## Tankan Summary (March 2014)

160th Short-Term Economic Survey of Enterprises in Japan

Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	4,206	6,277	10,483	99.1%
Large Enterprises	1,147	1,138	2,285	99.3%
Medium-sized Enterprises	1,128	1,741	2,869	99.1%
Small Enterprises	1,931	3,398	5,329	98.9%
Financial institutions	-	-	193	98.4%

Responding Period: February 24 to March 31

## on Tuesday, April 1, 2014

April 1, 2014

Research and Statistics Department

Not to be released before 8:50 a.m.

(yen per US dollar) Bank of Japan

				Gen p	ci Ob dollar)
FY 2013			FY 2014		
	1H	2H		1H	2H
96.78	97.60	95.97	-	-	-
98.37	97.66	99.06	99.48	99.38	99.58
	96.78	1H 96.78 97.60	1H 2H 96.78 97.60 95.97	1H 2H 96.78 97.60 95.97 -	FY 2013 FY 2014 1H 96.78 97.60 95.97

Ref.: Average of predicted exchange rates expected by large manufacturing enterprises

#### 1. Business Conditions

(Diffusion index of "Favorable" minus "Unfavorable " % points)

	1		Large F	nterprises					Medium-size	d Enterprises	<u> </u>		1	(Diffusion	Small Er		ıs "Unfavorab	ie, 70 points
	Dec. 201	3 Survey	Large L		014 Survey		Dec. 20	3 Survey	Wicdiani-Size	March 20			Dec. 201	13 Survey	Sinan Li		014 Survey	
	Actual result	Forecast	Actual result		Forecast		Actual result		Actual result		Forecast		Actual result		Actual result		Forecast	
				Changes		Changes				Changes		Changes	1			Changes		Changes
Manufacturing	16	14	17	1	8	-9	6	3	12	6	3	-9	1	-1	4	3	-6	-10
Textiles	5	5	8	3	0	-8	-11	-15	-6	5	-9	-3	-16	-18	-19	-3	-27	-8
Lumber & Wood products	65	57	74	9	5	-69	29	9	38	9	10	-28	12	10	32	20	-19	-51
Pulp & Paper	0	-3	0	0	-4	-4	-7	-13	-13	-6	-23	-10	-17		-12	5	-14	-2
Chemicals	12	7	10	-2	5	-5	6	-1	9	3	0	-9	6	1	1	-5	-4	-5
Petroleum & Coal products	0	6	-6	-6	0	6	32	19	27	-5	33	6	12	0	10	-2	-11	-21
Ceramics, Stone & Clay	44	44	29	-15	21	-8	23	23	22	-1	8	-14	10	14	22	12	12	-10
Iron & Steel	0	5	19	19	12		0	4	12	12	14	2	19		19	0	9	-10
Nonferrous metals	20	17	22	2	8	-14	21	17	31	10	12	-19	6	5	7	1	-3	-10
Food & Beverages	11	8	9	-2	7	-2	-10	-11	-8	2	-10	-2	0	1	-5	-5	-6	-1
Processed metals	11	17	16	5	15	-1	18	16	22	4	18	-4	10	1	10	0	6	-4
General-purpose machinery	27	29	27	0	33	6	-10	0	9	19	0	-9	-7	-13	-4	3	0	4
Production machinery	12	22	25	13	18	-7	16	25	18	2	10	-8	4	3	17	13	3	-14
Business oriented machinery	10	12	12	2	9	-3	20	8	26	6	22	-4	5	-6	12	7	1	-11
Electrical machinery	11	9	12	1	8	-4	-5	-5	3	8	-3	-6	-5	-7	0	5	-13	-13
Shipbuilding & Heavy machinery, etc.	-11	-3	-3	8	3	6	20	12	20	0	17	-3	-3	0	8	11	4	-4
Motor vehicles	31	23	36	5	-2	-38	22	7	19	-3	-2	-21	22	22	25	3	0	-25
Basic materials	17	15	17	0	7	-10	8	4	13	5	3	-10	4	1	7	3	-7	-14
Processing	15	14	17	2	9	-8	4	4	10	6	2	-8	-2	-3	4	6	-5	-9
Nonmanufacturing	20	17	24	4	13	-11	11	10	17	6	5	-12	4	1	8	4	-4	-12
Construction	27	21	37	10	26	-11	24	16	25	1	14	-11	17	8	21	4	1	-20
Real estate	29	25	36	7	29	-7	18	12	13	-5	5	-8	7	1	6	-1	-3	-9
Goods rental & Leasing	50	35	55	5	42	-13	21	15	25	4	16	-9	14	16	25	11	16	-9
Wholesaling	16	11	16	0	8	-8	8	9	19	11	5	-14	1	1	7	6	-5	-12
Retailing	11	19	24	13	-5	-29	12	16	30	18	-11	-41	-2	-2	11	13	-25	-36
Transport & Postal activities	12	13	15	3	9	-6	3	0	10	7	4	-6	-8	-7	-2	6	-6	-4
Communications	32	28	21	-11		-4	22	26	20	-2	16	-4	17	11	8	-9	14	(
Information services	29	21	28	-1	23	-5	7	15	18	11	14	-4	11	10	13	2	10	-3
Electric & Gas utilities	-2	-8	-3	-1	-13	-10	14	13	19	5	8	-11	12	7	-2	-14	0	2
Services for businesses	28	30	34	6	32	-2	18	13	18	0	9	-9	7	1	11	4	2	-9
Services for individuals	22	14	20	-2	16	-4	2	-2	-2	-4	-5	-3	-8	-13	-10	-2	-12	-2
Accommodations, Eating & Drinking services	15	10	19	4	2	-17	3	3	2	-1	3	1	-10	-18	-13	-3	-15	-2
All industries	18	16	21	3	11	-10	9	7	14	5	4	-10	3	0	7	4	-5	-12

		All Enterprises								
Manufacturing	6	4	10	4	1	-9				
Nonmanufacturing	9	7	14	5	1	-13				
All industries	8	6	12	4	1	-11				

Notes: 1. Response rate = The number of enterprises that responded to the question on Business Conditions / The number of sample enterprises \* 100

- 2. Actual result: Judgement at the time of the survey, Forecast: Judgement at the time of three months hence Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey" Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
- 3. "Shipbuilding & Heavy machinery, etc." indicates Transportation machinery excluding Motor vehicles.

