# Tankan Summary (September 2011)

150th Short-Term Economic Survey of Enterprises in Japan

Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	4,369	6,541	10,910	98.8%
Large Enterprises	1,184	1,171	2,355	99.1%
Medium-sized Enterprises	1,177	1,800	2,977	99.0%
Small Enterprises	2,008	3,570	5,578	98.7%
Financial institutions	-	-	201	98.5%

Responding Period: August 29 to September 30

Not to be released before 8:50 a.m. on Monday, October 3, 2011

October 3, 2011

Research and Statistics Department

(ven per US dollar) Bank of Japan

					(yen p	ci Ob dollai)
	FY 2010			FY 2011		
		1H	2H		1H	2H
June 2011 Survey	86.03	89.00	83.05	82.59	82.59	82.59
Sept. 2011 Survey	-	-	-	81.15	81.26	81.06

Ref.: Average of predicted exchange rates expected by large manufacturing enterprises.

## 1. Business Conditions

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	1						T						1	(Diffusion	index of "Fav		s "Unfavorab	e," % points
			Large E	nterprises					Medium-size	•					Small Er	1		
	June 201			1	11 Survey		June 201			Sept. 201			June 201				1 Survey	
	Actual result	Forecast	Actual result	t	Forecast		Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result		Forecast	
				Changes		Changes				Changes		Changes				Changes		Changes
Manufacturing	-9	2	2	11	4	2	-12	-7	-3	9	-2	1	-21	-15	-11	10	-12	-1
Textiles	0	0	2	2	-10	-12	-13	-24	-2	11	-13	-11	-26	-30	-21	5	-23	-2
Lumber & Wood products	0	-4	-4	-4	4	8	-16	-10	-6	10	3	9	-38	-38	-20	18	-28	-8
Pulp & Paper	-16	-17	-23	-7	-10	13	-17	-22	-22	-5	-20	2	-42	-32	-27	15	-24	3
Chemicals	2	-3	1	-1	-1	-2	9	-8	-3	-12	-5	-2	-9	-13	0	9	-1	-1
Petroleum & Coal products	0	6	0	0	0	0	5	0	18	13	29	11	-14	-23	-13	1	-9	4
Ceramics, Stone & Clay	-8	-7	10	18	0	-10	-27	-2	-15	12	-12	3	-34		-38	-4	-32	6
Iron & Steel	-21	-2	-16	5	16	32	-22	-13	-8	14	3	11	-22		-2	20	3	5
Nonferrous metals	-14	9	17	31	28	11	11	0	9	-2	18	9	-14	0	-3	11	-7	-4
Food & Beverages	2	1	5	3	2	-3	-6	-2	1	7	-2	-3	-6	-5	-3	3	-5	-2
Processed metals	2	-5	-5	-7	-13	-8	-26	-15	-6	20	-4	2	-38	-24	-24	14	-15	9
General-purpose machinery	7	17	21	14	19	-2	-6	-8	-8	-2	-6	2	-6	0	-3	3	-4	-1
Production machinery	9	19	9	0	7	-2	-7	-2	4	11	4	0	-11	-13	-4	7	-15	-11
Business oriented machinery	-13	6	-2	11	8	10	-2	-6	-9	-7	-9	0	-13	-12	-6	7	-5	1
Electrical machinery	-16	2	-5	11	-4	1	-15	-10	-9	6	-13	-4	-16	-12	-10	6	-14	-4
Shipbuilding & Heavy machinery, etc.	-6	-10	0	6	-6	-6	8	0	8	0	-11	-19	-9	-11	4	13	-15	-19
Motor vehicles	-52	6	13	65	24	11	-49	5	13	62	36	23	-48	0	20	68	17	-3
Basic materials	-6	-3	-1	5	3	4	-8	-10	-4	4	-2	2	-24	-21	-15	9	-15	0
Processing	-12	4	3	15	4	1	-13	-5	-2	11	-2	0	-19	-13	-7	12	-10	-3
Nonmanufacturing	-5	-2	1	6	1	0	-17	-16	-8	9	-10	-2	-26	-29	-19	7	-22	-3
Construction	-15	-14	-11	4	-6	5	-20	-26	-16	4	-25	-9	-29	-40	-24	5	-33	-9
Real estate	3	5	0	-3	1	1	-9	-11	-8	1	-12	-4	-11	-19	-8	3	-14	-6
Goods rental & Leasing	9	9	15	6	9	-6	-12	-16	3	15	-5	-8	-15		-6	9	-9	-3
Wholesaling	-1	0	-2	-1	-4	-2	-18	-12	-7	11	-10	-3	-24	-25	-18	6	-19	-1
Retailing	10	0	14	4	6	-8	-10	-9	6	16	6	0	-39	-30	-21	18	-19	2
Transport & Postal activities	-15	-6	-2	13	0	2	-25	-25	-12	13	-13	-1	-28	-28	-20	8	-21	-1
Communications	40	36	40	0	32	-8	0	3	4	4	4	0	-5	0	5	10	3	-2
Information services	-3	-2	6	9	6	0	0	-5	-1	-1	-4	-3	-12	-15	-18	-6	-16	2
Electric & Gas utilities	-3	-7	-14	-11	-15	-1	-4	-4	1	5	-1	-2	0	-8	-12	-12	-15	-3
Services for businesses	2	4	3	1	2	-1	-10	-11	-7	3	-4	3	-22	-25	-13	9	-20	-7
Services for individuals	-10	3	3	13	9	6	-18	-17	-21	-3	-12	9	-21	-22	-15	6	-14	1
Accommodations, Eating & Drinking services	-40	-17	-18	22	-13	5	-47	-37	-22	25	-22	0	-61	-47	-34	27	-32	2
All industries	-8	0	1	9	3	2	-15	-13	-6	9	-7	-1	-24	-24	-16	8	-18	-2

	All Enterprises								
Manufacturing	-15	-8	-5	10	-5	0			
Nonmanufacturing	-20	-20	-12	8	-14	-2			
All industries	-18	-15	-9	9	-11	-2			

- (Notes) 1. Response rate = The number of enterprises that responded to the question on Business Conditions / The number of sample enterprises \* 100
  - 2. Actual result: Judgement at the time of the survey, Forecast: Judgement at the time of three months hence. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey" Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
  - 3. "Shipbuilding & Heavy machinery, etc." indicates Transportation machinery excluding Motor vehicles.

