

Tankan Summary (December 2020)

187th Short-Term Economic Survey of Enterprises in Japan

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December 14, 2020

Research and Statistics Department
Bank of Japan

I. All Enterprises

Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	3,930	5,577	9,507	99.5%
Large Enterprises	992	894	1,886	99.0%
Medium-sized Enterprises	1,024	1,648	2,672	99.4%
Small Enterprises	1,914	3,035	4,949	99.7%

Responding Period: November 11 to December 11

<Ref.> Average of predicted exchange rates of all enterprises for overall businesses

		FY 2019		FY 2020			
		1H	2H	1H	2H		
U.S.dollar-yen (Yen/U.S.dollar)	June 2020 Survey	108.73	108.88	108.59	107.87	107.88	107.86
	Sept. 2020 Survey	-	-	-	107.34	107.39	107.30
	Dec. 2020 Survey	-	-	-	106.79	107.03	106.55
Euro-yen (Yen/Euro)	June 2020 Survey	121.65	122.17	121.13	119.74	119.74	119.74
	Sept. 2020 Survey	-	-	-	120.42	120.35	120.49
	Dec. 2020 Survey	-	-	-	121.04	120.99	121.10

1. Business Conditions

DI ("favorable" - "unfavorable"), % points

	Large Enterprises						Medium-sized Enterprises						Small Enterprises					
	Sept. 2020 Survey		Dec. 2020 Survey				Sept. 2020 Survey		Dec. 2020 Survey				Sept. 2020 Survey		Dec. 2020 Survey			
	Actual result	Forecast	Actual result	Changes	Forecast	Changes	Actual result	Forecast	Actual result	Changes	Forecast	Changes	Actual result	Forecast	Actual result	Changes	Forecast	Changes
Manufacturing	-27	-17	-10	17	-8	2	-34	-30	-17	17	-17	0	-44	-38	-27	17	-26	1
Textiles	-33	-30	-19	14	-19	0	-63	-56	-56	7	-46	10	-64	-67	-56	8	-60	-4
Lumber & Wood products	-59	-65	-23	36	-24	-1	-25	-28	-10	15	-22	-12	-38	-42	-23	15	-32	-9
Pulp & Paper	-26	-15	-23	3	0	23	-40	-26	-26	14	-17	9	-45	-40	-25	20	-30	-5
Chemicals	-19	-13	-5	14	-4	1	-9	-8	3	12	-10	-13	-29	-30	-16	13	-20	-4
Petroleum & Coal products	-13	-6	-12	1	-19	-7	-42	-37	-10	32	-6	4	-17	-21	-5	12	-9	-4
Ceramics, Stone & Clay	-21	-19	-14	7	-14	0	-29	-24	-16	13	-17	-1	-23	-14	-3	20	-12	-9
Iron & Steel	-55	-25	-25	30	-22	3	-67	-53	-31	36	-31	0	-68	-51	-33	35	-30	3
Nonferrous metals	-36	-15	-9	27	-6	3	-53	-36	-21	32	-21	0	-65	-46	-37	28	-13	24
Food & Beverages	-2	-7	5	7	-5	-10	-11	-18	1	12	-9	-10	-36	-26	-26	10	-23	3
Processed metals	-28	-22	-13	15	-11	2	-28	-29	-16	12	-17	-1	-47	-37	-25	22	-22	3
General-purpose machinery	-16	-16	0	16	4	4	-24	-36	-13	11	-24	-11	-24	-34	-10	14	-33	-23
Production machinery	-43	-18	-21	22	-6	15	-36	-42	-27	9	-29	-2	-54	-51	-45	9	-35	10
Business oriented machinery	-18	-6	-15	3	-8	7	-30	-15	-13	17	-9	4	-39	-33	-20	19	-17	3
Electrical machinery	-15	-9	-1	14	-6	-5	-32	-31	-11	21	-10	1	-39	-36	-22	17	-20	2
Shipbuilding & Heavy machinery, etc.	-34	-41	-41	-7	-44	-3	-18	-20	-21	-3	-20	1	-31	-36	-24	7	-38	-14
Motor vehicles	-61	-28	-13	48	-6	7	-50	-29	-14	36	-7	7	-54	-22	-5	49	-1	4
Basic materials	-29	-20	-13	16	-11	2	-40	-32	-21	19	-21	0	-46	-41	-27	19	-27	0
Processing	-27	-17	-9	18	-6	3	-31	-29	-15	16	-15	0	-42	-36	-26	16	-25	1
Nonmanufacturing	-12	-11	-5	7	-6	-1	-23	-25	-14	9	-17	-3	-22	-27	-12	10	-20	-8
Construction	21	7	17	-4	6	-11	15	-8	13	-2	-5	-18	5	-10	9	4	-6	-15
Real estate	-11	3	-4	7	1	5	-9	-17	-2	7	-12	-10	-7	-15	-1	6	-11	-10
Goods rental & Leasing	-10	-6	3	13	3	0	-16	-16	-3	13	-7	-4	-27	-26	-14	13	-15	-1
Wholesaling	-24	-12	-16	8	-6	10	-32	-32	-22	10	-20	2	-35	-40	-24	11	-29	-5
Retailing	18	0	23	5	3	-20	-9	-15	7	16	-4	-11	-21	-28	-9	12	-15	-6
Transport & Postal activities	-38	-24	-24	14	-21	3	-44	-43	-43	1	-37	6	-41	-39	-28	13	-31	-3
Communications	21	14	29	8	29	0	15	10	35	20	20	-15	15	20	22	7	20	-2
Information services	22	11	23	1	16	-7	8	-1	0	-8	-6	-6	4	-8	-1	-5	-9	-8
Electric & Gas utilities	-13	-15	-12	1	-20	-8	-19	-13	-5	14	-5	0	7	3	7	0	2	-5
Services for businesses	5	13	13	8	21	8	-4	-10	3	7	-4	-7	-20	-23	-8	12	-17	-9
Services for individuals	-65	-38	-43	22	-25	18	-58	-43	-39	19	-31	8	-57	-44	-43	14	-44	-1
Accommodations, Eating & Drinking services	-87	-81	-66	21	-62	4	-82	-73	-51	31	-59	-8	-74	-71	-41	33	-53	-12
All industries	-21	-14	-8	13	-7	1	-28	-27	-15	13	-18	-3	-31	-31	-18	13	-23	-5