## 1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

(%, % points)

	Ι	Dec. 2013 Surve	y	March 2014 Survey							
		Actual result		Actual resul	t	Forecast					
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises		
Manufacturing	16	6	1	17	12	4	8	3	-6		
1. Favorable	24	22	22	25	25	24	16	16	15		
<ol><li>Not so favorable</li></ol>	68	62	57	67	62	56	76	71	64		
3. Unfavorable	8	16	21	8	13	20	8	13	21		
Nonmanufacturing	20	11	4	24	17	8	13	5	-4		
1. Favorable	25	21	21	29	26	24	19	16	14		
2. Not so favorable	70	69	62	66	65	60	75	73	68		
3. Unfavorable	5	10	17	5	9	16	6	11	18		

(Note) Business Conditions DI = Diffusion index of "Favorable" minus "Unfavorable"

## 2. Supply and Demand Conditions, Inventories, and Prices

(% points)

							(% point
				Large Er	nterprises		
		Dec. 201	3 Survey		March 20	14 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Change
Domestic Supply & Demand Conditions for Products	Manufacturing	-11	-12	-8	3	-14	
and Services:	Basic materials	-12	-12	-8	4	-15	
Diffusion index of "Excess demand" minus "Excess supply"	Processing	-11	-12	-8	3	-12	
	Nonmanufacturing	-12	-10	-7	5	-12	
Overseas Supply & Demand Conditions for Products:	Manufacturing	-9	-8	-9	0	-7	
Diffusion index of "Excess demand" minus "Excess supply"	Basic materials	-13	-13	-15	-2	-14	
	Processing	-6	-6	-6	0	-3	
Inventory Level of Finished Goods & Merchandise:	Manufacturing	15		13	-2		/
Diffusion index of "Excessive or somewhat excessive"	Basic materials	13		10	-3		
minus "Insufficient or somewhat insufficient"	Processing	15		15	0		
Wholesalers' Inventory Level:	Manufacturing	12		12	0		/
Diffusion index of "Excessive or somewhat excessive"	Basic materials	12		13	1		
minus "Insufficient or somewhat insufficient"	Processing	11		11	0		
	Manufacturing	-4	-3	-3	1	-3	
Change in Output Prices:	Basic materials	6	7	9	3	7	
Diffusion index of "Rise" minus "Fall"	Processing	-9	-8	-9	0	-8	
	Nonmanufacturing	1	3	6	5	6	
	Manufacturing	21	20	22	1	22	
Change in Input Prices:	Basic materials	34	25	32	-2	27	
Diffusion index of "Rise" minus "Fall"	Processing	16		18	2	20	
	Nonmanufacturing	20	22	25	5	22	

(% points)

		Small Enterprises					
		Dec. 201	3 Survey		March 20	14 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Domestic Supply & Demand Conditions for Products	Manufacturing	-21	-21	-17	4	-23	-6
and Services:	Basic materials	-23	-23	-18	5	-26	-8
Diffusion index of "Excess demand" minus "Excess supply"	Processing	-21	-21	-17	4	-21	-4
	Nonmanufacturing	-16	-17	-11	5	-19	-8
Overseas Supply & Demand Conditions for Products:	Manufacturing	-15	-14	-13	2	-13	0
Diffusion index of "Excess demand" minus "Excess supply"	Basic materials	-21	-20	-22	-1	-22	0
	Processing	-12	-12	-8	4	-8	0
Inventory Level of Finished Goods & Merchandise:	Manufacturing	14		13	-1		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	13		12	-1		
minus "Insufficient or somewhat insufficient"	Processing	14		12	-2		
Wholesalers' Inventory Level:	Manufacturing	15		12	-3		/
Diffusion index of "Excessive or somewhat excessive"	Basic materials	15		13	-2		
minus "Insufficient or somewhat insufficient"	Processing	15		10	-5		
				_	-		
	Manufacturing	-7	-5	-5	2	-2	3
Change in Output Prices:	Basic materials	5	6	4	-1	10	6
Diffusion index of "Rise" minus "Fall"	Processing	-14	-12	-12	2	-9	3
	Nonmanufacturing	-5	-2	-1	4	4	5
	Manufacturing	37	44	39	2	46	7
Change in Input Prices:	Basic materials	45	49	44	-1	49	5
Diffusion index of "Rise" minus "Fall"	Processing	32	40	35	3	44	9
	Nonmanufacturing	30	34	32	2	39	7

#### 3. Sales and Current Profits

Sales (Year-to-year % change)

		FY2013		FY2014	
		(Forecast)	Revision rate	(Forecast)	Revision rate
	Manufacturing	5.4	-0.3	1.2	-
	Domestic Sales	3.1	-0.7	1.1	-
Large Enterprises	Exports	11.6	0.6	1.4	-
	Nonmanufacturing	3.3	0.4	1.0	-
	All industries	4.1	0.1	1.1	-
Medium-sized	Manufacturing	3.1	0.1	0.7	-
Enterprises	Nonmanufacturing	2.4	-0.4	1.2	-
	All industries	2.6	-0.3	1.1	-
	Manufacturing	3.9	0.7	0.9	-
Small Enterprises	Nonmanufacturing	4.1	1.7	-0.9	-
	All industries	4.0	1.5	-0.5	-
	Manufacturing	4.8	-0.1	1.1	-
All Enterprises	Nonmanufacturing	3.3	0.6	0.5	-
	All industries	3.8	0.4	0.7	-

(Note) Revision rates are calculated as the percentage change of the figures between the current and the previous survey.

3.1 7.6 0.0 1.5 0.1 6.0 -0.4 0.8 1.5 11.2 12.0 1.1 1.6 1.2 3.2 3.4 1.1 1.1 1.0 3.1 5.0 0.6 1.3 1.0 6.3 0.5 1.2 0.3 -0.1

1H FY2014

(Forecast)

0.7 3.9 0.3 2.2 0.3 4.5 0.3 0.5 1.9 0.3 1.0 6.7 1.0 1.9 0.0 3.7 4.4 2.7 -0.4 -1.4 3.1 4.9 2.3 0.1 -1.1 7.3 2.2 0.2 1.6 0.7 2.8 3.8 1.3 0.9 0.1

1.1

1.0

Current Profits (Year-to-year % change)

		FY2013		FY2014	
		(Forecast)	Revision rate	(Forecast)	Revision rate
	Manufacturing	43.3	6.4	-1.5	-
	Basic materials	29.2	8.6	-3.2	-
Large Enterprises	Processing	50.2	5.5	-0.8	-
	Nonmanufacturing	16.1	1.1	-3.1	-
	All industries	27.9	3.6	-2.3	-
Medium-sized	Manufacturing	17.6	1.5	-7.0	-
Enterprises	Nonmanufacturing	1.4	0.0	-2.1	-
	All industries	6.5	0.5	-3.8	-
	Manufacturing	10.0	-0.5	2.7	-
Small Enterprises	Nonmanufacturing	11.4	5.1	-1.1	-
	All industries	11.1	3.6	-0.1	-
	Manufacturing	35.2	5.0	-1.7	-
All Enterprises	Nonmanufacturing	12.2	1.7	-2.5	-
	All industries	20.9	3.1	-2.2	-