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## 1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

(%, % points)

	J	une 2011 Surve	y	Sept. 2011 Survey							
		Actual result	4	Actual resul	1	Forecast					
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises		
Manufacturing	-9	-12	-21	2	-3	-11	4	-2	-12		
1. Favorable	12	14	13	15	17	16	14	16	13		
2. Not so favorable	67	60	53	72	63	57	76	66	62		
3. Unfavorable	21	26	34	13	20	27	10	18	25		
Nonmanufacturing	-5	-17	-26	1	-8	-19	1	-10	-22		
1. Favorable	13	10	9	14	13	11	12	9	8		
2. Not so favorable	69	63	56	73	66	59	77	72	62		
3. Unfavorable	18	27	35	13	21	30	11	19	30		

(Note) Business Conditions DI = Diffusion index of "Favorable" minus "Unfavorable"

## 2. Supply and Demand Conditions, Inventories, and Prices

(% points)

							(70 pom
				Large Er	nterprises		
		June 201	1 Survey		Sept. 201	1 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Change
Domestic Supply & Demand Conditions for Products	Manufacturing	-15	-13	-14	1	-12	
and Services:	Basic materials	-17	-13	-16	1	-13	
Diffusion index of "Excess demand" minus "Excess supply"	Processing	-14	-13	-13	1	-12	
	Nonmanufacturing	-27	-24	-23	4	-24	
Overseas Supply & Demand Conditions for Products:	Manufacturing	-2	0	-3	-1	-4	
Diffusion index of "Excess demand" minus "Excess supply"	Basic materials	-8	-7	-8	0	-10	
	Processing	0	3	-1	-1	-2	
					_		
Inventory Level of Finished Goods & Merchandise:	Manufacturing	9		14	5		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	8		16	8		
minus "Insufficient or somewhat insufficient"	Processing	9		14	5		
Wholesalers' Inventory Level:	Manufacturing	7		12	5		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	13		17	4		
minus "Insufficient or somewhat insufficient"	Processing	4		9	5		
	Manufacturing	-8	-6	-9	-1	-7	
Change in Output Prices:	Basic materials	4	8	-2	-6	4	
Diffusion index of "Rise" minus "Fall"	Processing	-13	-12	-13	0	-12	
	Nonmanufacturing	-11	-8	-11	0	-8	
	Manufacturing	28	27	22	-6	24	
Change in Input Prices:	Basic materials	37	35	24	-13	30	
Diffusion index of "Rise" minus "Fall"	Processing	24	24	21	-3	21	
	Nonmanufacturing	10	13	5	-5	8	

(% points)

						(70 points)
			Small E	nterprises		
	June 201	1 Survey		Sept. 201	1 Survey	
	Actual	Forecast	Actual		Forecast	
	result		result	Changes		Changes
Manufacturing	-29	-28	-27	2	-28	-1
Basic materials	-36	-33	-33	3	-33	0
Processing	-25	-25	-23	2	-26	-3
Nonmanufacturing	-33	-36	-35	-2	-36	-1
Manufacturing	-13	-13	-14	-1	-16	-2
Basic materials	-21	-19	-21	0	-24	-3
Processing	-9	-9	-9	0	-10	-1
			_			
Manufacturing	15		16	1		
Basic materials	18		20	2		
Processing	13		14	1		
Manufacturing	15		17	2		
Basic materials	25		24	-1		
Processing	8		14	6		
Manufacturing	-15	-13	-15	0	-17	-2
Basic materials	-6	-3	-8	-2	-9	-1
Processing	-19	-20	-19	0	-23	-4
Nonmanufacturing	-24	-24	-22	2	-23	-1
Manufacturing	33	42	29	-4	35	6
Basic materials	38	43	31	-7	36	5
Processing	30	41	27	-3	35	8
Nonmanufacturing	18	24	12	-6	17	5
	Basic materials Processing Nonmanufacturing Basic materials Processing  Manufacturing Basic materials Processing  Nonmanufacturing Basic materials Processing  Manufacturing Basic materials Processing	Actual result	result	Manufacturing	Manufacturing	Manufacturing   Commanufacturing   Commanufacturi

## 3. Sales and Current Profits

Current Profits

Sales (Year-to-year % change)

		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	6.9	-	4.1	1.2
	Domestic Sales	3.7	-	4.8	2.1
Large Enterprises	Exports	16.1	-	2.4	-1.0
	Nonmanufacturing	4.7	-	2.4	0.2
	All industries	5.6	-	3.1	0.6
Medium-sized	Manufacturing	7.5	-	2.9	0.0
Enterprises	Nonmanufacturing	4.0	-	1.4	0.4
	All industries	4.9	-	1.8	0.3
	Manufacturing	5.5	-	0.7	0.4
Small Enterprises	Nonmanufacturing	0.7	-	-0.7	0.3
	All industries	1.7	-	-0.4	0.3
	Manufacturing	6.8	-	3.3	0.9
All Enterprises	Nonmanufacturing	3.4	-	1.3	0.3
	All industries	4.5	-	2.0	0.5

(Note) Revision rates are calculated as the percentage change of the figures between the current and the previous survey.

(Year-to-year % change)

		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	67.9	-	-0.3	-0.7
	Basic materials	59.8	-	5.8	2.8
Large Enterprises	Processing	74.2	-	-4.6	-3.3
	Nonmanufacturing	33.2	-	-7.2	-1.2
	All industries	46.0	-	-4.3	-1.0
Medium-sized	Manufacturing	70.9	-	0.7	2.4
Enterprises	Nonmanufacturing	16.5	-	-1.9	2.9
	All industries	31.9	-	-0.9	2.8
	Manufacturing	61.6	-	2.3	0.0
Small Enterprises	Nonmanufacturing	5.2	-	4.8	2.9
	All industries	17.6	1	4.1	2.0
	Manufacturing	67.5	-	0.2	-0.1
All Enterprises	Nonmanufacturing	24.2	-	-4.1	0.3
	All industries	38.3	_	-2.4	0.1

(Year-to-year % change)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
13.8	1.0	-	-1.2	-0.4	9.3	2.7
9.3	-1.3	-	-0.1	0.7	9.5	3.4
26.5	7.2	-	-4.0	-3.1	8.7	1.0
6.2	3.4	-	1.2	0.0	3.6	0.4
9.1	2.4	-	0.2	-0.2	5.9	1.3
12.9	2.8	-	0.0	-0.4	5.7	0.4
6.5	1.7	-	-0.1	0.1	2.8	0.6
8.2	2.0	-	-0.1	0.0	3.6	0.6
8.1	3.0	-	-0.6	0.4	2.0	0.4
2.3	-0.8	-	-1.7	0.3	0.2	0.3
3.6	0.0	-	-1.4	0.3	0.6	0.3
12.6	1.6	-	-0.9	-0.3	7.5	2.0
5.1	1.8	-	0.1	0.1	2.5	0.4
7.5	1.7	-	-0.3	0.0	4.1	0.9

