

Revisions of the *Tankan* and New Release Format

December 23, 2019

Research and Statistics Department

Bank of Japan

The Bank of Japan has proceeded with the implementation of the revisions of the *Tankan* (Short-term Economic Survey of Enterprises in Japan), in light of changes in the economic structure, such as the growing importance of R&D and the progress of globalization.

In June 2016, the Bank proposed its revisions of *Tankan* and launched a public consultation to gather public views. Reflecting upon these views, the Bank released the paper, "Planned Revisions of the *Tankan*"¹ in December 2016. In this paper, the Bank presented the following five revisions, which attempt to balance an improvement in user convenience and a reduction in respondent burden. Specifically, to improve convenience for users, the Bank has decided to proceed with (1) the addition of R&D investment to survey items; (2) the enhancement of the exchange rates survey; and (3) the introduction of a new survey category regarding overseas business activities and the addition of "Business consultants & pure holding companies." In order to reduce respondent burden, the Bank will proceed with (4) the abolition of some survey items; operating profits and half-year figures of investment-related items and (5) creating a more efficient sample design through the revision of sampling methodology.

Following the release of "Planned Revisions of the *Tankan*," the Bank started a R&D investment survey from the March 2017 survey² and created a more efficient sample design for the "Regular Revision of the *Tankan* Sample Enterprises" in the March 2018 survey.³

The implementation of the rest of the revisions, previously planned for around 2020 in the "Planned Revisions of the *Tankan*," will be implemented in the March 2020 survey and June 2020 survey (see Appendix 1 for the Sample Form) as described below. With this implementation, the "Planned Revisions of the *Tankan*" will be fully realized.

¹ For further details of the revisions, see "Planned Revisions of the *Tankan*" (Research and Statistics Department of the Bank of Japan, December 2016), and "Partial Changes to the 'Planned Revisions of the *Tankan*'" (Research and Statistics Department of the Bank of Japan, March 2019).

² For further details, see "Inclusion of 'R&D Investment' in the *Tankan* and New Release Format" (Research and Statistics Department of the Bank of Japan, December 2016).

³ For further details, see "Regular Revision of the *Tankan* Sample Enterprises" (Research and Statistics Department of the Bank of Japan, March 2018).

1. Enhancement of exchange rates survey from the March 2020 survey

The Bank will enhance the exchange rates survey. Specifically, the Bank will take a survey of euro-yen rates as well as U.S. dollar-yen rates of all sample enterprises (excluding financial institutions) for overall businesses, if projected by those enterprises. For aggregation, the Bank will compute the simple averages of responded figures of exchange rates instead of the current weighted averages of responded figures by the amount of exports.⁴

2. Introduction of new category regarding overseas business activities and the addition of "Business consultants & pure holding companies" from the June 2020 survey⁵

The Bank will introduce a new survey category called Overseas Business Activities. Specifically, the Bank will conduct a survey on actual results and forecasts of the following five items — Sales, Overseas Sales, Current Profits, Fixed Investment and Overseas Fixed Investment — on a consolidated basis.⁶ The Bank will limit the survey to parent enterprises with capital of 1 billion yen or more, at the top of a consolidated business group.

These large parent enterprises are often "Business consultants & pure holding companies⁷," currently excluded from the *Tankan's* coverage. The Bank will include "Business consultants & pure holding companies" in its coverage. At the same time, the Bank will begin a survey on fixed investment, land purchasing expenses, software investment and R&D investment of these companies.

3. Abolition of some survey items from the March 2020 survey

The Bank will abolish the operating profits survey and change the investment-related items survey from half-year figures to fiscal-year figures.

Effective with the release of the March 2020 survey, release materials will be changed to reflect the changes above, as in the following table (for the March survey, the Comprehensive Data Set will be released on April 2, 2020, following the releases of the Summary and the Outline on April 1). Some figures from the Inflation Outlook of Enterprises, currently released on the following day of release, will be released in the Summary and the Outline (see Appendix 2 for new release format of the Summary).

⁴ Retrospective figures of the simple average U.S. dollar-yen rates of exporting enterprises by large manufacturing enterprises, based on actual results from FY2003 to 2018, will be released on the BOJ Time-Series Data Search in January 2020.

⁵ The Bank will conduct a preliminary survey on Overseas Business Activities, and investment-related items of "Business consultants & pure holding companies" in the March 2020 survey, followed by the release of figures in the June 2020 survey. Please note that the result from the preliminary survey will be presented as "-" in the release materials of the March 2020 survey.

⁶ The Bank will survey euro-yen rates as well as U.S. dollar-yen rates for enterprises included in a survey on Overseas Business Activities and publish consolidated exchange rates for their overall businesses.

⁷ "Business consultants & pure holding companies" corresponds to the "728 Business consultants and pure holding companies" in the Japan Standard Industrial Classification.

Major changes in release materials from the March 2020 Survey

Release timing	Release material	Description of the change
Release day	Summary, Outline	<ul style="list-style-type: none"> • With the enhancement of exchange rates for exports, the coverage of the survey will extend to all enterprises excluding financial institutions and euro-yen rates will be added to the survey items. • "(Reference) The Average of Enterprises' Inflation Outlook" in the Inflation Outlook of Enterprises will be added. • Figures from the survey on Overseas Business Activities will be added. • Figures of investment-related items for "Business consultants & pure holding companies" will be added.
Following day of release	The Comprehensive Data Set	<ul style="list-style-type: none"> • With the enhancement of exchange rates for exports, the coverage of the survey will extend to all enterprises excluding financial institutions and euro-yen rates will be added to the survey items. • Figures from the survey on Overseas Business Activities will be added. • Figures of investment-related items for "Business consultants & pure holding companies" will be added. • Number of reporting enterprises, number of population and standard error ratios in the survey on Overseas Business Activities and "Business consultants & pure holding companies" will be added. • Operating profits and half-year figures of investment-related items will no longer be updated.
	BOJ Time-Series Data Search	<ul style="list-style-type: none"> • With the enhancement of exchange rates for exports, the coverage of the survey will extend to all enterprises excluding financial institutions and euro-yen rates will be added to the survey items. • Figures from the survey on Overseas Business Activities will be added. • Figures of investment-related items for "Business consultants & pure holding companies" will be added. • Operating profits and half-year figures of investment-related items will no longer be updated.

- Notes: 1. The Bank will no longer release the Summary of the Inflation Outlook of Enterprises and integrate figures of "(Reference) The Average of Enterprises' Inflation Outlook" of this material into the Summary and the Outline. All the figures listed in the Inflation Outlook of Enterprises will continue to be available on the current schedule as part of the Comprehensive Data Set.
2. For details of the change in the series code of the *Tankan*, please refer to "[Changes in the Series Code of the 'TANKAN' in the BOJ Time-Series Data Search](#)."
3. Please note that the result from the preliminary survey will be presented as " - " in the release materials of the March 2020 survey.

Inquiries

Business Survey Group, Economic Statistics Division, Research and Statistics Department

E-mail: post.rsd5@boj.or.jp

This English form is a translation of the Japanese original.

(Appendix 1)

Short-Term Economic Survey of Enterprises in Japan (Tankan) Sample Form

The Tankan is a statistical survey carried out by the Bank of Japan in accordance with the Statistics Law (Law No.53 of 2007). Answers to this survey will be kept confidential.

(Notes)
Regarding Exchange Rates in 2. Annual Projections: if you do not hold predicted exchange rates, please note this in the 'Remarks' section below. As for investment-related items, please answer figures on a fiscal year basis.

Reference Section Business Survey, Economic Statistics Division, Research and Statistics Department, Bank of Japan

Confidential

1. Judgement Survey

Survey Item	Judgement	Actual result	Forecast
(1) Business Conditions of Your Enterprise	1.Favorable 2.Not so favorable 3.Unfavorable		
(2) Domestic Supply and Demand Conditions for Products and Services in Your Industry	1.Excess demand 2.Almost balanced 3.Excess supply		
(3) Overseas Supply and Demand Conditions for Products in Your Industry	1.Excess demand 2.Almost balanced 3.Excess supply		
(4) Inventory Level of Finished Goods and Merchandise of Your Enterprise	1.Excessive or somewhat excessive 2.Adequate 3.Insufficient or somewhat insufficient		
(5) Wholesaler's Inventory Level in Your Industry	1.Excessive or somewhat excessive 2.Adequate 3.Insufficient or somewhat insufficient		
(6) Production Capacity of Your Enterprise	1.Excessive capacity 2.Adequate 3.Insufficient capacity		
(7) Employment Conditions of Your Enterprise	1.Excessive employment 2.Adequate 3.Insufficient employment		
(8) Financial Position of Your Enterprise	1.Easy 2.Not so tight 3.Tight		
(9) Lending Attitude of Financial Institutions	1.Accommodative 2.Not so severe 3.Severe		
(10)* Change in Interest Rate on Loans	1.Rise 2.Unchanged 3.Fall		
(11) Conditions for CP Issuance	1.Easy 2.Not so severe 3.Severe		
(12)* Change in Output Prices of Your Enterprise	1.Rise 2.Unchanged 3.Fall		
(13)* Change in Input Prices of Your Enterprise	1.Rise 2.Unchanged 3.Fall		

Please choose the option which best describes the current and forecasted (for the next survey period) conditions, excluding seasonal factors.