All Enterprises						
Manufacturing	-37	-31	-20	17	-19	1
Nonmanufacturing	-21	-24	-11	10	-16	-5
All industries	-28	-27	-15	13	-18	-3

- Notes: 1. Response rate = The number of enterprises that responded to the question on business conditions / the number of sample enterprises * 100
 2. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey"
 Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
 3. "Shipbuilding & Heavy machinery, etc." indicates transportation machinery excluding motor vehicles.

1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

%, % points

	Sept. 2020 Survey			Dec. 2020 Survey					
	Actual result			Actual result			Forecast		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium-sized Enterprises	Small Enterprises
Manufacturing	-27	-34	-44	-10	-17	-27	-8	-17	-26
1. Favorable	7	9	8	12	14	12	9	10	9
2. Not so favorable	59	48	40	66	55	49	74	63	56
3. Unfavorable	34	43	52	22	31	39	17	27	35
Nonmanufacturing	-12	-23	-22	-5	-14	-12	-6	-17	-20
1. Favorable	15	13	13	16	15	16	11	9	9
2. Not so favorable	58	51	52	63	56	56	72	65	62
3. Unfavorable	27	36	35	21	29	28	17	26	29

<Ref.> Average of predicted exchange rates of exporting enterprises by large manufacturing enterprises for overall businesses

		FY 2019		FY 2020			
		1H	2H	1H	2H		
U.S.dollar-yen (Yen/U.S.dollar)	June 2020 Survey	108.75	108.93	108.57	107.48	107.51	107.45
	Sept. 2020 Survey	-	-	-	107.11	107.20	107.02
	Dec. 2020 Survey	-	-	-	106.70	106.98	106.42
Euro-yen (Yen/Euro)	June 2020 Survey	121.94	122.56	121.31	119.57	119.58	119.56
	Sept. 2020 Survey	-	-	-	119.67	119.67	119.68
	Dec. 2020 Survey	-	-	-	120.60	120.64	120.56

2. Supply and Demand Conditions, Inventories, and Prices

% points

		Large Enterprises					
		Sept. 2020 Survey		Dec. 2020 Survey			
		Actual result	Forecast	Actual result	Changes	Forecast	Changes
Domestic Supply & Demand Conditions for Products and Services: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing	-28	-23	-21	7	-19	2
	Basic materials	-33	-26	-27	6	-25	2
	Processing	-25	-20	-19	6	-17	2
	Nonmanufacturing	-22	-21	-20	2	-19	1
Overseas Supply & Demand Conditions for Products: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing	-26	-19	-17	9	-16	1
	Basic materials	-26	-19	-20	6	-18	2
	Processing	-26	-20	-16	10	-15	1

Inventory Level of Finished Goods & Merchandise: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing	24	/	18	-6	/	/
	Basic materials	24	/	20	-4	/	/
	Processing	23	/	18	-5	/	/
Wholesalers' Inventory Level: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing	23	/	15	-8	/	/
	Basic materials	25	/	19	-6	/	/
	Processing	21	/	13	-8	/	/

Change in Output Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing	-8	-8	-6	2	-7	-1
	Basic materials	-10	-8	-4	6	-2	2
	Processing	-7	-9	-7	0	-9	-2
	Nonmanufacturing	-4	-2	-3	1	-2	1
Change in Input Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing	2	6	5	3	11	6
	Basic materials	-1	5	2	3	14	12
	Processing	2	6	6	4	10	4
	Nonmanufacturing	3	7	4	1	7	3

% points

		Small Enterprises					
		Sept. 2020 Survey		Dec. 2020 Survey			
		Actual result	Forecast	Actual result	Changes	Forecast	Changes
Domestic Supply & Demand Conditions for Products and Services: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing	-43	-41	-35	8	-34	1
	Basic materials	-48	-45	-38	10	-37	1
	Processing	-41	-38	-32	9	-31	1
	Nonmanufacturing	-28	-30	-25	3	-27	-2
Overseas Supply & Demand Conditions for Products: Diffusion index of "Excess demand" minus "Excess supply"	Manufacturing	-39	-34	-31	8	-28	3
	Basic materials	-46	-39	-36	10	-33	3
	Processing	-34	-30	-27	7	-25	2