(Year-to-year % change)

0.3

(Year-to-year % change)

Revision rate

2H FY2014

(Forecast)

Revision rate

1H FY2013	2H FY2013		1H FY2014		2H FY2014	
	(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
78.8	18.1	14.6	-5.3	-	2.6	-
56.7	10.0	17.8	-8.1	-	1.6	-
89.5	22.1	13.2	-4.2	-	3.0	-
24.5	7.7	2.8	-6.2	-	0.5	-
45.6	12.6	8.3	-5.8	-	1.5	-
28.2	8.7	4.1	-14.4	-	0.5	-
7.8	-3.6	0.6	-10.0	-	4.9	-
14.4	0.2	1.8	-11.6	-	3.4	-
8.0	11.8	-2.6	1.1	-	4.0	-
16.1	8.0	7.6	-2.6	-	0.1	-
13.8	9.0	4.9	-1.6	-	1.1	-
60.6	16.0	10.9	-5.8	-	2.5	-
19.8	5.5	3.5	-6.1	-	1.2	-
34.4	9.7	6.5	-6.0	-	1.7	-

1H FY2013

2.6

2H FY2013

(Forecast)

4.9

Revision rate

## 3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales

(%, % points)

		FY2013		FY2014	(70, 70 points)
		(Forecast)	Changes	(Forecast)	Changes
	Manufacturing	6.31	0.39	6.14	-
Large Enterprises	Nonmanufacturing	4.33	0.02	4.16	-
	All industries	5.11	0.17	4.94	-
Medium-sized	Manufacturing	4.58	0.07	4.23	-
Enterprises	Nonmanufacturing	3.03	0.01	2.93	-
	All industries	3.43	0.03	3.27	-
	Manufacturing	3.51	-0.04	3.57	-
Small Enterprises	Nonmanufacturing	2.79	0.09	2.79	-
	All industries	2.95	0.06	2.96	-
	Manufacturing	5.57	0.27	5.41	-
All Enterprises	Nonmanufacturing	3.61	0.04	3.51	-
	All industries	4.25	0.11	4.13	-

(%, % points)

1H FY2013	2H FY2013		1H FY2014		2H FY2014	
	(Forecast)	Changes	(Forecast)	Changes	(Forecast)	Changes
6.80	5.86	0.74	6.34	-	5.96	-
4.78	3.91	0.06	4.43	-	3.89	-
5.57	4.68	0.33	5.18	-	4.71	-
4.72	4.44	0.15	3.99	-	4.45	-
2.97	3.08	0.01	2.62	-	3.22	-
3.43	3.43	0.05	2.98	-	3.54	-
3.40	3.61	-0.13	3.37	1	3.75	-
2.60	2.97	0.14	2.54	-	3.02	-
2.77	3.11	0.08	2.73	-	3.18	-
5.90	5.26	0.50	5.47	1	5.36	-
3.78	3.46	0.07	3.51	-	3.50	-
4.47	4.04	0.20	4.15	-	4.10	-

Net Income

(Year-to-year % change)

Net Income (Year-to-y					to-year % change
		FY2013		FY2014	
		(Forecast)	Revision rate	(Forecast)	Revision rate
	Manufacturing	152.1	6.0	-2.0	-
	Basic materials	116.7	4.4	-3.5	-
Large Enterprises	Processing	171.6	6.7	-1.3	-
	Nonmanufacturing	47.7	-2.2	-3.0	-
	All industries	85.6	1.7	-2.5	-
Medium-sized	Manufacturing	37.2	0.9	-5.1	-
Enterprises	Nonmanufacturing	23.5	-1.9	4.1	-
	All industries	27.8	-1.0	1.0	-
	Manufacturing	35.1	-2.0	11.6	-
Small Enterprises	Nonmanufacturing	25.1	5.8	3.4	-
	All industries	27.6	3.6	5.6	-
·	Manufacturing	114.0	4.6	-1.1	-
All Enterprises	Nonmanufacturing	37.9	-0.6	-0.4	-
	All industries	63.0	1.6	-0.7	_

(Year-to-vear % change)

1H FY2013	3 2H FY2013		1H FY2014		2H FY2014		
	(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate	
186.9	118.7	16.2	-7.2	-	4.6	-	
201.4	61.5	9.5	-10.5	-	5.0	-	
181.0	160.4	19.5	-5.8	-	4.4	-	
67.5	28.0	-5.0	-3.4	-	-2.5	-	
110.4	61.3	4.5	-5.3	-	1.0	-	
49.1	26.5	4.7	-16.1	-	6.6	-	
21.1	25.6	-2.5	10.3	-	-0.9	-	
30.0	25.9	-0.4	0.6	-	1.4	-	
32.7	37.4	-7.2	8.8	-	14.3	-	
35.1	17.9	0.9	-0.7	-	6.9	-	
34.4	22.2	-1.2	2.0	-	8.7	-	
139.1	89.9	11.7	-6.8	-	5.9	-	
52.3	25.0	-3.1	-0.9	-	0.1	-	
81.6	46.0	2.6	-3.5	-	2.5	-	

## 4. Fixed Investment, etc.\*\*

Fixed Investment including Land Purchasing Expenses\* (Year-to-year % change) (Year-to-year % change)

		FY2013		FY2014		1H FY2013	2H FY2013		1H FY2014		2H FY2014	
		(Forecast)	Revision rate	(Forecast)	Revision rate		(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large	Manufacturing	2.1	-2.6	3.6	-	-9.2	12.5	-4.1	17.6	-	-6.9	-
Enterprises	Nonmanufacturing	4.8	0.4	-1.6	-	5.2	4.6	0.5	6.1	-	-7.3	-
	All industries	3.9	-0.6	0.1	-	0.0	7.1	-1.1	9.9	-	-7.2	-
Medium-sized	Manufacturing	-1.7	-2.9	8.7	-	-9.4	5.4	-3.6	27.6	-	-6.3	-
Enterprises	Nonmanufacturing	4.7	4.2	-5.4	-	9.8	0.4	5.3	-4.6	-	-6.2	-
	All industries	2.3	1.5	-0.3	-	2.3	2.3	1.7	6.4	-	-6.2	-
Small	Manufacturing	13.3	1.4	-16.0	-	20.5	7.4	3.6	-2.8	-	-28.3	-
Enterprises	Nonmanufacturing	14.2	7.8	-28.9	-	30.2	1.4	13.3	-27.3	-	-30.6	-
	All industries	13.9	5.6	-24.7	-	27.0	3.4	9.8	-19.5	-	-29.8	-
	Manufacturing	3.1	-2.0	1.2	-	-5.0	10.4	-2.9	15.6	-	-10.1	-
All Enterprises	Nonmanufacturing	6.3	2.2	-6.9	-	10.0	3.5	3.0	-2.1	-	-10.8	-
	All industries	5.2	0.7	-4.2	-	4.6	5.7	0.9	3.7	-	-10.6	-

<sup>\*</sup> Excludes Software Investment.