For the 3 items marked with an asterisk (*), please choose the option which best describes the current (from three months prior) and forecasted (for the next survey period) change, excluding seasonal factors.

If there are projections for exchange rates, please fill in the exchange rates for actual results and expected rates on which your overall businesses are based.

Please fill in the bolded box even if the answer is the same as the previous answer. For the forecast, please fill in the bolded box even if there are only rough figures based on the current estimates available within your institution.

Only large enterprises (capital of 1 billion yen and more) that either issued CP at least once in the past two years or are considering CP issuance at a future date should provide a response for "Conditions for CP Issuance."

Please choose one of the options, excluding the effects of changes due to institutional factors such as consumption tax.

Please fill in the bolded box even if the answer is the same as the previous answer. For the forecast, please fill in the bolded box even if there are only rough figures based on the current estimates available within your institution.

2. Annual Projections

Survey Item	Period	FY		FY		FY	
		1 HF (Apr.-Sept.) (Actual result)	2 HF (Oct.-Mar.) (Actual result)	1 HF (Apr.-Sept.) (Actual result)	2 HF (Oct.-Mar.) (Actual result)	1 HF (Apr.-Sept.) (Forecast)	2 HF (Oct.-Mar.) (Forecast)
Sales		million yen	million yen	million yen	million yen	million yen	million yen
Exports							
Exchange Rates (yen per US dollar)							
Exchange Rates (yen per Euro)							
Current Profits							
Net Income							
		FY (Actual result)		FY (Actual result)		FY (Forecast)	
Fixed Investment							
Land Purchasing Expenses							
Software Investment							
R&D Investment							

4. Number of New Graduates Hired (Surveyed only in June and December)

Survey Item	Period	FY (Actual result)	FY (Forecast)	FY (Forecast)
Number of New Graduates Hired		persons	persons	persons

Please fill in the bolded box even if the answer is the same as the previous answer.

3. Inflation Outlook of Enterprises

(1) Outlook for Output Prices

Relative to the current level, what is your institution's expectation of the rate of price changes in your mainstay domestic products or services for one year ahead, three years ahead, and five years ahead, respectively? Please select the range nearest to your own expectation from the options below.

A point in time	Rate of changes relative to the current level
1 year ahead	1. around +20% or higher (+17.5% or higher)
	2. around +15% (+12.5% ~ +17.4%)
	3. around +10% (+ 7.5% ~ +12.4%)
	4. around + 5% (+ 2.5% ~ + 7.4%)
	5. around 0% (- 2.5% ~ + 2.4%)
3 years ahead	6. around - 5% (- 7.5% ~ - 2.6%)
	7. around -10% (-12.5% ~ - 7.6%)
	8. around -15% (-17.5% ~ -12.6%)
	9. around -20% or lower (-17.6% or lower)
5 years ahead	10. Don't know.

(2) Outlook for General Prices

What is your institution's expectation of the annual percent change in general prices (as measured by the consumer price index) for one year ahead, three years ahead, and five years ahead, respectively? Please select the range nearest to your own expectation from the options below.

A point in time	In annual percent rate changes
1 year ahead	11. around + 6% or higher (+ 5.5% or higher)
	12. around + 5% (+ 4.5% ~ + 5.4%)
	13. around + 4% (+ 3.5% ~ + 4.4%)
	14. around + 3% (+ 2.5% ~ + 3.4%)
	15. around + 2% (+ 1.5% ~ + 2.4%)
	16. around + 1% (+ 0.5% ~ + 1.4%)
	17. around 0% (- 0.5% ~ + 0.4%)
	18. around - 1% (- 1.5% ~ - 0.6%)
	19. around - 2% (- 2.5% ~ - 1.6%)
	20. around - 3% or lower (- 2.6% or lower)
3 years ahead	21. Uncertainty over the future outlook is high
5 years ahead	22. Not really conscious of inflation fluctuations because they should not influence the strategy of the institution.
	23. Other

※If you have no clear views on general prices, please select one of the three following reasons.

5. Overseas Business Activities (Surveyed on a consolidated basis)

Survey Item	Period	FY (Actual result)	FY (Actual result)	FY (Forecast)
Consolidated Sales		million yen	million yen	million yen
Overseas Sales				
Consolidated Current Profits				
Consolidated Fixed Investment				
Overseas Fixed Investment				

Reference

Accounting Period	
Capital	million yen
Number of Employees	person
Main Business Products and Services	

(Remarks) Please note any relevant factors such as drastic changes in demand and supply conditions, M&A, sales of business, changes in accounting method, etc., causing or likely to cause large fluctuations in the survey items. If your accounting period is different from the surveyed period printed on this survey sheet, please write that below.

Thank you for your kind cooperation.

I. All Enterprises

Number of Sample Enterprises				
	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises				
Large Enterprises				
Medium-sized Enterprises				
Small Enterprises				

Responding Period:

Ref.: Average of predicted exchange rates of all enterprises for overall businesses

		FY 2019		FY 2020	
		1H	2H	1H	2H
U.S.dollar-yen (Yen/U.S.dollar)	Dec. 2019 Survey				
	March 2020 Survey				
Euro-yen (Yen/Euro)	Dec. 2019 Survey				
	March 2020 Survey				

1. Business Conditions

DI ("favorable" - "unfavorable"), % points

	Large Enterprises						Medium-sized Enterprises						Small Enterprises					
	Dec. 2019 Survey		March 2020 Survey				Dec. 2019 Survey		March 2020 Survey				Dec. 2019 Survey		March 2020 Survey			
	Actual result	Forecast	Actual result	Forecast	Changes	Changes	Actual result	Forecast	Actual result	Forecast	Changes	Changes	Actual result	Forecast	Actual result	Forecast	Changes	Changes
Manufacturing																		
Textiles																		
Lumber & Wood products																		
Pulp & Paper																		
Chemicals																		
Petroleum & Coal products																		
Ceramics, Stone & Clay																		
Iron & Steel																		
Nonferrous metals																		
Food & Beverages																		
Processed metals																		
General-purpose machinery																		
Production machinery																		
Business oriented machinery																		
Electrical machinery																		
Shipbuilding & Heavy machinery, etc.																		
Motor vehicles																		
Basic materials																		
Processing																		
Nonmanufacturing																		
Construction																		
Real estate																		
Goods rental & Leasing																		
Wholesaling																		
Retailing																		
Transport & Postal activities																		
Communications																		
Information services																		
Electric & Gas utilities																		
Services for businesses																		
Services for individuals																		
Accommodations, Eating & Drinking services																		
All industries																		

All Enterprises					
Manufacturing					
Nonmanufacturing					
All industries					

- Notes: 1. Response rate = The number of enterprises that responded to the question on business conditions / the number of sample enterprises * 100
2. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey"
Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
3. "Shipbuilding & Heavy machinery, etc." indicates transportation machinery excluding motor vehicles.

1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative % , % points

	Dec. 2019 Survey			March 2020 Survey					
	Actual result			Actual result			Forecast		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Manufacturing									
1. Favorable									
2. Not so favorable									
3. Unfavorable									
Nonmanufacturing									
1. Favorable									
2. Not so favorable									
3. Unfavorable									

Ref.: Average of predicted exchange rates of exporting enterprises by large manufacturing enterprises for overall businesses

		FY 2019		FY 2020	
		1H	2H	1H	2H
U.S.dollar-yen (Yen/U.S.dollar)	Dec. 2019 Survey				
	March 2020 Survey				
Euro-yen (Yen/Euro)	Dec. 2019 Survey				
	March 2020 Survey				

(Note) The U.S. dollar-yen rates of the December 2019 survey in the table are predicted exchange rates for exports, recalculated with a simple average -- the same computation as those of the March 2020 survey. Therefore, the U.S. dollar-yen rates of the December 2019 survey in the table are different from the figures released in the December 2019 survey.