Inventory Level of Finished Goods & Merchandise: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing	25	/	20	-5	/	/
	Basic materials	30	/	22	-8	/	/
	Processing	21	/	18	-3	/	/
Wholesalers' Inventory Level: Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"	Manufacturing	31	/	24	-7	/	/
	Basic materials	37	/	28	-9	/	/
	Processing	25	/	21	-4	/	/

Change in Output Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing	-8	-9	-5	3	-5	0
	Basic materials	-6	-6	-1	5	1	2
	Processing	-9	-11	-8	1	-10	-2
	Nonmanufacturing	-7	-7	-6	1	-6	0
Change in Input Prices: Diffusion index of "Rise" minus "Fall"	Manufacturing	14	20	16	2	22	6
	Basic materials	12	17	18	6	23	5
	Processing	14	21	14	0	20	6
	Nonmanufacturing	12	15	11	-1	15	4

3. Sales and Current Profits

		year-to-year % change			
		FY 2019		FY 2020 (Forecast)	
			Revision rate		Revision rate
Large Enterprises	Manufacturing	-3.2	-	-9.1	-2.6
	Domestic Sales	-1.9	-	-8.2	-2.1
	Exports	-5.9	-	-10.9	-3.7
	Nonmanufacturing	-2.5	-	-8.5	-4.8
	All industries	-2.8	-	-8.7	-3.9
Medium-sized Enterprises	Manufacturing	-1.2	-	-7.5	0.3
	Nonmanufacturing	1.9	-	-8.1	-1.2
	All industries	1.1	-	-7.9	-0.8
Small Enterprises	Manufacturing	-2.7	-	-9.4	0.5
	Nonmanufacturing	0.3	-	-8.5	0.7
	All industries	-0.4	-	-8.7	0.6
All Enterprises	Manufacturing	-2.8	-	-8.9	-1.6
	Nonmanufacturing	-0.6	-	-8.4	-2.3
	All industries	-1.4	-	-8.6	-2.1

		year-to-year % change							
		1H FY 2019		2H FY 2019		1H FY 2020		2H FY 2020 (Forecast)	
			Revision rate		Revision rate		Revision rate		Revision rate
Large Enterprises	Manufacturing	-1.1	-	-5.1	-	-15.8	-5.2	-2.6	-0.3
	Domestic Sales	-0.1	-	-3.5	-	-13.8	-3.9	-2.9	-0.5
	Exports	-3.3	-	-8.4	-	-19.9	-7.9	-1.8	0.0
	Nonmanufacturing	-0.3	-	-4.6	-	-13.5	-7.3	-3.5	-2.4
	All industries	-0.7	-	-4.8	-	-14.5	-6.5	-3.1	-1.5
Medium-sized Enterprises	Manufacturing	1.2	-	-3.3	-	-11.7	-0.3	-3.4	0.9
	Nonmanufacturing	4.7	-	-0.6	-	-11.4	-1.7	-4.9	-0.8
	All industries	3.8	-	-1.3	-	-11.5	-1.4	-4.5	-0.4
Small Enterprises	Manufacturing	-0.9	-	-4.3	-	-12.5	0.8	-6.3	0.2
	Nonmanufacturing	2.4	-	-1.6	-	-11.8	0.9	-5.4	0.5
	All industries	1.6	-	-2.2	-	-11.9	0.9	-5.6	0.4
All Enterprises	Manufacturing	-0.7	-	-4.7	-	-14.5	-3.3	-3.4	0.0
	Nonmanufacturing	1.6	-	-2.8	-	-12.5	-3.6	-4.4	-1.2
	All industries	0.8	-	-3.4	-	-13.2	-3.5	-4.1	-0.8

		year-to-year % change			
		FY 2019		FY 2020 (Forecast)	
			Revision rate		Revision rate
Large Enterprises	Manufacturing	-17.5	-	-25.5	2.9
	Basic materials	-14.2	-	-25.1	-13.8
	Processing	-18.9	-	-25.6	12.7
	Nonmanufacturing	-7.8	-	-41.9	-31.5
	All industries	-12.4	-	-34.6	-17.4
Medium-sized Enterprises	Manufacturing	-3.1	-	-28.8	12.0
	Nonmanufacturing	-2.8	-	-38.5	4.5
	All industries	-2.9	-	-35.4	7.0
Small Enterprises	Manufacturing	-18.1	-	-39.7	14.9
	Nonmanufacturing	0.7	-	-36.9	15.6
	All industries	-4.6	-	-37.6	15.4
All Enterprises	Manufacturing	-15.9	-	-27.5	5.1
	Nonmanufacturing	-5.1	-	-40.2	-18.2
	All industries	-9.6	-	-35.3	-9.5

