

Tankan Summary (March 2011)

148th Short-Term Economic Survey of Enterprises in Japan

Not to be released before 8:50 a.m.
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April 1, 2011
Research and Statistics Department
Bank of Japan

Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	4,426	6,675	11,101	95.6%
Large Enterprises	1,199	1,185	2,384	96.1%
Medium-sized Enterprises	1,190	1,823	3,013	95.5%
Small Enterprises	2,037	3,667	5,704	95.5%
Financial institutions	-	-	201	99.0%

Responding Period: February 24 to March 31

Ref.: Average of predicted exchange rates expected by large manufacturing enterprises.

	FY 2010			FY 2011		
		1H	2H		1H	2H
Dec. 2010 Survey	86.47	89.16	83.87	-	-	-
March 2011 Survey	86.01	89.09	82.98	84.20	84.04	84.36

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Large Enterprises								Medium-sized Enterprises								Small Enterprises																																																																																																																																																																																																																																				
	Dec. 2010 Survey				March 2011 Survey				Dec. 2010 Survey				March 2011 Survey				Dec. 2010 Survey				March 2011 Survey																																																																																																																																																																																																																																
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Manufacturing	5	-2	6	1	2	-4	1	-12	-4	-5	-8	-4	-12	-23	-10	2	-16	-6	-13	-20	-11	2	-19	-8	-31	-38	-29	2	-33	-4	-20	-36	-18	2	-30	-12	-23	-23	-28	-5	-21	7	-2	-11	2	4	-6	-8	-7	-17	-5	2	-28	-23	-3	-19	12	15	-2	-14	-7	-19	4	11	-5	-9	-16	-16	-16	0	-13	3	-16	-29	-18	-2	-24	-6	-7	-25	5	12	-10	-15	-3	-22	-4	-1	-4	0	-13	-21	-11	2	-12	-1	-4	-16	-4	0	-14	-10	2	-18	0	-2	-17	-17	-16	-26	-11	5	-20	-9	-10	-22	-9	1	-15	-6	-22	-29	-19	3	-27	-8																																																																																																																							
Textiles	-3	-10	3	6	-8	-11	-13	-20	-11	2	-19	-8	-31	-38	-29	2	-33	-4	-22	-26	-16	6	-25	-9	-20	-36	-18	2	-30	-12	-15	-25	-22	-7	-17	5	20	7	17	-3	4	-13	-2	-11	2	4	-6	-8	0	-18	18	18	-7	-25	0	-9	-18	-25	-30	-5	-9	-18	-39	-22	6	-35	-13	1	-20	-7	-8	-19	-12	-3	-19	12	15	-2	-14	25	-3	10	-15	10	0	-7	-19	4	11	-5	-9	-7	-6	-14	-7	-13	1	-16	-16	-16	0	-13	3	-12	-30	-12	4	-24	-12	-16	-29	-18	-2	-24	-6	-2	-6	-2	0	6	8	-7	-25	5	12	-10	-15	-8	-15	-8	8	0	8	-3	-22	-4	-1	-4	0	-2	-13	-2	4	-8	-10	-4	-10	-4	0	-14	-10	14	-3	9	-5	-3	-12	2	-18	0	-2	-17	-17	2	-13	-4	-6	-11	-7	-16	-26	-11	5	-20	-9	1	-11	-4	-5	-7	-3	-10	-22	-9	1	-15	-6																																																										
Nonmanufacturing	1	-1	3	2	-1	-4	-10	-17	-6	4	-12	-6	-22	-29	-19	3	-27	-8	-16	-22	-6	6	-22	-6	-25	-32	-24	1	-31	-7	-29	-40	-25	4	-40	-15	4	-2	7	3	-13	-15	-8	5	-9	-1	-14	-22	-12	2	-13	-1	0	-14	-20	-1	13	-8	-7	-17	-22	-11	6	-15	-4	6	3	5	-1	5	0	-7	-13	-1	6	-8	-7	-21	-26	-16	5	-19	-3	-3	-4	10	13	0	-10	-11	-21	2	13	-8	-10	-30	-39	-23	7	-32	-9	-2	-8	-3	-5	-8	-5	-5	-17	-10	-5	-16	-6	-15	-25	-17	-2	-28	-11	37	23	35	-2	31	-4	4	0	-3	-7	0	3	-2	8	8	10	3	-5	-6	1	5	11	1	-4	-8	-12	-1	7	1	2	-17	-21	-3	14	-5	-2	12	12	17	5	5	-12	10	5	18	8	8	-10	0	-5	17	17	-2	-19	9	3	13	4	1	-12	-6	-15	-5	1	-12	-7	-17	-26	-15	2	-25	-10	7	16	1	-6	1	0	-12	-15	-16	-4	-7	9	-15	-19	-14	1	-17	-3	-11	-12	-15	-4	-10	5	-21	-21	-23	-2	-24	-1	-38	-42	-42	-4	-33	9	3	-2	5	2	0	-5	-6	-15	-5	1	-11	-6	-18	-27	-15	3	-23	-8

	All Enterprises					
Manufacturing	-4	-15	-4	0	-9	-5
Nonmanufacturing	-15	-21	-11	4	-18	-7
All industries	-11	-18	-9	2	-14	-5

- (Notes) 1. Response rate = The number of enterprises that responded to the question on Business Conditions / The number of sample enterprises * 100
 2. Actual result: Judgement at the time of the survey, Forecast: Judgement at the time of three months hence.
 Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey"
 Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
 3. "Shipbuilding & Heavy machinery, etc." indicates Transportation machinery excluding Motor vehicles.

1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

(%, % points)

	Dec. 2010 Survey			March 2011 Survey					
	Actual result			Actual result			Forecast		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Manufacturing	5	1	-12	6	-4	-10	2	-8	-16
1. Favorable	19	19	15	19	16	16	14	12	11
2. Not so favorable	67	63	58	68	64	58	74	68	62
3. Unfavorable	14	18	27	13	20	26	12	20	27
Nonmanufacturing	1	-10	-22	3	-6	-19	-1	-12	-27
1. Favorable	14	13	10	15	14	11	11	9	6
2. Not so favorable	73	64	58	73	66	59	77	70	61
3. Unfavorable	13	23	32	12	20	30	12	21	33

(Note) Business Conditions DI = Diffusion index of "Favorable" minus "Unfavorable"

2. Supply and Demand Conditions, Inventories, and Prices

(% points)

		Large Enterprises					
		Dec. 2010 Survey		March 2011 Survey			
		Actual result	Forecast	Actual result	Changes	Forecast	Changes
Domestic Supply & Demand Conditions for Products and Services: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing	-21	-22	-19	2	-19	0
	Basic materials	-24	-25	-18	6	-19	-1
	Processing	-20	-22	-18	2	-19	-1
	Nonmanufacturing	-29	-30	-28	1	-29	-1
Overseas Supply & Demand Conditions for Products: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing	-6	-8	-4	2	-2	2
	Basic materials	-11	-12	-6	5	-7	-1
	Processing	-5	-7	-4	1	-1	3

Inventory Level of Finished Goods & Merchandise: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing	11	12	1		
	Basic materials	11	10	-1		
	Processing	13	12	-1		
Wholesalers' Inventory Level: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing	17	14	-3		
	Basic materials	20	17	-3		
	Processing	15	13	-2		

Change in Output Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing	-17	-15	-12	5	-5	7
	Basic materials	-14	-8	0	14	15	15
	Processing	-19	-19	-17	2	-16	1
	Nonmanufacturing	-17	-15	-15	2	-7	8
Change in Input Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing	11	15	27	16	37	10
	Basic materials	11	18	37	26	50	13
	Processing	11	13	22	11	31	9
	Nonmanufacturing	1	2	12	11	19	7

(% points)

		Small Enterprises					
		Dec. 2010 Survey		March 2011 Survey			
		Actual result	Forecast	Actual result	Changes	Forecast	Changes
Domestic Supply & Demand Conditions for Products and Services: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing	-36	-39	-31	5	-33	-2
	Basic materials	-40	-42	-34	6	-36	-2
	Processing	-33	-37	-30	3	-31	-1
	Nonmanufacturing	-40	-44	-37	3	-40	-3
Overseas Supply & Demand Conditions for Products: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing	-17	-18	-10	7	-11	-1
	Basic materials	-22	-22	-16	6	-17	-1
	Processing	-13	-16	-8	5	-7	1

Inventory Level of Finished Goods & Merchandise: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing	15	11	-4		
	Basic materials	16	10	-6		
	Processing	16	12	-4		
Wholesalers' Inventory Level: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing	24	18	-6		
	Basic materials	27	19	-8		
	Processing	21	16	-5		

Change in Output Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing	-22	-26	-17	5	-15	2
	Basic materials	-13	-17	-4	9	2	6
	Processing	-28	-31	-25	3	-26	-1
	Nonmanufacturing	-29	-31	-23	6	-21	2
Change in Input Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing	15	20	33	18	50	17
	Basic materials	20	22	42	22	57	15
	Processing	12	17	26	14	46	20
	Nonmanufacturing	5	8	17	12	27	10

3. Sales and Current Profits

Sales (Year-to-year % change)

		FY2010		FY2011	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing	7.3	-0.7	1.6	-
	Domestic Sales	4.6	-0.7	1.7	-
	Exports	14.9	-0.6	1.6	-
	Nonmanufacturing	4.3	-0.1	1.3	-
	All industries	5.5	-0.3	1.4	-
Medium-sized Enterprises	Manufacturing	8.0	0.2	1.9	-
	Nonmanufacturing	3.9	0.5	1.6	-
	All industries	5.0	0.4	1.7	-
Small Enterprises	Manufacturing	4.9	0.4	0.8	-
	Nonmanufacturing	0.2	0.4	0.2	-
	All industries	1.3	0.4	0.3	-
All Enterprises	Manufacturing	7.0	-0.3	1.5	-
	Nonmanufacturing	3.0	0.1	1.0	-
	All industries	4.3	0.0	1.2	-

(Note) Revision rates are calculated as the percentage change of the figures between the current and the previous survey.

