Tankan Summary (December 2011)

151st Short-Term Economic Survey of Enterprises in Japan

Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	4,349	6,497	10,846	98.9%
Large Enterprises	1,181	1,169	2,350	99.1%
Medium-sized Enterprises	1,174	1,792	2,966	99.2%
Small Enterprises	1,994	3,536	5,530	98.8%
Financial institutions	-	-	199	98.5%

Responding Period: November 14 to December 14

Ref.: Average of predicted exchange rates expected by large manufacturing enterprises.

December 15, 2011 Research and Statistics Department (ven per US dollar) Bank of Japan

Not to be released before 8:50 a.m. on Thursday, December 15, 2011

	FY 2010			FY 2011		
		1H	2H		1H	2H
June 2011 Survey	86.03	89.00	83.05	82.59	82.59	82.59
Sept. 2011 Survey	-	-	-	81.15	81.26	81.06
Dec. 2011 Survey	-	-	-	79.02	80.26	77.90

1. Business Conditions

(Diffusion index of "Favorable" minus "Unfavorable," % points)

			Large E	nterprises					Medium-size	d Enterprise	·S			(Diffusion		nterprises	5 Ciliuvoiuo	le," % points)
	Sept. 201	11 Survey			1 Survey		Sept. 20	11 Survey			11 Survey		Sept. 201	1 Survey			1 Survey	
	Actual result	Forecast	Actual result		Forecast		Actual result		Actual result		Forecast		Actual result	Forecast	Actual result		Forecast	
				Changes		Changes				Changes		Changes				Changes		Changes
Manufacturing	2	4	-4	-6	-5	-1	-3	-2	-3	0	-10	-7	-11	-12	-8	3	-17	-9
Textiles	2	-10	-3	-5	-15	-12	-2	-13	-3	-1	-19	-16	-21	-23	-14	7	-25	-11
Lumber & Wood products	-4	4	-4	0	4	8	-6	3	-9	-3	-6	3	-20	-28	-5	15	-23	-18
Pulp & Paper	-23	-10	-9	14	-6	3	-22	-20	-25	-3	-22	3	-27	-24	-30	-3	-28	2
Chemicals	1	-1	-6	-7	-9	-3	-3	-5	-4	-1	-11	-7	0	-1	3	3	-8	-11
Petroleum & Coal products	0	0	-13	-13	-20	-7	18	29	17	-1	6	-11	-13	-9	-16	-3	-19	-3
Ceramics, Stone & Clay	10	0	-6	-16	-6	0	-15	-12	-15	0	-17	-2	-38	-32	-13	25	-16	-3
Iron & Steel	-16	16	-10	6	-16	-6	-8	3	0	8	-8	-8	-2	3	10	12	-17	-27
Nonferrous metals	17	28	0	-17	0	0	9	18	2	-7	-8	-10	-3	-7	-9	-6	-19	-10
Food & Beverages	5	2	5	0	-2	-7	1	-2	0	-1	-2	-2	-3	-5	1	4	-4	-5
Processed metals	-5	-13	-3	2	-2	1	-6	-4	3	9	-9	-12	-24	-15	-23	1	-20	3
General-purpose machinery	21	19	17	-4	13	-4	-8	-6	-2	6	-10	-8	-3	-4	3	6	-13	-16
Production machinery	9	7	3	-6	-1	-4	4	4	9	5	4	-5	-4	-15	-4	0	-16	-12
Business oriented machinery	-2	8	-6	-4	0	6	-9	-9	-8	1	-21	-13	-6	-5	-10	-4	-19	-9
Electrical machinery	-5	-4	-21	-16	-17	4	-9	-13	-15	-6	-23	-8	-10	-14	-15	-5	-21	-6
Shipbuilding & Heavy machinery, etc.	0	-6	-7	-7	-20	-13	8	-11	0	-8	-20	-20	4	-15	-5	-9	-16	-11
Motor vehicles	13	24	20	7	21	1	13	36	21	8	11	-10	20	17	15	-5	1	-14
Basic materials	-1	3	-6	-5	-9	-3	-4	-2	-6	-2	-12	-6	-15	-15	-8	7	-20	-12
Processing	3	4	-3	-6	-3	0	-2	-2	-1	1	-10	-9	-7	-10	-9	-2	-16	-7
Nonmanufacturing	1	1	4	3	0	-4	-8	-10	-4	4	-8	-4	-19	-22	-14	5	-21	-7
Construction	-11	-6	-8	3	-9	-1	-16	-25	-16	0	-20	-4	-24	-33	-19	5	-29	-10
Real estate	0	1	3	3	6	3	-8	-12	-3	5	-6	-3	-8	-14	-10	-2	-19	-9
Goods rental & Leasing	15	9	20	5	12	-8	3	-5	10	7	-2	-12	-6	-9	-1	5	-6	-5
Wholesaling	-2	-4	1	3	-8	-9	-7	-10	-2	5	-6	-4	-18	-19	-13	5	-18	-5
Retailing	14	6	10	-4	1	-9	6	6	10	4	5	-5	-21	-19	-18	3	-20	-2
Transport & Postal activities	-2	0	3	5	-2	-5	-12	-13	-6	6	-14	-8	-20	-21	-18	2	-22	-4
Communications	40	32	44	4	32	-12	4	4	4	0	4	0	5	3	10	5	5	-5
Information services	6	6	4	-2	5	1	-1	-4	-5	-4	-2	3	-18	-16	-11	7	-10	1
Electric & Gas utilities	-14	-15	-12	2	-7	5	1	-1	-2	-3	0	2	-12	-15	-12	0	-2	10
Services for businesses	3	2	10	7	7	-3	-7	-4	4	11	-3	-7	-13	-20	-5	8	-18	-13
Services for individuals	3	9	9	6	12	3	-21	-12	-5	16	-8	-3	-15	-14	-11	4	-12	-1
Accommodations, Eating & Drinking services	-18	-13	-2	16	-14	-12	-22	-22	-15	7	-20	-5	-34	-32	-28	6	-32	-4
All industries	1	3	0	-1	-2	-2	-6	-7	-3	3	-9	-6	-16	-18	-12	4	-20	-8

	All Enterprises							
Manufacturing	-5	-5	-5	0	-12	-7		
Nonmanufacturing	-12	-14	-7	5	-14	-7		
All industries	-9	-11	-7	2	-13	-6		

- (Notes) 1. Response rate = The number of enterprises that responded to the question on Business Conditions / The number of sample enterprises * 100
 - 2. Actual result: Judgement at the time of the survey, Forecast: Judgement at the time of three months hence. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey" Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
 - 3. "Shipbuilding & Heavy machinery, etc." indicates Transportation machinery excluding Motor vehicles.