2. Supply and Demand Conditions, Inventories, and Prices

% points

		Large Enterprises					
		Dec. 2019 Survey		March 2020 Survey			
		Actual result	Forecast	Actual result	Changes	Forecast	Changes
Domestic Supply & Demand Conditions for Products and Services: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing						
	Basic materials						
	Processing						
Overseas Supply & Demand Conditions for Products: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing						
	Basic materials						
	Processing						
Inventory Level of Finished Goods & Merchandise: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing						
	Basic materials						
	Processing						
Wholesalers' Inventory Level: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing						
	Basic materials						
	Processing						
Change in Output Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing						
	Basic materials						
	Processing						
Change in Input Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing						
	Basic materials						
	Processing						

% points

		Small Enterprises					
		Dec. 2019 Survey		March 2020 Survey			
		Actual result	Forecast	Actual result	Changes	Forecast	Changes
Domestic Supply & Demand Conditions for Products and Services: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing						
	Basic materials						
	Processing						
Overseas Supply & Demand Conditions for Products: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing						
	Basic materials						
	Processing						
Inventory Level of Finished Goods & Merchandise: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing						
	Basic materials						
	Processing						
Wholesalers' Inventory Level: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing						
	Basic materials						
	Processing						
Change in Output Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing						
	Basic materials						
	Processing						
Change in Input Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing						
	Basic materials						
	Processing						

3. Sales and Current Profits

Sales

		year-to-year % change			
		FY 2019		FY 2020	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing				
	Domestic Sales				
	Exports				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				

year-to-year % change						
1H FY 2019	2H FY 2019		1H FY 2020		2H FY 2020	
	(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate

Current Profits

		year-to-year % change			
		FY 2019		FY 2020	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing				
	Basic materials				
	Processing				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				

year-to-year % change						
1H FY 2019	2H FY 2019		1H FY 2020		2H FY 2020	
	(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate

(Note) Revision rates are calculated as the percentage change of the figures between the current and previous survey.

3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales %, % points

		FY 2019		FY 2020	
		(Forecast)	Changes	(Forecast)	Changes
Large Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				

%, % points

		2H FY 2019		1H FY 2020		2H FY 2020	
		(Forecast)	Changes	(Forecast)	Changes	(Forecast)	Changes
1H FY 2019							

Net Income year-to-year % change

		FY 2019		FY 2020	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing				
	Basic materials				
	Processing				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				

year-to-year % change

		2H FY 2019		1H FY 2020		2H FY 2020	
		(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
1H FY 2019							

4. Fixed Investment, etc. < Figures in "All industries including Financial institutions and Holding companies, etc." will be released from the June 2020 Survey >

		year-to-year % change			
		FY 2019 (Forecast)		FY 2020 (Forecast)	
		Revision rate	Revision rate	Revision rate	Revision rate
Large Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
(Memo)	All industries including Financial institutions and Holding companies, etc.				

		Dec. 2019 Survey		March 2020 Survey				
		Actual result	Forecast	Actual result	Forecast		Forecast	
				Changes	Changes		Changes	
Large Enterprises	Manufacturing							
	Nonmanufacturing							
	All industries							
Medium-sized Enterprises	Manufacturing							
	Nonmanufacturing							
	All industries							
Small Enterprises	Manufacturing							
	Nonmanufacturing							
	All industries							
All Enterprises	Manufacturing							
	Nonmanufacturing							
	All industries							

		year-to-year % change			
		FY 2019 (Forecast)		FY 2020 (Forecast)	
		Revision rate	Revision rate	Revision rate	Revision rate
Large Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
(Memo)	All industries including Financial institutions and Holding companies, etc.				

		year-to-year % change			
		FY 2019 (Forecast)		FY 2020 (Forecast)	
		Revision rate	Revision rate	Revision rate	Revision rate
Large Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
(Memo)	All industries including Financial institutions and Holding companies, etc.				

		year-to-year % change			
		FY 2019 (Forecast)		FY 2020 (Forecast)	
		Revision rate	Revision rate	Revision rate	Revision rate
Large Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
(Memo)	All industries including Financial institutions and Holding companies, etc.				

		year-to-year % change			
		FY 2019 (Forecast)		FY 2020 (Forecast)	
		Revision rate	Revision rate	Revision rate	Revision rate
Large Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Medium-sized Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
Small Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
All Enterprises	Manufacturing				
	Nonmanufacturing				
	All industries				
(Memo)	All industries including Financial institutions and Holding companies, etc.				

Notes: 1. "Fixed Investment including Land Purchasing Expenses" excludes software and R&D investment.
2. "Holding companies, etc." indicates business consultants & pure holding companies.

5. Employment

Employment Conditions

DI ("excessive employment" - "insufficient employment"), % points

		Dec. 2019 Survey		March 2020 Survey			
		Actual result	Forecast	Actual result		Forecast	
				Changes	Changes	Changes	Changes
Large Enterprises	Manufacturing						
	Nonmanufacturing						
	All industries						
Medium-sized Enterprises	Manufacturing						
	Nonmanufacturing						
	All industries						
Small Enterprises	Manufacturing						
	Nonmanufacturing						
	All industries						
All Enterprises	Manufacturing						
	Nonmanufacturing						
	All industries						

Number of New Graduates Hired (All industries)

year-to-year % change

	FY 2019		FY 2020 (Forecast)		FY 2021 (Forecast)	
	Revision rate	Revision rate	Revision rate	Revision rate	Revision rate	Revision rate
Large Enterprises						
Medium-sized Enterprises						
Small Enterprises						
All Enterprises						
All Enterprises & Financial institutions						
Manufacturing						
Nonmanufacturing						
Financial institutions						

(Note) "Number of New Graduates Hired" is surveyed only in June and December.

6. Corporate Finance

Financial Position (All industries)

DI ("easy" - "tight"), % points

		Dec. 2020 Survey		March 2020 Survey	
		Actual result	Forecast	Actual result	
				Changes	Changes
Large Enterprises					
Medium-sized Enterprises					
Small Enterprises					
All Enterprises					
Manufacturing					
Nonmanufacturing					

Lending Attitude of Financial Institutions (All industries)

DI ("accommodative" - "severe"), % points

		Dec. 2020 Survey		March 2020 Survey	
		Actual result	Forecast	Actual result	
				Changes	Changes
Large Enterprises					
Medium-sized Enterprises					
Small Enterprises					
All Enterprises					
Manufacturing					
Nonmanufacturing					

Change in Interest Rate on Loans (All industries)

DI ("rise" - "fall"), % points

		Dec. 2019 Survey		March 2020 Survey			
		Actual result	Forecast	Actual result		Forecast	
				Changes	Changes	Changes	Changes
Large Enterprises							
Medium-sized Enterprises							
Small Enterprises							
All Enterprises							
Manufacturing							
Nonmanufacturing							

Conditions for CP Issuance (All industries) <Based on CP-Issuing Enterprises>

DI ("easy" - "severe"), % points

		Dec. 2020 Survey		March 2020 Survey	
		Actual result	Forecast	Actual result	
				Changes	Changes
Large Enterprises					

7. Inflation Outlook of Enterprises

(Reference) The Average of Enterprises' Inflation Outlook

%, % points

				Output Prices (Rate of Changes Relative to the Current Level)		General Prices (Annual Percent Rate Change)	
				Changes		Changes	
Large Enterprises	Manu- facturing	1 year ahead	Previous projection Current projection				
		3 years ahead	Previous projection Current projection				
		5 years ahead	Previous projection Current projection				
	Nonmanu- facturing	1 year ahead	Previous projection Current projection				
		3 years ahead	Previous projection Current projection				
		5 years ahead	Previous projection Current projection				
Small Enterprises	Manu- facturing	1 year ahead	Previous projection Current projection				
		3 years ahead	Previous projection Current projection				
		5 years ahead	Previous projection Current projection				
	Nonmanu- facturing	1 year ahead	Previous projection Current projection				
		3 years ahead	Previous projection Current projection				
		5 years ahead	Previous projection Current projection				
All Enterprises	All industries	1 year ahead	Previous projection Current projection				
		3 years ahead	Previous projection Current projection				
		5 years ahead	Previous projection Current projection				

II. Financial Institutions, Business Consultants & Pure Holding Companies < Figures in "Business consultants & pure holding companies" will be released from the June 2020 Survey >

Number of Sample Enterprises

	Enterprises	Response rate
Financial institutions		
Business consultants & pure holding companies		

Responding Period:

1. Business Conditions of Financial Institutions

Business Conditions

DI ("favorable" - "unfavorable"), % points

	Dec. 2019 Survey		March 2020 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
			Changes	Changes	Changes	
Banks						
Financial institutions for cooperative organizations						
Financial products transaction dealers						
Insurance companies						
Non-deposit money corporations						
Financial institutions						

Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

	Dec. 2019 Survey		March 2020 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
			Changes	Changes	Changes	
Banks						
Financial institutions for cooperative organizations						
Financial products transaction dealers						
Insurance companies						
Non-deposit money corporations						
Financial institutions						

Employment Conditions

DI ("excessive employment" - "insufficient employment"), % points

	Dec. 2019 Survey		March 2020 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
			Changes	Changes	Changes	
Banks						
Financial institutions for cooperative organizations						
Financial products transaction dealers						
Insurance companies						
Non-deposit money corporations						
Financial institutions						

2. Fixed Investment of Financial Institutions, Business Consultants & Pure Holding Companies

Fixed Investment including Land Purchasing Expenses year-to-year % change

	FY 2019 (Forecast)		FY 2020 (Forecast)	
	Revision rate	Revision rate	Revision rate	Revision rate
Financial institutions				
Banks				
Financial institutions for cooperative organizations				
Financial products transaction dealers				
Insurance companies				
Non-deposit money corporations				
Business consultants & pure holding companies				