(Year-to-year % change)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	
	(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
13.4	2.0	-0.6	1.5	-	1.8	-
9.6	0.2	-0.3	1.5	-	1.8	-
24.2	7.0	-1.4	1.3	-	1.9	-
5.9	2.8	-0.3	1.5	-	1.1	-
8.8	2.5	-0.4	1.5	-	1.4	-
12.9	3.6	0.4	1.2	-	2.6	-
6.2	1.8	0.7	1.2	-	1.9	-
8.0	2.3	0.6	1.2	-	2.1	-
7.9	2.2	0.8	0.5	-	1.0	-
2.3	-1.7	0.5	-0.1	-	0.5	-
3.6	-0.8	0.5	0.0	-	0.6	-
12.3	2.3	-0.2	1.3	-	1.8	-
4.9	1.3	0.1	1.0	-	1.1	-
7.3	1.6	0.0	1.1	-	1.3	-

Current Profits (Year-to-year % change)

		FY2010		FY2011	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing	59.0	0.8	0.6	-
	Basic materials	52.9	-0.1	1.6	-
	Processing	63.8	1.4	-0.1	-
	Nonmanufacturing	22.3	4.5	-0.4	-
	All industries	35.8	2.9	0.1	-
Medium-sized Enterprises	Manufacturing	65.8	-0.3	2.1	-
	Nonmanufacturing	12.9	4.1	2.0	-
	All industries	27.9	2.4	2.0	-
Small Enterprises	Manufacturing	60.1	1.2	6.5	-
	Nonmanufacturing	2.8	-3.4	9.2	-
	All industries	15.4	-2.1	8.4	-
All Enterprises	Manufacturing	60.1	0.7	1.6	-
	Nonmanufacturing	16.4	2.8	1.9	-
	All industries	30.6	1.9	1.8	-

(Year-to-year % change)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	
	(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
326.0	-10.3	1.6	-7.0	-	10.0	-
148.6	5.7	-0.7	-6.0	-	10.3	-
737.8	-19.7	3.3	-7.7	-	9.8	-
26.4	18.0	8.1	-3.2	-	2.9	-
82.5	4.2	5.2	-4.9	-	5.9	-
282.5	4.5	-0.6	-8.4	-	12.9	-
27.4	3.2	6.6	-1.2	-	4.7	-
73.0	3.6	4.0	-4.0	-	7.5	-
214.7	3.7	0.1	-3.5	-	17.5	-
25.8	-11.1	-5.9	2.3	-	15.1	-
57.2	-7.4	-4.3	0.4	-	15.8	-
302.1	-6.5	1.0	-6.8	-	11.5	-
26.4	7.7	4.6	-1.9	-	5.8	-
76.7	1.8	3.2	-3.9	-	8.0	-

3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales (% , % points)

		FY2010		FY2011	
		(Forecast)	Changes	(Forecast)	Changes
Large Enterprises	Manufacturing	4.41	0.06	4.37	-
	Nonmanufacturing	3.90	0.17	3.84	-
	All industries	4.10	0.12	4.05	-
Medium-sized Enterprises	Manufacturing	3.99	-0.02	4.00	-
	Nonmanufacturing	2.52	0.09	2.53	-
	All industries	2.91	0.06	2.92	-
Small Enterprises	Manufacturing	3.05	0.02	3.23	-
	Nonmanufacturing	2.04	-0.08	2.23	-
	All industries	2.27	-0.06	2.45	-
All Enterprises	Manufacturing	4.12	0.05	4.12	-
	Nonmanufacturing	3.07	0.08	3.10	-
	All industries	3.42	0.07	3.44	-

(% , % points)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	
	(Forecast)	Changes	(Forecast)	Changes	(Forecast)	Changes
4.97	3.88	0.08	4.55	-	4.19	-
4.29	3.53	0.27	4.09	-	3.59	-
4.56	3.67	0.20	4.27	-	3.83	-
4.14	3.85	-0.03	3.75	-	4.23	-
2.34	2.68	0.14	2.28	-	2.76	-
2.82	2.99	0.09	2.68	-	3.15	-
3.25	2.86	-0.02	3.13	-	3.33	-
1.93	2.15	-0.14	1.98	-	2.46	-
2.23	2.31	-0.11	2.24	-	2.66	-
4.54	3.70	0.04	4.18	-	4.05	-
3.20	2.96	0.13	3.11	-	3.09	-
3.65	3.20	0.10	3.47	-	3.41	-

Net Income (Year-to-year % change)

		FY2010		FY2011	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing	181.1	-0.8	3.8	-
	Basic materials	100.9	-0.8	6.5	-
	Processing	295.8	-0.8	1.8	-
	Nonmanufacturing	37.4	3.9	4.2	-
	All industries	79.7	1.7	4.0	-
Medium-sized Enterprises	Manufacturing	122.6	-3.5	10.6	-
	Nonmanufacturing	48.0	-3.7	25.6	-
	All industries	71.8	-3.6	19.4	-
Small Enterprises	Manufacturing	282.0	4.5	16.9	-
	Nonmanufacturing	11.7	-8.0	27.5	-
	All industries	45.0	-4.3	24.1	-
All Enterprises	Manufacturing	179.3	-0.6	6.3	-
	Nonmanufacturing	33.1	0.2	11.9	-
	All industries	72.0	-0.1	9.5	-

(Year-to-year % change)

1H FY2010	2H FY2010		1H FY2011		2H FY2011	
	(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
826.5	43.1	-3.1	-8.5	-	20.8	-
195.7	45.9	-2.9	-1.7	-	16.2	-
Profit	40.7	-3.4	-12.9	-	24.8	-
19.9	65.0	5.2	-2.6	-	11.9	-
106.3	54.7	1.4	-5.4	-	15.8	-
1401.5	14.6	-6.7	-4.5	-	27.3	-
43.8	51.9	-8.5	10.7	-	38.9	-
138.9	34.9	-7.8	4.0	-	34.4	-
Profit	60.3	6.1	8.1	-	26.3	-
94.0	-18.0	-13.3	13.5	-	39.5	-
225.2	-3.8	-8.2	11.6	-	35.5	-
1116.4	39.6	-2.6	-6.2	-	22.6	-
31.5	34.9	-1.6	2.0	-	22.1	-
121.9	36.7	-2.0	-1.7	-	22.3	-

4. Fixed Investment, etc.**

Fixed Investment including Land Purchasing Expenses*

(Year-to-year % change)

(Year-to-year % change)

		FY2010		FY2011		1H FY2010	2H FY2010		1H FY2011		2H FY2011	
		(Forecast)	Revision rate	(Forecast)	Revision rate		(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing	0.5	-2.4	4.3	-	-9.2	9.9	-4.3	16.3	-	-5.3	-
	Nonmanufacturing	2.1	-0.8	-2.9	-	-3.6	7.0	-1.6	7.8	-	-11.0	-
	All industries	1.6	-1.4	-0.4	-	-5.6	7.9	-2.5	10.8	-	-9.1	-
Medium-sized Enterprises	Manufacturing	0.6	-3.9	20.9	-	-9.7	10.7	-5.8	35.4	-	9.3	-
	Nonmanufacturing	-7.7	0.1	-11.1	-	-7.5	-7.9	0.3	-9.9	-	-12.1	-
	All industries	-4.9	-1.4	0.5	-	-8.3	-1.8	-2.1	5.8	-	-4.2	-
Small Enterprises	Manufacturing	11.8	3.2	-8.1	-	-6.9	32.0	2.5	17.3	-	-27.5	-
	Nonmanufacturing	-9.0	8.5	-33.9	-	-1.3	-15.1	17.8	-32.8	-	-34.9	-
	All industries	-2.3	6.5	-24.5	-	-3.3	-1.5	11.4	-15.8	-	-32.1	-
All Enterprises	Manufacturing	2.0	-1.8	4.9	-	-9.0	12.8	-3.5	19.3	-	-6.5	-
	Nonmanufacturing	-1.0	0.5	-8.2	-	-3.9	1.5	0.8	-0.8	-	-14.1	-
	All industries	0.1	-0.3	-3.7	-	-5.7	5.2	-0.8	6.2	-	-11.5	-

* Excludes Software Investment

Software Investment

(Year-to-year % change)