Software Investment (Year-to-year % change)

		FY2013		FY2014	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large	Manufacturing	5.5	0.7	0.0	-
Enterprises	Nonmanufacturing	-1.2	-3.7	1.1	-
	All industries	1.0	-2.2	0.7	-
Medium-sized	Manufacturing	15.1	-5.9	12.5	-
Enterprises	Nonmanufacturing	2.9	-3.8	4.9	-
	All industries	5.2	-4.2	6.4	-
Small	Manufacturing	47.1	-3.5	-19.7	-
Enterprises	Nonmanufacturing	9.5	0.4	11.1	-
	All industries	19.9	-1.0	0.7	-
	Manufacturing	8.7	-0.2	-0.4	-
All Enterprises	Nonmanufacturing	0.2	-3.5	2.4	-
	All industries	2.8	-2.4	1.5	-

Land Purchasing Expenses (Year-to-year % change)

		FY2013		FY2014		
		(Forecast)	Revision rate	(Forecast)	Revision rate	
Large	Manufacturing	-21.7	15.1	-43.1	-	
Enterprises	Nonmanufacturing	14.2	6.5	-37.0	-	
	All industries	9.5	7.3	-37.5	-	
Medium-sized	Manufacturing	-11.4	49.7	-40.8	-	
Enterprises	Nonmanufacturing	-23.4	46.2	-38.5	-	
	All industries	-22.2	46.6	-38.7	-	
Small	Manufacturing	-25.8	12.3	-47.8	-	
Enterprises	Nonmanufacturing	22.3	24.0	-76.8	-	
	All industries	11.4	22.1	-72.4	-	
	Manufacturing	-21.9	18.5	-44.6	-	
All Enterprises	Nonmanufacturing	7.3	16.6	-48.6	-	
	All industries	2.9	16.8	-48.1	-	

<sup>\*\*</sup> Data are compiled under the new lease accounting standard.

Software and Fixed Investment excluding Land

Purchasing Expenses

		FY2013		FY2014	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large	Manufacturing	2.8	-2.5	3.9	-
Enterprises	Nonmanufacturing	3.6	-0.4	1.3	-
	All industries	3.3	-1.2	2.2	-
Medium-sized	Manufacturing	-0.8	-3.8	10.0	-
Enterprises	Nonmanufacturing	8.8	0.3	-0.9	-
	All industries	5.1	-1.3	3.1	-
Small	Manufacturing	17.9	0.6	-14.4	-
Enterprises	Nonmanufacturing	12.7	5.0	-18.9	-
	All industries	14.5	3.4	-17.3	-
	Manufacturing	4.3	-2.3	2.1	-
All Enterprises	Nonmanufacturing	5.7	0.5	-2.1	-
	All industries	5.2	-0.5	-0.7	-

Production Capacity

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

(Year-to-year % change)

1 Todaction Ca	pacity		(Diffusion in	den of Excessive	cupacity initial	insumerent eu	pacity, 70 points
		Dec. 2013 Survey		March 2014 Survey			
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Large	Manufacturing	8	7	6	-2	6	0
Enterprises	Nonmanufacturing	-2	-3	-3	-1	-3	0
	All industries	4	2	2	-2	1	-1
Medium-sized	Manufacturing	9	7	4	-5	4	0
Enterprises	Nonmanufacturing	-1	-3	-3	-2	-4	-1
	All industries	3	2	0	-3	0	0
Small	Manufacturing	7	4	4	-3	4	0
Enterprises	Nonmanufacturing	-4	-4	-4	0	-5	-1
	All industries	0	-1	-1	-1	-2	-1
	Manufacturing	8	5	5	-3	5	0
All Enterprises	Nonmanufacturing	-3	-4	-4	-1	-4	0
	All industries	2	1	0	-2	-1	-1

#### 5. Fixed Investment of Financial institutions\*\*

Fixed Investment including Land Purchasing Expenses of Financial institutions\* (Year-to-year % change)

	FY2013		FY2014	
	(Forecast)	Revision rate	(Forecast)	Revision rate
Financial institutions	23.0	-6.2	6.6	-
Banks	47.7	-4.9	14.8	-
Shinkin banks & Other financial institutions for small businesses	17.4	-10.3	20.6	-
Financial products transaction dealers	90.6	24.8	-7.1	-
Insurance companies	-10.4	-10.3	-10.4	-
Non-deposit money corporations	29.8	-2.8	-3.2	-
(Memo) All industries including Financial institutions	5.7	0.5	-3.8	-
Nonmanufacturing including Financial institutions	7.0	1.7	-6.2	-

<sup>\*</sup> Excludes Software Investment.

Software Investment of Financial institutions

(Year-to-year % change)

Financial institutions	31.7	0.8	-1.1	-
Banks	39.9	-2.1	-0.6	-
Shinkin banks & Other financial institutions for small businesses	31.7	-12.7	35.9	-
Financial products transaction dealers	27.3	2.6	3.5	-
Insurance companies	14.3	5.3	-11.6	-
Non-deposit money corporations	34.5	12.8	7.3	-
(Memo) All industries including Financial institutions	8.6	-1.7	0.9	-
Nonmanufacturing including Financial institutions	8.5	-2.1	1.3	-

Land Purchasing Expenses of Finance	cial institutions
-------------------------------------	-------------------

(Year-to-year % change)

Financial institutions	-10.4	-7.9	-18.9	-
Banks	69.3	-18.9	206.5	-
Shinkin banks & Other financial institutions for small businesses	-52.8	77.4	-66.4	-
Financial products transaction dealers	-	-	-	-
Insurance companies	-11.3	-9.9	-64.6	-
Non-deposit money corporations	-	-	-	-
(Memo) All industries including Financial institutions	2.2	15.4	-46.8	-
Nonmanufacturing including Financial institutions	6.2	15.0	-47.1	-

Software and Fixed Investmen	t aveluding I and	Durchaging Evnanc	ac of Financial inetitutions

(Year-to-year % change)

Financial institutions	30.1	-2.8	4.4	-
Banks	43.4	-3.2	3.6	-
Shinkin banks & Other financial institutions for small businesses	33.6	-13.6	29.2	-
Financial products transaction dealers	40.2	7.9	0.6	-
Insurance companies	1.4	-2.8	0.6	-
Non-deposit money corporations	31.7	3.2	1.2	-
(Memo) All industries including Financial institutions	6.2	-0.6	-0.4	-
Nonmanufacturing including Financial institutions	7.3	0.2	-1.6	-

<sup>\*\*</sup> Data are compiled under the new lease accounting standard.

