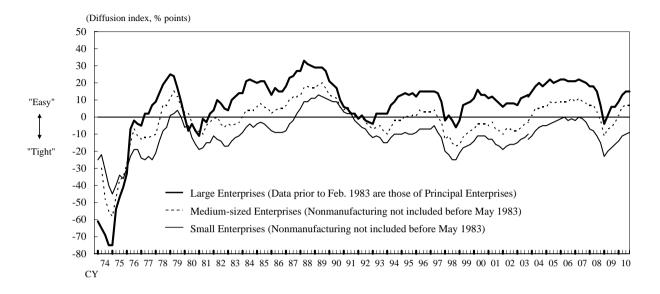
(Diffusion index of "Excessive employment" minus "Insufficient employment," %points)

	All industries					
I	Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Pe	eak	Bottom	Peak	Bottom	Peak	Bottom
1	17	-40	12	-50	10	-47
(87)	(2, 5)	(91/2)	(87/5)	(91/2)	(87/5)	(90/11, 91/2)
2	29	10	20	3	10	-4
(94	4/2)	(97/9)	(94/2, 5, 8)	(97/3)	(94/5, 95/8)	(97/3)
3	32	19	24	6	21	9
(99/	/3, 6)	(01/3)	(98/12)	(00/12)	(99/3, 6)	(00/12)
2	28	-13	18	-12	20	-10
(01	/12)	(07/3, 07/12)	(01/12)	(07/3)	(01/12, 02/3)	(06/12, 07/3)
2	20		22		23	
(09	/3,6)		(09/6)		(09/6)	

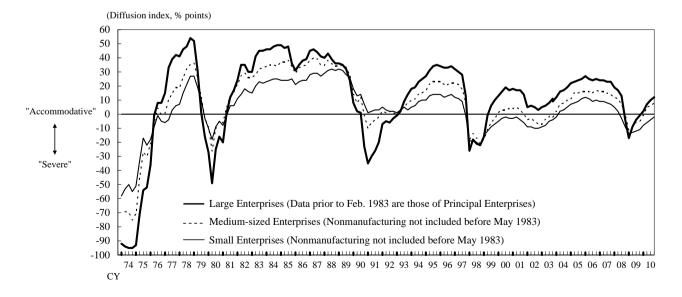
	D	y	
	Large	Medium-sized	Small
	Enterprises	Enterprises	Enterprises
Actual result	6	5	7
Forecast	6	4	8

## [Corporate Finance (All industries)]

#### Financial Position



## Lending Attitude of Financial institutions



#### Peaks and Bottoms of Financial Position (from May 1983)

(Diffusion index of "Easy" minus "Tight," % points)

All industries					
Large Er	nterprises	Medium-size	d Enterprises	erprises Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
33	-6	20	-17	13	-25
(88/5)	(98/12)	(89/8)	(98/12)	(89/5)	(98/9,12)

	Dec. 2010 Survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	15	7	-9	

# Peaks and Bottoms of Lending Attitude of Financial institutions (from May 1983)

(Diffusion index of "Accommodative" minus "Severe," % points)

All industries					
Large Enterprises Medium-sized Enterprises Small Enterprises					
Peak	Bottom	Peak	Bottom	Peak	Bottom
49	-35	40	-21	32	-22
(84/11,85/2)	(91/2)	(87/5)	(98/12)	(88/8,89/2)	(98/12)

	Dec. 2010 Survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	12	8	-2	