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses year-to-year % change

	FY 2019 (Forecast)		FY 2020 (Forecast)	
	Revision rate	Revision rate	Revision rate	Revision rate
Financial institutions				
Banks				
Financial institutions for cooperative organizations				
Financial products transaction dealers				
Insurance companies				
Non-deposit money corporations				
Business consultants & pure holding companies				

Software Investment year-to-year % change

	FY 2019 (Forecast)		FY 2020 (Forecast)	
	Revision rate	Revision rate	Revision rate	Revision rate
Financial institutions				
Banks				
Financial institutions for cooperative organizations				
Financial products transaction dealers				
Insurance companies				
Non-deposit money corporations				
Business consultants & pure holding companies				

Land Purchasing Expenses year-to-year % change

	FY 2019 (Forecast)		FY 2020 (Forecast)	
	Revision rate	Revision rate	Revision rate	Revision rate
Financial institutions				
Banks				
Financial institutions for cooperative organizations				
Financial products transaction dealers				
Insurance companies				
Non-deposit money corporations				
Business consultants & pure holding companies				

R&D Investment year-to-year % change

	FY 2019 (Forecast)		FY 2020 (Forecast)	
	Revision rate	Revision rate	Revision rate	Revision rate
Financial institutions				
Banks				
Financial institutions for cooperative organizations				
Financial products transaction dealers				
Insurance companies				
Non-deposit money corporations				
Business consultants & pure holding companies				

Notes: 1. Response rate of financial institutions = The number of institutions that responded to the question on business conditions / the number of sample institutions * 100

2. Response rate of business consultants & pure holding companies = The number of enterprises that responded to the question on fixed investment / the number of sample enterprises * 100

III. Overseas Business Activities <Figures will be released from the June 2020 Survey>

Number of Sample Enterprises

	Enterprises	Response rate
Manufacturing		
Basic materials		
Processing		
Nonmanufacturing		
All industries		

Responding Period:

1. Sales and Current Profits

Consolidated Sales

year-to-year % change

		FY 2019 (Forecast)	FY 2020 (Forecast)
Overseas Sales	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		
Domestic Sales	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		
Total Sales	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		
Share of Overseas Sales in Total Sales	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		

Consolidated Current Profits

year-to-year % change

		FY 2019 (Forecast)	FY 2020 (Forecast)
/	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		

Ref.: Average of predicted exchange rates expected by all industries for overall businesses

		FY 2019	FY 2020
U.S. dollar-yen (Yen/U.S. dollar)	Dec. 2019 Survey		
	March 2020 Survey		
Euro-yen (Yen/Euro)	Dec. 2020 Survey		
	March 2020 Survey		

2. Fixed Investment

Consolidated Fixed Investment

year-to-year % change

		FY 2019 (Forecast)	FY 2020 (Forecast)
Overseas Fixed Investment	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		
Domestic Fixed Investment	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		
Total Fixed Investment	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		
Share of Overseas Fixed Investment in Total Fixed Investment	Manufacturing		
	Basic materials		
	Processing		
	Nonmanufacturing		
	All industries		

- Notes: 1. XX sample enterprises include YY of overlapping sample enterprises with the " I . All Enterprises" and ZZ of overlapping sample enterprises with " II . Financial institutions, Business consultants & pure holding companies."
2. Response rate = The number of enterprises that responded to the question on total sales / the number of sample enterprises * 100

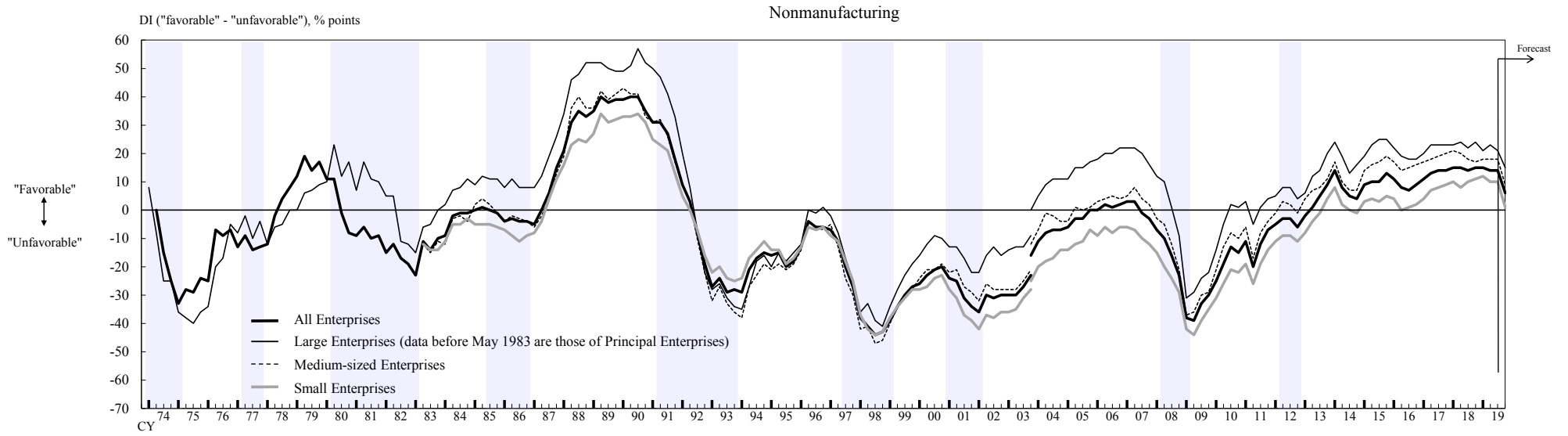
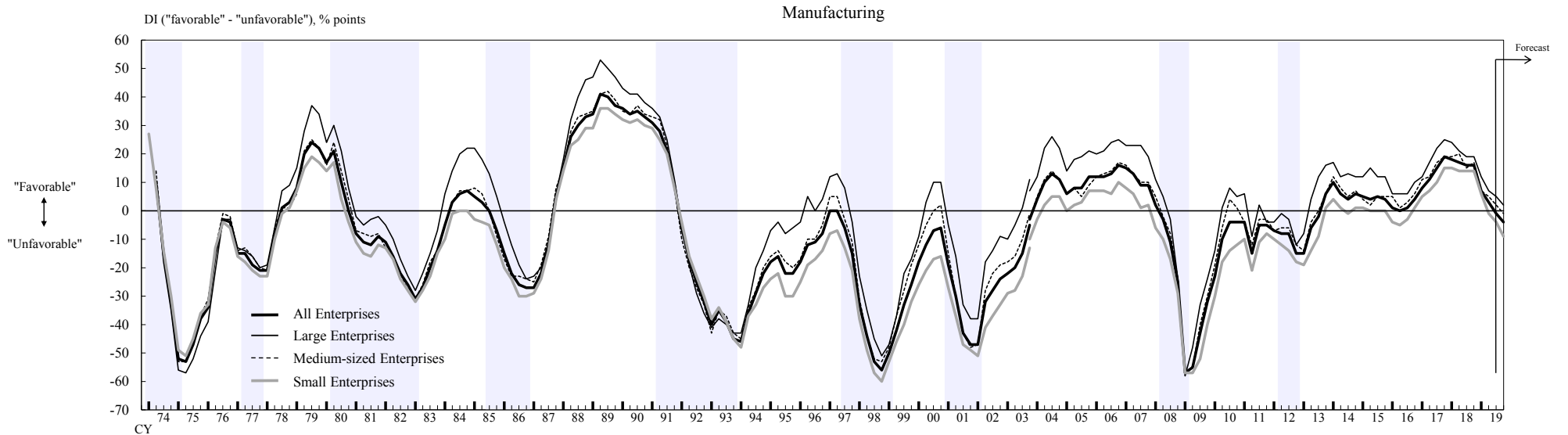
(Reference Charts)

Sample

Notes: 1. Shaded areas indicate periods of recession (according to the Cabinet Office).