		year-to-year % change							
		1H FY 2019		2H FY 2019		1H FY 2020		2H FY 2020 (Forecast)	
			Revision rate		Revision rate		Revision rate		Revision rate
Large Enterprises	Manufacturing	-15.9	-	-19.7	-	-36.7	4.3	-9.6	1.7
	Basic materials	-15.8	-	-11.8	-	-31.3	-13.1	-16.3	-14.6
	Processing	-15.9	-	-22.7	-	-39.0	15.8	-6.7	10.0
	Nonmanufacturing	-1.9	-	-14.7	-	-46.4	-30.2	-36.0	-32.8
	All industries	-8.8	-	-16.9	-	-42.0	-16.5	-24.4	-18.2
Medium-sized Enterprises	Manufacturing	-2.3	-	-3.9	-	-31.2	21.0	-26.5	5.0
	Nonmanufacturing	11.6	-	-14.1	-	-52.1	15.8	-24.7	-1.8
	All industries	6.9	-	-11.1	-	-45.6	17.8	-25.3	0.3
Small Enterprises	Manufacturing	-11.9	-	-24.4	-	-52.0	37.4	-25.3	2.2
	Nonmanufacturing	7.2	-	-4.7	-	-45.8	32.3	-28.6	6.1
	All industries	1.4	-	-9.9	-	-47.4	33.5	-27.9	5.2
All Enterprises	Manufacturing	-14.1	-	-18.2	-	-37.7	8.3	-14.2	2.2
	Nonmanufacturing	2.0	-	-12.3	-	-47.2	-16.9	-31.9	-19.4
	All industries	-5.1	-	-14.6	-	-43.4	-7.4	-25.3	-11.4

(Note) Revision rates are calculated as the percentage change of the figures between the current and previous survey.

3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales %, % points

		FY 2019		FY 2020	
			Changes	(Forecast)	Changes
Large Enterprises	Manufacturing	7.00	-	5.74	0.31
	Nonmanufacturing	6.18	-	3.92	-1.53
	All industries	6.52	-	4.68	-0.76
Medium-sized Enterprises	Manufacturing	5.22	-	4.02	0.42
	Nonmanufacturing	3.70	-	2.48	0.14
	All industries	4.08	-	2.86	0.21
Small Enterprises	Manufacturing	3.80	-	2.53	0.32
	Nonmanufacturing	3.53	-	2.43	0.31
	All industries	3.59	-	2.45	0.31
All Enterprises	Manufacturing	6.14	-	4.88	0.31
	Nonmanufacturing	4.78	-	3.12	-0.61
	All industries	5.23	-	3.70	-0.31

%, % points

		1H FY 2019		2H FY 2019		1H FY 2020		2H FY 2020	
			Changes		Changes	(Forecast)	Changes		Changes
Large Enterprises	Manufacturing	8.28	-	5.73	-	6.23	0.56	5.32	0.11
	Nonmanufacturing	7.14	-	5.24	-	4.43	-1.44	3.48	-1.57
	All industries	7.62	-	5.45	-	5.17	-0.62	4.25	-0.87
Medium-sized Enterprises	Manufacturing	5.13	-	5.31	-	4.00	0.71	4.03	0.15
	Nonmanufacturing	3.81	-	3.60	-	2.06	0.31	2.85	-0.03
	All industries	4.14	-	4.02	-	2.55	0.42	3.14	0.02
Small Enterprises	Manufacturing	4.12	-	3.48	-	2.26	0.60	2.78	0.06
	Nonmanufacturing	3.49	-	3.56	-	2.14	0.50	2.69	0.14
	All industries	3.64	-	3.54	-	2.17	0.53	2.71	0.13
All Enterprises	Manufacturing	7.03	-	5.26	-	5.13	0.55	4.67	0.10
	Nonmanufacturing	5.24	-	4.33	-	3.16	-0.51	3.09	-0.70
	All industries	5.84	-	4.64	-	3.81	-0.15	3.61	-0.44

Net Income year-to-year % change

		FY 2019		FY 2020	
			Revision rate	(Forecast)	Revision rate
Large Enterprises	Manufacturing	-29.2	-	-9.2	8.6
	Basic materials	-35.7	-	-7.2	3.7
	Processing	-26.5	-	-9.9	10.5
	Nonmanufacturing	-7.5	-	-42.3	-32.4
	All industries	-18.2	-	-28.2	-15.2
Medium-sized Enterprises	Manufacturing	-8.0	-	-32.1	10.1
	Nonmanufacturing	-10.9	-	-48.6	-6.2
	All industries	-9.9	-	-43.3	-0.5
Small Enterprises	Manufacturing	-35.1	-	-42.7	24.4
	Nonmanufacturing	-0.7	-	-42.2	19.7
	All industries	-11.1	-	-42.3	20.7
All Enterprises	Manufacturing	-27.6	-	-15.7	9.7
	Nonmanufacturing	-6.7	-	-43.4	-21.5
	All industries	-15.8	-	-33.1	-9.4