1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

(%, % points)

	S	ept. 2011 Surve	y	Dec. 2011 Survey						
		Actual result			Actual resul	1	Forecast			
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	
Manufacturing	2	-3	-11	-4	-3	-8	-5	-10	-17	
1. Favorable	15	17	16	12	17	17	10	11	11	
2. Not so favorable	72	63	57	72	63	58	75	68	61	
3. Unfavorable	13	20	27	16	20	25	15	21	28	
Nonmanufacturing	1	-8	-19	4	-4	-14	0	-8	-21	
1. Favorable	14	13	11	16	14	12	11	10	8	
2. Not so favorable	73	66	59	72	68	62	78	72	63	
3. Unfavorable	13	21	30	12	18	26	11	18	29	

(Note) Business Conditions DI = Diffusion index of "Favorable" minus "Unfavorable"

2. Supply and Demand Conditions, Inventories, and Prices

(% points)

							(70 Pomic
				Large Er	terprises		
		Sept. 201	1 Survey		Dec. 201	1 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Domestic Supply & Demand Conditions for Products	Manufacturing	-14	-12	-18	-4	-18	
and Services:	Basic materials	-16	-13	-24	-8	-19	
Diffusion index of "Excess demand" minus "Excess supply"	Processing	-13	-12	-16	-3	-16	
	Nonmanufacturing	-23	-24	-20	3	-21	-
Overseas Supply & Demand Conditions for Products:	Manufacturing	-3	-4	-11	-8	-11	
Diffusion index of "Excess demand" minus "Excess supply"	Basic materials	-8	-10	-18	-10	-19	-
	Processing	-1	-2	-7	-6	-7	
					-		
Inventory Level of Finished Goods & Merchandise:	Manufacturing	14		19	5		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	16		19	3		
minus "Insufficient or somewhat insufficient"	Processing	14		17	3		
Wholesalers' Inventory Level:	Manufacturing	12		17	5		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	17		22	5		
minus "Insufficient or somewhat insufficient"	Processing	9		14	5		
	Manufacturing	-9	-7	-13	-4	-14	-
Change in Output Prices:	Basic materials	-2	4	-6	-4	-9	-
Diffusion index of "Rise" minus "Fall"	Processing	-13	-12	-17	-4	-17	
	Nonmanufacturing	-11	-8	-9	2	-10	-
	Manufacturing	22	24	12	-10	11	-
Change in Input Prices:	Basic materials	24	30	10	-14	16	
Diffusion index of "Rise" minus "Fall"	Processing	21	21	12	-9	9	-
	Nonmanufacturing	5	8	5	0	7	

(% points)

						(70 points)
			Small E	nterprises		
	Sept. 201	1 Survey		Dec. 201	1 Survey	
	Actual	Forecast	Actual		Forecast	
	result		result	Changes		Changes
Manufacturing	-27	-28	-29	-2	-31	-2
Basic materials	-33	-33	-34	-1	-37	-3
Processing	-23	-26	-25	-2	-28	-3
Nonmanufacturing	-35	-36	-33	2	-35	-2
Manufacturing	-14	-16	-18	-4	-19	-1
Basic materials	-21	-24	-25	-4	-26	-1
Processing	-9	-10	-13	-4	-15	-2
Manufacturing	16		16	0		
Basic materials	20		17	-3		
Processing	14		15	1		
Manufacturing	17		18	1		
Basic materials	24		24	0		
Processing	14		15	1		
Manufacturing	-15	-17	-17	-2	-21	-4
Basic materials	-8	-9	-10	-2	-13	-3
Processing	-19	-23	-22	-3	-26	-4
Nonmanufacturing	-22	-23	-21	1	-22	-1
Manufacturing	29	35	20	-9	25	5
Basic materials	31	36	18	-13	24	6
Processing	27	35	21	-6	26	5
Nonmanufacturing	12	17	12	0	16	4
	Basic materials Processing Nonmanufacturing Basic materials Processing Manufacturing Basic materials Processing Nonmanufacturing Basic materials Processing Manufacturing Basic materials Processing	Actual result	result	Sept. 2011 Survey	Actual result Forecast result Changes	Manufacturing

3. Sales and Current Profits

Sales (Year-to-year % change)

		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	6.9	-	2.4	-1.6
	Domestic Sales	3.7	-	3.6	-1.2
Large Enterprises	Exports	16.1	-	-0.4	-2.7
	Nonmanufacturing	4.7	-	2.6	0.2
	All industries	5.6	-	2.5	-0.5
Medium-sized	Manufacturing	7.5	-	2.7	-0.2
Enterprises	Nonmanufacturing	4.0	-	1.4	0.0
	All industries	4.9	-	1.8	0.0
	Manufacturing	5.5	-	1.0	0.2
Small Enterprises	Nonmanufacturing	0.7	-	0.3	1.0
	All industries	1.7	-	0.5	0.9
	Manufacturing	6.8	-	2.2	-1.1
All Enterprises	Nonmanufacturing	3.4	-	1.7	0.4
	All industries	4.5	-	1.9	-0.1

(Note) Revision rates are calculated as the percentage change of the figures between the current and the previous survey.

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Current Profits (Year-to-year % change)									
		FY2010		FY2011					
			Revision rate	(Forecast)	Revision rate				
	Manufacturing	67.9	-	-6.7	-6.4				
	Basic materials	59.8	-	9.0	3.0				
Large Enterprises	Processing	74.2	-	-17.9	-13.9				
	Nonmanufacturing	33.2	-	-10.6	-3.6				
	All industries	46.0	-	-9.0	-4.9				
Medium-sized	Manufacturing	70.9	-	-1.9	-2.6				
Enterprises	Nonmanufacturing	16.5	-	2.3	4.3				
	All industries	31.9	-	0.8	1.7				
	Manufacturing	61.6	-	0.1	-2.1				
Small Enterprises	Nonmanufacturing	5.2	-	10.3	5.2				
	All industries	17.6	-	7.2	3.0				
	Manufacturing	67.5	-	-5.2	-5.3				
All Enterprises	Nonmanufacturing	24.2	-	-4.6	-0.5				
	All industries	38.3	-	-4.8	-2.4				

(Year-to-year % change)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	to-year % change)
		Revision rate		Revision rate	(Forecast)	Revision rate
13.8	1.0	-	-2.7	-1.5	7.4	-1.7
9.3	-1.3	-	-1.5	-1.4	8.5	-1.0
26.5	7.2	-	-5.6	-1.8	4.8	-3.6
6.2	3.4	-	1.5	0.4	3.6	0.0
9.1	2.4	-	-0.2	-0.4	5.1	-0.7
12.9	2.8	-	0.0	0.0	5.3	-0.4
6.5	1.7	-	-0.2	-0.1	3.0	0.2
8.2	2.0	-	-0.2	-0.1	3.6	0.0
8.1	3.0	-	0.4	1.0	1.5	-0.5
2.3	-0.8	-	-0.6	1.1	1.1	0.9
3.6	0.0	-	-0.4	1.1	1.2	0.6
12.6	1.6	-	-1.7	-0.8	6.1	-1.3
5.1	1.8	-	0.6	0.5	2.8	0.3
7.5	1.7	-	-0.2	0.0	3.8	-0.2