(Year-to-year % change)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
332.8	-0.9	-	-15.7	2.9	17.2	-3.4
147.5	16.5	-	10.5	13.7	0.9	-7.4
762.6	-11.0	-	-33.2	-6.8	29.7	-0.9
29.7	37.1	-	-13.9	0.2	-0.5	-2.4
86.4	18.5	-	-14.7	1.3	6.7	-2.9
281.9	11.1	-	-10.0	7.2	11.0	-1.0
27.7	9.0	-	-4.1	11.3	-0.1	-2.6
73.2	9.7	-	-6.4	9.7	3.7	-2.0
216.8	5.0	-	-12.7	6.7	18.8	-4.8
24.7	-6.7	-	-3.7	5.9	11.8	1.0
56.6	-3.8	1	-6.8	6.1	13.7	-0.7
307.0	1.5	1	-14.6	4.0	16.4	-3.3
28.5	20.4	-	-10.7	2.8	2.0	-1.7
79.3	12.6	-	-12.3	3.3	7.4	-2.4

# 3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales

(%, % points)

		FY2010		FY2011	
			Changes	(Forecast)	Changes
	Manufacturing	4.68	-	4.48	-0.08
Large Enterprises	Nonmanufacturing	4.23	-	3.83	-0.06
	All industries	4.41	-	4.09	-0.07
Medium-sized	Manufacturing	4.13	-	4.04	0.09
Enterprises	Nonmanufacturing	2.59	-	2.51	0.06
	All industries	3.00	-	2.92	0.07
	Manufacturing	3.07	-	3.12	-0.01
Small Enterprises	Nonmanufacturing	2.08	-	2.20	0.06
	All industries	2.30	-	2.41	0.04
	Manufacturing	4.31	-	4.18	-0.04
All Enterprises	Nonmanufacturing	3.27	-	3.09	0.00
	All industries	3.61	-	3.46	-0.01

(%, % points)

1H FY2010	010 2H FY2010		1H FY2011		2H FY2011	(70, 70 points)
		Changes	(Forecast)	Changes	(Forecast)	Changes
5.03	4.33	-	4.29	0.14	4.65	-0.29
4.39	4.08	-	3.73	0.00	3.92	-0.11
4.64	4.18	-	3.95	0.06	4.22	-0.18
4.13	4.13	-	3.72	0.26	4.33	-0.07
2.34	2.83	-	2.24	0.22	2.75	-0.10
2.82	3.18	1	2.64	0.23	3.18	-0.09
3.27	2.87	-	2.87	0.17	3.34	-0.19
1.92	2.24	-	1.88	0.10	2.49	0.01
2.23	2.38	1	2.11	0.12	2.69	-0.03
4.59	4.05	-	3.95	0.16	4.39	-0.23
3.24	3.29	-	2.89	0.07	3.27	-0.08
3.69	3.54	-	3.25	0.11	3.65	-0.12

Net Income

(Year-to-year % change)

Tet meome (Teta to yet 70 change					
		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	133.6	-	25.1	1.0
	Basic materials	85.3	-	19.4	1.7
Large Enterprises	Processing	202.6	-	30.1	0.4
	Nonmanufacturing	14.7	-	7.4	-2.3
	All industries	49.7	-	15.5	-0.7
Medium-sized	Manufacturing	93.7	-	26.2	2.5
Enterprises	Nonmanufacturing	37.3	-	23.2	0.5
	All industries	55.3	-	24.4	1.3
	Manufacturing	234.6	-	22.7	-2.3
Small Enterprises	Nonmanufacturing	-1.6	-	36.7	0.6
	All industries	27.6	ı	32.1	-0.3
	Manufacturing	135.1	-	25.0	0.8
All Enterprises	Nonmanufacturing	14.3	-	15.7	-1.2
	All industries	46.4	-	19.7	-0.3

(Year-to-year % change)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	to-year // change)
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
825.9	-14.5	-	-16.8	8.5	122.2	-4.8
192.1	23.3	-	13.4	13.4	27.8	-9.7
Profit	-45.7	-	-35.8	3.5	299.3	-1.5
25.7	-2.5	-	-15.1	-2.5	53.2	-2.0
111.4	-8.2	-	-15.9	2.3	83.4	-3.5
1409.8	-17.4	-	-8.4	11.4	79.5	-3.5
44.7	30.4	-	2.2	11.8	45.1	-6.5
140.3	8.6	-	-2.5	11.7	57.0	-5.3
Profit	18.1	-	-9.4	3.6	69.4	-6.4
86.9	-33.5	-	-0.1	-0.2	74.0	1.0
218.4	-24.2	-	-3.4	1.0	72.7	-1.1
1117.6	-11.3	-	-14.9	8.3	106.5	-4.8
35.2	-8.1	-	-10.3	0.0	56.6	-2.1
125.4	-9.4	-	-12.3	3.4	75.9	-3.4

## 4. Fixed Investment, etc.\*\*

Fixed Investment including Land Purchasing Expenses\* (Year-to-year % change) (Year-to-vear % change)

Tixed investment including Land I dichasing Expenses (Tear-to-year % ci				year /0 change)	(Tear-to-year // Change)							
	_	FY2010		FY2011		1H FY2010	2H FY2010		1H FY2011		2H FY2011	
			Revision rate	(Forecast)	Revision rate			Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-3.5	-	10.1	0.8	-10.0	2.9	-	13.7	-3.1	7.0	4.6
Enterprises	Nonmanufacturing	-1.0	-	-0.6	-2.2	-2.7	0.4	-	2.2	-6.2	-2.9	1.5
	All industries	-1.9	-	3.0	-1.2	-5.3	1.2	-	6.2	-5.1	0.4	2.5
Medium-sized	Manufacturing	0.6	-	21.8	-1.6	-8.6	9.7	-	22.4	-8.2	21.3	4.5
Enterprises	Nonmanufacturing	-8.9	-	-5.0	0.7	-7.7	-10.0	-	-8.4	-4.4	-1.9	5.5
	All industries	-5.7	-	4.7	-0.3	-8.0	-3.5	-	2.4	-6.0	6.8	5.1
Small	Manufacturing	9.8	-	3.7	8.2	-10.7	32.0	-	2.6	-11.4	4.5	28.7
Enterprises	Nonmanufacturing	-1.6	-	-29.0	10.7	-0.2	-2.7	-	-28.5	5.4	-29.4	15.5
	All industries	2.0	-	-17.7	9.6	-3.9	7.3	-	-18.3	-2.2	-17.3	21.1
	Manufacturing	-1.1	-	10.9	1.3	-9.9	7.6	-	13.4	-5.1	8.8	7.6
All Enterprises	Nonmanufacturing	-2.3	-	-5.4	-0.5	-3.1	-1.6	-	-3.8	-4.8	-6.7	3.4
	All industries	-1.9	-	0.2	0.2	-5.5	1.4	-	2.0	-4.9	-1.4	5.0