		FY2010		FY2011	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing	7.8	-1.1	4.0	-
	Nonmanufacturing	-1.2	-4.2	2.2	-
	All industries	1.7	-3.2	2.8	-
Medium-sized Enterprises	Manufacturing	-6.9	-6.3	19.2	-
	Nonmanufacturing	-6.6	-4.4	3.3	-
	All industries	-6.7	-4.7	5.7	-
Small Enterprises	Manufacturing	3.8	-5.5	5.8	-
	Nonmanufacturing	-10.3	-5.5	-13.2	-
	All industries	-7.3	-5.5	-8.6	-
All Enterprises	Manufacturing	6.4	-1.7	5.2	-
	Nonmanufacturing	-2.9	-4.3	1.2	-
	All industries	-0.3	-3.6	2.4	-

Software and Fixed Investment excluding Land

Purchasing Expenses

(Year-to-year % change)

		FY2010		FY2011	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing	1.6	-2.4	5.0	-
	Nonmanufacturing	2.9	-1.5	-0.1	-
	All industries	2.4	-1.8	1.7	-
Medium-sized Enterprises	Manufacturing	0.8	-4.6	22.7	-
	Nonmanufacturing	-8.6	-1.9	-3.8	-
	All industries	-5.4	-2.9	5.8	-
Small Enterprises	Manufacturing	5.2	1.2	1.1	-
	Nonmanufacturing	-4.3	4.5	-29.9	-
	All industries	-1.0	3.3	-18.3	-
All Enterprises	Manufacturing	1.9	-2.3	7.0	-
	Nonmanufacturing	0.3	-0.9	-4.2	-
	All industries	0.9	-1.4	-0.2	-

Land Purchasing Expenses

(Year-to-year % change)

		FY2010		FY2011	
		(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing	-26.0	9.2	-48.0	-
	Nonmanufacturing	-12.1	5.4	-38.3	-
	All industries	-13.8	5.8	-39.3	-
Medium-sized Enterprises	Manufacturing	-13.2	16.3	-39.2	-
	Nonmanufacturing	1.4	14.4	-60.1	-
	All industries	-0.8	14.6	-57.2	-
Small Enterprises	Manufacturing	136.1	21.6	-84.7	-
	Nonmanufacturing	-29.3	31.7	-50.9	-
	All industries	-11.7	28.6	-60.5	-
All Enterprises	Manufacturing	16.9	16.2	-65.1	-
	Nonmanufacturing	-15.0	12.5	-45.4	-
	All industries	-11.1	13.1	-48.6	-

Production Capacity

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

		Dec. 2010 Survey		March 2011 Survey			
		Actual result	Forecast	Actual result		Forecast	
				Actual result	Changes	Forecast	Changes
Large Enterprises	Manufacturing	12	12	11	-1	9	-2
	Nonmanufacturing	2	1	2	0	1	-1
	All industries	8	6	6	-2	6	0
Medium-sized Enterprises	Manufacturing	12	15	12	0	11	-1
	Nonmanufacturing	4	4	3	-1	2	-1
	All industries	7	8	7	0	6	-1
Small Enterprises	Manufacturing	15	16	13	-2	11	-2
	Nonmanufacturing	4	4	4	0	3	-1
	All industries	8	8	7	-1	6	-1
All Enterprises	Manufacturing	14	14	12	-2	11	-1
	Nonmanufacturing	3	3	3	0	2	-1
	All industries	7	8	7	0	6	-1

** Data are compiled under the new lease accounting standard

5. Fixed Investment of Financial institutions**

Fixed Investment including Land Purchasing Expenses of Financial institutions* (Year-to-year % change)

	FY2010		FY2011	
	(Forecast)	Revision rate	(Forecast)	Revision rate
Financial institutions	-9.7	-4.5	0.2	-
Banks	-8.7	-5.1	14.3	-
<i>Shinkin</i> banks & Other financial institutions for small businesses	-3.3	0.0	-11.5	-
Financial products transaction dealers	3.3	1.6	-21.0	-
Insurance companies	-14.8	-5.8	-17.6	-
Non-deposit money corporations	-3.9	-3.5	26.7	-
(Memo) All industries including Financial institutions	-0.3	-0.5	-3.6	-
Nonmanufacturing including Financial institutions	-1.4	0.2	-7.8	-

* Excludes Software Investment

Software Investment of Financial institutions (Year-to-year % change)

Financial institutions	0.0	-2.1	11.2	-
Banks	1.1	-3.9	17.0	-
<i>Shinkin</i> banks & Other financial institutions for small businesses	-7.4	-7.9	-12.8	-
Financial products transaction dealers	-18.1	-7.7	-4.9	-
Insurance companies	5.8	4.3	22.2	-
Non-deposit money corporations	6.3	1.7	-10.9	-
(Memo) All industries including Financial institutions	-0.2	-3.2	4.5	-
Nonmanufacturing including Financial institutions	-2.1	-3.7	4.2	-

Land Purchasing Expenses of Financial institutions (Year-to-year % change)

Financial institutions	-61.7	8.7	-41.8	-
Banks	-74.6	28.4	34.8	-
<i>Shinkin</i> banks & Other financial institutions for small businesses	24.1	66.6	-61.1	-
Financial products transaction dealers	-	0.0	-100.0	-
Insurance companies	-62.9	-5.6	-61.8	-
Non-deposit money corporations	-	-	-	-
(Memo) All industries including Financial institutions	-16.7	12.8	-48.2	-
Nonmanufacturing including Financial institutions	-20.8	12.2	-45.2	-

Software and Fixed Investment excluding Land Purchasing Expenses of Financial institutions (Year-to-year % change)

Financial institutions	4.8	-4.2	8.3	-
Banks	4.3	-5.2	15.0	-
<i>Shinkin</i> banks & Other financial institutions for small businesses	-7.5	-7.7	-4.4	-
Financial products transaction dealers	-14.2	-5.7	-8.4	-
Insurance companies	17.5	-2.3	4.4	-
Non-deposit money corporations	1.4	-0.7	6.1	-
(Memo) All industries including Financial institutions	1.1	-1.5	0.2	-
Nonmanufacturing including Financial institutions	0.6	-1.1	-3.3	-

** Data are compiled under the new lease accounting standard

6. Employment

Employment Conditions (Diffusion index of "Excessive employment" minus "Insufficient employment," % points)

		Dec. 2010 Survey		March 2011 Survey			
		Actual result	Forecast	Actual result	Forecast		Changes
					Changes	Changes	
Large Enterprises	Manufacturing	8	8	5	-3	6	1
	Nonmanufacturing	4	4	3	-1	5	2
	All industries	6	6	4	-2	5	1
Medium-sized Enterprises	Manufacturing	10	11	9	-1	8	-1
	Nonmanufacturing	2	1	1	-1	1	0
	All industries	5	4	4	-1	4	0
Small Enterprises	Manufacturing	11	13	8	-3	10	2
	Nonmanufacturing	4	5	3	-1	3	0
	All industries	7	8	5	-2	5	0
All Enterprises	Manufacturing	9	12	7	-2	8	1
	Nonmanufacturing	3	4	2	-1	3	1
	All industries	6	6	4	-2	5	1

Number of Employees (All industries) (Year-to-year % change)

	End of March 2010	End of June 2010	End of Sept. 2010	End of Dec. 2010
Large Enterprises	1.1	-1.0	-0.9	-1.1
Medium-sized Enterprises	0.2	0.4	0.1	-0.6
Small Enterprises	-1.2	-1.1	-0.9	-0.9
All Enterprises	-0.1	-0.7	-0.6	-0.9
All Enterprises & Financial institutions	0.1	-0.5	-0.5	-0.8
Financial institutions	4.4	2.9	2.3	1.7

Number of New Graduates Hired (All industries)

(Surveyed only in June and December) (Year-to-year % change)

	FY2009		FY2010		FY2011	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	-	-	-	-	-	-
Medium-sized Enterprises	-	-	-	-	-	-
Small Enterprises	-	-	-	-	-	-
All Enterprises	-	-	-	-	-	-
All Enterprises & Financial institutions	-	-	-	-	-	-
Financial institutions	-	-	-	-	-	-

7. Corporate Finance

Financial Position (All industries)

(Diffusion index of "Easy" minus "Tight," % points)

	Dec. 2010 Survey		March 2011 Survey	
	Actual result	Forecast	Actual result	Changes
Large Enterprises	15		17	2
Medium-sized Enterprises	7		9	2
Small Enterprises	-9		-8	1
All Enterprises	1		2	1

Lending Attitude of Financial institutions (All industries)

(Diffusion index of "Accommodative" minus "Severe," % points)

	Dec. 2010 Survey		March 2011 Survey	
	Actual result	Forecast	Actual result	Changes
Large Enterprises	12		14	2
Medium-sized Enterprises	8		9	1
Small Enterprises	-2		0	2
All Enterprises	3		5	2

Change in Interest Rate on Loans (All industries)

(Diffusion index of "Rise" minus "Fall," % points)

	Dec. 2010 Survey		March 2011 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
Large Enterprises	-11	0	-3	8	6	9
Medium-sized Enterprises	-11	0	-3	8	5	8
Small Enterprises	-8	1	-3	5	9	12
All Enterprises	-10	0	-3	7	7	10

Condition for CP Issuance (All industries)

(Diffusion index of "Easy" minus "Severe," % points)

	Dec. 2010 Survey		March 2011 Survey	
	Actual result	Forecast	Actual result	Changes
Large Enterprises	-2		0	2