## 6. Employment

Employment Conditions (Diffusion index of "Excessive employment" minus "Insufficient employment," % points)

Dec. 2013 Sur		3 Survey	March 2014 Survey				
		Actual result	Forecast	Actual result		Forecast	
					Changes		Changes
Large	Manufacturing	3	3	2	-1	4	2
Enterprises	Nonmanufacturing	-11	-11	-14	-3	-12	2
	All industries	-3	-3	-6	-3	-4	2
Medium-sized	Manufacturing	0	1	-4	-4	-1	3
Enterprises	Nonmanufacturing	-13	-14	-16	-3	-15	1
	All industries	-8	-9	-12	-4	-10	2
Small	Manufacturing	0	-2	-4	-4	-1	3
Enterprises	Nonmanufacturing	-19	-21	-23	-4	-20	3
	All industries	-12	-14	-15	-3	-14	1
	Manufacturing	1	0	-2	-3	1	3
All Enterprises	Nonmanufacturing	-16	-17	-19	-3	-18	1
	All industries	-10	-11	-12	-2	-11	1

#### Number of New Graduates Hired (All industries)

(Surveyed only in June and December)

(Year-to-year % change)

	FY2012		FY2013		FY2014	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	-	-	-	-	-	-
Medium-sized Enterprises	-	-	-	-	-	-
Small Enterprises	-	-	-	-	-	-
All Enterprises	-	-	-	-	-	-
All Enterprises & Financial institutions	-	-	1	-	-	-
Financial institutions	-	-	-	-	-	-

## 7. Corporate Finance

#### Financial Position (All industries)

(Diffusion index of "Easy" minus "Tight," % points)

	Dec. 201	3 Survey	March 2014 Survey		
	Actual result Forecast		Actual result		
				Changes	
Large Enterprises	17		18	1	
Medium-sized Enterprises	15		14	-1	
Small Enterprises	1		1	0	
All Enterprises	8		8	0	

#### Lending Attitude of Financial institutions (All industries)

(Diffusion index of "Accommodative" minus "Severe," % points)

	(Diffusion fidex of Accommodative filling Severe, % points					
	Dec. 201	3 Survey	March 20	14 Survey		
	Actual result Forecast		Actual result			
				Changes		
Large Enterprises	20		21	1		
Medium-sized Enterprises	18		19	1		
Small Enterprises	8		9	1		
All Enterprises	13		15	2		

#### Change in Interest Rate on Loans (All industries)

(Diffusion index of "Rise" minus "Fall," % points)

	Dec. 2013 Survey					
	Actual result	Forecast	Actual result	Actual result		
				Changes		Changes
Large Enterprises	-7	2	-7	0	1	8
Medium-sized Enterprises	-6	3	-7	-1	4	11
Small Enterprises	-4	4	-6	-2	4	10
All Enterprises	-5	4	-7	-2	4	11

#### Conditions for CP Issuance (All industries) <Based on CP-Issuing Enterprises\*>

(Diffusion index of "Easy" minus "Severe," % points)

	Dec. 201	3 Survey	March 20	14 Survey
	Actual result Forecast		Actual result	
				Changes
Large Enterprises	37		29	-8

<sup>\*</sup> Figures for both the December 2013 survey and the March 2014 survey are based on CP-Issuing Enterprises.

#### 8. Business Conditions of Financial institutions

#### **Business Conditions**

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Dec. 2013 Survey		March 2014 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	17	15	15	-2	11	-4
Shinkin banks & Other financial institutions for small businesses	19	17	17	-2	11	-6
Financial products transaction dealers	68	64	35	-33	32	-3
Insurance companies	24	30	30	6	32	2
Non-deposit money corporations	-7	-7	0	7	-7	-7
Financial institutions	25	24	20	-5	17	-3

#### Production Capacity

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	Dec. 2013 Survey		March 2014 Survey			
	Actual result	Forecast	Actual result	esult Forecast		
				Changes		Changes
Banks	1	1	3	2	3	0
Shinkin banks & Other financial institutions for small businesses	3	0	3	0	0	-3
Financial products transaction dealers	-3	-3	-7	-4	0	7
Insurance companies	3	0	0	-3	-3	-3
Non-deposit money corporations	-7	0	-14	-7	-14	0
Financial institutions	1	0	0	-1	0	0

#### **Employment Conditions**

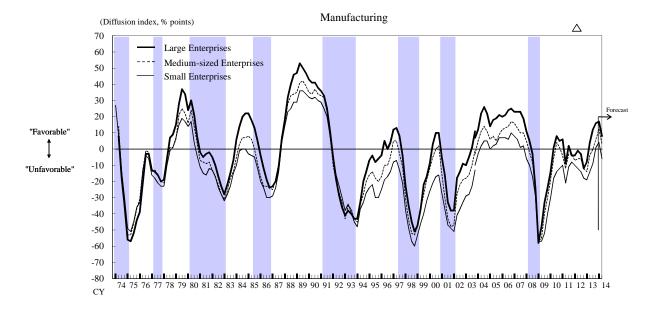
(Diffusion index of "Excessive employment"minus "Insufficient employment," % points)

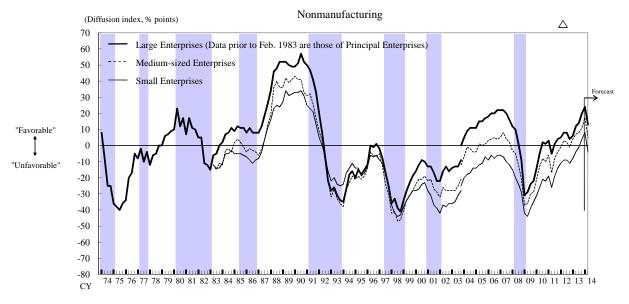
	(Birrabion mae	n or Bheessi	e emprejment	minus msun	retem emproji	nem, 70 ponic
	Dec. 201	3 Survey	March 2014 Survey			
	Actual result	Actual result Forecast		Actual result		
				Changes		Changes
Banks	1	0	0	-1	-3	-3
Shinkin banks & Other financial institutions for small businesses	-8	-8	-19	-11	-11	8
Financial products transaction dealers	-10	-10	-17	-7	-7	10
Insurance companies	-19	-15	-15	4	-8	7
Non-deposit money corporations	-7	-7	0	7	-7	-7
Financial institutions	-7	-7	-10	-3	-6	4

## (Reference Charts)

- Notes: 1. Unless otherwise noted, shaded areas indicate periods of recession (according to the Cabinet Office), and the triangles on the right top corner of the charts show the recent peak, April 2012.
  - 2. There is no continuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).
  - 3. The "Principal Enterprises" survey was discontinued after the December 2003 survey.