(Year-to-year % change)

1H FY2010	2H FY2010	_	1H FY2011		2H FY2011	
		Revision rate		Revision rate	(Forecast)	Revision rate
332.8	-0.9	-	-9.2	7.7	-3.9	-18.0
147.5	16.5	-	26.6	14.5	-9.5	-10.3
762.6	-11.0	-	-33.1	0.2	0.4	-22.6
29.7	37.1	-	-9.0	5.7	-12.2	-11.8
86.4	18.5	-	-9.1	6.6	-8.8	-14.6
281.9	11.1	-	-2.9	7.8	-0.9	-10.8
27.7	9.0	-	7.2	11.8	-1.5	-1.4
73.2	9.7	-	3.2	10.3	-1.3	-4.9
216.8	5.0	-	-11.9	0.9	13.5	-4.5
24.7	-6.7	-	7.0	11.2	12.9	1.0
56.6	-3.8	1	0.6	7.9	13.1	-0.5
307.0	1.5	-	-8.7	6.9	-1.3	-15.2
28.5	20.4	-	-3.8	7.7	-5.3	-7.2
79.3	12.6	-	-5.8	7.4	-3.8	-10.4

3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales

(%, % points)

		FY2010		FY2011	
			Changes	(Forecast)	Changes
	Manufacturing	4.68	-	4.26	-0.22
Large Enterprises	Nonmanufacturing	4.23	-	3.69	-0.14
	All industries	4.41	-	3.91	-0.18
Medium-sized	Manufacturing	4.13	-	3.94	-0.10
Enterprises	Nonmanufacturing	2.59	-	2.62	0.11
	All industries	3.00	-	2.97	0.05
	Manufacturing	3.07	-	3.04	-0.08
Small Enterprises	Nonmanufacturing	2.08	-	2.29	0.09
	All industries	2.30	-	2.46	0.05
	Manufacturing	4.31	-	4.00	-0.18
All Enterprises	Nonmanufacturing	3.27	-	3.06	-0.03
	All industries	3.61	-	3.37	-0.09

(%, % points)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	
		Changes		Changes	(Forecast)	Changes
5.03	4.33	-	4.69	0.40	3.88	-0.77
4.39	4.08	-	3.93	0.20	3.46	-0.46
4.64	4.18	1	4.23	0.28	3.63	-0.59
4.13	4.13	-	4.01	0.29	3.88	-0.45
2.34	2.83	-	2.51	0.27	2.71	-0.04
2.82	3.18	1	2.92	0.28	3.03	-0.15
3.27	2.87	-	2.87	0.00	3.21	-0.13
1.92	2.24	-	2.06	0.18	2.50	0.01
2.23	2.38	1	2.25	0.14	2.66	-0.03
4.59	4.05	-	4.26	0.31	3.77	-0.62
3.24	3.29	-	3.10	0.21	3.03	-0.24
3.69	3.54	-	3.48	0.23	3.28	-0.37

Net Income

(Year-to-year % change)

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		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	133.6	-	5.4	-15.8
	Basic materials	85.3	-	20.3	0.8
Large Enterprises	Processing	202.6	-	-7.7	-29.0
	Nonmanufacturing	14.7	-	15.0	7.0
	All industries	49.7	-	10.6	-4.3
Medium-sized	Manufacturing	93.7	-	18.6	-6.0
Enterprises	Nonmanufacturing	37.3	-	34.2	8.9
	All industries	55.3	-	28.0	2.9
	Manufacturing	234.6	-	18.0	-3.8
Small Enterprises	Nonmanufacturing	-1.6	-	41.7	3.7
	All industries	27.6	-	34.0	1.4
	Manufacturing	135.1	-	8.9	-12.8
All Enterprises	Nonmanufacturing	14.3	-	23.3	6.6
	All industries	46.4	-	17.2	-2.1

(Year-to-year % change)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	
		Revision rate		Revision rate	(Forecast)	Revision rate
825.9	-14.5	-	-17.8	-1.2	59.2	-28.4
192.1	23.3	-	30.3	14.9	6.7	-16.5
Profit	-45.7	-	-48.1	-19.1	157.4	-35.5
25.7	-2.5	-	-24.6	-11.2	95.5	27.7
111.4	-8.2	-	-21.4	-6.6	79.6	-2.0
1409.8	-17.4	-	-4.7	4.0	54.6	-13.9
44.7	30.4	-	13.9	11.5	55.3	7.0
140.3	8.6	-	5.7	8.4	55.1	-1.3
Profit	18.1	-	-11.0	-1.7	60.1	-5.5
86.9	-33.5	-	12.7	12.8	71.1	-1.6
218.4	-24.2	-	4.2	7.9	68.0	-2.7
1117.6	-11.3	-	-15.3	-0.5	58.5	-23.3
35.2	-8.1	-	-13.3	-3.3	81.0	15.6
125.4	-9.4	-	-14.2	-2.1	72.3	-2.0

4. Fixed Investment, etc.**

Fixed Investment including Land Purchasing Expenses* (Year-to-year % change) (Year-to-year % change)

Tixed Investin	iem meraamg Band	r aremasing Bit	Perioes .	(Tour to	year /o change)						(Tour to	year /o change)
		FY2010		FY2011		1H FY2010	2H FY2010		1H FY2011		2H FY2011	
			Revision rate	(Forecast)	Revision rate			Revision rate		Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-3.5	-	6.2	-3.5	-10.0	2.9	-	-5.8	-17.2	16.3	8.7
Enterprises	Nonmanufacturing	-1.0	-	-1.1	-0.5	-2.7	0.4	-	-5.1	-7.2	2.2	5.3
	All industries	-1.9	-	1.4	-1.6	-5.3	1.2	-	-5.4	-10.9	6.9	6.5
Medium-sized	Manufacturing	0.6	-	21.5	-0.3	-8.6	9.7	-	14.0	-6.9	27.6	5.1
Enterprises	Nonmanufacturing	-8.9	-	-2.4	2.7	-7.7	-10.0	-	-11.1	-2.9	5.5	7.5
	All industries	-5.7	-	6.3	1.5	-8.0	-3.5	-	-2.3	-4.6	13.8	6.5
Small	Manufacturing	9.8	-	7.1	3.3	-10.7	32.0	-	6.1	3.4	7.8	3.2
Enterprises	Nonmanufacturing	-1.6	-	-22.5	9.1	-0.2	-2.7	-	-20.6	11.0	-24.0	7.6
	All industries	2.0	-	-12.3	6.6	-3.9	7.3	-	-11.8	7.9	-12.7	5.6
	Manufacturing	-1.1	-	8.6	-2.0	-9.9	7.6	-	-1.2	-12.9	16.7	7.3
All Enterprises	Nonmanufacturing	-2.3	-	-4.5	1.0	-3.1	-1.6	-	-8.3	-4.6	-1.3	5.8
	All industries	-1.9	-	0.0	-0.1	-5.5	1.4	-	-5.9	-7.8	4.9	6.4