<sup>\*</sup> Excludes Software Investment

Software Investment (Year-to-year % change)

		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	8.0	-	13.7	3.0
Enterprises	Nonmanufacturing	-0.6	-	7.6	5.2
	All industries	2.1	-	9.7	4.4
Medium-sized	Manufacturing	-4.2	-	17.9	-3.2
Enterprises	Nonmanufacturing	-10.3	-	9.6	0.2
	All industries	-9.4	-	10.9	-0.4
Small	Manufacturing	3.7	-	6.1	-4.3
Enterprises	Nonmanufacturing	-11.7	-	6.0	6.9
	All industries	-8.4	-	6.0	4.0
	Manufacturing	6.7	-	13.6	2.1
All Enterprises	Nonmanufacturing	-3.3	-	7.8	4.4
	All industries	-0.4	-	9.6	3.7

Land Purchasing Expenses (Year-to-year % change)

		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-8.6	-	-64.8	-17.0
Enterprises	Nonmanufacturing	11.2	-	-44.5	-0.6
	All industries	8.8	-	-46.6	-1.9
Medium-sized	Manufacturing	7.2	-	-66.3	0.2
Enterprises	Nonmanufacturing	-1.7	-	-47.4	10.9
	All industries	-0.3	-	-50.5	9.6
Small	Manufacturing	138.5	-	-53.5	52.5
Enterprises	Nonmanufacturing	-21.9	-	-20.7	43.1
	All industries	-4.8	-	-29.5	44.6
	Manufacturing	31.2	-	-59.9	12.6
All Enterprises	Nonmanufacturing	-0.4	-	-39.5	11.1
	All industries	3.5	-	-42.7	11.3

<sup>\*\*</sup> Data are compiled under the new lease accounting standard

Software and Fixed Investment excluding Land

Purchasing Expenses

(Year-to-year % change) FY2010 FY2011 (Forecast) Revision rate Revision rate Manufacturing -2.5 11.8 1.1 Large -2.0 4.0 -1.7 Enterprises Nonmanufacturing All industries -2.1 6.8 -0.7 0.2 25.2 -1.7 Medium-sized Manufacturing Enterprises Nonmanufacturing -9.8 1.4 0.1 All industries -6.4 10.1 -0.7 3.0 6.2 Manufacturing 10.6 Small Enterprises 2.5 -28.7 5.7 Nonmanufacturing 2.7 All industries -14.9 6.0 Manufacturing -1.4 13.5 1.3 -2.6 -0.7 All Enterprises Nonmanufacturing -0.7 All industries -2.2 0.0

Production Capacity (Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

		June 201	1 Survey		Sept. 201	1 Survey			
		Actual	Forecast	Actual		Forecast			
		result		result	Changes		Changes		
Large	Manufacturing	10	8	9	-1	7	-2		
Enterprises	Nonmanufacturing	1	-1	1	0	-1	-2		
	All industries	6	4	5	-1	3	-2		
Medium-sized	Manufacturing	12	9	9	-3	8	-1		
Enterprises	Nonmanufacturing	2	2	2	0	1	-1		
	All industries	7	5	5	-2	4	-1		
Small	Manufacturing	15	11	11	-4	9	-2		
Enterprises	Nonmanufacturing	4	2	4	0	3	-1		
	All industries	8	5	6	-2	4	-2		
	Manufacturing	13	10	10	-3	8	-2		
All Enterprises	Nonmanufacturing	3	2	3	0	2	-1		
	All industries	7	5	6	-1	4	-2		

## 5. Fixed Investment of Financial institutions\*\*

Fixed Investment including Land Purchasing Expenses of Financial institutions\* (Year-to-year % change)

	FY2010		FY2011	
		Revision rate	(Forecast)	Revision rate
Financial institutions	-14.8	-	2.5	-2.3
Banks	-14.3	-	13.7	-4.1
Shinkin banks & Other financial institutions for small businesses	-1.9	-	-15.6	-1.4
Financial products transaction dealers	16.8	-	-18.4	-1.7
Insurance companies	-22.1	-	-10.9	0.4
Non-deposit money corporations	-9.1	-	35.0	-2.6
(Memo) All industries including Financial institutions	-2.3	-	0.2	0.1
Nonmanufacturing including Financial institutions	-2.9	-	-5.1	-0.6

<sup>\*</sup> Excludes Software Investment

Software Investment of Financial institutions			(Year-to-	year % change)
Financial institutions	-2.9	ı	11.5	-1.5
Banks	-0.2		11.3	-0.1
Shinkin banks & Other financial institutions for small businesses	-7.4	-	-24.6	-8.8
Financial products transaction dealers	-25.1	-	8.3	-6.3
Insurance companies	1.9	-	35.6	0.3
Non-deposit money corporations	0.7	-	-14.2	-6.2
(Memo) All industries including Financial institutions	-1.0	-	10.0	2.5
Nonmanufacturing including Financial institutions	-3.2	-	8.9	2.6

Land Purchasing Expenses of Financial institutions			(Year-to-	year % change)
Financial institutions	-62.8	ı	-21.7	31.7
Banks	-77.6		51.8	30.9
Shinkin banks & Other financial institutions for small businesses	23.9	-	-29.9	22.0
Financial products transaction dealers	-	-	-100.0	-
Insurance companies	-63.1	-	-41.1	36.1
Non-deposit money corporations	-	-	-	-
(Memo) All industries including Financial institutions	-3.8	-	-41.8	12.3
Nonmanufacturing including Financial institutions	-8.1	-	-38.6	12.2

Software and Fixed Investment excluding Land Purchasing E	xpenses of Finan	icial institutions	(Year-to-	year % change
Financial institutions	0.0	-	8.5	-3.2
Banks	0.6	-	11.5	-3.1
Shinkin banks & Other financial institutions for small businesses	-6.3	-	-15.9	-5.5
Financial products transaction dealers	-17.3	-	1.4	-5.4
Insurance companies	8.1	-	12.6	-1.9
Non-deposit money corporations	-4.0	-	8.0	-4.2
(Memo) All industries including Financial institutions	-2.0	-	4.5	-0.1
Nonmanufacturing including Financial institutions	-2.4	-	0.0	-0.9

<sup>\*\*</sup> Data are compiled under the new lease accounting standard

## 6. Employment

Employment Conditions (Diffusion index of "Excessive employment" minus "Insufficient employment," % points)