Ratio of Liquidity (All industries)

(Months)

	End of March 2010	End of June 2010	End of Sept. 2010	End of Dec. 2010
Large Enterprises	1.21	1.12	1.17	1.11
Medium-sized Enterprises	1.28	1.20	1.21	1.22
Small Enterprises	2.07	2.03	2.08	2.10
All Enterprises	1.44	1.36	1.40	1.38

Ratio of Liquidity = $\frac{\text{Quarter-end balance of cash, deposits, and securities listed as liquid assets}}{\text{Monthly average sales during the fiscal year, which includes the related quarter}}$

8. Business Conditions of Financial institutions

Business Conditions

(Diffusion index of "Favorable" minus "Unfavorable," % points)

	Dec. 2010 Survey		March 2011 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
Banks	19	15	16	-3	13	-3
<i>Shinkin</i> banks & Other financial institutions for small businesses	8	8	8	0	11	3
Financial products transaction dealers	-40	-20	-20	20	4	24
Insurance companies	14	19	14	0	19	5
Non-deposit money corporations	-12	-12	-18	-6	-18	0
Financial institutions	4	7	6	2	10	4

Production Capacity

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

	Dec. 2010 Survey		March 2011 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
Banks	0	0	0	0	0	0
<i>Shinkin</i> banks & Other financial institutions for small businesses	-3	-3	-3	0	-6	-3
Financial products transaction dealers	0	-7	0	0	0	0
Insurance companies	-2	-2	-2	0	0	2
Non-deposit money corporations	0	0	6	6	6	0
Financial institutions	-1	-2	0	1	-1	-1

Employment Conditions

(Diffusion index of "Excessive employment" minus "Insufficient employment," % points)

	Dec. 2010 Survey		March 2011 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
Banks	7	2	5	-2	5	0
<i>Shinkin</i> banks & Other financial institutions for small businesses	11	8	5	-6	8	3
Financial products transaction dealers	4	-3	-3	-7	-3	0
Insurance companies	5	0	-5	-10	-6	-1
Non-deposit money corporations	6	6	12	6	6	-6
Financial institutions	6	3	3	-3	2	-1

(Reference Charts)

(Notes): 1. Unless otherwise noted, shaded areas indicate periods of recession (according to the Cabinet Office).

2. There is no continuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).

3. The "Principal Enterprises" survey was discontinued after the December 2003 survey.

[Business Conditions]

Peaks and Bottoms of Business Conditions (from May 1974)

(Diffusion index of "Favorable" minus "Unfavorable," % points)

Manufacturing					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
	-57 (75/5)		-53 (75/2,5)		-51 (75/5)
-3 (76/8, 11)	-20 (77/11)	-1 (76/8)	-21 (78/2)	-4 (76/8)	-23 (77/11, 78/2)
37 (79/8)	-28 (83/2)	25 (79/8)	-31 (83/2)	19 (79/8)	-32 (83/2)
22 (84/11, 85/2)	-24 (86/11)	8 (85/2)	-25 (87/2)	0 (84/8, 11)	-30 (86/8, 11)
53 (89/5)	-43 (93/11, 94/2)	42 (89/8)	-45 (94/2)	36 (89/5,8)	-48 (94/2)
13 (97/6)	-51 (98/12)	5 (97/3, 6)	-53 (98/12)	-7 (97/6)	-60 (98/12)
10 (00/9, 12)	-38 (01/12, 02/3)	2 (00/12)	-48 (01/12)	-16 (00/12)	-51 (02/3)
26 (04/9)	-58 (09/3)	17 (06/12)	-57 (09/3)	10 (06/12)	-57 (09/3,6)

	March 2011 Survey		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Actual result	6	-4	-10
Forecast	2	-8	-16

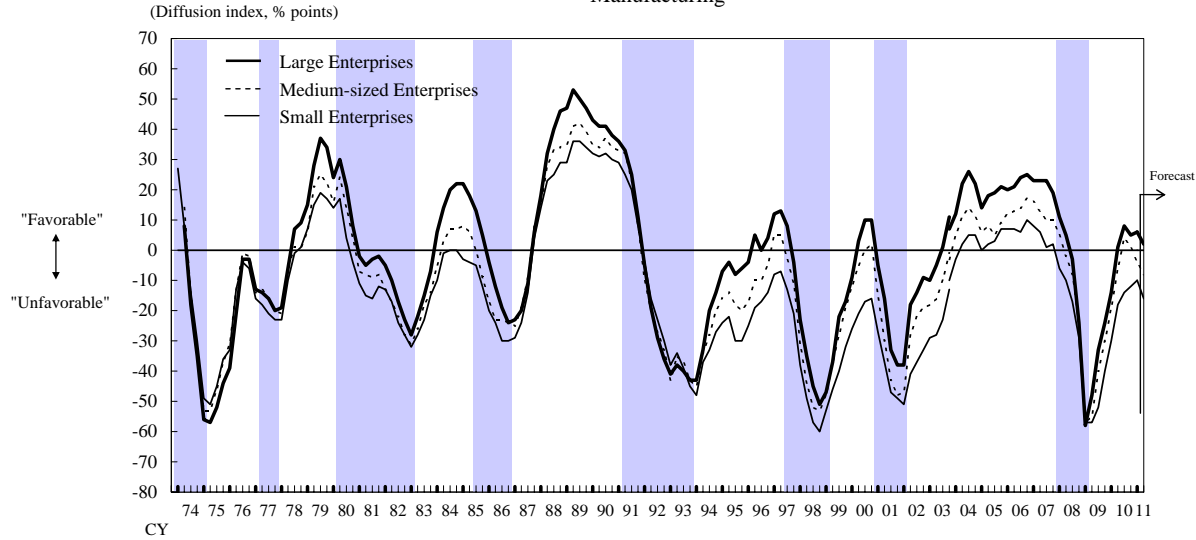
Peaks and Bottoms of Business Conditions (from May 1983)

(Diffusion index of "Favorable" minus "Unfavorable," % points)

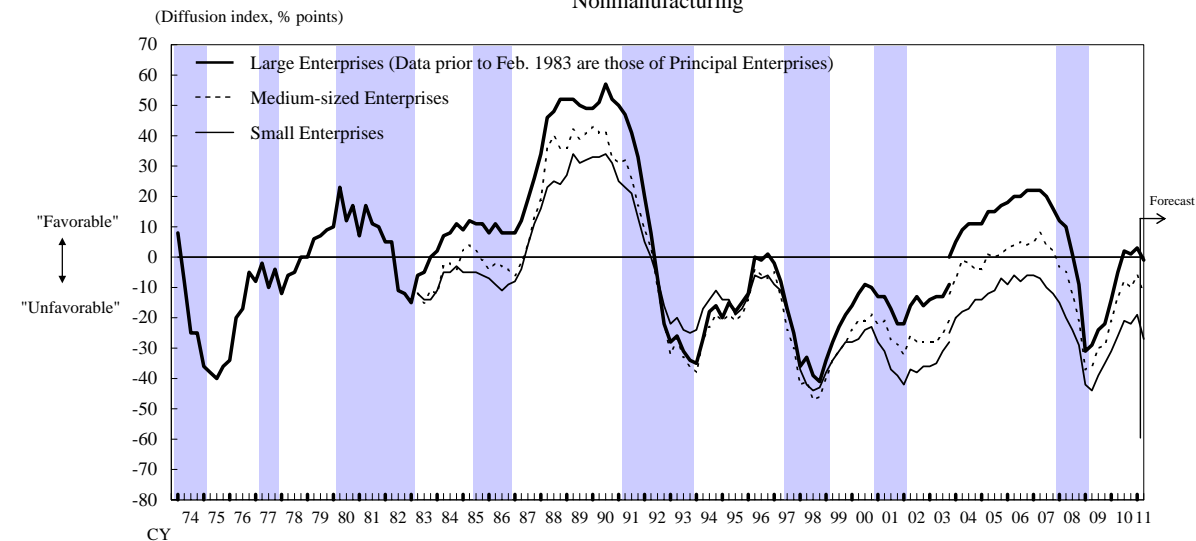
Nonmanufacturing					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
	-6 (83/5)		-15 (83/8)		-14 (83/8, 11)
12 (85/5)	8 (86/2, 8, 11, 87/2)	4 (85/5)	-6 (87/2)	-3 (84/11)	-11 (86/8)
57 (90/8)	-35 (94/2)	43 (90/2)	-38 (94/2)	34 (89/5, 90/8)	-25 (93/11)
1 (96/11)	-41 (98/12)	-4 (96/5)	-47 (98/9)	-6 (96/5, 11)	-44 (98/9)
-9 (00/9)	-22 (01/12, 02/3)	-19 (00/12)	-32 (02/3)	-23 (00/12)	-42 (02/3)
22 (06/12, 07/3, 6)	-31 (09/3)	8 (07/6)	-37 (09/3)	-6 (06/6, 12, 07/3)	-44 (09/6)

	March 2011 Survey		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Actual result	3	-6	-19
Forecast	-1	-12	-27