^{*} Excludes Software Investment

Software Investment (Year-to-year % change)

		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	8.0	-	10.2	-3.0
Enterprises	Nonmanufacturing	-0.6	-	7.1	-0.5
	All industries	2.1	-	8.2	-1.4
Medium-sized	Manufacturing	-4.2	-	11.0	-5.8
Enterprises	Nonmanufacturing	-10.3	-	9.9	0.3
	All industries	-9.4	-	10.1	-0.7
Small	Manufacturing	3.7	-	3.3	-2.6
Enterprises	Nonmanufacturing	-11.7	-	14.0	7.6
	All industries	-8.4	-	11.4	5.1
	Manufacturing	6.7	-	9.9	-3.2
All Enterprises	Nonmanufacturing	-3.3	-	8.1	0.2
	All industries	-0.4	-	8.7	-0.9

Land Purchasing Expenses (Year-to-year % change)

		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-8.6	-	-52.4	35.3
Enterprises	Nonmanufacturing	11.2	-	-45.1	-1.0
	All industries	8.8	-	-45.8	1.4
Medium-sized	Manufacturing	7.2	-	-51.7	43.2
Enterprises	Nonmanufacturing	-1.7	-	-41.0	12.1
	All industries	-0.3	-	-42.8	15.6
Small	Manufacturing	138.5	-	-44.3	19.8
Enterprises	Nonmanufacturing	-21.9	-	-5.9	18.7
	All industries	-4.8	-	-16.1	18.9
	Manufacturing	31.2	-	-48.6	28.2
All Enterprises	Nonmanufacturing	-0.4	-	-35.5	6.6
	All industries	3.5	-	-37.5	9.0

^{**} Data are compiled under the new lease accounting standard

Software and Fixed Investment excluding Land

Purchasing Expenses (Year-to-year % cha					
		FY2010		FY2011	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-2.5	-	7.6	-3.7
Enterprises	Nonmanufacturing	-2.0	-	3.5	-0.5
	All industries	-2.1	-	5.0	-1.7
Medium-sized	Manufacturing	0.2	-	24.0	-1.0
Enterprises	Nonmanufacturing	-9.8	-	3.4	1.9
	All industries	-6.4	-	10.9	0.7
Small	Manufacturing	3.0	-	13.1	2.3
Enterprises	Nonmanufacturing	2.5	-	-23.6	7.1
	All industries	2.7	-	-10.7	4.9
	Manufacturing	-1.4	-	10.7	-2.5
All Enterprises	Nonmanufacturing	-2.6	-	-0.1	0.6
	All industries	-2.2	-	3.7	-0.6

Production Capacity (Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

Troduction cu	paerej	1	·	dex of Excessive capacity limits insufficient capacity, 70 points					
		Sept. 2011 Survey		Dec. 2011 Survey					
		Actual	Forecast	Actual		Forecast			
		result		result	Changes		Changes		
Large	Manufacturing	9	7	9	0	10	1		
Enterprises	Nonmanufacturing	1	-1	1	0	-1	-2		
	All industries	5	3	5	0	4	-1		
Medium-sized	Manufacturing	9	8	10	1	11	1		
Enterprises	Nonmanufacturing	2	1	1	-1	0	-1		
	All industries	5	4	5	0	4	-1		
Small	Manufacturing	11	9	10	-1	10	0		
Enterprises	Nonmanufacturing	4	3	3	-1	1	-2		
	All industries	6	4	5	-1	5	0		
	Manufacturing	10	8	10	0	10	0		
All Enterprises	Nonmanufacturing	3	2	2	-1	0	-2		
	All industries	6	4	6	0	5	-1		

5. Fixed Investment of Financial institutions**

Fixed Investment including Land Purchasing Expenses of Financial institutions* (Year-to-year % change)

	FY2010		FY2011	
		Revision rate	(Forecast)	Revision rate
Financial institutions	-14.8	-	5.2	2.7
Banks	-14.3	-	16.8	2.7
Shinkin banks & Other financial institutions for small businesses	-1.9	-	-15.4	0.3
Financial products transaction dealers	16.8	-	-15.1	4.0
Insurance companies	-22.1	-	-5.8	5.8
Non-deposit money corporations	-9.1	-	29.7	-3.9
(Memo) All industries including Financial institutions	-2.3	-	0.2	-0.1
Nonmanufacturing including Financial institutions	-2.9	-	-4.0	1.1

^{*} Excludes Software Investment

Software	Investmen	it of Finan	cial institution	ıs

(Year-to-year % change)

Financial institutions	-2.9	-	10.1	-1.2
Banks	-0.2	-	11.0	-0.3
Shinkin banks & Other financial institutions for small businesses	-7.4	-	-22.8	2.3
Financial products transaction dealers	-25.1	-	3.6	-4.3
Insurance companies	1.9	-	34.7	-0.7
Non-deposit money corporations	0.7	-	-19.5	-6.2
(Memo) All industries including Financial institutions	-1.0	-	9.0	-0.9
Nonmanufacturing including Financial institutions	-3.2	-	8.7	-0.2

Land Purchasing Expenses of Financial institut	tions	
--	-------	--

(Year-to-year % change)

Financial institutions	-62.8	-	-4.7	21.8
Banks	-77.6	-	45.5	-4.2
Shinkin banks & Other financial institutions for small businesses	23.9	-	-25.3	6.6
Financial products transaction dealers	-	-	-100.0	-
Insurance companies	-63.1	-	-13.4	47.1
Non-deposit money corporations	-	-	_	-
(Memo) All industries including Financial institutions	-3.8	-	-36.1	9.7
Nonmanufacturing including Financial institutions	-8.1	-	-33.9	7.6

Software and Fixed Investment excluding Land Purchasing I	Expenses of Finan	icial institutions

(Year-to-year % change)

Financial institutions	0.0	-	8.3	-0.2
Banks	0.6	-	13.1	1.4
Shinkin banks & Other financial institutions for small businesses	-6.3	-	-15.9	0.0
Financial products transaction dealers	-17.3	-	-1.2	-2.5
Insurance companies	8.1	-	11.6	-0.9
Non-deposit money corporations	-4.0	-	2.7	-4.9
(Memo) All industries including Financial institutions	-2.0	-	3.9	-0.6
Nonmanufacturing including Financial institutions	-2.4	-	0.5	0.5

^{**} Data are compiled under the new lease accounting standard

6. Employment

Employment Conditions

(Diffusion index of "Excessive employment" minus "Insufficient employment," % points)