year-to-year % change

		1H FY 2019		2H FY 2019		1H FY 2020		2H FY 2020	
			Revision rate		Revision rate	(Forecast)	Revision rate		Revision rate
Large Enterprises	Manufacturing	-13.7	-	-57.4	-	-36.6	-0.8	91.2	22.7
	Basic materials	-12.1	-	-82.3	-	-38.1	-13.0	296.4	47.0
	Processing	-14.4	-	-47.6	-	-35.9	5.7	64.0	16.5
	Nonmanufacturing	-1.2	-	-16.1	-	-47.8	-31.0	-33.6	-34.2
	All industries	-7.7	-	-34.6	-	-42.3	-17.6	2.8	-12.1
Medium-sized Enterprises	Manufacturing	-2.5	-	-14.0	-	-40.7	19.6	-21.4	2.5
	Nonmanufacturing	13.2	-	-30.7	-	-66.5	-0.5	-24.7	-9.4
	All industries	7.7	-	-25.9	-	-58.3	7.6	-23.6	-5.6
Small Enterprises	Manufacturing	-18.8	-	-52.0	-	-62.5	66.2	-8.0	5.5
	Nonmanufacturing	5.0	-	-6.3	-	-55.3	46.2	-27.9	6.5
	All industries	-2.3	-	-19.8	-	-57.1	50.3	-24.4	6.3
All Enterprises	Manufacturing	-13.1	-	-50.8	-	-39.3	3.2	50.8	18.2
	Nonmanufacturing	2.1	-	-17.0	-	-52.3	-20.5	-30.6	-22.4
	All industries	-5.0	-	-30.2	-	-46.7	-10.5	-8.3	-8.2

4. Fixed Investment, etc.

Fixed Investment including Land Purchasing Expenses year-to-year % change

		FY 2019		FY 2020 (Forecast)	
			Revision rate		Revision rate
Large Enterprises	Manufacturing	4.3	-	-0.5	-3.9
	Nonmanufacturing	-2.0	-	-1.6	-1.7
	All industries	0.3	-	-1.2	-2.6
Medium-sized Enterprises	Manufacturing	-8.8	-	-4.5	-1.7
	Nonmanufacturing	-1.8	-	-3.3	1.3
	All industries	-4.5	-	-3.7	0.2
Small Enterprises	Manufacturing	-1.2	-	-11.3	0.9
	Nonmanufacturing	0.5	-	-15.4	3.6
	All industries	-0.2	-	-13.9	2.6
All Enterprises	Manufacturing	0.9	-	-3.1	-2.8
	Nonmanufacturing	-1.5	-	-4.5	-0.4
	All industries	-0.6	-	-3.9	-1.3
(Memo)	All industries including Financial institutions and Holding companies, etc.	0.1	-	-3.5	-1.4
		-0.2	-	-5.0	-1.6

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses year-to-year % change

		FY 2019		FY 2020 (Forecast)	
			Revision rate		Revision rate
Large Enterprises	Manufacturing	3.5	-	-1.7	-3.3
	Nonmanufacturing	0.8	-	-0.9	-2.3
	All industries	2.3	-	-1.3	-2.8
Medium-sized Enterprises	Manufacturing	-6.7	-	-2.1	-2.1
	Nonmanufacturing	1.6	-	-1.8	0.7
	All industries	-1.9	-	-1.9	-0.4
Small Enterprises	Manufacturing	-2.6	-	-9.7	-0.2
	Nonmanufacturing	4.1	-	-15.2	2.1
	All industries	1.3	-	-13.0	1.1
All Enterprises	Manufacturing	1.7	-	-2.6	-2.8
	Nonmanufacturing	1.5	-	-3.4	-1.2
	All industries	1.6	-	-3.0	-2.1
(Memo)	All industries including Financial institutions and Holding companies, etc.	2.0	-	-2.4	-2.1
		1.8	-	-3.2	-2.2

Software Investment year-to-year % change

		FY 2019		FY 2020 (Forecast)	
			Revision rate		Revision rate
Large Enterprises	Manufacturing	13.5	-	1.3	-3.6
	Nonmanufacturing	6.3	-	4.8	-2.5
	All industries	8.6	-	3.6	-2.9
Medium-sized Enterprises	Manufacturing	11.1	-	11.6	-2.2
	Nonmanufacturing	15.4	-	1.7	-3.5
	All industries	14.7	-	3.2	-3.2
Small Enterprises	Manufacturing	34.5	-	-8.7	1.4
	Nonmanufacturing	14.9	-	6.2	-2.0
	All industries	20.2	-	1.7	-1.1
All Enterprises	Manufacturing	14.7	-	1.3	-3.2
	Nonmanufacturing	8.4	-	4.4	-2.7
	All industries	10.3	-	3.4	-2.8
(Memo)	All industries including Financial institutions and Holding companies, etc.	10.2	-	0.7	-2.4
		9.7	-	0.6	-2.0

Production Capacity DI ("excessive capacity" - "insufficient capacity"), % points

		Sept. 2020 Survey		Dec. 2020 Survey			
		Actual result	Forecast	Actual result		Forecast	
				Changes	Changes	Changes	Changes
Large Enterprises	Manufacturing	15	11	13	-2	9	-4
	Nonmanufacturing	3	2	3	0	1	-2
	All industries	10	7	8	-2	6	-2
Medium-sized Enterprises	Manufacturing	14	13	11	-3	9	-2
	Nonmanufacturing	4	2	2	-2	1	-1
	All industries	7	7	6	-1	4	-2
Small Enterprises	Manufacturing	17	12	13	-4	8	-5
	Nonmanufacturing	1	0	0	-1	-2	-2
	All industries	7	5	5	-2	2	-3
All Enterprises	Manufacturing	16	12	12	-4	9	-3
	Nonmanufacturing	2	1	1	-1	0	-1
	All industries	8	6	6	-2	4	-2