Manufacturing

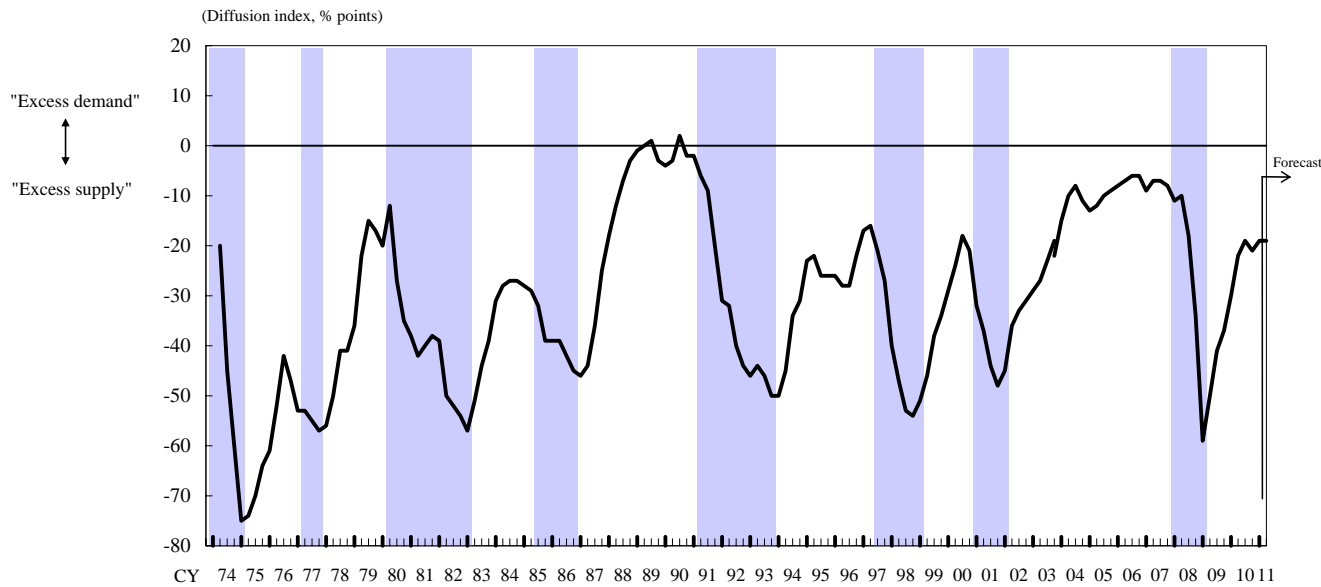


Nonmanufacturing



[Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]

Domestic Supply and Demand Conditions for Products and Services



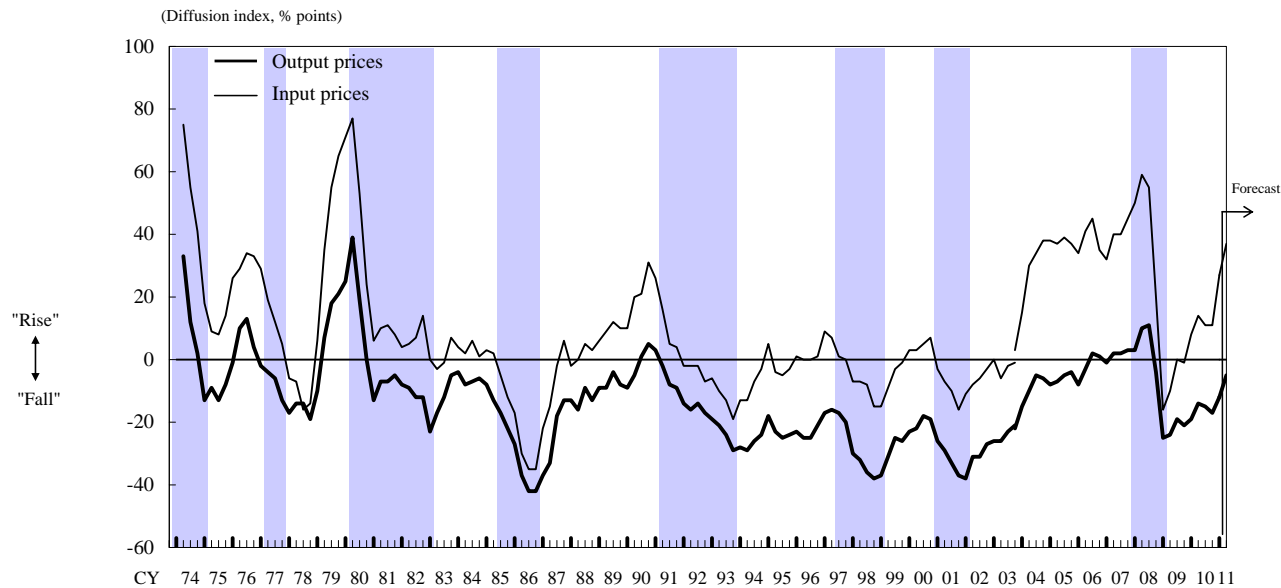
Peaks and Bottoms of Domestic Supply and Demand Conditions for Products and Services (from May 1974)

(Diffusion index of "Excess demand" minus "Excess supply," % points)

Large Manufacturing Enterprises	
Peak	Bottom
	-75 (75/2)
-42 (76/8)	-57 (77/11)
-12 (80/5)	-57 (83/2)
-27 (84/8, 11)	-46 (87/2)
2 (90/8)	-50 (93/11, 94/2)
-16 (97/6)	-54 (98/12)
-18 (00/9)	-48 (01/12)
-6 (06/9, 12)	-59 (09/3)

March 2011 Survey	
Actual result	-19
Forecast	-19

Prices



Peaks and Bottoms of Prices (from May 1974)

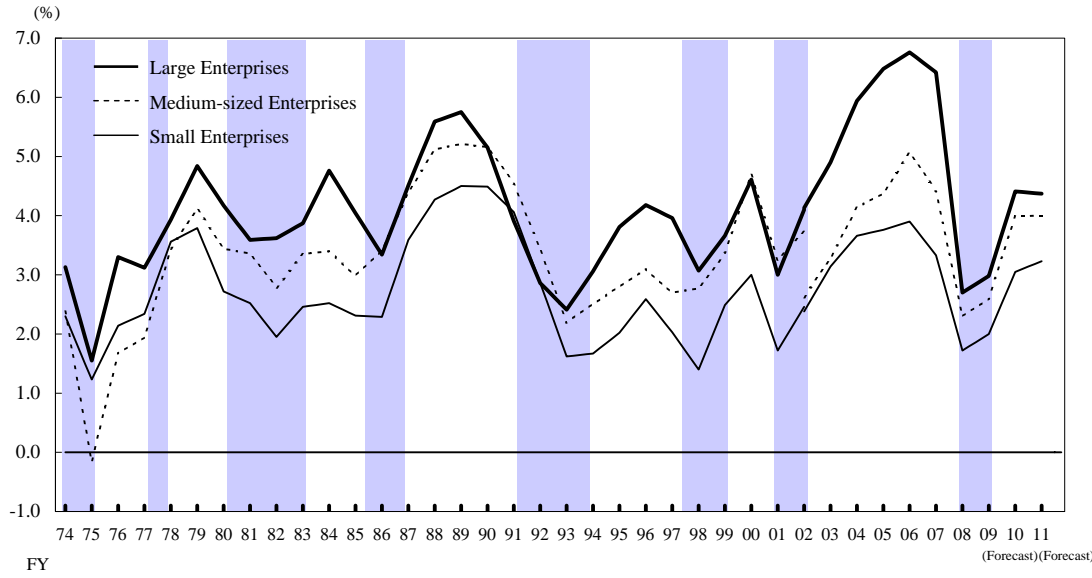
(Diffusion index of "Rise" minus "Fall," % points)

Large Manufacturing Enterprises			
Output Prices		Input Prices	
Peak	Bottom	Peak	Bottom
	-13 (75/2, 8)		8 (75/8)
13 (76/8)	-19 (78/11)	34 (76/8)	-16 (78/8)
39 (80/5)	-23 (83/2)	77 (80/5)	4 (82/2)
-4 (84/2)	-42 (86/8, 11)	14 (82/11)	-35 (86/8, 11)
5 (90/11)	-29 (93/11, 94/5)	31 (90/11)	-19 (93/11)
-16 (97/6)	-38 (98/12)	9 (97/3)	-15 (98/12, 99/3)
-18 (00/9)	-38 (02/3)	7 (00/12)	-16 (01/12)
11 (08/9)	-25 (09/3)	59 (08/6)	-16 (09/3)

March 2011 Survey		
	Output Prices	Input Prices
Actual result	-12	27
Forecast	-5	37

[Ratio of Current Profit to Sales]