		Sept. 201	1 Survey	Dec. 2011 Survey			
		Actual result	Forecast	Actual result		Forecast	
					Changes		Changes
Large	Manufacturing	5	4	6	1	7	1
Enterprises	Nonmanufacturing	3	1	1	-2	-1	-2
	All industries	4	2	4	0	4	0
Medium-sized	Manufacturing	6	3	9	3	8	-1
Enterprises	Nonmanufacturing	0	-2	-2	-2	-3	-1
	All industries	2	0	2	0	1	-1
Small	Manufacturing	8	6	7	-1	8	1
Enterprises	Nonmanufacturing	1	0	-2	-3	-1	1
	All industries	3	2	1	-2	2	1
	Manufacturing	6	5	8	2	7	-1
All Enterprises	Nonmanufacturing	1	-1	-1	-2	-1	0
	All industries	3	1	2	-1	2	0

Number of Employees (All industries)

(Year-to-year % change)

1 Jan					
	End of	End of	End of	End of	
	Dec. 2010	March 2011	June 2011	Sept. 2011	
Large Enterprises	-1.1	-1.1	0.7	0.7	
Medium-sized Enterprises	-0.6	-0.8	-0.2	0.4	
Small Enterprises	-0.9	-0.6	-0.6	-0.7	
All Enterprises	-0.9	-0.8	0.0	0.1	
All Enterprises & Financial institutions	-0.8	-0.7	0.0	0.1	
Financial institutions	1.7	1.0	0.3	0.1	

Number of New Graduates Hired (All industries)

(Surveyed only in June and December)

(Year-to-vear % change)

(Surveyed only in suite and December)						cui /0 change)
	FY2010		FY2011		FY2012	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	-31.4	-	1.4	1.0	2.8	1.6
Medium-sized Enterprises	-23.3	-	0.5	0.6	3.2	6.8
Small Enterprises	-9.0	-	3.7	2.9	-0.7	13.4
All Enterprises	-22.1	-	2.1	1.7	1.5	7.1
All Enterprises & Financial institutions	-22.4	-	1.2	1.3	1.5	6.3
Financial institutions	-26.4	-	-9.3	-3.3	1.4	-3.6

7. Corporate Finance

Financial Position (All industries)

(Diffusion index of "Easy" minus "Tight," % points)

	Sept. 201	1 Survey	Dec. 2011 Survey		
	Actual result Forecast		Actual result		
				Changes	
Large Enterprises	16		15	-1	
Medium-sized Enterprises	8		8	0	
Small Enterprises	-7		-6	1	
All Enterprises	2		2	0	

Lending Attitude of Financial institutions (All industries)

(Diffusion index of "Accommodative" minus "Severe," % points)

	Sept. 201	1 Survey	Dec. 2011 Survey		
	Actual result	Actual result Forecast Actual result			
				Changes	
Large Enterprises	16		16	0	
Medium-sized Enterprises	12		13	1	
Small Enterprises	1		2	1	
All Enterprises	7		7	0	

Change in Interest Rate on Loans (All industries)

(Diffusion index of "Rise" minus "Fall," % points)

	Sept. 2011 Survey		Dec. 2011 Survey				
	Actual result	Forecast	Actual result		ctual result Forecast		
				Changes		Changes	
Large Enterprises	-6	0	-4	2	1	5	
Medium-sized Enterprises	-6	-1	-6	0	-1	5	
Small Enterprises	-5	1	-6	-1	1	7	
All Enterprises	-5	0	-5	0	1	6	

Condition for CP Issuance (All industries)

(Diffusion index of "Easy" minus "Severe," % points)

	Sept. 201	1 Survey	Dec. 201	1 Survey
	Actual result	Forecast	Actual result	
				Changes
Large Enterprises	1		1	0

Ratio of Liquidity (All industries)

(Months)

	End of	End of	End of	End of
	Dec. 2010	March 2011	June 2011	Sept. 2011
Large Enterprises	1.11	1.27	1.19	1.14
Medium-sized Enterprises	1.22	1.26	1.23	1.23
Small Enterprises	2.10	2.10	2.07	2.09
All Enterprises	1.38	1.47	1.41	1.39

8. Business Conditions of Financial institutions

Business Conditions

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Sept. 2011 Survey		Dec. 2011 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	12	14	11	-1	11	0
Shinkin banks & Other financial institutions for small businesses	8	3	8	0	6	-2
Finacial products transaction dealers	-44	-30	-30	14	-20	10
Insurance companies	24	22	15	-9	16	1
Non-deposit money corporations	-12	-6	-6	6	-11	-5
Financial institutions	3	5	3	0	4	1

Production Capacity

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	Sept. 2011 Survey		Dec. 2011 Survey			
	Actual result	Forecast	Actual result	Actual result		
				Changes		Changes
Banks	-2	-2	-2	0	0	2
Shinkin banks & Other financial institutions for small businesses	-2	-6	3	5	-6	-9
Financial products transaction dealers	0	0	0	0	-7	-7
Insurance companies	0	2	2	2	2	0
Non-deposit money corporations	0	0	6	6	0	-6
Financial institutions	-1	-1	1	2	-1	-2

Employment Conditions

(Diffusion index of "Excessive employment"minus "Insufficient employment," % points)

	Sept. 2011 Survey		Dec. 2011 Survey			nent, % points
	Actual result	Forecast	Actual result	Actual result		
				Changes		Changes
Banks	9	4	10	1	7	-3
Shinkin banks & Other financial institutions for small businesses	5	5	2	-3	3	1
Financial products transaction dealers	7	-7	4	-3	-4	-8
Insurance companies	-7	-3	-3	4	0	3
Non-deposit money corporations	-6	0	11	17	5	-6
Financial institutions	3	1	5	2	3	-2

Quarter-end balance of cash, deposits, and securities listed as liquid assets

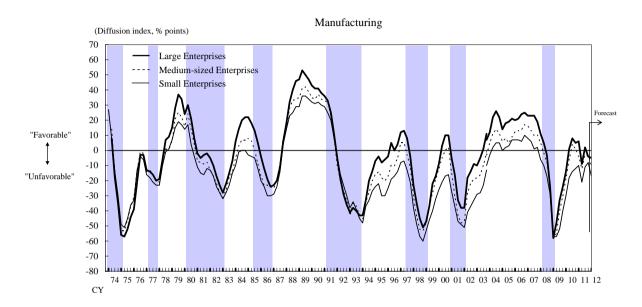
Ratio of Liquidity =

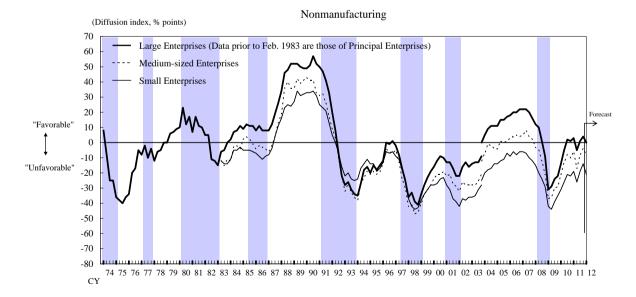
Monthly average sales during the fiscal year, which includes the related quarter

(Reference Charts)

- (Notes): 1. Unless otherwise noted, shaded areas indicate periods of recession (according to the Cabinet Office).
 - 2. There is no continuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).
 - 3. The "Principal Enterprises" survey was discontinued after the December 2003 survey.