Land Purchasing Expenses year-to-year % change

		FY 2019		FY 2020 (Forecast)	
			Revision rate		Revision rate
Large Enterprises	Manufacturing	-23.3	-	-27.3	-4.6
	Nonmanufacturing	-18.7	-	2.6	12.6
	All industries	-19.3	-	-0.7	11.0
Medium-sized Enterprises	Manufacturing	-16.1	-	-34.4	27.0
	Nonmanufacturing	-15.2	-	-9.9	0.5
	All industries	-15.3	-	-13.3	2.8
Small Enterprises	Manufacturing	67.4	-	-16.2	21.5
	Nonmanufacturing	-22.1	-	-5.3	15.6
	All industries	-9.1	-	-8.2	17.0
All Enterprises	Manufacturing	0.3	-	-24.1	10.3
	Nonmanufacturing	-18.8	-	-1.5	10.7
	All industries	-16.3	-	-4.9	10.7
(Memo)	All industries including Financial institutions and Holding companies, etc.	-9.6	-	-10.8	9.4
		-12.5	-	-13.6	9.3

R&D Investment year-to-year % change

		FY 2019		FY 2020 (Forecast)	
			Revision rate		Revision rate
Large Enterprises	Manufacturing	1.5	-	-3.3	-2.7
	Nonmanufacturing	3.7	-	5.3	6.7
	All industries	1.7	-	-2.7	-2.0
Medium-sized Enterprises	Manufacturing	0.4	-	2.9	-1.7
	Nonmanufacturing	-3.6	-	5.7	-1.0
	All industries	-0.2	-	3.3	-1.6
Small Enterprises	Manufacturing	-0.3	-	0.0	-0.7
	Nonmanufacturing	-14.7	-	8.7	3.7
	All industries	-2.0	-	0.9	-0.2
All Enterprises	Manufacturing	1.4	-	-3.0	-2.6
	Nonmanufacturing	2.4	-	5.4	6.0
	All industries	1.5	-	-2.3	-1.9
(Memo)	All industries including Financial institutions and Holding companies, etc.	1.5	-	-2.3	-1.9
		1.2	-	-1.5	-2.1

Notes: 1. "Fixed Investment including Land Purchasing Expenses" excludes software and R&D investment.

2. "Holding companies, etc." indicates business consultants & pure holding companies.

5. Employment

Employment Conditions

DI ("excessive employment" - "insufficient employment"), % points

		Sept. 2020 Survey		Dec. 2020 Survey			
		Actual result	Forecast	Actual result	Forecast		Changes
				Changes	Forecast	Changes	
Large Enterprises	Manufacturing	6	2	4	-2	0	-4
	Nonmanufacturing	-12	-13	-13	-1	-14	-1
	All industries	-2	-5	-4	-2	-7	-3
Medium-sized Enterprises	Manufacturing	8	3	4	-4	-1	-5
	Nonmanufacturing	-15	-17	-19	-4	-21	-2
	All industries	-7	-10	-10	-3	-12	-2
Small Enterprises	Manufacturing	14	7	5	-9	1	-4
	Nonmanufacturing	-19	-23	-24	-5	-25	-1
	All industries	-6	-12	-13	-7	-16	-3
All Enterprises	Manufacturing	10	5	5	-5	0	-5
	Nonmanufacturing	-17	-20	-20	-3	-22	-2
	All industries	-6	-10	-10	-4	-13	-3

Number of New Graduates Hired (All industries)

year-to-year % change

	FY 2019		FY 2020		FY 2021	
	Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate	(Forecast)
Large Enterprises	3.8	-	-1.5	-0.8	-7.5	-3.7
Medium-sized Enterprises	4.1	-	-3.5	-1.5	-10.2	-2.8
Small Enterprises	2.4	-	-2.9	-5.3	-2.0	-3.0
All Enterprises	3.3	-	-2.6	-2.8	-6.1	-3.2
All Enterprises & Financial institutions	2.2	-	-2.7	-2.5	-6.1	-3.1
Manufacturing	1.7	-	-6.3	-2.0	-10.8	-4.6
Nonmanufacturing	4.1	-	-0.8	-3.1	-4.0	-2.6
Financial institutions	-12.5	-	-4.3	1.7	-5.8	-1.4

(Note) "Number of New Graduates Hired" is surveyed only in June and December.

6. Corporate Finance

Financial Position (All industries)

DI ("easy" - "tight"), % points

		Sept. 2020 Survey		Dec. 2020 Survey	
		Actual result	Forecast	Actual result	Changes
				Changes	
Large Enterprises		10	/	11	1
Medium-sized Enterprises		7		10	3
Small Enterprises		2		4	2
All Enterprises		5		7	2
Manufacturing		4		6	2
Nonmanufacturing		7	8	1	

Lending Attitude of Financial Institutions (All industries)

DI ("accommodative" - "severe"), % points

		Sept. 2020 Survey		Dec. 2020 Survey	
		Actual result	Forecast	Actual result	Changes
				Changes	
Large Enterprises		16	/	15	-1
Medium-sized Enterprises		21		20	-1
Small Enterprises		20		19	-1
All Enterprises		19		18	-1
Manufacturing		18		17	-1
Nonmanufacturing		20	19	-1	

Change in Interest Rate on Loans (All industries)