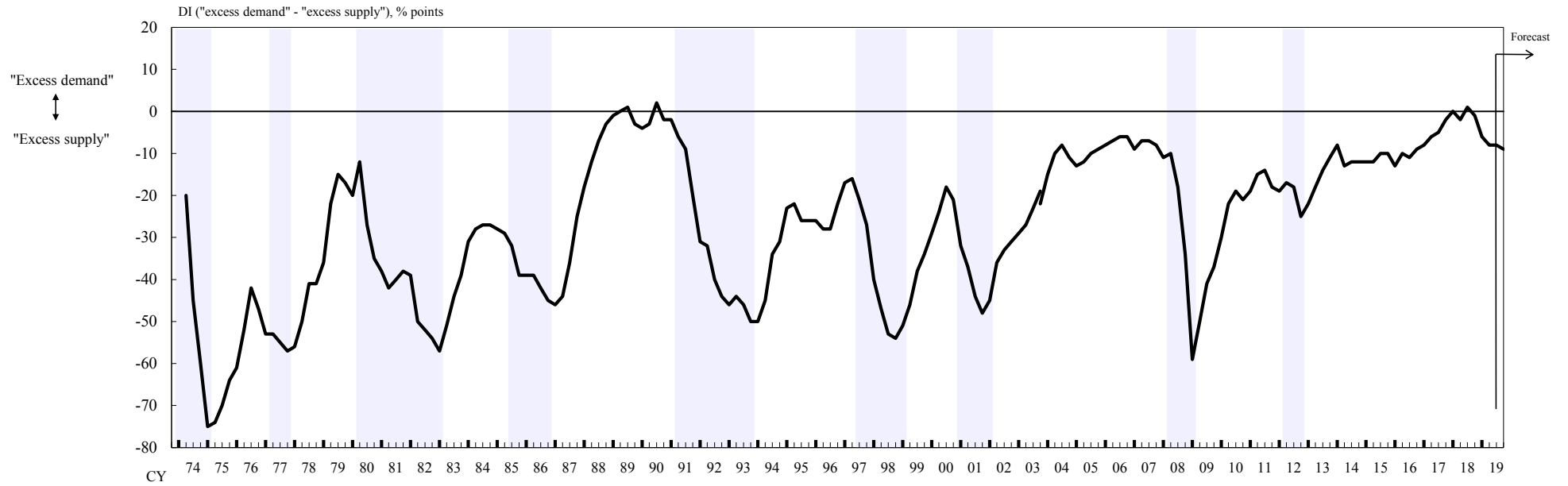
2. There is a discontinuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).

[Business Conditions]

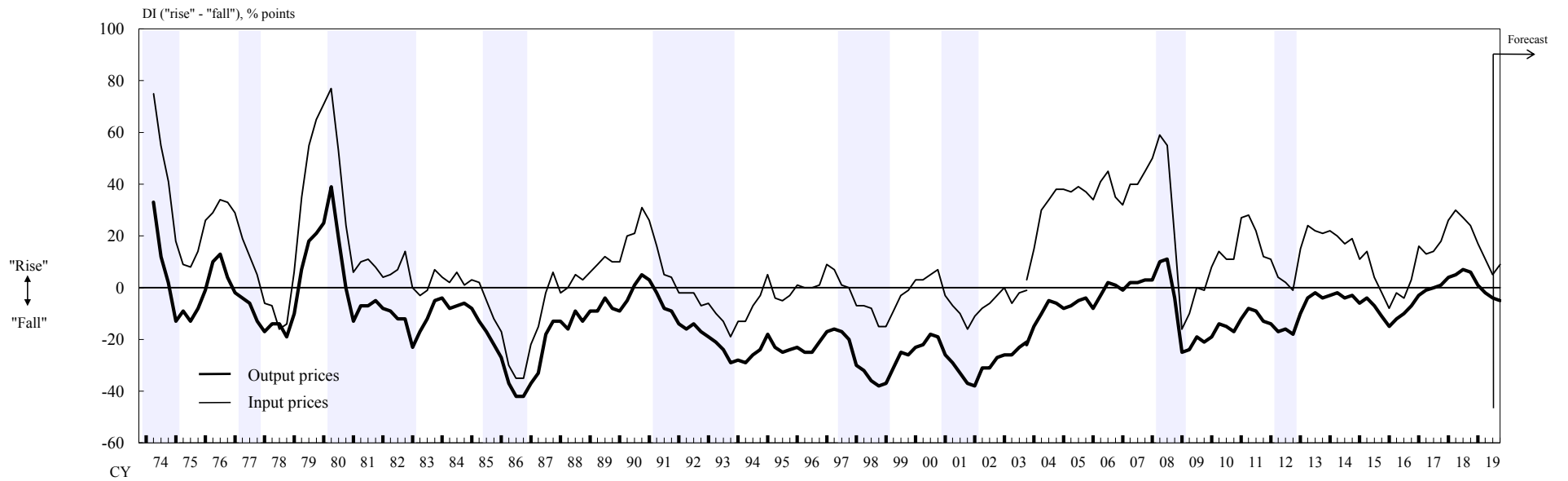


[Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]

Domestic Supply and Demand Conditions for Products and Services

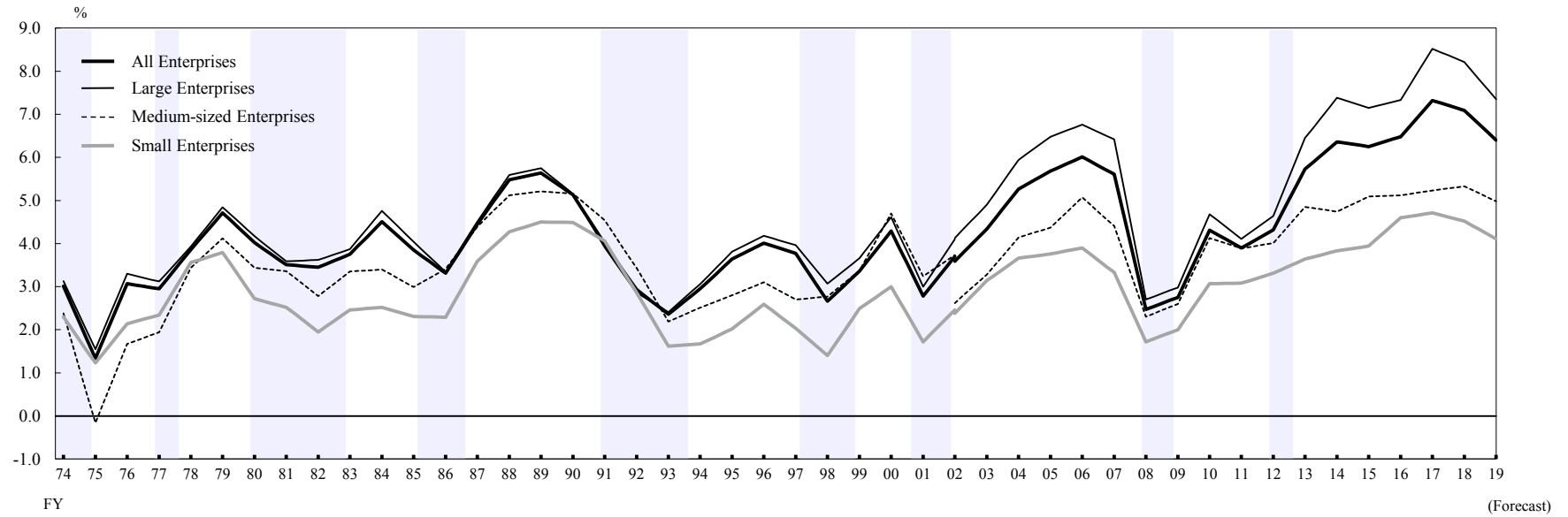


Prices

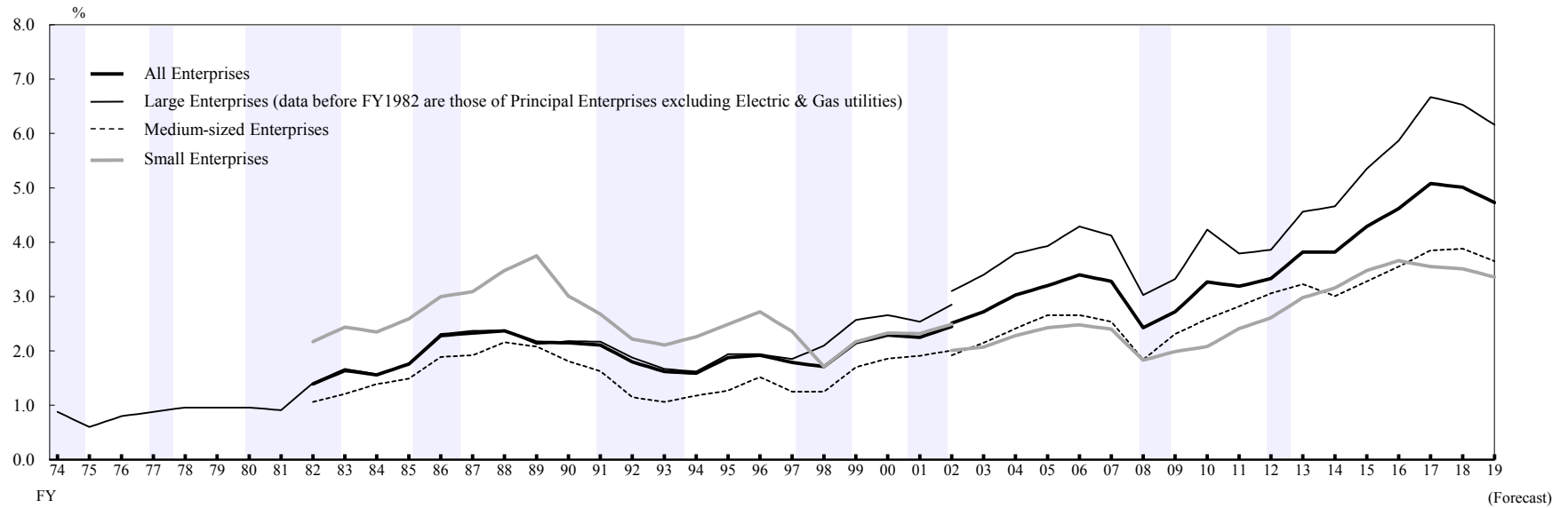


[Ratio of Current Profit to Sales]

