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Japan's Flow of Funds Accounts**

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# **The Implementation of 2008SNA Recommendations in Japan's Flow of Funds Accounts**

## **1. Overview**

The Flow of Funds Accounts (FFA) provide a record of the financial transactions and the consequent claim/debt in the separate economic agents within our economy, such as households, enterprises and the government. These accounts are suitably designed to give a comprehensive overview of Japan's financial structure and are widely used for purposes of economic and financial analyses. The FFA are compiled in accordance with the international standard for the System of National Accounts and are conducive to international comparisons of financial structures.

In 1999, the Bank of Japan revised its FFA in conjunction with the implementation of the 1993 System of National Accounts (1993SNA). With the view to enhancing its statistical quality, the periodical revisions bring the FFA into line with new developments in financial activities, new accounting standards as well as increased source data. The FFA will be revised once again in the first half of 2016 with the implementation of the new statistical standard (2008SNA).

The thinking behind the efforts towards an alignment with the recommendations of 2008SNA is as follows. Firstly, the 2008SNA is designed to enhance the accuracy of data in the non-bank financial sector, such as pension funds and investment funds, and will increase the effectiveness of FFA for purposes of broader economic and financial analyses. Secondly, conforming to the 2008SNA recommendations will help to improve the international comparability of the statistics. The benefit of conforming to the 2008SNA in this respect is evidenced by the fact that the G20 Finance Ministers and Central Bank Governors Meetings and the IMF have advocated the adoption of the 2008SNA when they set the international framework for statistics standardization. Thirdly, aligning the FFA with 2008SNA is desirable as a way to maintaining consistency with Japan's national accounts which will also be revised in accordance with 2008SNA recommendations at the time of the next benchmark-year revision around 2016.

Specific changes to the FFA are: a) a thorough application of the accrual basis in employment-related pensions accounts<sup>1</sup> and a review of the records relating to retained earnings

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<sup>1</sup> As it stands, the accrual basis is applied to the listed companies whenever possible, but not to the unlisted companies.

and dividends which will help to increase the accuracy in the compilation methods of financial transactions; b) an introduction of new transaction items such as employee stock options and standardized guarantees; c) an introduction of ‘captive financial institutions’ as a new financial sector.

In October 2013, the Bank of Japan announced its revision programme and invited the public to participate in the reviewing process. The BOJ is deeply grateful for the 30 invaluable contributions received from a wide range of academics, economists and business groups. The revised FFA, reflecting these contributions, will be released during the first half of 2016, and the specific release date will be announced in due course. The new data will be available from 1Q, 2005 onward. The release of any data preceding this point will be a topic of further discussion. Going forward, the BOJ will continue its efforts to improve the FFA.

## **2. Main changes in detail**

### **1) Main revisions<sup>2</sup>**

#### **Pension entitlements to employment-related pension schemes**

The 2008SNA requires reporting separately the two types of employment-related pension schemes: a defined benefit scheme and a defined contribution scheme. Regarding a defined benefit scheme, the amount of claim that the households hold (pension entitlements) is to be recorded not as the amount of pension assets set aside in the pension funds, but recognized on an accrual basis, i.e., as the amount of pension commitments made by the employer to households.

In line with the 2008SNA recommendations, the methodology used to calculate pension entitlements in the FFA will be revised in three respects. Firstly, a defined benefit pension scheme and a defined contribution pension scheme will be recorded separately. Secondly, the amount outstanding of the pension entitlements to all employment-related pension schemes, including those of unlisted companies, will be recognized on an accrual basis. Specifically, the amount will be estimated based on three sets of available source data: a) the amount of retirement benefit obligations/liabilities owed by listed companies, multiplied by b) the ratio of the amount of pension assets held by all employment-related pension schemes to c) that of listed companies. Thirdly, the transaction flow of pension entitlements to defined benefit pensions will also be recorded on an accrual basis. The amount will be estimated as follows: The

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<sup>2</sup> For an assessment of the quantitative impact resulting from these revisions, see Chapter 3.

gross increase in pension entitlements to all employment-related pension scheme will be computed as service costs and interest costs (the unwinding of the discount) in pension accounting aggregated for all listed companies multiplied by the ratio of b) the amount of pension assets held by all employment-related pensions schemes to c) that of listed companies as used in estimating the outstanding amount. Then, the amount of paid benefits will be subtracted, which will be estimated by the information disclosed by the different types of pension funds.