[Business Conditions]





Peaks and Bottoms of Business Conditions (from May 1974)

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	(Bittasion index of Tavorable limitas Cinavorable, 76 points)					
	Manufacturing					
Large Er	Large Enterprises Me		Medium-sized Enterprises		nterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom	
	-57		-53		-51	
	(75/5)		(75/2,5)		(75/5)	
-3	-20	-1	-21	-4	-23	
(76/8, 11)	(77/11)	(76/8)	(78/2)	(76/8)	(77/11, 78/2)	
37	-28	25	-31	19	-32	
(79/8)	(83/2)	(79/8)	(83/2)	(79/8)	(83/2)	
22	-24	8	-25	0	-30	
(84/11, 85/2)	(86/11)	(85/2)	(87/2)	(84/8, 11)	(86/8, 11)	
53	-43	42	-45	36	-48	
(89/5)	(93/11, 94/2)	(89/8)	(94/2)	(89/5,8)	(94/2)	
13	-51	5	-53	-7	-60	
(97/6)	(98/12)	(97/3, 6)	(98/12)	(97/6)	(98/12)	
10	-38	2	-48	-16	-51	
(00/9, 12)	(01/12, 02/3)	(00/12)	(01/12)	(00/12)	(02/3)	
26	-58	17	-57	10	-57	
(04/9)	(09/3)	(06/12)	(09/3)	(06/12)	(09/3,6)	

	Dec. 2011 Survey				
	Large Enterprises	Medium-sized Enterprises	Small Enterprises		
Actual result	-4	-3	-8		
Forecast	-5	-10	-17		

Peaks and Bottoms of Business Conditions (from May 1983)

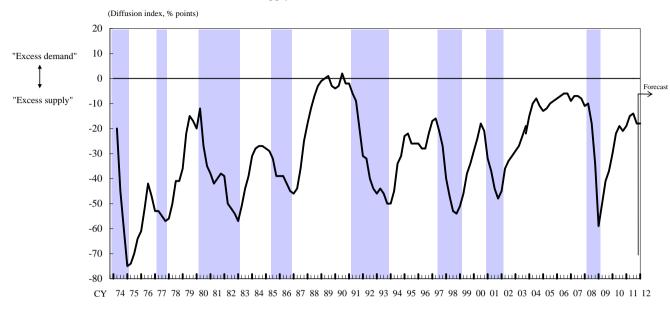
(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Nonmanufacturing						
Large Er	nterprises	Medium-size	d Enterprises	Small Enterprises			
Peak	Bottom	Peak	Bottom	Peak	Bottom		
	-6		-15		-14		
	(83/5)		(83/8)		(83/8, 11)		
12	8	4	-6	-3	-11		
(85/5)	(86/2, 8, 11, 87/2)	(85/5)	(87/2)	(84/11)	(86/8)		
57	-35	43	-38	34	-25		
(90/8)	(94/2)	(90/2)	(94/2)	(89/5, 90/8)	(93/11)		
1	-41	-4	-47	-6	-44		
(96/11)	(98/12)	(96/5)	(98/9)	(96/5, 11)	(98/9)		
-9	-22	-19	-32	-23	-42		
(00/9)	(01/12, 02/3)	(00/12)	(02/3)	(00/12)	(02/3)		
22	-31	8	-37	-6	-44		
(06/12, 07/3, 6)	(09/3)	(07/6)	(09/3)	(06/6, 12, 07/3)	(09/6)		

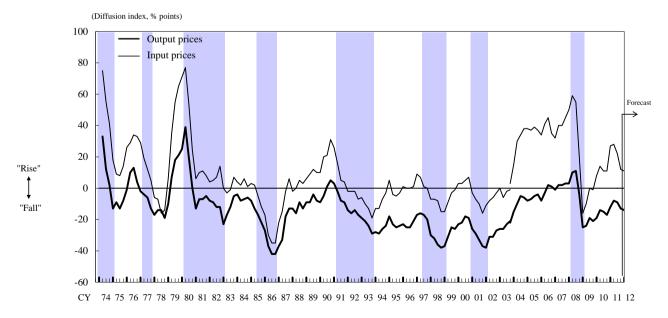
	Dec. 2011 Survey				
	Large	Medium-sized	Small		
	Enterprises	Enterprises	Enterprises		
Actual result	4	-4	-14		
Forecast	0	-8	-21		

[Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]

Domestic Supply and Demand Conditions for Products and Services



Prices



Peaks and Bottoms of Domestic Supply and Demand Conditions for Products and Services (from May 1974)

(Diffusion index of "Excess demand" minus "Excess supply," % points)

Large Manufacturing Enterprises				
Peak	Bottom			
	-75			
	(75/2)			
-42	-57			
(76/8)	(77/11)			
-12	-57			
(80/5)	(83/2)			
-27	-46 (87/2)			
(84/8, 11)	(87/2)			
2	-50 (93/11, 94/2)			
(90/8)	(93/11, 94/2)			
-16	-54 (98/12)			
(97/6)	(98/12)			
-18	-48			
(00/9)	(01/12)			
-6	-59			
(06/9, 12)	(09/3)			

Dec. 2011 Survey				
Actual result	-18			
Forecast	-18			

Peaks and Bottoms of Prices (from May 1974)

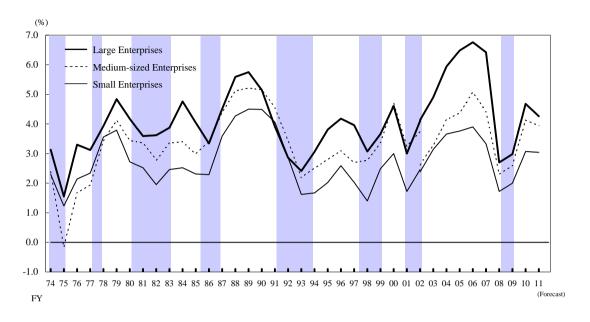
(Diffusion index of "Rise" minus "Fall," % points)

	Large Manufacturing Enterprises					
Outpu	it Prices	Input Prices				
Peak	Bottom	Peak	Bottom			
	-13		8			
	(75/2, 8)		(75/8)			
13	-19	34	-16			
(76/8)	(78/11)	(76/8)	(78/8)			
39	-23	77	4			
(80/5)	(83/2)	(80/5)	(82/2)			
-4	-42	14	-35			
(84/2)	(86/8, 11)	(82/11)	(86/8, 11)			
5	-29	31	-19			
(90/11)	(93/11, 94/5)	(90/11)	(93/11)			
-16	-38	9	-15			
(97/6)	(98/12)	(97/3)	(98/12, 99/3)			
-18	-38	7	-16			
(00/9)	(02/3)	(00/12)	(01/12)			
11	-25	59	-16			
(08/9)	(09/3)	(08/6)	(09/3)			