DI ("rise" - "fall"), % points

		Sept. 2020 Survey		Dec. 2020 Survey			
		Actual result	Forecast	Actual result	Forecast		Changes
				Changes	Forecast	Changes	
Large Enterprises		2	4	1	-1	4	3
Medium-sized Enterprises		-1	3	-1	0	4	5
Small Enterprises		-6	-1	-4	2	2	6
All Enterprises		-3	1	-2	1	3	5
Manufacturing		-2	2	-2	0	2	4
Nonmanufacturing		-4	1	-2	2	3	5

Conditions for CP Issuance (All industries) <Based on CP-Issuing Enterprises>

DI ("easy" - "severe"), % points

		Sept. 2020 Survey		Dec. 2020 Survey	
		Actual result	Forecast	Actual result	Changes
				Changes	
Large Enterprises		15	/	20	5

7. Inflation Outlook of Enterprises

(Reference) The Average of Enterprises' Inflation Outlook

%, % points

				Output Prices (Rate of Changes Relative to the Current Level)		General Prices (Annual Percent Rate Change)	
					Changes		Changes
Large Enterprises	Manu- facturing	1 year ahead	Previous projection	-0.4	0.1	0.2	0.0
			Current projection	-0.3	0.1	0.2	0.0
		3 years ahead	Previous projection	-0.5	0.1	0.5	0.0
			Current projection	-0.5	0.0	0.4	-0.1
		5 years ahead	Previous projection	-0.5	0.0	0.6	0.0
			Current projection	-0.6	-0.1	0.5	-0.1
	Nonmanu- facturing	1 year ahead	Previous projection	0.1	0.1	0.1	0.0
			Current projection	0.3	0.2	0.2	0.1
		3 years ahead	Previous projection	0.8	0.1	0.4	0.0
	Current projection	0.6	-0.2	0.4	0.0		
	5 years ahead	Previous projection	1.3	0.2	0.6	0.0	
	Current projection	1.1	-0.2	0.6	0.0		
Small Enterprises	Manu- facturing	1 year ahead	Previous projection	-0.2	0.1	0.3	0.0
			Current projection	0.0	0.2	0.3	0.0
		3 years ahead	Previous projection	0.7	0.0	0.7	0.0
			Current projection	0.8	0.1	0.7	0.0
		5 years ahead	Previous projection	1.4	0.0	1.0	0.0
			Current projection	1.7	0.3	1.0	0.0
	Nonmanu- facturing	1 year ahead	Previous projection	-0.1	0.1	0.4	0.0
			Current projection	0.0	0.1	0.4	0.0
		3 years ahead	Previous projection	0.9	0.0	0.7	0.0
	Current projection	0.9	0.0	0.8	0.1		
	5 years ahead	Previous projection	1.7	0.0	0.9	-0.1	
	Current projection	1.7	0.0	1.0	0.1		
All Enterprises	All industries	1 year ahead	Previous projection	-0.2	0.1	0.3	0.0
			Current projection	-0.1	0.1	0.3	0.0
		3 years ahead	Previous projection	0.6	0.1	0.6	-0.1
			Current projection	0.6	0.0	0.7	0.1
		5 years ahead	Previous projection	1.2	0.0	0.8	-0.1
			Current projection	1.3	0.1	0.9	0.1

II. Financial Institutions, Business Consultants & Pure Holding Companies

Number of Sample Enterprises

	Total	Response rate
Financial institutions	204	98.5%
Business consultants & pure holding companies	164	92.7%

Responding Period: November 11 to December 11

1. Business Conditions of Financial Institutions

Business Conditions

DI ("favorable" - "unfavorable"), % points

	Sept. 2020 Survey		Dec. 2020 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
			Changes	Changes	Changes	
Banks	0	-5	9	9	3	-6
Financial institutions for cooperative organizations	0	0	2	2	-3	-5
Financial products transaction dealers	0	0	18	18	25	7
Insurance companies	5	5	7	2	2	-5
Non-deposit money corporations	-10	-20	5	15	-10	-15
Financial institutions	0	-3	9	9	3	-6

Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

	Sept. 2020 Survey		Dec. 2020 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
			Changes	Changes	Changes	
Banks	3	3	5	2	4	-1
Financial institutions for cooperative organizations	0	2	-5	-5	-2	3
Financial products transaction dealers	0	4	7	7	4	-3
Insurance companies	2	2	5	3	5	0
Non-deposit money corporations	-10	-5	-10	0	-10	0
Financial institutions	1	2	2	1	2	0

Employment Conditions

DI ("excessive employment" - "insufficient employment"), % points

	Sept. 2020 Survey		Dec. 2020 Survey			
	Actual result	Forecast	Actual result	Forecast		Changes
			Changes	Changes	Changes	
Banks	0	-5	-2	-2	0	2
Financial institutions for cooperative organizations	-18	-24	-19	-1	-22	-3
Financial products transaction dealers	-7	-7	-7	0	-14	-7
Insurance companies	0	-3	-2	-2	-5	-3
Non-deposit money corporations	0	0	5	5	-10	-15
Financial institutions	-5	-8	-5	0	-8	-3

Notes: 1. Response rate of financial institutions = The number of institutions that responded to the question on business conditions / the number of sample institutions * 100

2. Response rate of business consultants & pure holding companies = The number of enterprises that responded to the question on fixed investment / the number of sample enterprises * 100