		June 201	1 Survey		Sept. 201	1 Survey	
		Actual result	Forecast	Actual result		Forecast	
					Changes		Changes
Large	Manufacturing	8	5	5	-3	4	-1
Enterprises	Nonmanufacturing	4	2	3	-1	1	-2
	All industries	7	4	4	-3	2	-2
Medium-sized	Manufacturing	10	6	6	-4	3	-3
Enterprises	Nonmanufacturing	4	2	0	-4	-2	-2
	All industries	7	3	2	-5	0	-2
Small	Manufacturing	14	8	8	-6	6	-2
Enterprises	Nonmanufacturing	6	3	1	-5	0	-1
	All industries	9	5	3	-6	2	-1
	Manufacturing	11	6	6	-5	5	-1
All Enterprises	Nonmanufacturing	5	2	1	-4	-1	-2
	All industries	8	4	3	-5	1	-2

Number of Employees (All industries)

(Year-to-year % change)

	End of	End of	End of	End of
	Sept. 2010	Dec. 2010	March 2011	June 2011
Large Enterprises	-0.9	-1.1	-1.1	0.7
Medium-sized Enterprises	0.1	-0.6	-0.8	-0.2
Small Enterprises	-0.9	-0.9	-0.6	-0.6
All Enterprises	-0.6	-0.9	-0.8	0.0
All Enterprises & Financial institutions	-0.5	-0.8	-0.7	0.0
Financial institutions	2.3	1.7	1.0	0.3

Number of New Graduates Hired (All industries)

(Surveyed only in June and December)

(Year-to-year % change)

(Surveyed only in tune and December)								
	FY2010		FY2011		FY2012	FY2012		
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate		
Large Enterprises	-	-	-	-	-	-		
Medium-sized Enterprises	-	-	-	-	-	-		
Small Enterprises	-	-	-	-	-	-		
All Enterprises	-	-	-	-	-	-		
All Enterprises & Financial institutions	-	-	-	-	-	-		
Financial institutions	-	-	-	-	-	-		

## 7. Corporate Finance

## Financial Position (All industries)

(Diffusion index of "Easy" minus "Tight." % points)

	June 201	1 Survey	Sept. 2011 Survey	
	Actual result Forecast		Actual result	
				Changes
Large Enterprises	15		16	1
Medium-sized Enterprises	7		8	1
Small Enterprises	-9		-7	2
All Enterprises	1		2	1

#### Lending Attitude of Financial institutions (All industries)

(Diffusion index of "Accommodative" minus "Severe." % points)

	June 2011 Survey		Sept. 2011 Survey	
	Actual result Forecast		Actual result	
				Changes
Large Enterprises	15		16	1
Medium-sized Enterprises	11		12	1
Small Enterprises	0		1	1
All Enterprises	6		7	1

## Change in Interest Rate on Loans (All industries)

(Diffusion index of "Rise" minus "Fall," % points)

Ratio of Liquidity =

	June 2011	Survey	Sept. 2011 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Large Enterprises	-3	2	-6	-3	0	6
Medium-sized Enterprises	-4	3	-6	-2	-1	5
Small Enterprises	-3	4	-5	-2	1	6
All Enterprises	-4	3	-5	-1	0	5

## Condition for CP Issuance (All industries)

(Diffusion index of "Easy" minus "Severe," % points)

	June 2011 Survey		Sept. 201	1 Survey
	Actual result Forecast A		Actual result	
				Changes
Large Enterprises	-1		1	2

#### Ratio of Liquidity (All industries)

(Months)

(World							
	End of	End of	End of	End of			
	Sept. 2010	Dec. 2010	March 2011	June 2011			
Large Enterprises	1.17	1.11	1.27	1.19			
Medium-sized Enterprises	1.21	1.22	1.26	1.23			
Small Enterprises	2.08	2.10	2.10	2.07			
All Enterprises	1.40	1.38	1.47	1.41			

## 8. Business Conditions of Financial institutions

## **Business Conditions**

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	June 2011 Survey		Sept. 2011 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	10	11	12	2	14	2
Shinkin banks & Other financial institutions for small businesses	8	8	8	0	3	-5
Finacial products transaction dealers	-40	-17	-44	-4	-30	14
Insurance companies	7	12	24	17	22	-2
Non-deposit money corporations	-29	-24	-12	17	-6	6
Financial institutions	-2	4	3	5	5	2

#### Production Capacity

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	June 201	1 Survey	Sept. 2011 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	-1	-1	-2	-1	-2	0
Shinkin banks & Other financial institutions for small businesses	0	-3	-2	-2	-6	-4
Financial products transaction dealers	-7	-3	0	7	0	0
Insurance companies	0	7	0	0	2	2
Non-deposit money corporations	0	0	0	0	0	0
Financial institutions	-2	0	-1	1	-1	0

#### **Employment Conditions**

(Diffusion index of "Excessive employment"minus "Insufficient employment," % points)

	June 201	1 Survey	Sept. 2011 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	7	4	9	2	4	-5
Shinkin banks & Other financial institutions for small businesses	8	3	5	-3	5	0
Financial products transaction dealers	0	-10	7	7	-7	-14
Insurance companies	-2	2	-7	-5	-3	4
Non-deposit money corporations	0	0	-6	-6	0	6
Financial institutions	4	1	3	-1	1	-2

Quarter-end balance of cash, deposits, and securities listed as liquid assets

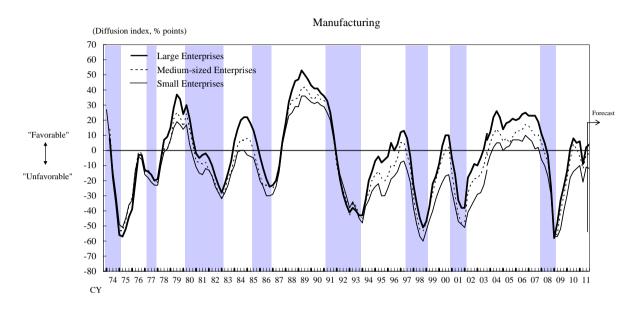
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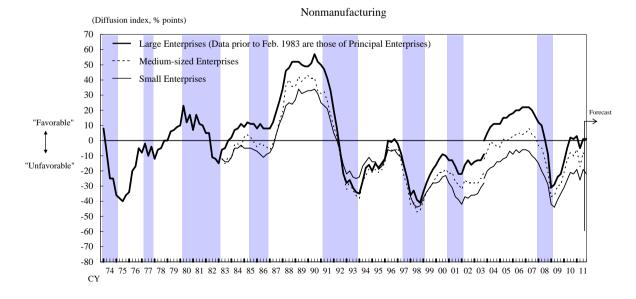
Monthly average sales during the fiscal year, which includes the related quarter

## (Reference Charts)

- (Notes): 1. Unless otherwise noted, shaded areas indicate periods of recession (according to the Cabinet Office).
  - 2. There is no continuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).
  - 3. The "Principal Enterprises" survey was discontinued after the December 2003 survey.