### **Retained earnings and distribution of income by investment funds**

The 2008SNA recommends that retained earnings of investment funds, i.e., investment income that funds receive and reinvest without distributing them to investors, should be treated as if they were distributed to and reinvested by investors. This is in line with the view that investment funds are a conduit through which income merely passes. The revised FFA will follow this recommendation to impute the retained earnings derived from the income obtained by investment funds as if they were distributed to and reinvested by investors, which are mainly households.

In addition, in the revised FFA, distributed income that is derived from capital gains or principals will be recorded as withdrawals of equity (the beneficiary certificates of investment funds) by investors (or repurchases by issuers). This change will be made as a consequence of regarding investment funds as a conduit even though such treatment is not explicitly discussed in the 2008SNA. The BOJ is of the view that the treatment of distributed income derived from capital gains and principals is relevant rather uniquely to Japan in light of the increasing number of investment funds that distribute to investors more than the investment income they receive in times of deteriorating investment performance. In Japan, while the outstanding amount of foreign-currency denominated investment funds has been increasing in recent years, there are a large number of funds among these that distribute a fixed amount of money per month regardless of investment performance.

With regard to the source information used for the estimate, the total amount of distributed income and the corresponding source of revenues of major investment funds, which in aggregate have a significant market share, are available for June 2012 and after. With these data, both retained earnings and distributed income from capital gains and principals will be estimated with considerable accuracy. For May 2012 and earlier, the amount of distributed income that was paid despite the net asset value having been lower than the purchase price of the funds, will be estimated for major investment funds that in aggregate have a significant

market share and applied as an approximate figure of distributed income that derived from capital gains or principals.

### **Provisions for calls under standardized guarantees**

The SNA has long treated guarantees as contingent liabilities and the standard practice has been not to record them as financial assets/liabilities, with only certain exceptions. While 2008SNA continues to maintain this principle, it recommends, as an exception, that granular and standardized guarantees (standardized guarantees) be reported as financial assets/liabilities because the probability of their being called may be estimated with a certain degree of accuracy if they are issued in large numbers, usually for fairly small amounts, along identical lines.

Standardized guarantees in Japan include loan guarantees given by financial institutions to individuals as well as public credit guarantees given to companies and the self-employed. However, there is no available source data on the outstanding amount of mortgage guarantees, which supposedly account for the majority of the loan guarantees to individuals. The amount of provisions for standardized guarantees related to mortgage guarantees will be estimated using information obtained through surveys conducted by the Bank of Japan on guarantee firms affiliated with banks and cooperative financial institutions. This estimated amount will be added to the amount of provisions for calls under standardized guarantees for public credit guarantees and the resulting amount will be recorded as provisions for calls under standardized guarantees.

### **Employee stock options**

Employee stock options are granted by a company to its employees, giving them the right to purchase the shares of the company at a strike price which is determined on the grant date. Option holders are entitled to purchase the shares of their own companies at a strike price after a certain vesting period has elapsed and before the options expire. The 2008SNA recommends that the granted employee stock options be recorded as income and thus financial transactions as their treatments in corporate accounting have been clarified.

In Japan, there are currently no available aggregate data of employee stock options. However, the new FFA statistics will record figures for employee stock options as a new transaction item by estimating them based on the figures for subscription warrants in the 'Financial Statements Statistics of Corporations by Industry'. The estimate will be divided into two in the ratio of the average vesting period to the average exercise period (these two averages will be produced based on the information obtained through interviews with market participants) and reported as

others and financial derivatives, respectively. It is preferable to report the amount of employee stock options still in a vesting period separately from that of other financial derivatives because such options are subject to various constraints before they become exercisable (e.g., a requirement for continued employment until the exercise period begins.)

### **Captive financial institutions**

The 2008SNA recommends that a new sub-sector, ‘captive financial institutions’ be introduced under the sector, ‘financial institutions’. Captive financial institutions are defined as ‘entities providing financial intermediary services, where most of either their assets or liabilities are not transacted on open financial markets. The purpose of introducing this new category is to classify units that perform a weaker function of financial intermediation in comparison with those of other financial institutions, while they are similar to each other in balance-sheet structure and other external appearances.