Manufacturing

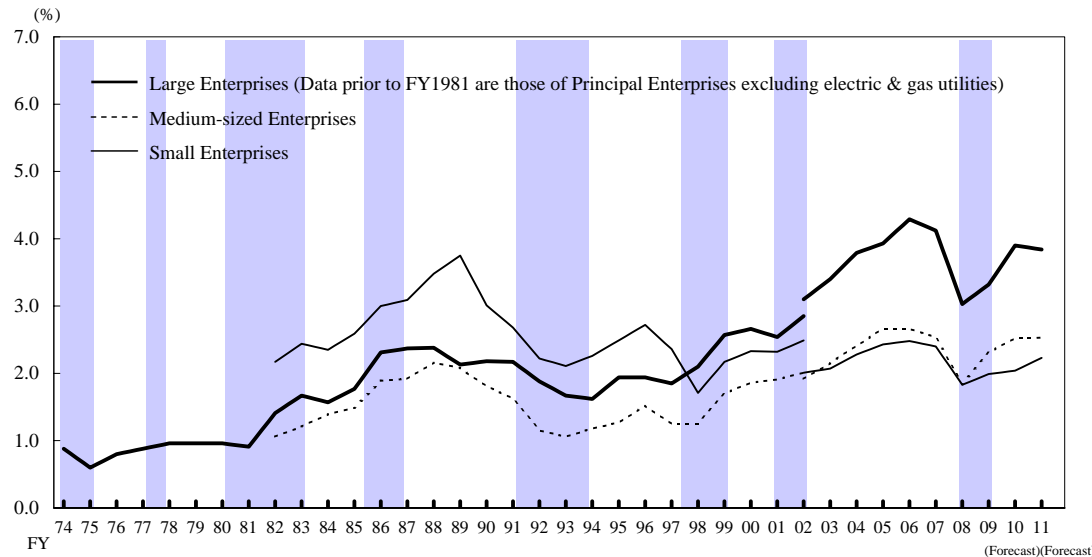


Peaks and Bottoms of Ratio of Current Profit to Sales (from 1974)

Manufacturing (%)					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
	1.55 (FY75)		-0.16 (FY75)		1.23 (FY75)
4.84 (FY79)	3.59 (FY81)	4.12 (FY79)	2.78 (FY82)	3.79 (FY79)	1.95 (FY82)
4.76 (FY84)	3.34 (FY86)	3.40 (FY84)	2.99 (FY85)	2.52 (FY84)	2.29 (FY86)
5.75 (FY89)	2.41 (FY93)	5.21 (FY89)	2.19 (FY93)	4.50 (FY89)	1.62 (FY93)
4.18 (FY96)	3.07 (FY98)	3.10 (FY96)	2.70 (FY97)	2.59 (FY96)	1.40 (FY98)
4.61 (FY00)	3.00 (FY01)	4.70 (FY00)	3.24 (FY01)	3.00 (FY00)	1.72 (FY01)
6.76 (FY06)	2.70 (FY08)	5.07 (FY06)	2.30 (FY08)	3.90 (FY06)	1.72 (FY08)

	March 2011 Survey		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
FY2010 (Forecast)	4.41	3.99	3.05
FY2011 (Forecast)	4.37	4.00	3.23

Nonmanufacturing



Peaks and Bottoms of Ratio of Current Profit to Sales (from 1982)

Nonmanufacturing (%)					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
	1.41 (FY82)		1.06 (FY82)		2.17 (FY82)
1.67 (FY83)	1.57 (FY84)	—	—	2.44 (FY83)	2.35 (FY84)
2.38 (FY88)	1.62 (FY94)	2.16 (FY88)	1.06 (FY93)	3.75 (FY89)	2.11 (FY93)
1.94 (FY95,96)	1.85 (FY97)	1.52 (FY96)	1.25 (FY97,98)	2.72 (FY96)	1.71 (FY98)
2.66 (FY00)	2.54 (FY01)	—	—	2.33 (FY00)	2.32 (FY01)
4.29 (FY06)	3.03 (FY08)	2.66 (FY05,06)	1.84 (FY08)	2.48 (FY06)	1.83 (FY08)

	March 2011 Survey		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
FY2010 (Forecast)	3.90	2.52	2.04
FY2011 (Forecast)	3.84	2.53	2.23

[Developments of Fixed Investment including Land Purchasing Expenses]

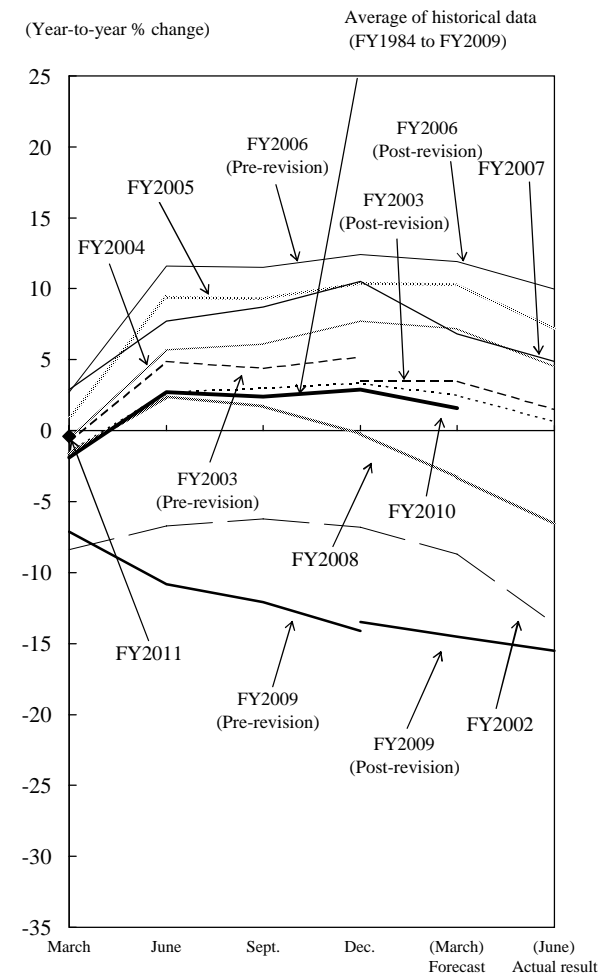
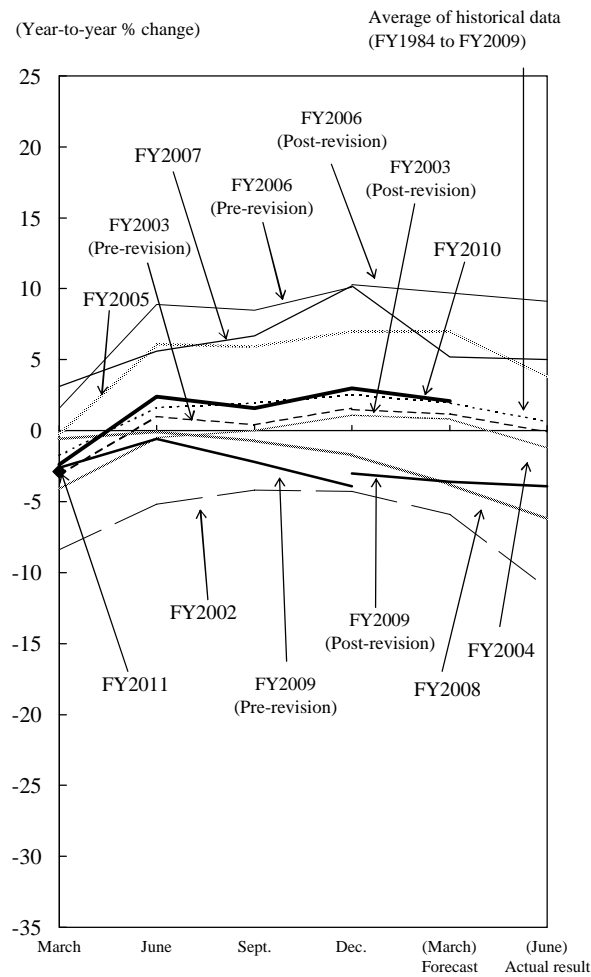
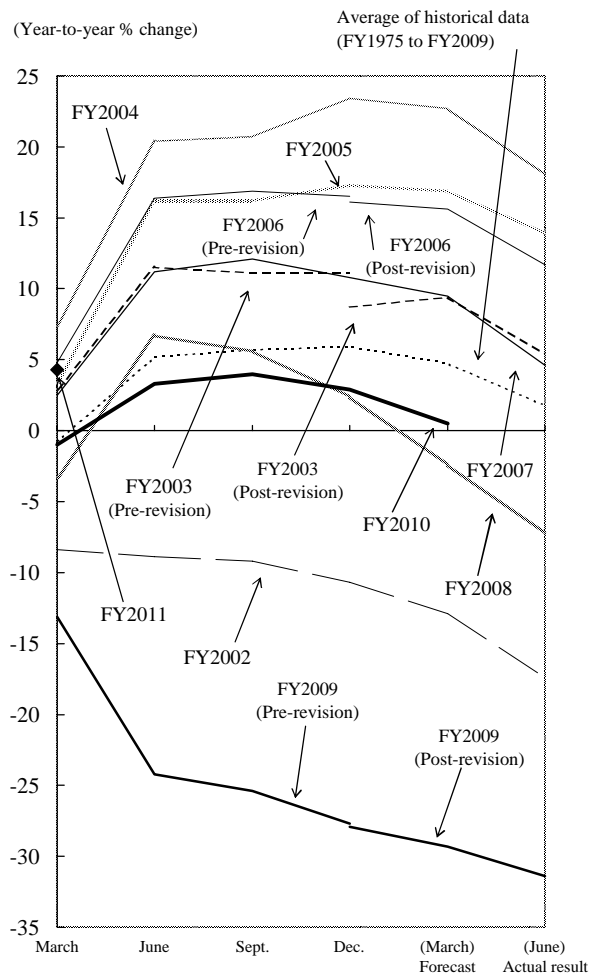
- Notes: 1. The graphs indicate the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is on the left, and the last survey (June survey of the following year; actual result) is on the right. The vertical axis represents the year-to-year percent change.
2. The graphs also show December 2009 survey figures that were recalculated with sample enterprises after the March 2010 revision.
3. Excludes software investment.
4. Data of FY2009 or later are compiled under the new lease accounting standard.