#### [Business Conditions]





#### Peaks and Bottoms of Business Conditions (from May 1974)

(Diffusion index of "Favorable" minus "Unfavorable," % points)

Manufacturing									
Large Er	Small Er	nterprises							
Peak	Bottom	Peak	Bottom	Peak	Bottom				
	-57		-53		-51				
	(75/5)		(75/2,5)		(75/5)				
-3	-20	-1	-21	-4	-23				
(76/8, 11)	(77/11)	(76/8)	(78/2)	(76/8)	(77/11, 78/2)				
37	-28	25	-31	19	-32				
(79/8)	(83/2)	(79/8)	(83/2)	(79/8)	(83/2)				
22	-24	8	-25	0	-30				
(84/11, 85/2)	(86/11)	(85/2)	(87/2)	(84/8, 11)	(86/8, 11)				
53	-43	42	-45	36	-48				
(89/5)	(93/11, 94/2)	(89/8)	(94/2)	(89/5,8)	(94/2)				
13	-51	5	-53	-7	-60				
(97/6)	(98/12)	(97/3, 6)	(98/12)	(97/6)	(98/12)				
10	-38	2	-48	-16	-51				
(00/9, 12)	(01/12, 02/3)	(00/12)	(01/12)	(00/12)	(02/3)				
26	-58	17	-57	10	-57				
(04/9)	(09/3)	(06/12)	(09/3)	(06/12)	(09/3,6)				
8		4		-8					
(10/9)		(10/9)		(11/12)					

	March 2014 Survey							
	Large Enterprises	Small Enterprises						
Actual result	17	12	4					
Forecast	8	3	-6					

#### Peaks and Bottoms of Business Conditions (from May 1983)

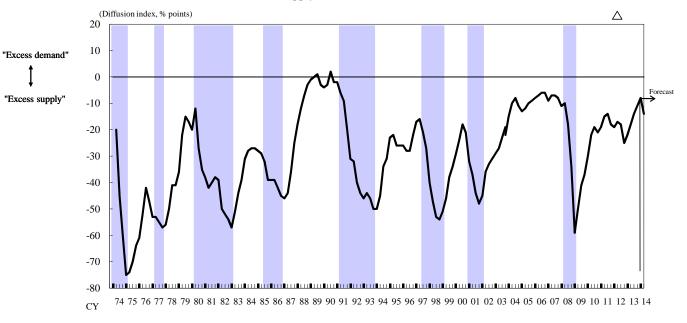
(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Nonmanufacturing					
Large Er				d Enterprises Small Enterprises		
Peak	Bottom	Peak	Bottom	Peak	Bottom	
	-6		-15		-14	
	(83/5)		(83/8)		(83/8, 11)	
12	8	4	-6	-3	-11	
(85/5)	(86/2, 8, 11, 87/2)	(85/5)	(87/2)	(84/11)	(86/8)	
57	-35	43	-38	34	-25	
(90/8)	(94/2)	(90/2)	(94/2)	(89/5, 90/8)	(93/11)	
1	-41	-4	-47	-6	-44	
(96/11)	(98/12)	(96/5)	(98/9)	(96/5, 11)	(98/9)	
-9	-22	-19	-32	-23	-42	
(00/9)	(01/12, 02/3)	(00/12)	(02/3)	(00/12)	(02/3)	
22	-31	8	-37	-6	-44	
(06/12, 07/3, 6)	(09/3)	(07/6)	(09/3)	(06/6, 12, 07/3)	(09/6)	
8		3		-9		
(12/6,9)		(12/6)		(12/6,9)		

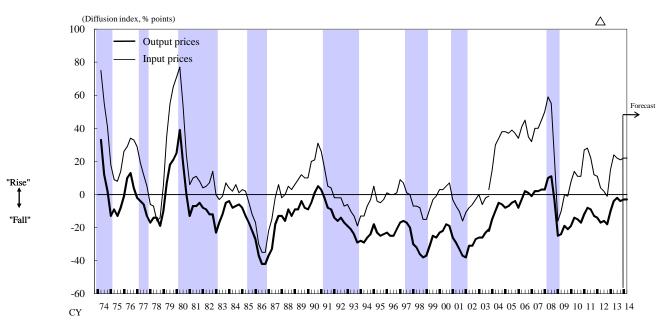
	March 2014 Survey					
	Large	Medium-sized	Small			
	Enterprises	Enterprises	Enterprises			
Actual result	24	17	8			
Forecast	13	5	-4			

## [Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]

#### Domestic Supply and Demand Conditions for Products and Services



## Prices



# Peaks and Bottoms of Domestic Supply and Demand Conditions for Products and Services (from May 1974)

(Diffusion index of "Excess demand" minus "Excess supply," % points )

Large Manufacturing Enterprises				
Peak	Bottom			
	-75			
	(75/2)			
-42	-57			
(76/8)	(77/11)			
-12	-57			
(80/5)	(83/2)			
-27	-46			
(84/8, 11)	(87/2)			
2	-50			
(90/8)	(93/11, 94/2)			
-16	-54			
(97/6)	(98/12)			
-18	-48			
(00/9)	(01/12)			
-6	-59			
(06/9, 12)	(09/3)			
-14				
(11/9)				

March 2014 Survey				
Actual result -8				
Forecast	-14			

#### Peaks and Bottoms of Prices (from May 1974)

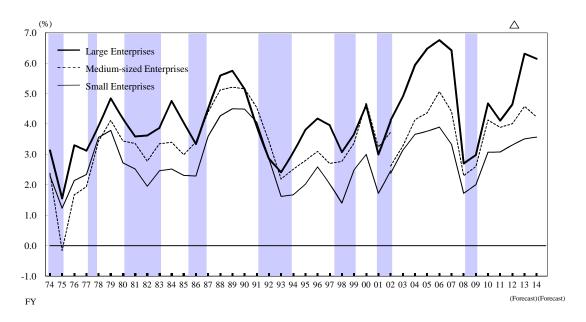
(Diffusion index of "Rise" minus "Fall," % points)

(Diffusion flucx 0	i Kisc illilius	ran, 70 points				
Large Manufacturing Enterprises						
Output Prices		Prices				
Bottom	Peak	Bottom				
-13		8				
(75/2, 8)		(75/8)				
-19	34	-16				
(78/11)	(76/8)	(78/8)				
-23	77	4				
(83/2)	(80/5)	(82/2)				
-42	14	-35				
(86/8, 11)	(82/11)	(86/8, 11)				
-29	31	-19				
(93/11, 94/5)	(90/11)	(93/11)				
-38	9	-15				
(98/12)	(97/3)	(98/12, 99/3)				
-38	7	-16				
(02/3)	(00/12)	(01/12)				
-25	59	-16				
(09/3)	(08/6)	(09/3)				
	28					
	(11/6)	1				
	Large Manufactur (Prices  Bottom  -13 (75/2, 8)  -19 (78/11)  -23 (83/2)  -42 (86/8, 11)  -29 (93/11, 94/5)  -38 (98/12)  -38 (02/3)  -25	Prices   Input				