## [Business Conditions]





#### Peaks and Bottoms of Business Conditions (from May 1974)

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	(Birtusion index of Tavorable initials Cinavorable, 76 points)							
	Manufacturing							
Large Er	Large Enterprises Medium-sized Enterprises			Small Enterprises				
Peak	Bottom	Peak	Bottom	Peak	Bottom			
	-57		-53		-51			
	(75/5)		(75/2,5)		(75/5)			
-3	-20	-1	-21	-4	-23			
(76/8, 11)	(77/11)	(76/8)	(78/2)	(76/8)	(77/11, 78/2)			
37	-28	25	-31	19	-32			
(79/8)	(83/2)	(79/8)	(83/2)	(79/8)	(83/2)			
22	-24	8	-25	0	-30			
(84/11, 85/2)	(86/11)	(85/2)	(87/2)	(84/8, 11)	(86/8, 11)			
53	-43	42	-45	36	-48			
(89/5)	(93/11, 94/2)	(89/8)	(94/2)	(89/5,8)	(94/2)			
13	-51	5	-53	-7	-60			
(97/6)	(98/12)	(97/3, 6)	(98/12)	(97/6)	(98/12)			
10	-38	2	-48	-16	-51			
(00/9, 12)	(01/12, 02/3)	(00/12)	(01/12)	(00/12)	(02/3)			
26	-58	17	-57	10	-57			
(04/9)	(09/3)	(06/12)	(09/3)	(06/12)	(09/3,6)			

	Sept. 2011 Survey						
	Large Enterprises	Medium-sized Enterprises	Small Enterprises				
Actual result	2	-3	-11				
Forecast	4	-2	-12				

#### Peaks and Bottoms of Business Conditions (from May 1983)

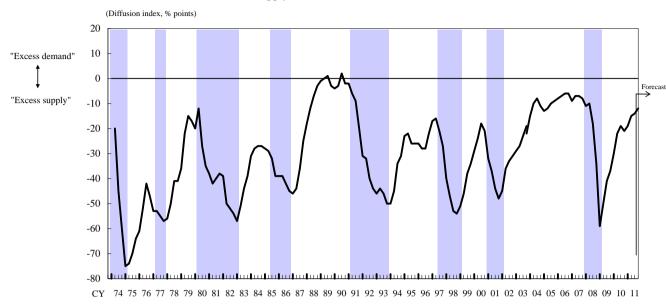
(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Nonmanufacturing					
Large Er	Large Enterprises		Medium-sized Enterprises		nterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom	
	-6		-15		-14	
	(83/5)		(83/8)		(83/8, 11)	
12	8	4	-6	-3	-11	
(85/5)	(86/2, 8, 11, 87/2)	(85/5)	(87/2)	(84/11)	(86/8)	
57	-35	43	-38	34	-25	
(90/8)	(94/2)	(90/2)	(94/2)	(89/5, 90/8)	(93/11)	
1	-41	-4	-47	-6	-44	
(96/11)	(98/12)	(96/5)	(98/9)	(96/5, 11)	(98/9)	
-9	-22	-19	-32	-23	-42	
(00/9)	(01/12, 02/3)	(00/12)	(02/3)	(00/12)	(02/3)	
22	-31	8	-37	-6	-44	
(06/12, 07/3, 6)	(09/3)	(07/6)	(09/3)	(06/6, 12, 07/3)	(09/6)	

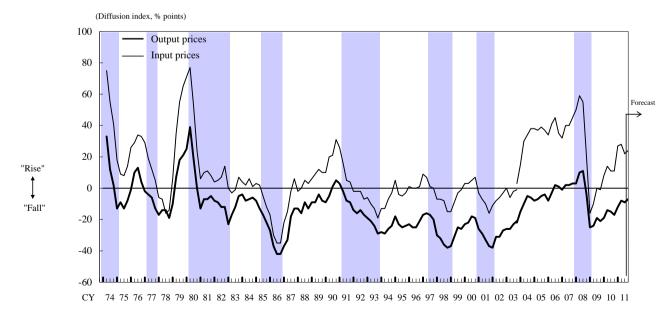
	Sept. 2011 Survey					
	Large Medium-sized Small					
	Enterprises	Enterprises	Enterprises			
Actual result	1	-8	-19			
Forecast	1	-10	-22			

# [Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]

# Domestic Supply and Demand Conditions for Products and Services



#### Prices



# Peaks and Bottoms of Domestic Supply and Demand Conditions for Products and Services (from May 1974)

(Diffusion index of "Excess demand" minus "Excess supply," % points)

Large Manufacturing Enterprises				
Peak	Bottom			
	-75			
	(75/2)			
-42	-57			
(76/8)	(77/11)			
-12	-57			
(80/5)	(83/2)			
-27	-46 (87/2)			
(84/8, 11)	(87/2)			
2	-50 (93/11, 94/2)			
(90/8)	(93/11, 94/2)			
-16	-54 (98/12)			
(97/6)	(98/12)			
-18	-48			
(00/9)	(01/12)			
-6	-59			
(06/9, 12)	(09/3)			

Sept. 2011 Survey				
Actual result	-14			
Forecast	-12			

## Peaks and Bottoms of Prices (from May 1974)

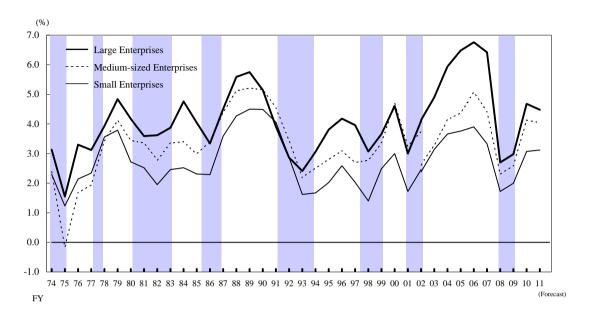
(Diffusion index of "Rise" minus "Fall," % points)

	Large Manufacturing Enterprises					
Outpu	t Prices	Input Prices				
Peak	Bottom	Peak	Bottom			
	-13		8			
	(75/2, 8)		(75/8)			
13	-19	34	-16			
(76/8)	(78/11)	(76/8)	(78/8)			
39	-23	77	4			
(80/5)	(83/2)	(80/5)	(82/2)			
-4	-42	14	-35			
(84/2)	(86/8, 11)	(82/11)	(86/8, 11)			
5	-29	31	-19			
(90/11)	(93/11, 94/5)	(90/11)	(93/11)			
-16	-38	9	-15			
(97/6)	(98/12)	(97/3)	(98/12, 99/3)			
-18	-38	7	-16			
(00/9)	(02/3)	(00/12)	(01/12)			
11	-25	59	-16			
(08/9)	(09/3)	(08/6)	(09/3)			