(1) Large Enterprises

Manufacturing

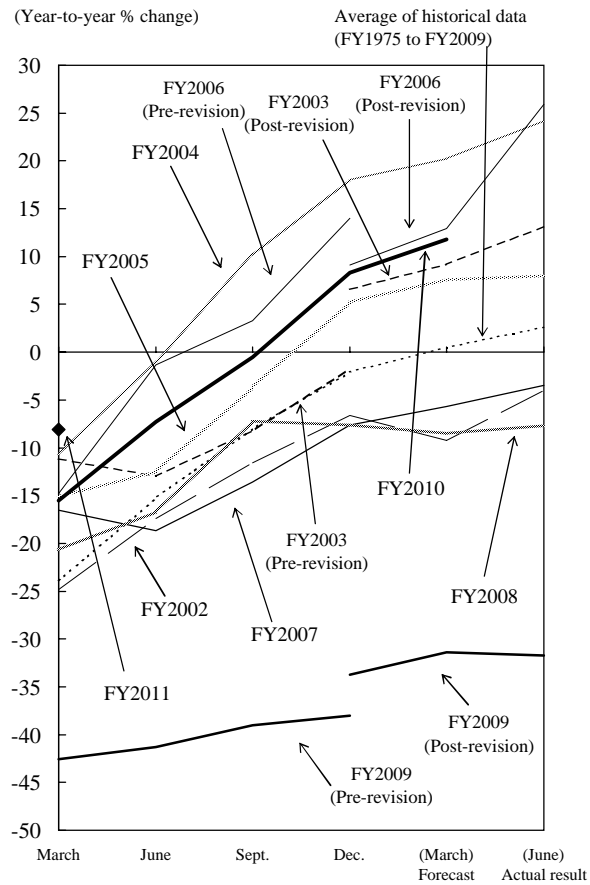
Nonmanufacturing

All industries

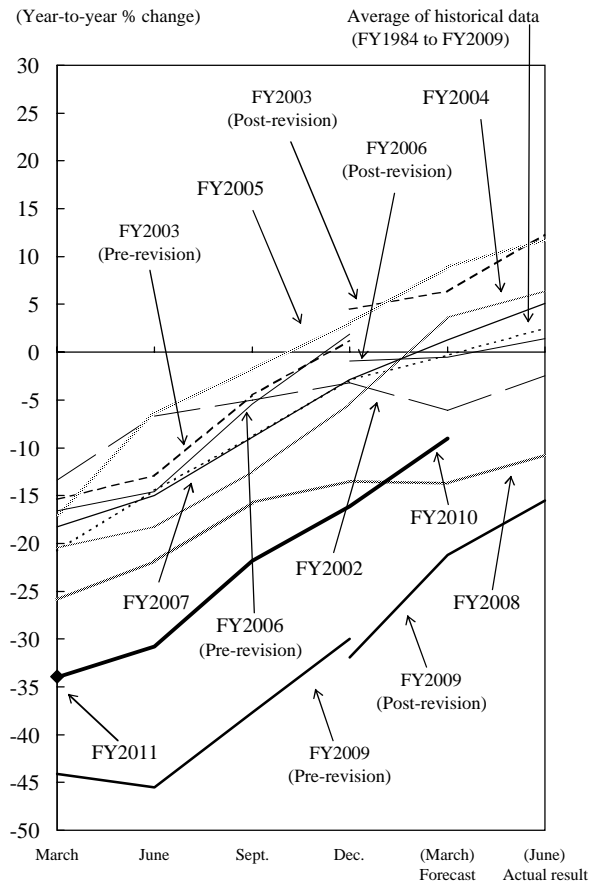


(2) Small Enterprises

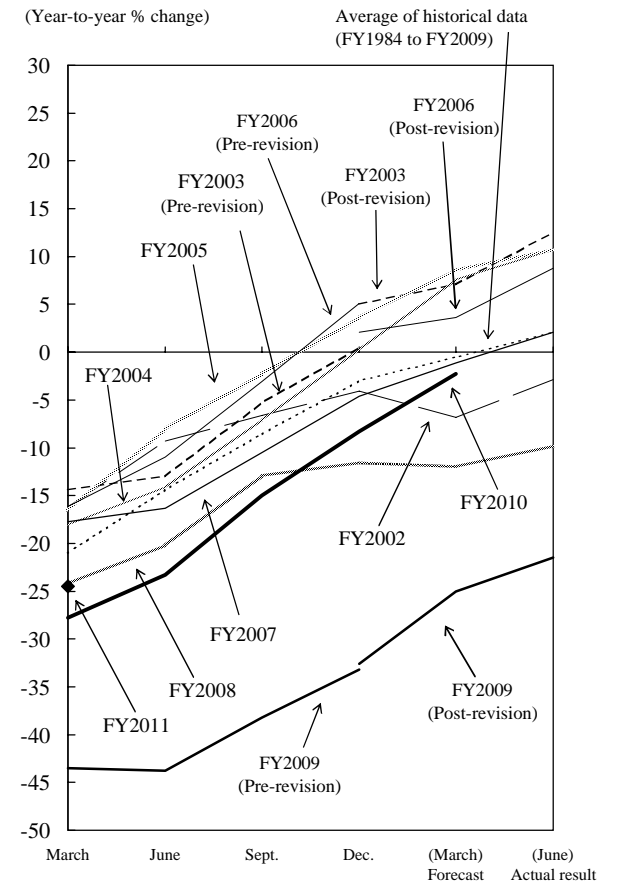
Manufacturing



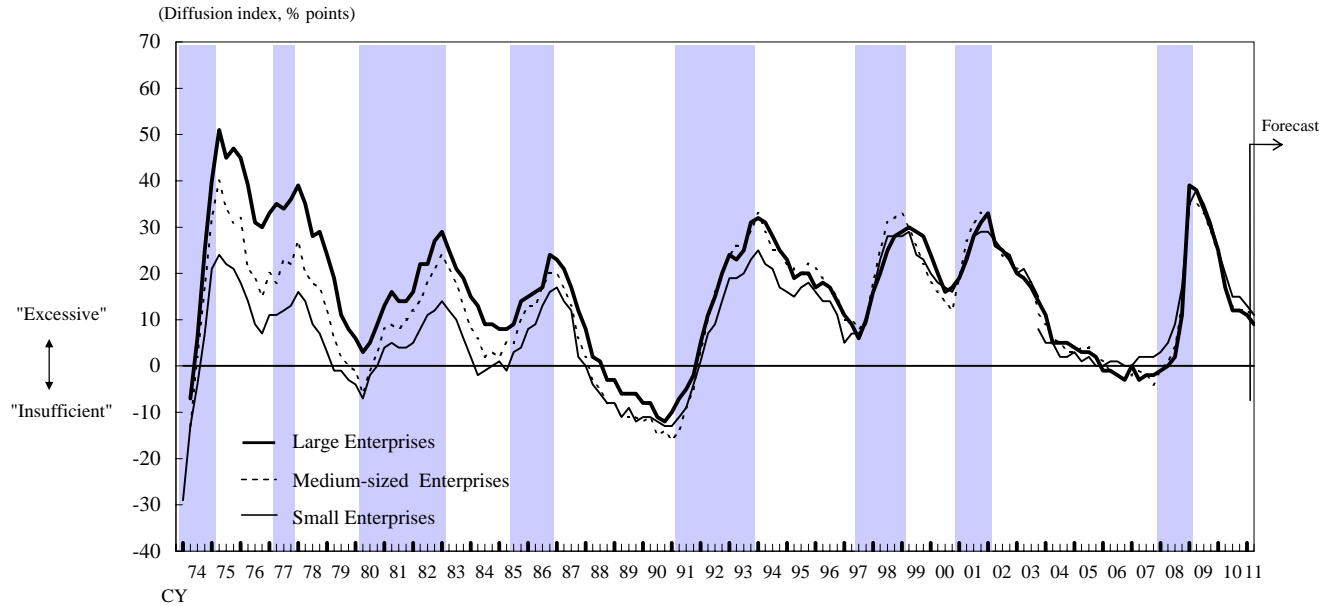
Nonmanufacturing



All industries



[Production Capacity (Manufacturing)]