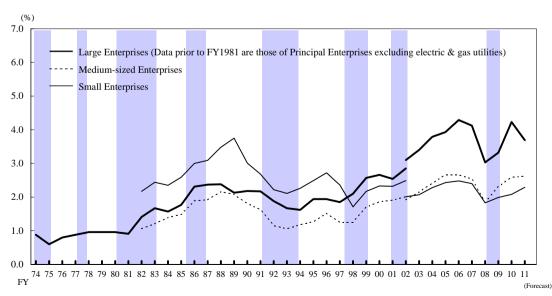
	Dec. 2011 Survey		
	Output Prices	Input Prices	
Actual result	-13	12	
Forecast	-14	11	

[Ratio of Current Profit to Sales]

Manufacturing



Nonmanufacturing



Peaks and Bottoms of Ratio of Current Profit to Sales (from 1974)

_				`	(%)		
	Manufacturing						
Large Er	nterprises	Medium-size	ed Enterprises	Small E	nterprises		
Peak	Bottom	Peak	Bottom	Peak	Bottom		
	1.55		-0.16		1.23		
	(FY75)		(FY75)		(FY75)		
4.84	3.59	4.12	2.78	3.79	1.95		
(FY79)	(FY81)	(FY79)	(FY82)	(FY79)	(FY82)		
4.76	3.34	3.40	2.99	2.52	2.29		
(FY84)	(FY86)	(FY84)	(FY85)	(FY84)	(FY86)		
5.75	2.41	5.21	2.19	4.50	1.62		
(FY89)	(FY93)	(FY89)	(FY93)	(FY89)	(FY93)		
4.18	3.07	3.10	2.70	2.59	1.40		
(FY96)	(FY98)	(FY96)	(FY97)	(FY96)	(FY98)		
4.61	3.00	4.70	3.24	3.00	1.72		
(FY00)	(FY01)	(FY00)	(FY01)	(FY00)	(FY01)		
6.76	2.70	5.07	2.30	3.90	1.72		
(FY06)	(FY08)	(FY06)	(FY08)	(FY06)	(FY08)		

	Dec. 2011 Survey				
	Large Medium-sized Sm				
	Enterprises	Enterprises	Enterprises		
FY2010	4.68	4.13	3.07		
FY2011 (Forecast)	4.26	3.94	3.04		

Peaks and Bottoms of Ratio of Current Profit to Sales (from 1982)

Nonmanufacturing Small Enterprises Large Enterprises Medium-sized Enterprises Bottom Bottom Bottom Peak 1.41 2.17 1.06 (FY82) (FY82) (FY82) 1.67 1.57 2.44 2.35 (FY83) (FY84) (FY83) (FY84) 2.38 1.62 2.16 1.06 3.75 2.11 (FY88) (FY94) (FY88) (FY93) (FY89) (FY93) 1.94 1.85 1.52 1.25 2.72 1.71 (FY95,96) (FY97) (FY96) (FY97,98) (FY96) (FY98) 2.54 2.33 2.32 2.66 (FY00) (FY01) (FY00) (FY01) 4.29 3.03 2.66 1.84 2.48 1.83 (FY06) (FY08) (FY05,06) (FY08) (FY06) (FY08)

	Dec. 2011 Survey		
	Large	Viculum-sizeu	
	Enterprises	Enterprises	Enterprises
FY2010	4.23	2.59	2.08
FY2011 (Forecast)	3.69	2.62	2.29

[Developments of Fixed Investment including Land Purchasing Expenses]

FY2006

(Post-revision)

(1) Large Enterprises

FY2007

FY2010

FY2006

(Pre-revision)

FY2011

FY2009

(Pre-revision)

FY2008

FY2009

(Post-revision)

(March)

(June)

25

20

15

10

5

0

-5

-10

-15

-20

-25

-30

-35

March

June

- Notes:1. The graphs indicate the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is on the left, and the last survey (June survey of the following year; actual result) is on the right. The vertical axis represents the year-to-year percent change.
 - The graphs also show December 2009 survey figures that were recalculated with sample enterprises after the March 2010 revision.

All industries

- 3. Excludes software investment.
- 4. Data of FY2009 or later are compiled under the new lease accounting standard.

Manufacturing

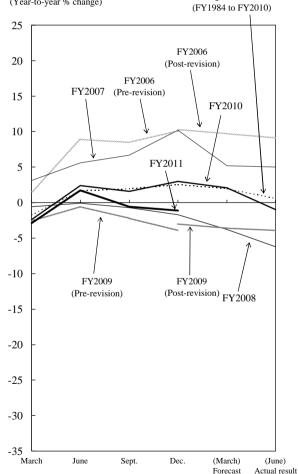
Nonmanufacturing

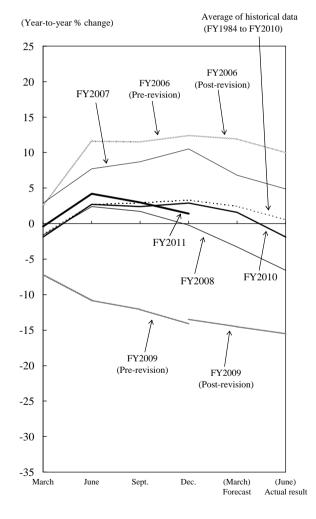
(Year-to-year % change)

Average of historical data (FY1975 to FY2010)

(Year-to-year % change)

Average of historical data (FY1984 to FY2010)



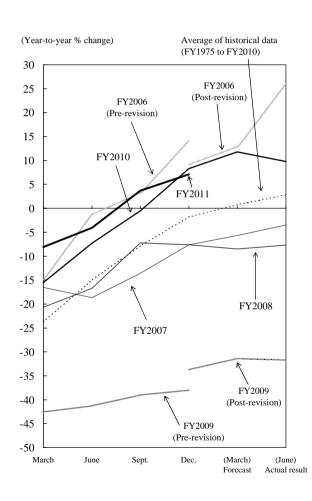


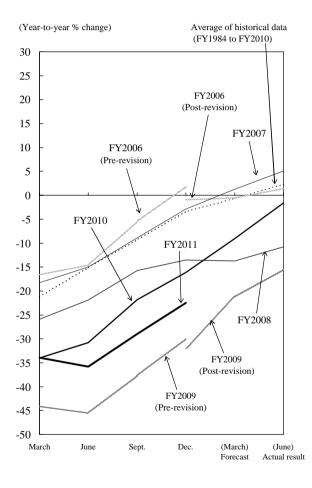
Dec.