Manufacturing



Nonmanufacturing



[Developments of Fixed Investment including Land Purchasing Expenses]

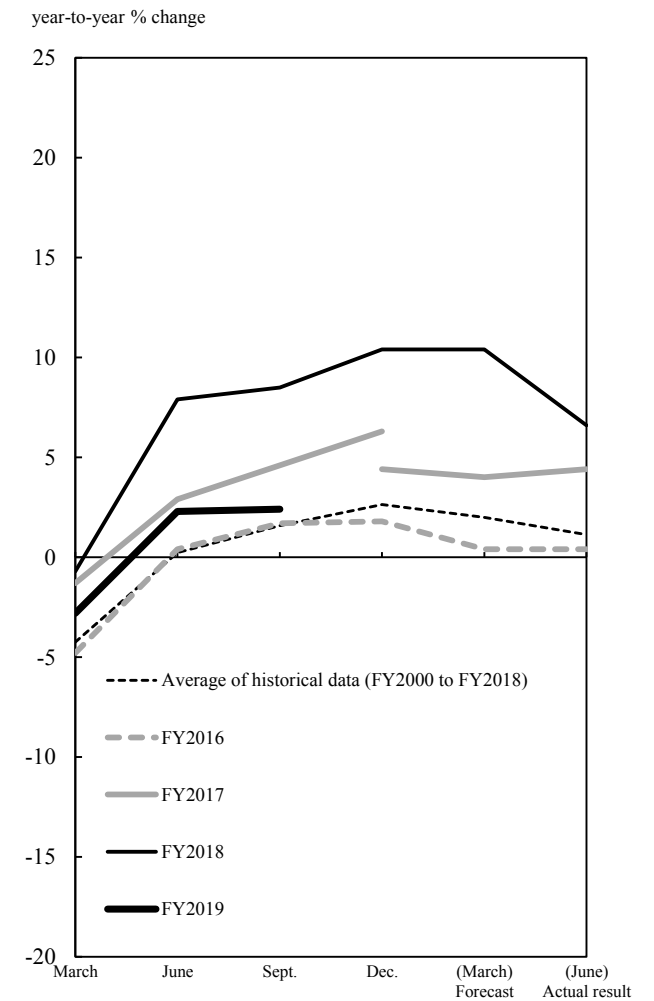
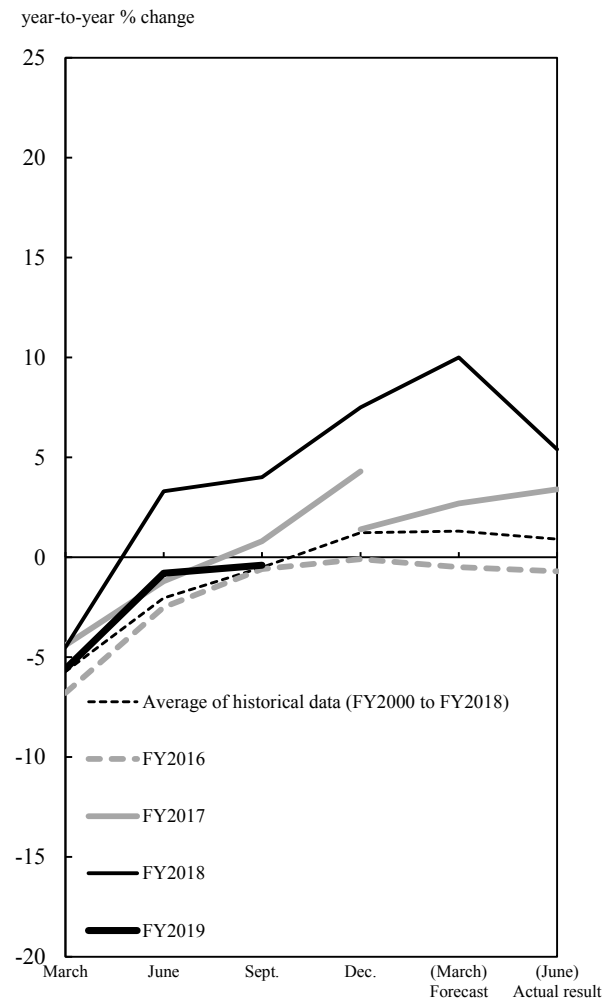
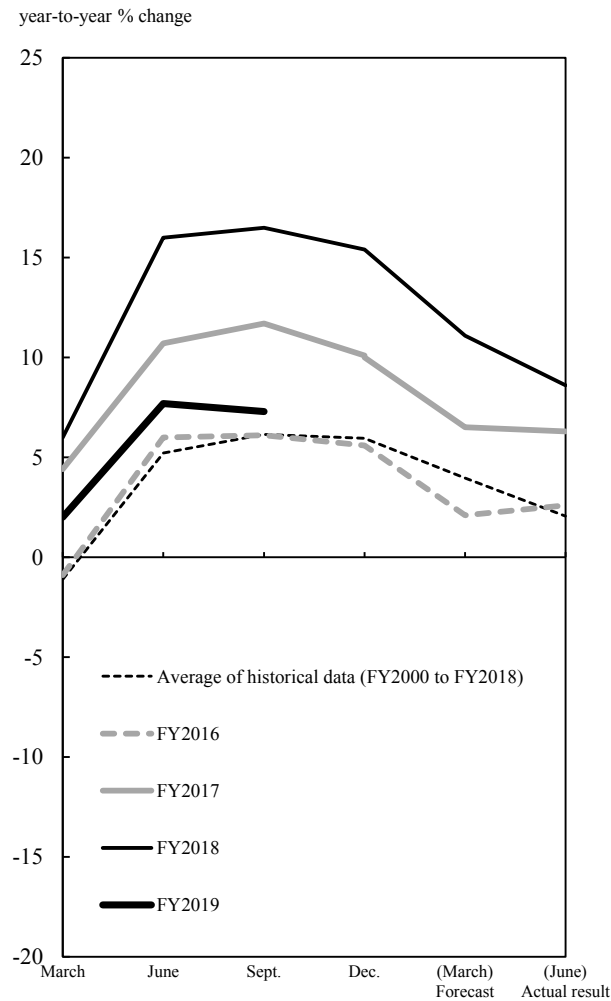
Notes: 1. The graphs indicate the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is on the left, and the last survey (June survey of the following year; actual result) is on the right. The vertical axis represents the year-to-year percent change.
 2. There is a discontinuity in the data in December 2017 due to the regular revision of the sample enterprises.
 3. Excludes software and R&D investment.