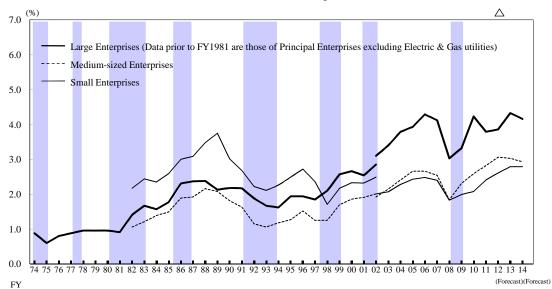
	March 2014 Survey		
	Output Prices	Input Prices	
Actual result	-3	22	
Forecast	-3	22	

## [Ratio of Current Profit to Sales]

## Manufacturing



## Nonmanufacturing



#### Peaks and Bottoms of Ratio of Current Profit to Sales (from 1974)

					(%)	
	Manufacturing					
Large E	nterprises	Medium-size	ed Enterprises	Small Enterprises		
Peak	Bottom	Peak	Bottom	Peak	Bottom	
	1.55		-0.16		1.23	
	(FY75)		(FY75)		(FY75)	
4.84	3.59	4.12	2.78	3.79	1.95	
(FY79)	(FY81)	(FY79)	(FY82)	(FY79)	(FY82)	
4.76	3.34	3.40	2.99	2.52	2.29	
(FY84)	(FY86)	(FY84)	(FY85)	(FY84)	(FY86)	
5.75	2.41	5.21	2.19	4.50	1.62	
(FY89)	(FY93)	(FY89)	(FY93)	(FY89)	(FY93)	
4.18	3.07	3.10	2.70	2.59	1.40	
(FY96)	(FY98)	(FY96)	(FY97)	(FY96)	(FY98)	
4.61	3.00	4.70	3.24	3.00	1.72	
(FY00)	(FY01)	(FY00)	(FY01)	(FY00)	(FY01)	
6.76	2.70	5.07	2.30	3.90	1.72	
(FY06)	(FY08)	(FY06)	(FY08)	(FY06)	(FY08)	

	March 2014 Survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
FY2013 (Forecast)	6.31	4.58	3.51	
FY2014 (Forecast)	6.14	4.23	3.57	

#### Peaks and Bottoms of Ratio of Current Profit to Sales (from 1982)

(0/)

					(%)	
	Nonmanufacturing					
Large Er	Large Enterprises Medium-sized Enterprises			Small Er	nterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom	
	1.41		1.06		2.17	
	(FY82)		(FY82)		(FY82)	
1.67	1.57	_		2.44	2.35	
(FY83)	(FY84)			(FY83)	(FY84)	
2.38	1.62	2.16	1.06	3.75	2.11	
(FY88)	(FY94)	(FY88)	(FY93)	(FY89)	(FY93)	
1.94	1.85	1.52	1.25	2.72	1.71	
(FY95,96)	(FY97)	(FY96)	(FY97,98)	(FY96)	(FY98)	
2.66	2.54	_	_	2.33	2.32	
(FY00)	(FY01)			(FY00)	(FY01)	
4.29	3.03	2.66	1.84	2.48	1.83	
(FY06)	(FY08)	(FY05,06)	(FY08)	(FY06)	(FY08)	

	March 2014 Survey				
	Large	Medium-sized	Small		
	Enterprises	Enterprises	Enterprises		
FY2013 (Forecast)	4.33	3.03	2.79		
FY2014 (Forecast)	4.16	2.93	2.79		

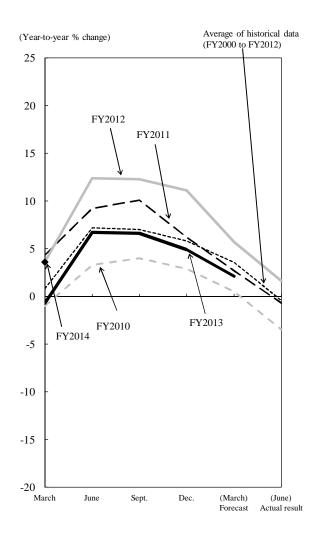
## [Developments of Fixed Investment including Land Purchasing Expenses]

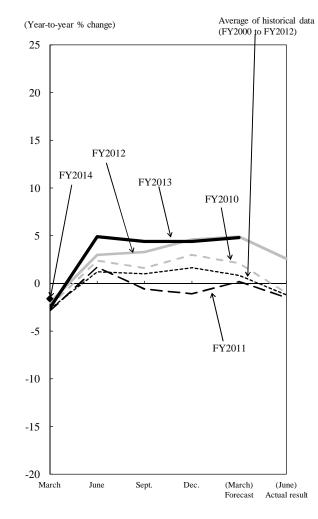
Notes: 1. The graphs indicate the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is on the left, and the last survey (June survey of the following year; actual result) is on the right. The vertical axis represents the year-to-year percent change.

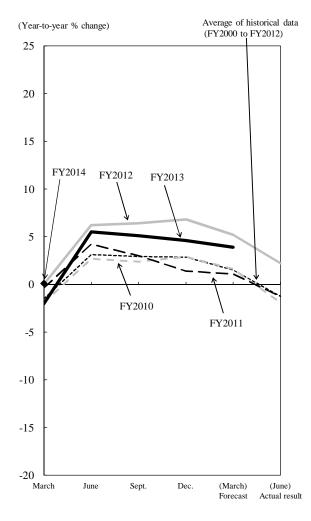
2. Excludes software investment.