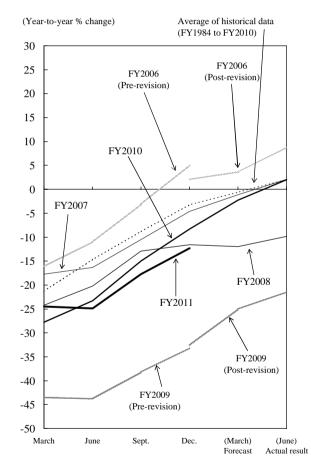
Sept.

(2) Small Enterprises

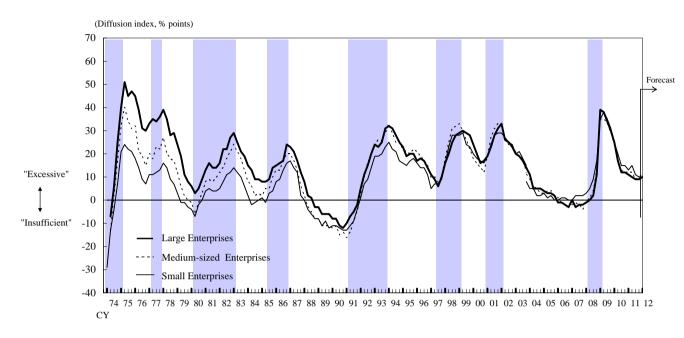




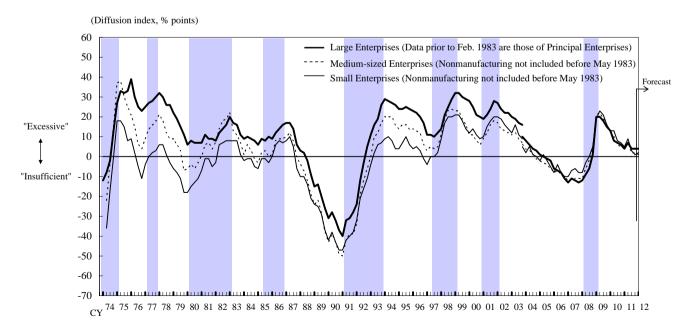




[Production Capacity (Manufacturing)]



[Employment Condition (All industries)]



Peaks and Bottoms of Production Capacity (from May 1977)

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	Manufacturing				
Large Er	nterprises	Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
39	3	27	-6	16	-7
(78/2)	(80/5)	(78/2)	(80/5)	(78/2)	(80/5)
29	8	24	2	14	-2
(83/2)	(85/2, 5)	(83/2)	(84/8, 85/2)	(83/2)	(84/5)
24	-12	20	-16	17	-13
(86/11)	(90/11)	(86/11, 87/2)	(91/2)	(87/2)	(90/11, 91/2)
32	6	33	8	25	5
(94/2)	(97/9)	(94/2)	(97/9)	(94/2)	(97/3)
30	16	33	12	29	16
(99/6)	(00/9)	(99/3)	(00/12)	(99/6)	(00/12)
33	-3	33	-4	29	0
(02/3)	(07/6)	(01/12, 02/3)	(07/12)	(01/12, 02/3)	(06/12, 07/3)
39		35		38	
(09/3)		(09/3,6)		(09/6)	

	Dec. 2011 Survey					
	Large	Large Medium-sized Small				
	Enterprises	Enterprises	Enterprises			
Actual result	9	10	10			
Forecast	10	11	10			

Peaks and Bottoms of Employment Condition (from May 1986)

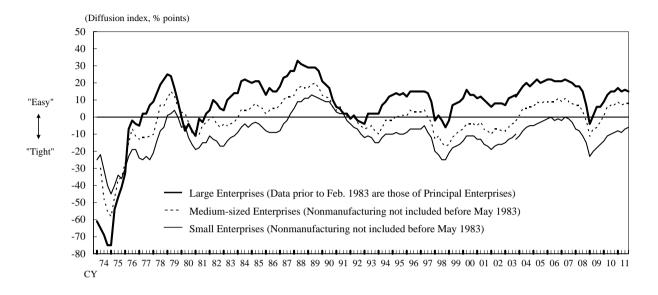
(Diffusion index of "Excessive employment" minus "Insufficient employment," %points)

	All industries				
Large Er	nterprises	Medium-size	d Enterprises	Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
17	-40	12	-50	10	-47
(87/2, 5)	(91/2)	(87/5)	(91/2)	(87/5)	(90/11, 91/2)
29	10	20	3	10	-4
(94/2)	(97/9)	(94/2, 5, 8)	(97/3)	(94/5, 95/8)	(97/3)
32	19	24	6	21	9
(99/3, 6)	(01/3)	(98/12)	(00/12)	(99/3, 6)	(00/12)
28	-13	18	-12	20	-10
(01/12)	(07/3, 07/12)	(01/12)	(07/3)	(01/12, 02/3)	(06/12, 07/3)
20		22		23	
(09/3,6)		(09/6)		(09/6)	

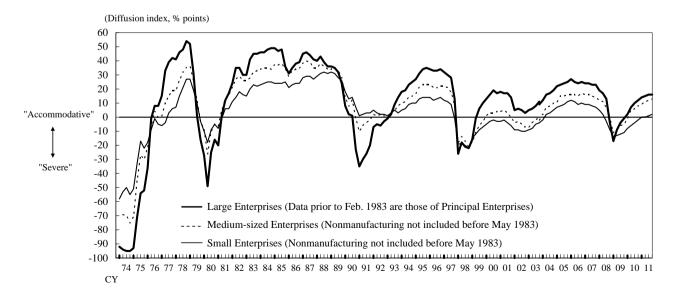
	Dec. 2011 Survey				
	Large Medium-sized Small				
	Enterprises	Enterprises	Enterprises		
Actual result	4	2	1		
Forecast	4	1	2		

[Corporate Finance (All industries)]

Financial Position



Lending Attitude of Financial institutions



Peaks and Bottoms of Financial Position (from May 1983)

(Diffusion index of "Easy" minus "Tight," % points)

All industries					
Large Er	Large Enterprises Medium-sized Enterprises Small Enterprises			nterprises	
Peak	Bottom	Peak Bottom		Peak	Bottom
33	-6	20	-17	13	-25
(88/5)	(98/12)	(89/8) (98/12) (89/5) (98/9,1			

	Dec. 2011 Survey				
	Large Medium-sized Small				
	Enterprises	Enterprises	Enterprises		
Actual result	15	-6			

Peaks and Bottoms of Lending Attitude of Financial institutions (from May 1983)

(Diffusion index of "Accommodative" minus "Severe," % points)

All industries					
Large Enterprises Medium-sized Enterprises Small Enterprises			nterprises		
Peak	Bottom	Peak Bottom		Peak	Bottom
49	-35	40	-21	32	-22
(84/11,85/2)	(91/2)	(87/5) (98/12) (88/8,89/2) (98/12)			

	Dec. 2011 Survey				
	Large Medium-sized Small				
	Enterprises	Enterprises	Enterprises		
Actual result	16	13	2		