(1) All Enterprises

Manufacturing

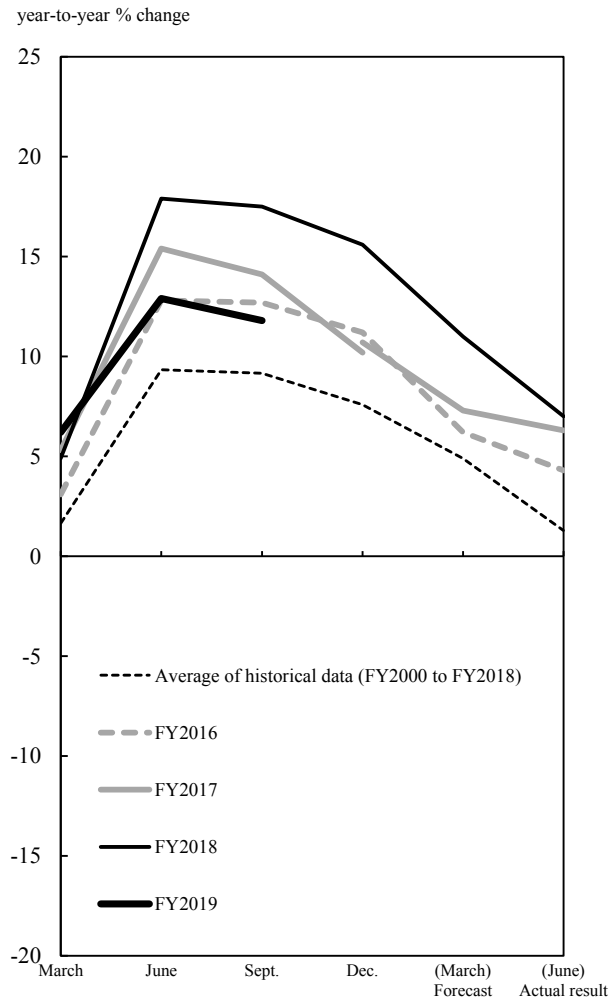
Nonmanufacturing

All industries

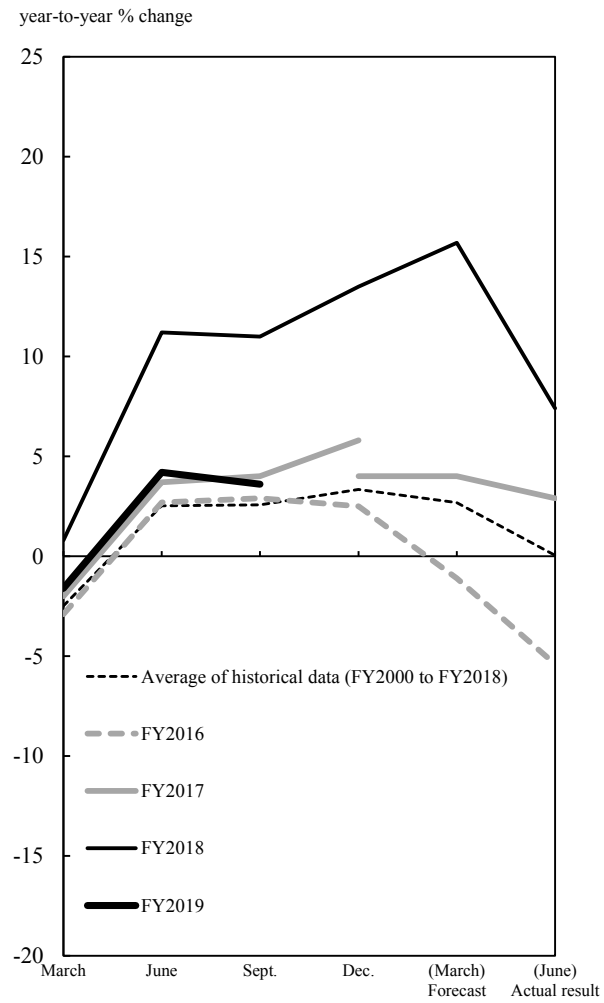


(2) Large Enterprises

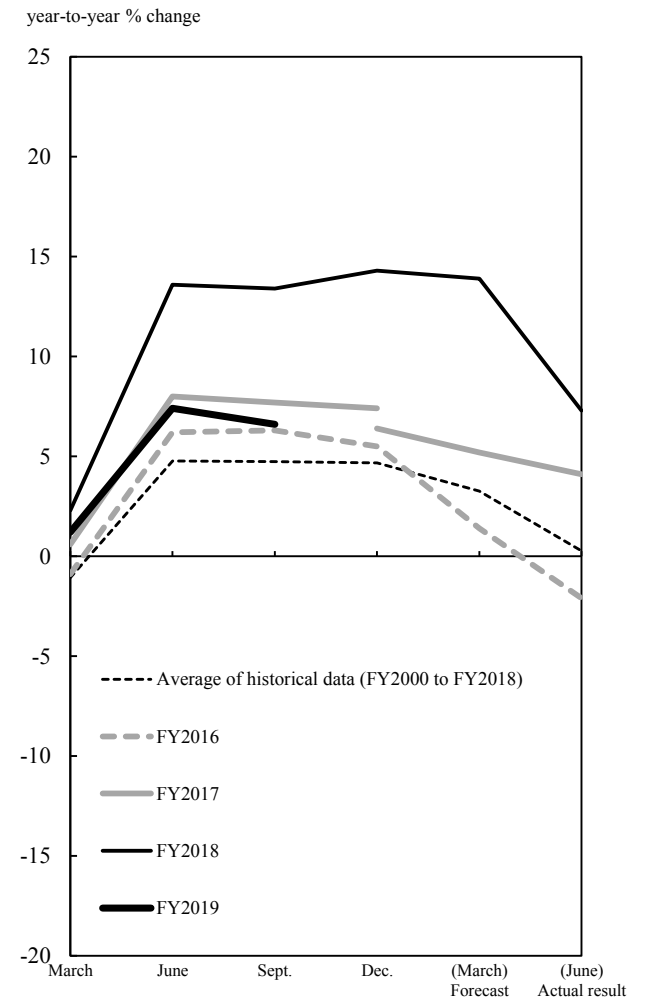
Manufacturing



Nonmanufacturing

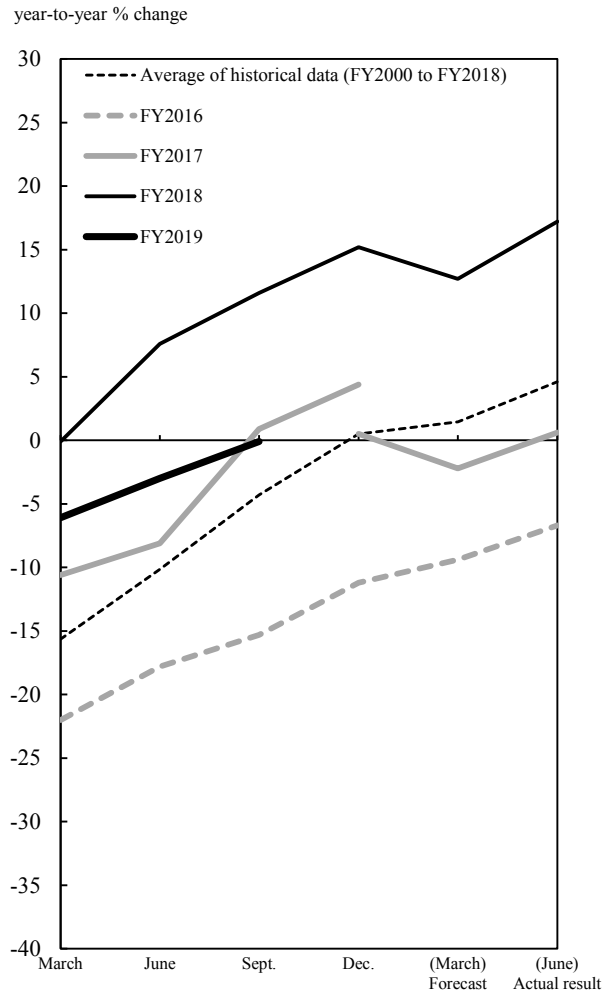


All industries

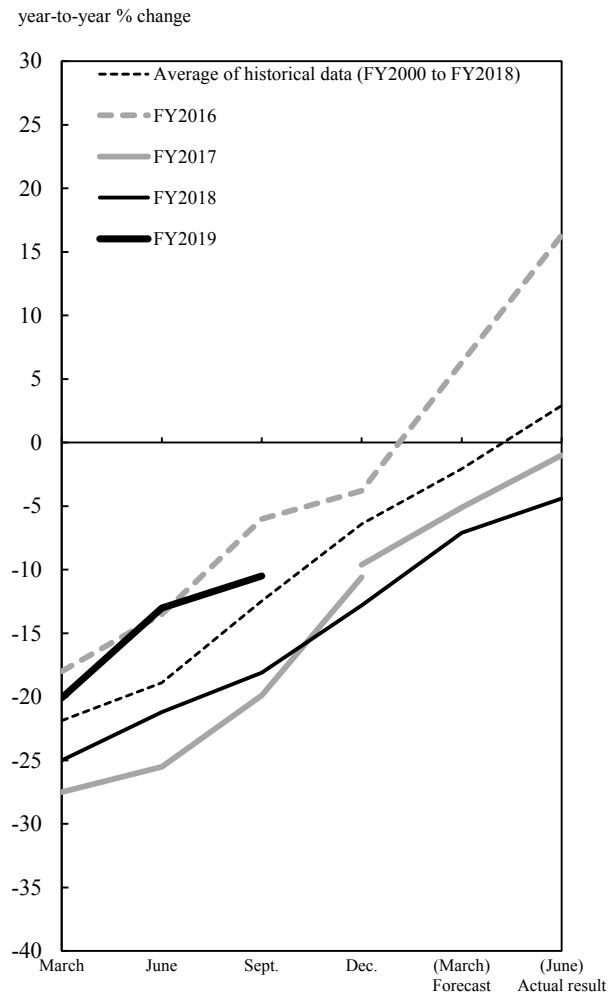


(3) Small Enterprises