When this concept is applied to Japan’s FFA statistics, some financial institutions that are currently classified as ‘government financial institutions’ would fall into the definition of captive financial institutions. Therefore, a new sub-sector of ‘public captive financial institutions’ will be introduced under the sector of ‘financial institutions’ and those institutions with a weaker function of financial intermediation that satisfy the 2008SNA definition of ‘captive financial institutions’ will be classified as ‘public captive financial institutions’.

## **2) Other changes and further review**

With regard to **holding companies**, those that have a headquarter function and have been classified as ‘domestically licensed banks’ or ‘securities companies’ according to the main business of their own subsidiaries, will be reclassified as ‘financial auxiliaries’. With regard to listed and unlisted ‘shares and other equities’, the current transaction item of ‘shares’ will be renamed as ‘**listed shares**’, and shares issued by non-listed companies will be reported as ‘**unlisted shares**’. Further, equities in partnerships (unlimited partnerships, limited partnerships and limited liability companies) and other companies, whose transfers are subject to restrictions, will be reported as ‘**other equity**’. With regard to **interbank positions**, the amount of deposits held by financial institutions plus the amount of call money will be recorded as the equivalent of interbank positions. The figures for interbank positions will be reported only on the liability side as a reference, not in the main table of the FFA.

With regard to **index-linked bonds**, the 2008SNA requires classifying bonds by the nature of the index to which each bond is linked. In particular, when a broad-based indexation is used

(for example a consumer price index), the 2008SNA recommends that changes in principal due to changes in index be recorded as transaction flows, while the current FFA record these changes as reconciliation amounts. The current method of classification will remain in place as a reasonable degree of accuracy in the statistics may not be achievable with the recommended method due to considerable constraints on data availability. With regard to **non-performing loans**, the current method used to compile the amount of loans on a real value (fair value) basis, deducting write-offs of non-performing loans, is more in line with the principles of SNA, and will continue to be applied to the main accounts. The amount of loans on a nominal value basis, which is more convenient for international comparisons, will continue to be reported as a reference item.

With regard to **bills purchased and sold**, the current item of ‘bills purchased and sold’ will be abolished and integrated into ‘call loans and bills’. In addition, mortgage securities will also be abolished and integrated into ‘structured-financing instruments’.

### **3. Preliminary assessment of quantitative impact**

As a result of these revisions above, the number of institutional sectors in the FFA will increase from the current 45 to 50, and the number of transaction items will be 57, up from the current 51 (see chart 1 and 2). The preliminary assessment of the quantitative impact on the statistics based on the data available from the fiscal year 2004 to 2012 is as follows (chart 3).

Firstly, the amount outstanding of financial assets for ‘public captive financial institutions’, when recorded separately from ‘public financial institutions’, is estimated to be around 60 trillion yen between fiscal year 2004 and fiscal year 2012. The amount outstanding for ‘public financial institutions’ after separating ‘captive financial institutions’ will be just short of 140 trillion yen at the end of fiscal year 2004, and is set to decline gradually to approximately 120 trillion yen by the end of fiscal year 2012.

Secondly, regarding employment-related pensions, the amount outstanding of defined benefit pension entitlements (retirement benefit obligations/liabilities) is estimated to be 130 trillion yen at the end of fiscal year 2004, gradually decreasing to 110 trillion yen toward the end of the fiscal year 2012. When compared to the current FFA, the mounts outstanding are estimated to increase by 20 trillion yen at the end of fiscal year 2004, and by 10 trillion yen at the end of fiscal year 2012. (Financial assets of households holding pension entitlements will also increase by 20 trillion yen and 10 trillion yen, respectively). As such, the revision is likely to reveal that the more

retroactively the retirement benefit obligations/liabilities are revised, the greater the amounts outstanding are. This reflects the impacts of the changes in demography in Japan on employment-related pension schemes, i.e., while withdrawal of pension entitlements has increased as a large group of post-war baby-boomers have started retiring since the late-2000s, new contributions from current employees have decreased. As a result, the amount of transaction flow in pension entitlements is likely to be revised down by an annual average of a few trillion yen. The surplus in the household sector is also set to be revised down by an annual average of a few trillion yen.