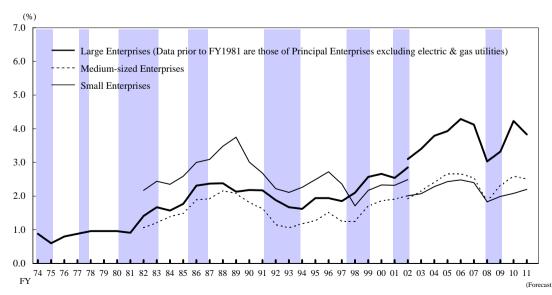
	Sept. 2011 Survey		
	Output Prices	Input Prices	
Actual result	-9	22	
Forecast	-7	24	

# [Ratio of Current Profit to Sales]

# Manufacturing



# Nonmanufacturing



## Peaks and Bottoms of Ratio of Current Profit to Sales (from 1974)

					(%)		
	Manufacturing						
Large E	nterprises	Medium-size	ed Enterprises	Small Er	Small Enterprises		
Peak	Bottom	Peak	Bottom	Peak	Bottom		
	1.55		-0.16		1.23		
	(FY75)		(FY75)		(FY75)		
4.84	3.59	4.12	2.78	3.79	1.95		
(FY79)	(FY81)	(FY79)	(FY82)	(FY79)	(FY82)		
4.76	3.34	3.40	2.99	2.52	2.29		
(FY84)	(FY86)	(FY84)	(FY85)	(FY84)	(FY86)		
5.75	2.41	5.21	2.19	4.50	1.62		
(FY89)	(FY93)	(FY89)	(FY93)	(FY89)	(FY93)		
4.18	3.07	3.10	2.70	2.59	1.40		
(FY96)	(FY98)	(FY96)	(FY97)	(FY96)	(FY98)		
4.61	3.00	4.70	3.24	3.00	1.72		
(FY00)	(FY01)	(FY00)	(FY01)	(FY00)	(FY01)		
6.76	2.70	5.07	2.30	3.90	1.72		
(FY06)	(FY08)	(FY06)	(FY08)	(FY06)	(FY08)		

	Sept. 2011 Survey				
	Large Medium-sized Sm				
	Enterprises	Enterprises	Enterprises		
FY2010	4.68	4.13	3.07		
FY2011 (Forecast)	4.48	4.04	3.12		

## Peaks and Bottoms of Ratio of Current Profit to Sales (from 1982)

Nonmanufacturing Small Enterprises Large Enterprises Medium-sized Enterprises Bottom Bottom Bottom Peak 1.41 2.17 1.06 (FY82) (FY82) (FY82) 1.67 1.57 2.35 (FY83) (FY84) (FY83) (FY84) 2.38 1.62 2.16 1.06 3.75 2.11 (FY88) (FY94) (FY88) (FY93) (FY89) (FY93) 1.94 1.85 1.52 1.25 2.72 1.71 (FY95,96) (FY97) (FY96) (FY97,98) (FY96) (FY98) 2.54 2.33 2.32 2.66 (FY00) (FY01) (FY00) (FY01) 4.29 3.03 2.66 1.84 2.48 1.83 (FY06) (FY08) (FY05,06) (FY08) (FY06) (FY08)

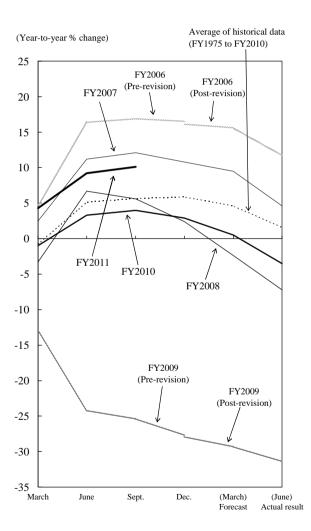
	Sept. 2011 Survey				
	Large Medium-sized Sn				
	Enterprises	Enterprises	Enterprises		
FY2010	4.23	2.59	2.08		
FY2011 (Forecast)	3.83	2.51	2.20		

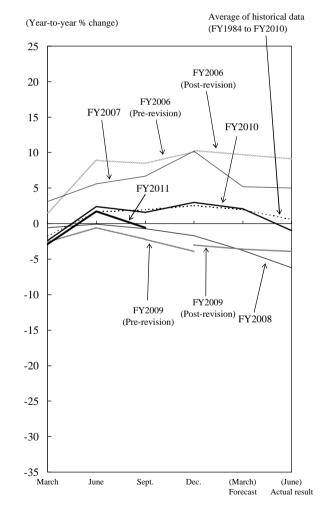
# [Developments of Fixed Investment including Land Purchasing Expenses]

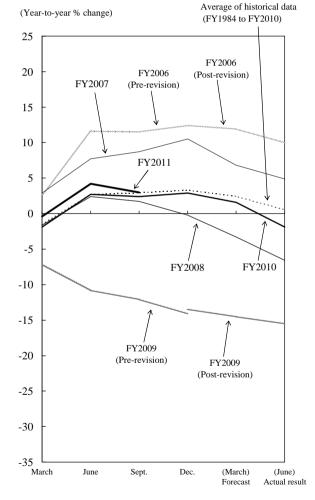
## (1) Large Enterprises

- Notes:1. The graphs indicate the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is on the left, and the last survey (June survey of the following year; actual result) is on the right. The vertical axis represents the year-to-year percent change.
  - The graphs also show December 2009 survey figures that were recalculated with sample enterprises after the March 2010 revision.
  - 3. Excludes software investment.
  - 4. Data of FY2009 or later are compiled under the new lease accounting standard.