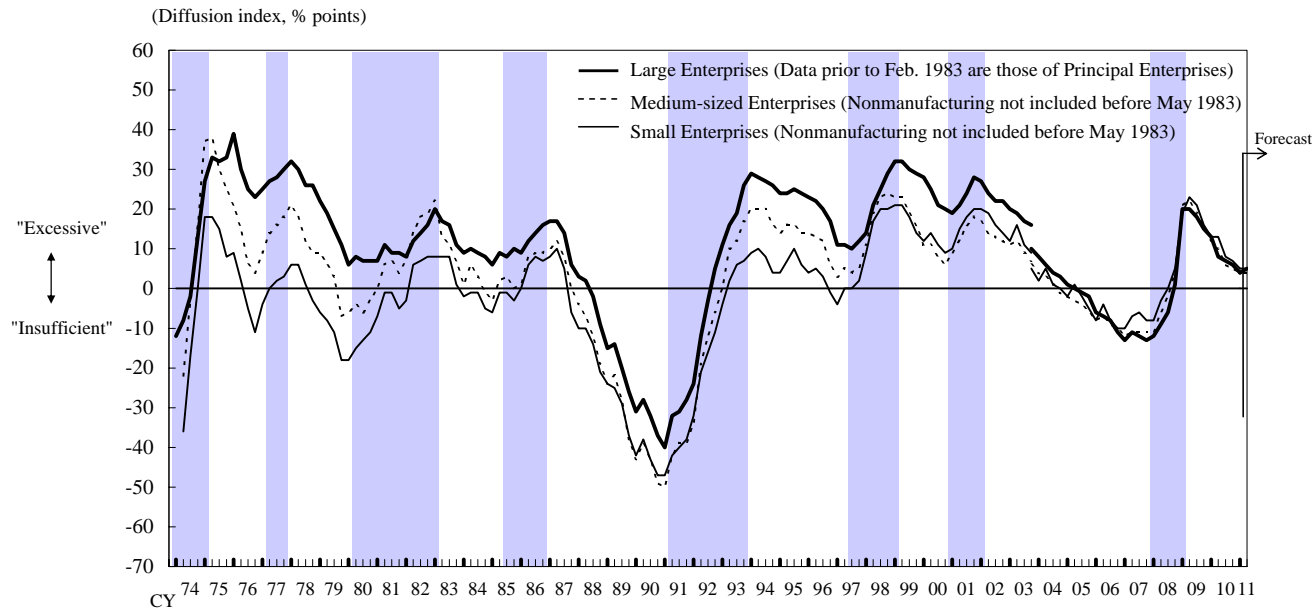
Peaks and Bottoms of Production Capacity (from May 1977)

(Diffusion index of "Excessive capacity" minus "Insufficient capacity," % points)

Manufacturing					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
39 (78/2)	3 (80/5)	27 (78/2)	-6 (80/5)	16 (78/2)	-7 (80/5)
29 (83/2)	8 (85/2, 5)	24 (83/2)	2 (84/8, 85/2)	14 (83/2)	-2 (84/5)
24 (86/11)	-12 (90/11)	20 (86/11, 87/2)	-16 (91/2)	17 (87/2)	-13 (90/11, 91/2)
32 (94/2)	6 (97/9)	33 (94/2)	8 (97/9)	25 (94/2)	5 (97/3)
30 (99/6)	16 (00/9)	33 (99/3)	12 (00/12)	29 (99/6)	16 (00/12)
33 (02/3)	-3 (07/6)	33 (01/12, 02/3)	-4 (07/12)	29 (01/12, 02/3)	0 (06/12, 07/3)
39 (09/3)		35 (09/3,6)		38 (09/6)	

	March 2011 Survey		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Actual result	11	12	13
Forecast	9	11	11

[Employment Condition (All industries)]



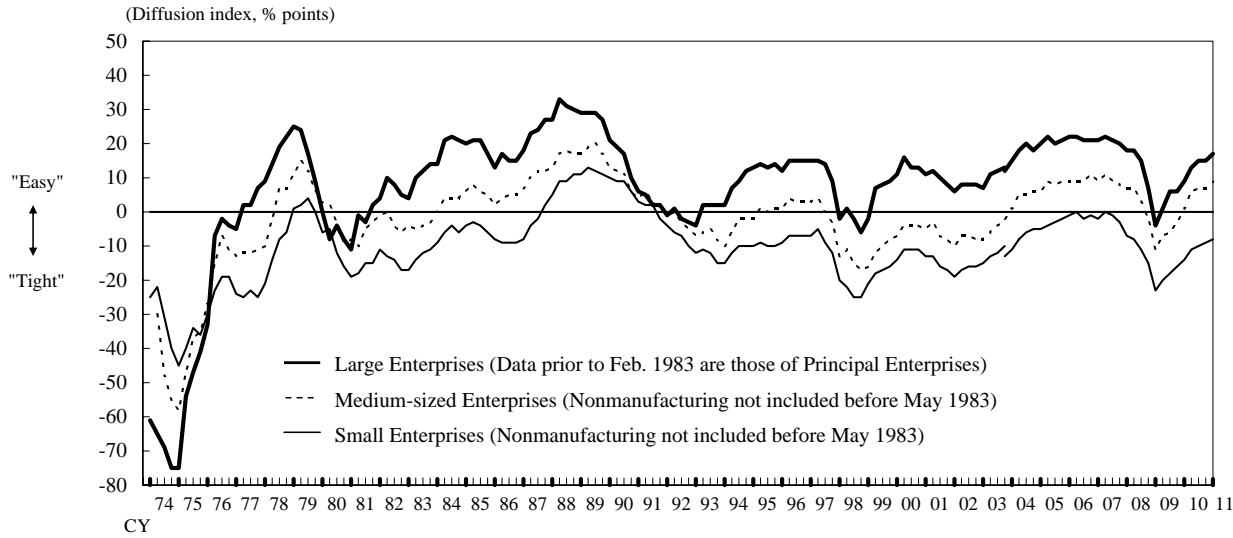
Peaks and Bottoms of Employment Condition (from May 1986)

(Diffusion index of "Excessive employment" minus "Insufficient employment," % points)

All industries					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
17 (87/2, 5)	-40 (91/2)	12 (87/5)	-50 (91/2)	10 (87/5)	-47 (90/11, 91/2)
29 (94/2)	10 (97/9)	20 (94/2, 5, 8)	3 (97/3)	10 (94/5, 95/8)	-4 (97/3)
32 (99/3, 6)	19 (01/3)	24 (98/12)	6 (00/12)	21 (99/3, 6)	9 (00/12)
28 (01/12)	-13 (07/3, 07/12)	18 (01/12)	-12 (07/3)	20 (01/12, 02/3)	-10 (06/12, 07/3)
20 (09/3,6)		22 (09/6)		23 (09/6)	

	March 2011 Survey		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Actual result	4	4	5
Forecast	5	4	5

Financial Position



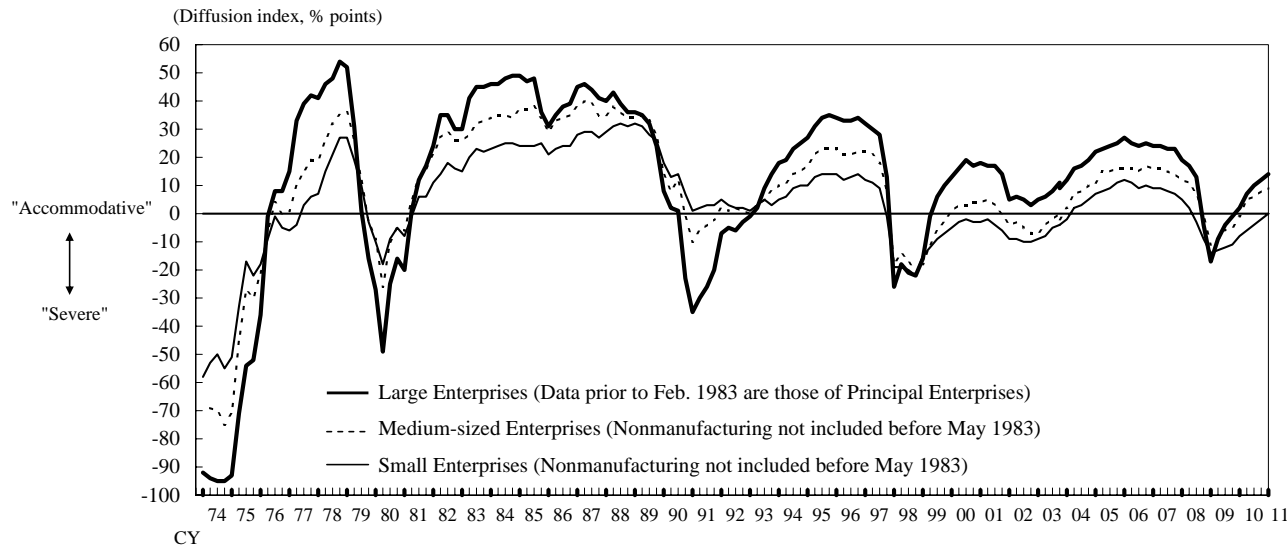
Peaks and Bottoms of Financial Position (from May 1983)

(Diffusion index of "Easy" minus "Tight," % points)

All industries					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
33	-6	20	-17	13	-25
(88/5)	(98/12)	(89/8)	(98/12)	(89/5)	(98/9,12)

March 2011 Survey			
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Actual result	17	9	-8

Lending Attitude of Financial institutions



Peaks and Bottoms of Lending Attitude of Financial institutions (from May 1983)

(Diffusion index of "Accommodative" minus "Severe," % points)

All industries					
Large Enterprises		Medium-sized Enterprises		Small Enterprises	
Peak	Bottom	Peak	Bottom	Peak	Bottom
49	-35	40	-21	32	-22
(84/11,85/2)	(91/2)	(87/5)	(98/12)	(88/8,89/2)	(98/12)

March 2011 Survey			
	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Actual result	14	9	0