Thirdly, with regard to investment funds, the revised methods will not affect the outstanding amounts but will have a certain impact on the figures of the transaction flow<sup>3</sup>. Distributed income that is derived from capital gains or principals is expected to amount to an annual withdrawal from investment funds in the range of 1 to 5 trillion yen in 2006 and onward. For example, in fiscal year 2012, the annual withdrawal from funds by investors, which are mainly households, is estimated to be slightly below 5 trillion yen. This would lead to a net annual reduction of the surplus of households by approximately 4 trillion yen, even after recording reinvestment of retained earnings which amounts to several hundred billion yen annually.

As such, the revisions in the compilation method of employment-related pensions and investment trusts will have a certain degree of quantitative impact on the household sector, resulting in a decline in the surplus of a few trillion yen per year at most between fiscal year 2005 and fiscal year 2012.

With regard to provisions for calls under standardized guarantees, the aggregate of mortgage guarantees and credit guarantee schemes is expected to be approximately 3 to 4 trillion yen. The amount outstanding of employee stock options as an aggregate of 'others' and 'financial derivatives' is likely to be around 0.3 trillion yen as of the fiscal year end 2012.

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<sup>3</sup> The figures in this paper are calculated based on investment reports of the largest 10 investment funds in terms of their net asset value.



(Chart 1)

## Current sectors

45 sectors

Nonfinancial corporations
Public nonfinancial corporations
Private nonfinancial corporations
Financial institutions
Central bank
Depository corporations
Banks
Domestically licensed banks
Foreign banks in Japan
Financial institutions for agriculture, forestry, and fisheries
Financial institutions for small businesses
Collectively managed trusts
Insurance and pension funds
Insurance
Life insurance
Nonlife insurance
Of which: private nonlife insurance companies
Mutual aid insurance
Pension funds
Corporate pensions
Other pensions
Other financial intermediaries
Securities investment trusts
Bond investment trusts
Of which: money management funds and money reserve funds
Stock investment trusts
Nonbanks
Finance companies
Structured-financing special purpose companies and trusts
Public financial institutions
Fiscal Loan Fund
Government financial institutions
Financial dealers and brokers
Of which: securities companies
Financial auxiliaries (financial institutions other than intermediaries)
General government
Central government
Local governments
Social security funds
Of which: public pensions
Households
Private nonprofit institutions serving households
Overseas
Domestic nonfinancial sector
Pension total



## Sectors after revision

50 sectors

Nonfinancial corporations
Public nonfinancial corporations
Private nonfinancial corporations
Financial institutions
Central bank
Depository corporations
Banks
Domestically licensed banks
Foreign banks in Japan
Financial institutions for agriculture, forestry, and fisheries
Financial institutions for small businesses
Collectively managed trusts
Securities investment trusts
Bond investment trusts
Of which: MMF and MRF
Stock investment trusts
Insurance and pension funds
Insurance
Life insurance
Nonlife insurance
Of which: private nonlife insurance companies
Of which: standardized guarantee institutions
Mutual aid insurance
Pension funds
Corporate pensions
Of which: defined benefit schemes
Of which: defined contribution schemes
Other pensions
Other financial intermediaries
Nonbanks
Finance companies
Structured-financing special purpose companies and trusts
Public financial institutions
Fiscal Loan Fund
Government financial institutions
Financial dealers and brokers
Of which: securities companies
Financial auxiliaries (financial institutions other than intermediaries)
Of which: financial holding companies
Public captive financial institutions
General government
Central government
Local governments
Social security funds
Of which: public pensions
Households
Private nonprofit institutions serving households
Overseas
Domestic nonfinancial sector
Pension total