## (1) Large Enterprises



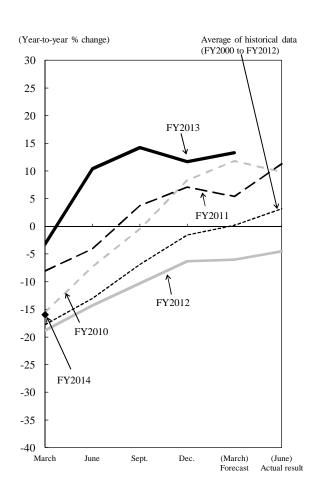


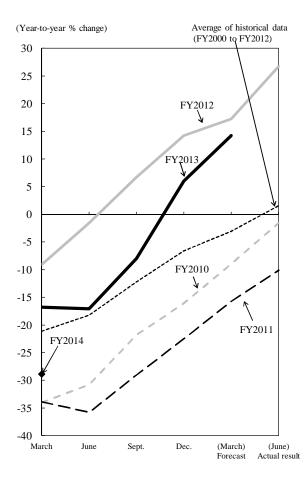


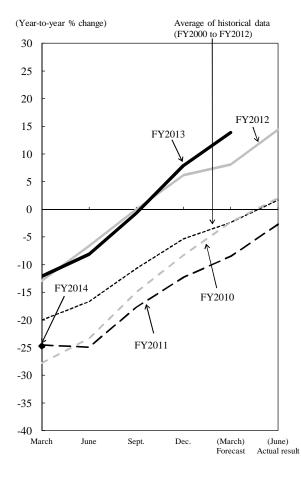


## (2) Small Enterprises

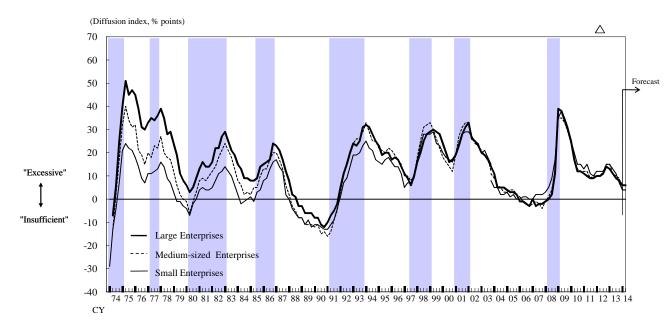




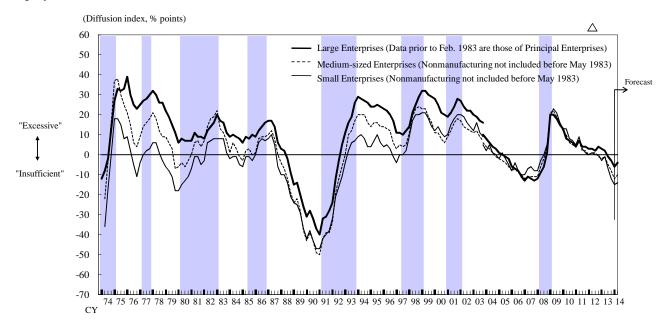




## [Production Capacity (Manufacturing)]



## [Employment Conditions (All industries)]



#### Peaks and Bottoms of Production Capacity (from May 1977)

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	Manufacturing					
Large Eı	Large Enterprises Medium-sized Enterprises		Small Enterprises			
Peak	Bottom	Peak	Bottom	Peak	Bottom	
39	3	27	-6	16	-7	
(78/2)	(80/5)	(78/2)	(80/5)	(78/2)	(80/5)	
29	8	24	2	14	-2	
(83/2)	(85/2,5)	(83/2)	(84/8,85/2)	(83/2)	(84/5)	
24	-12	20	-16	17	-13	
(86/11)	(90/11)	(86/11,87/2)	(91/2)	(87/2)	(90/11,91/2)	
32	6	33	8	25	5	
(94/2)	(97/9)	(94/2)	(97/9)	(94/2)	(97/3)	
30	16	33	12	29	16	
(99/6)	(00/9)	(99/3)	(00/12)	(99/6)	(00/12)	
33	-3	33	-4	29	0	
(02/3)	(07/6)	(01/12,02/3)	(07/12)	(01/12,02/3)	(06/12,07/3)	
39	9	35	9	38	10	
(09/3)	(11/9,12)	(09/3,6)	(11/9)	(09/6)	(11/12)	

	M	March 2014 Survey		
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	6	4	4	
Forecast	6	4	4	

#### Peaks and Bottoms of Employment Conditions (from May 1986)

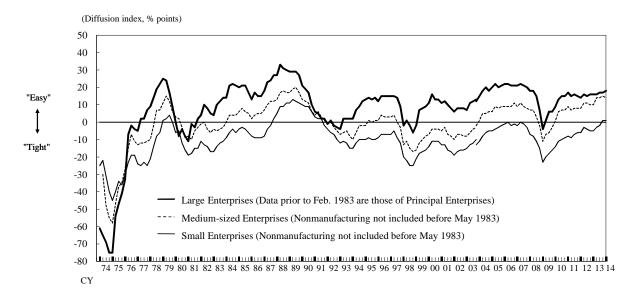
(Diffusion index of "Excessive employment" minus "Insufficient employment," % points)

(Birtusion index of Excessive employment initial insurricient employment, % points)						
	All industries					
Large Ei	Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	ttom Peak Bottom		Peak	Bottom	
17	-40	12	-50	10	-47	
(87/2,5)	(91/2)	(87/5)	(91/2)	(87/5)	(90/11,91/2)	
29	10	20	3	10	-4	
(94/2)	(97/9)	(94/2,5,8)	(97/3)	(94/5,95/8)	(97/3)	
32	19	24	6	21	9	
(99/3,6)	(01/3)	(98/12)	(00/12)	(99/3,6)	(00/12)	
28	-13	18	-12	20	-10	
(01/12)	(07/3,12)	(01/12)	(07/3)	(01/12,02/3)	(06/12,07/3)	
20	3	22	0	23	0	
(09/3,6)	(12/3,6)	(09/6)	(12/3)	(09/6)	(12/3)	

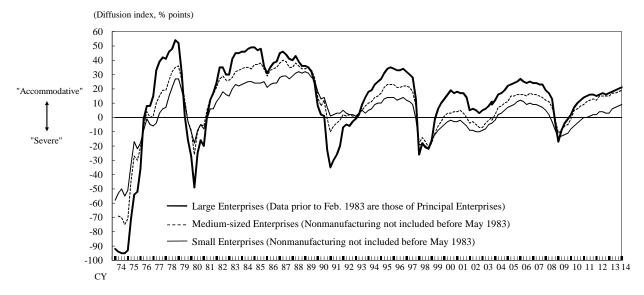
	March 2014 Survey			
	Large Medium-sized		Small	
	Enterprises	Enterprises	Enterprises	
Actual result	-6	-12	-15	
Forecast	-4	-10	-14	

## [Corporate Finance (All industries)]

## **Financial Position**



## Lending Attitude of Financial institutions



#### Peaks and Bottoms of Financial Position (from May 1983)

(Diffusion index of "Easy" minus "Tight," % points)

All industries					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
33	-6	20	-17	13	-25
(88/5)	(98/12)	(89/8)	(98/12)	(89/5)	(98/9,12)

	March 2014 Survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	18	14	1	

# Peaks and Bottoms of Lending Attitude of Financial institutions (from May 1983)

(Diffusion index of "Accommodative" minus "Severe," % points)

All industries					
Large Er	Large Enterprises Medium-sized Enterprises		Small Enterprises		
Peak	Bottom	Peak	Bottom	Peak	Bottom
49	-35	40	-21	32	-22
(84/11,85/2)	(91/2)	(87/5)	(98/12)	(88/8,89/2)	(98/12)

	March 2014 Survey			
	Large	Medium-sized	Small	
	Enterprises	Enterprises	Enterprises	
Actual result	21	19	9	