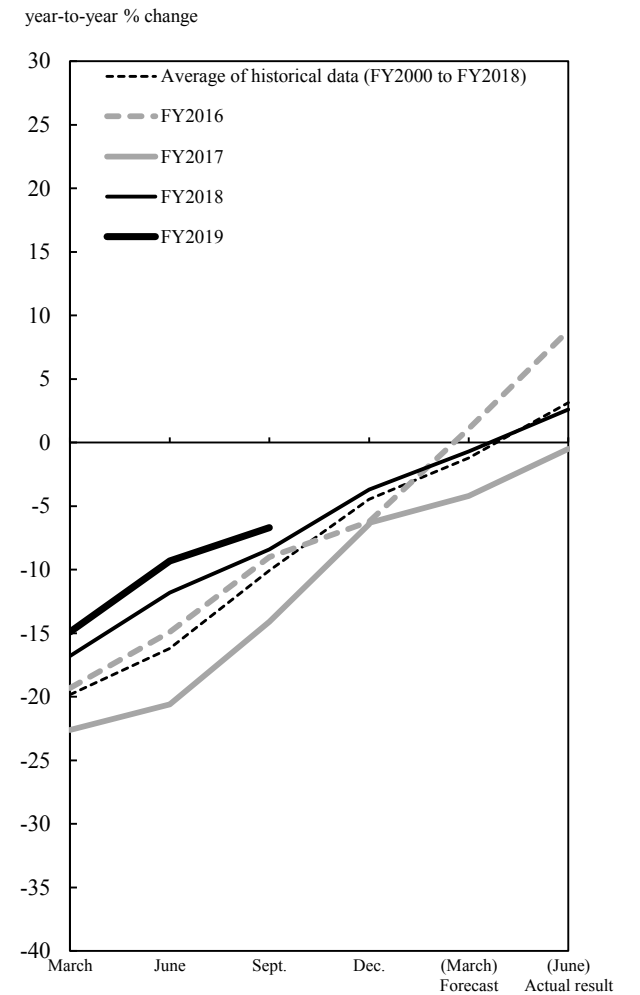
Manufacturing



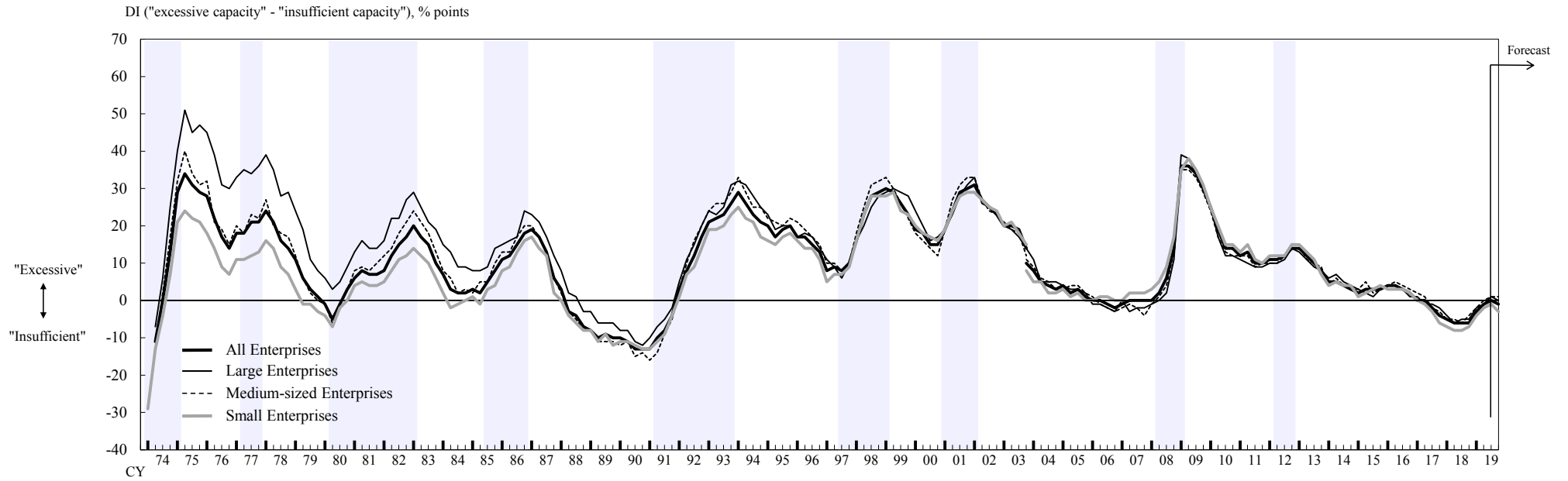
Nonmanufacturing



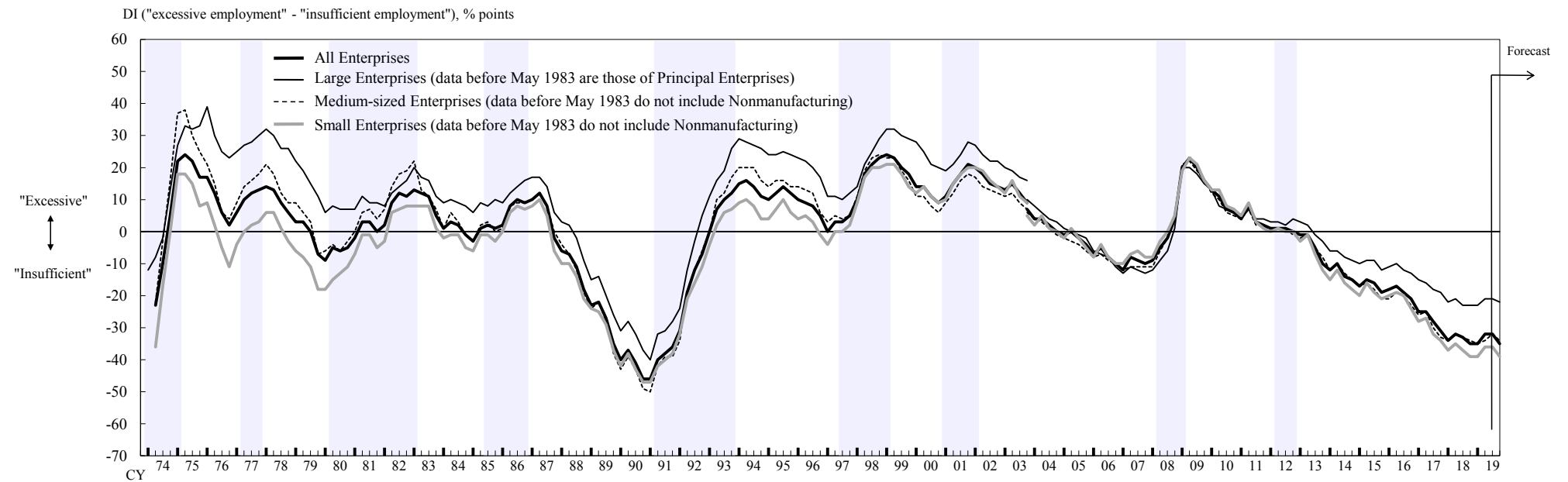
All industries



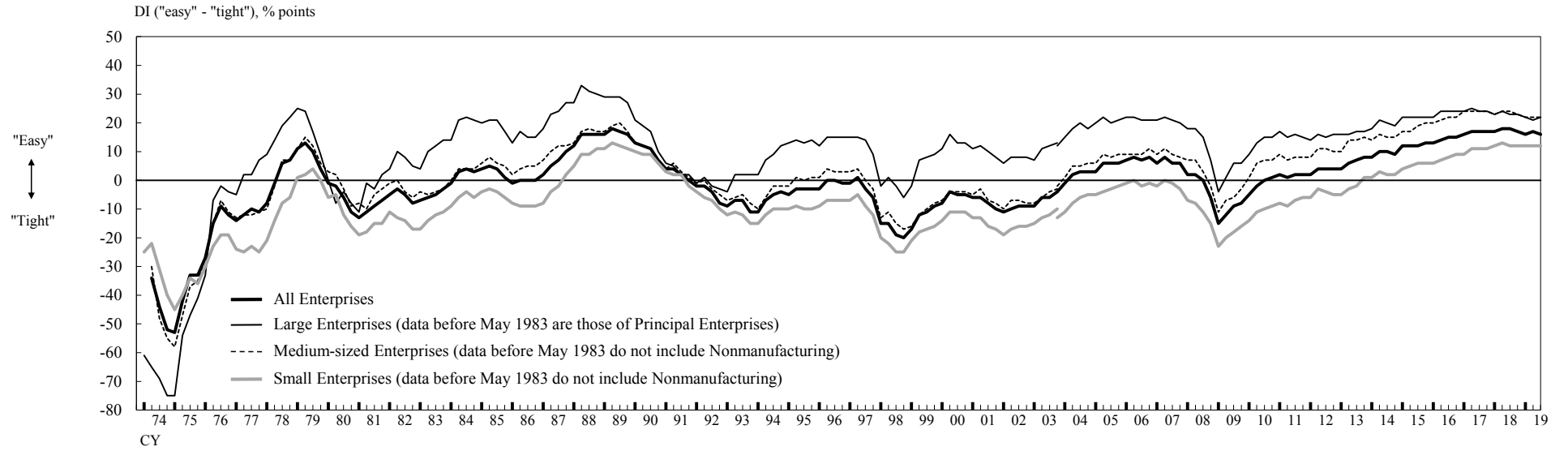
[Production Capacity (Manufacturing)]



[Employment Conditions (All industries)]



Financial Position



Lending Attitude of Financial institutions