New sector

New sector

New sector

New sector

New sector

Current transaction items

51 items

Currency and deposits
Currency
Deposits with the Bank of Japan
Government deposits
Transferable deposits
Time and savings deposits
Certificates of deposit
Foreign currency deposits
Deposits with the Fiscal Loan Fund
Loans
Bank of Japan loans
Call loans and money
Bills purchased and sold
Loans by private financial institutions
Housing loans
Consumer credit
Loans to companies and governments
Loans by public financial institutions
Of which: housing loans
Loans by the nonfinancial sector
Installment credit (not included in consumer credit)
Repurchase agreements and securities lending transactions
Securities other than shares
Treasury discount bills
Central government securities and FILP bonds
Local government securities
Public corporation securities
Bank debentures
Industrial securities
External securities issued by residents
Commercial paper
Investment trust beneficiary certificates
Trust beneficiary rights
Structured-financing instruments
Mortgage securities
Shares and other equities
Of which: shares
Financial derivatives
Forward-type instruments
Option-type instruments
Insurance and pension reserves
Insurance reserves
Pension reserves
Deposits money
Trade credits and foreign trade credits
Accounts receivable/payable
Outward direct investment
Outward investment in securities
Other external claims and debts
Of which: gold and SDRs etc.
Others
Financial surplus or deficit (Transactions)
Difference between financial assets and liabilities (Assets and Liabilities)
Reconciliation between Flows and Stocks
Total

(Reference)

Loans outstanding by private financial institutions (book value basis)
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Transaction items after revision

57 items

Currency and deposits
Currency
Deposits with the Bank of Japan
Government deposits
Transferable deposits
Time and savings deposits
Certificates of deposit
Foreign currency deposits
Deposits with the Fiscal Loan Fund
Loans
Bank of Japan loans
Call loans and bills
Loans by private financial institutions
Housing loans
Consumer credit
Loans to companies and governments
Loans by public financial institutions
Of which: housing loans
Loans by nonfinancial sectors
Installment credit (not included in consumer credit)
Repurchase agreements and securities lending transactions
Debt securities
Treasury discount bills
Central government securities and FILP bonds
Local government securities
Public corporation securities
Bank debentures
Industrial securities
External securities issued by residents
Commercial paper
Trust beneficiary rights
Structured-financing instruments
Equity and investment fund shares
Equity
Listed shares
Unlisted shares
Other equity
Investment trust beneficiary certificates
Insurance, pension and standardized guarantees
Non-life insurance technical reserves
Life insurance reserves
Annuity entitlements
Pension entitlements
Claims by pension funds on pension managers
Provisions for calls under standardized guarantees
Financial derivatives and employee stock options
Forward-type instruments
Option-type instruments
Employee stock options
Deposits money
Trade credits and foreign trade credits
Accounts receivable/payable
Outward direct investment
Outward investment in securities
Other external claims and debts
Of which: gold and SDRs etc.
Others
Financial surplus or deficit (Transactions)
Difference between financial assets and liabilities (Assets and Liabilities)
Difference in reconciliation amounts
Total

(Reference)

Deposits by financial institutions and call loans
Loans outstanding by private financial institutions (book value basis)

Merged with "Bills purchased and sold"

Renamed

Merged with "Mortgage securities"

Reclassified in detail

Renamed

Reclassified in detail

New item

New item

New item

## The quantitative impact of the revisions

Revisions	Quantitative impact
Public captive financial institutions	<p>The 60 trillion yen of total financial assets will be reclassified and relocated from the existing 'Public financial institutions' sector to the 'Public captive financial institutions' sector, which leaves 120 trillion yen of the financial assets in the 'Public financial institutions' sector.</p>
Pension entitlements to employment-related pension schemes	<p>The amount outstanding of the pension entitlements (the stock of retirement benefit obligations/liabilities) under defined benefit schemes is estimated to be 110 to 130 trillion yen, increasing by 10 to 20 trillion yen from the current pension reserves.</p> <p>The transaction flows of the pension entitlements will be revised down by several trillion yen per year, reducing financial surplus of the household sector by the same amount.</p>
Retained earnings and distribution of income by investment funds	<p>Reflecting the recording of retained earnings, transaction flow of investment trust beneficiary certificates invested by the household sector will be revised upward by hundreds of billions of yen for FY2012, while it will be revised downward by 5 trillion yen or less due to a new method in which the distributions from capital gains will be recorded as withdrawals from investment funds.</p> <p>As a result of these revisions, the surplus of the household sector will be reduced by approximately 4 trillion yen for FY 2012.</p>
Provisions for calls under standardized guarantees	<p>Provisions for calls under standardized guarantees will total up to 3 to 4 trillion yen, including those for mortgage guarantees and for public credit guarantees given to companies and the self-employed.</p>
Employee stock options	<p>The amount outstanding of employee stock options in the exercise period, together with that represented as others in the vesting period, will be around hundreds of billions of yen for FY2012.</p>