Manufacturing Nonmanufacturing All industries

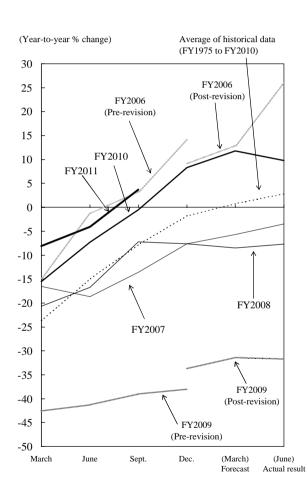


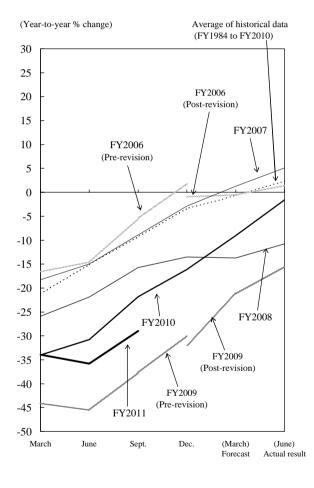


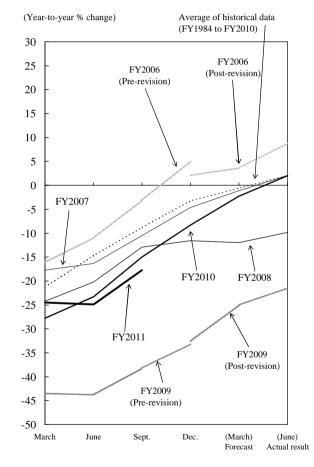


# (2) Small Enterprises

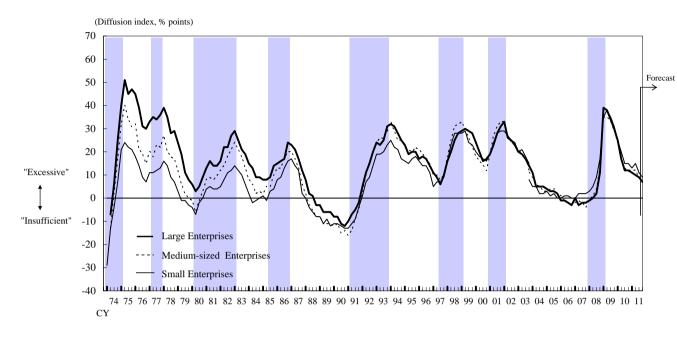




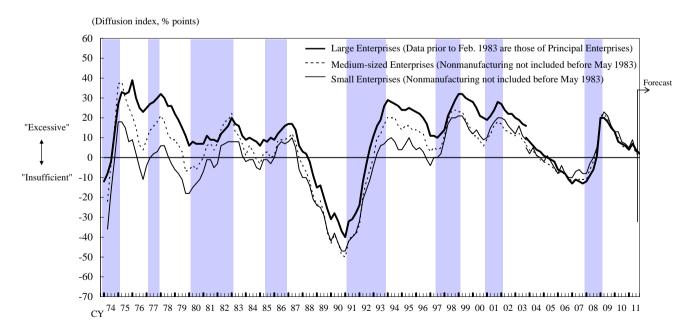




# [Production Capacity (Manufacturing)]



# [Employment Condition (All industries)]



## Peaks and Bottoms of Production Capacity (from May 1977)

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	Manufacturing					
Large Er	Large Enterprises Medium-sized E		d Enterprises Small Ent		nterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom	
39	3	27	-6	16	-7	
(78/2)	(80/5)	(78/2)	(80/5)	(78/2)	(80/5)	
29	8	24	2	14	-2	
(83/2)	(85/2, 5)	(83/2)	(84/8, 85/2)	(83/2)	(84/5)	
24	-12	20	-16	17	-13	
(86/11)	(90/11)	(86/11, 87/2)	(91/2)	(87/2)	(90/11, 91/2)	
32	6	33	8	25	5	
(94/2)	(97/9)	(94/2)	(97/9)	(94/2)	(97/3)	
30	16	33	12	29	16	
(99/6)	(00/9)	(99/3)	(00/12)	(99/6)	(00/12)	
33	-3	33	-4	29	0	
(02/3)	(07/6)	(01/12, 02/3)	(07/12)	(01/12, 02/3)	(06/12, 07/3)	
39		35		38		
(09/3)		(09/3,6)		(09/6)		

	Sept. 2011 Survey					
	Large Medium-sized Small					
	Enterprises	Enterprises	Enterprises			
Actual result	9	9	11			
Forecast	7	8	9			

## Peaks and Bottoms of Employment Condition (from May 1986)

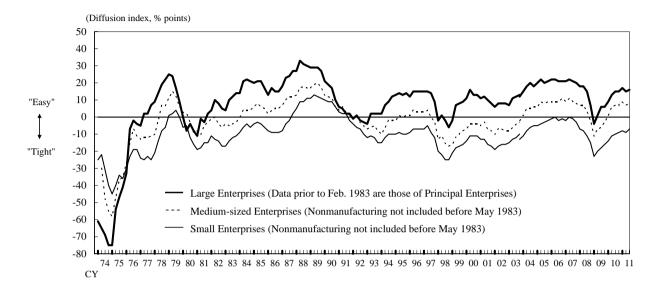
(Diffusion index of "Excessive employment" minus "Insufficient employment," %points)

	All industries						
Large Ei	nterprises	Medium-sized Enterprises		Small Enterprises			
Peak	Bottom	Peak	Bottom	Peak	Bottom		
17	-40	12	-50	10	-47		
(87/2, 5)	(91/2)	(87/5)	(91/2)	(87/5)	(90/11, 91/2)		
29	10	20	3	10	-4		
(94/2)	(97/9)	(94/2, 5, 8)	(97/3)	(94/5, 95/8)	(97/3)		
32	19	24	6	21	9		
(99/3, 6)	(01/3)	(98/12)	(00/12)	(99/3, 6)	(00/12)		
28	-13	18	-12	20	-10		
(01/12)	(07/3, 07/12)	(01/12)	(07/3)	(01/12, 02/3)	(06/12, 07/3)		
20		22		23			
(09/3,6)		(09/6)		(09/6)			

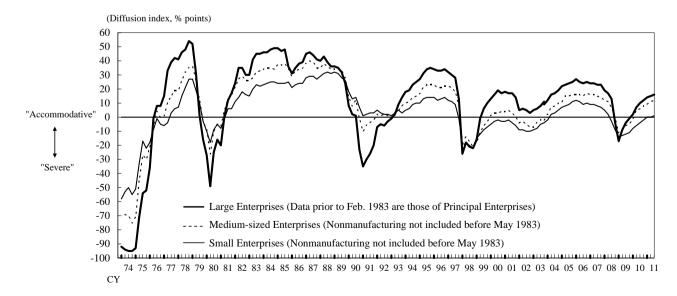
	Sept. 2011 Survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	4	2	3	
Forecast	2	0	2	

# [Corporate Finance (All industries)]

## Financial Position



# Lending Attitude of Financial institutions



## Peaks and Bottoms of Financial Position (from May 1983)

(Diffusion index of "Easy" minus "Tight," % points)

All industries					
Large Er	nterprises	Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
33	-6	20	-17	13	-25
(88/5)	(98/12)	(89/8)	(98/12)	(89/5)	(98/9,12)

	Sept. 2011 Survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	16	8	-7	

# Peaks and Bottoms of Lending Attitude of Financial institutions (from May 1983)

(Diffusion index of "Accommodative" minus "Severe," % points)

· · · · · · · · · · · · · · · · · · ·					
All industries					
Large Er	nterprises	Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
49	-35	40	-21	32	-22
(84/11,85/2)	(91/2)	(87/5)	(98/12)	(88/8,89/2)	(98/12)

	Sept. 2011 Survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	16	12	1	