2. Fixed Investment of Financial Institutions, Business Consultants & Pure Holding Companies

Fixed Investment including Land Purchasing Expenses

year-to-year % change

	FY 2019		FY 2020	
		Revision rate	(Forecast)	Revision rate
Financial institutions	29.4	-	10.4	-4.6
Banks	65.1	-	-7.5	-4.6
Financial institutions for cooperative organizations	-1.8	-	59.9	-3.0
Financial products transaction dealers	37.8	-	-14.9	-13.2
Insurance companies	5.2	-	32.8	-7.0
Non-deposit money corporations	15.8	-	-3.1	2.7
Business consultants & pure holding companies	13.2	-	-59.4	-16.2

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses

year-to-year % change

	FY 2019		FY 2020	
Financial institutions	10.2	-	8.6	-2.5
Banks	8.8	-	18.4	-2.9
Financial institutions for cooperative organizations	-2.7	-	13.9	-5.0
Financial products transaction dealers	-5.5	-	-5.1	-8.3
Insurance companies	12.9	-	3.8	-2.3
Non-deposit money corporations	18.9	-	-0.9	1.1
Business consultants & pure holding companies	9.6	-	-32.0	-9.2

Software Investment

year-to-year % change

	FY 2019		FY 2020	
Financial institutions	10.0	-	-5.6	-1.3
Banks	14.0	-	-2.7	-2.1
Financial institutions for cooperative organizations	-15.8	-	2.1	-3.3
Financial products transaction dealers	-13.4	-	-2.6	-7.1
Insurance companies	9.0	-	-11.4	-0.1
Non-deposit money corporations	21.0	-	0.4	0.2
Business consultants & pure holding companies	-4.9	-	-0.2	6.5

Land Purchasing Expenses

year-to-year % change

	FY 2019		FY 2020	
Financial institutions	161.5	-	-58.1	-10.0
Banks	2760.4	-	-95.5	-32.3
Financial institutions for cooperative organizations	-43.0	-	724.5	3.3
Financial products transaction dealers	-100.0	-	NA	NA
Insurance companies	-36.8	-	-2.5	-15.8
Non-deposit money corporations	NA	-	NA	NA
Business consultants & pure holding companies	-32.6	-	-89.8	-2.9

R&D Investment

year-to-year % change

	FY 2019		FY 2020	
Financial institutions	1.6	-	-1.3	-1.6
Banks	NA	-	NA	NA
Financial institutions for cooperative organizations	NA	-	NA	NA
Financial products transaction dealers	3.1	-	-51.5	0.0
Insurance companies	6.1	-	0.2	-2.3
Non-deposit money corporations	-37.9	-	-18.4	11.8
Business consultants & pure holding companies	-22.0	-	72.9	-9.5

III. Overseas Business Activities

Number of Sample Enterprises

	Enterprises	Response rate
Manufacturing	401	97.3%
Basic materials	145	97.9%
Processing	256	96.9%
Nonmanufacturing	200	90.5%
All industries	601	95.0%

Responding Period: November 11 to December 11

1. Sales and Current Profits

Consolidated Sales		year-to-year % change	
		FY 2019	FY 2020 (Forecast)
Overseas Sales	Manufacturing	-4.2	-7.6
	Basic materials	0.2	-6.2
	Processing	-5.4	-7.9
	Nonmanufacturing	-2.9	-3.2
	All industries	-3.8	-6.4
Domestic Sales	Manufacturing	-2.3	-12.3
	Basic materials	-4.8	-13.8
	Processing	-0.9	-11.4
	Nonmanufacturing	-0.3	-7.5
	All industries	-1.2	-9.6
Total Sales	Manufacturing	-3.3	-9.9
	Basic materials	-2.9	-10.9
	Processing	-3.4	-9.5
	Nonmanufacturing	-0.9	-6.5
	All industries	-2.2	-8.4
Share of Overseas Sales in Total Sales	Manufacturing	50.55	51.87
	Basic materials	39.06	41.08
	Processing	55.31	56.27
	Nonmanufacturing	21.58	22.35
	All industries	37.53	38.34

Consolidated Current Profits		year-to-year % change	
		FY 2019	FY 2020 (Forecast)
	Manufacturing	-25.9	-15.5
	Basic materials	-33.8	-13.1
	Processing	-22.6	-16.3
	Nonmanufacturing	-8.6	-39.2
	All industries	-18.7	-26.6

<Ref.> Average of predicted exchange rates expected by all industries for overall businesses

		FY 2019	FY 2020
U.S.dollar-yen (Yen/U.S.dollar)	June 2020 Survey	108.77	107.76
	Sept. 2020 Survey	-	107.36
	Dec. 2020 Survey	-	106.82
Euro-yen (Yen/Euro)	June 2020 Survey	121.67	119.79
	Sept. 2020 Survey	-	119.78
	Dec. 2020 Survey	-	120.74

2. Fixed Investment

Consolidated Fixed Investment		year-to-year % change	
		FY 2019	FY 2020 (Forecast)
Overseas Fixed Investment	Manufacturing	-0.9	-4.6
	Basic materials	4.9	-3.4
	Processing	-2.8	-5.1
	Nonmanufacturing	-17.5	-1.2
	All industries	-5.7	-3.8
Domestic Fixed Investment	Manufacturing	4.0	-5.1
	Basic materials	3.2	-1.4
	Processing	4.6	-7.4
	Nonmanufacturing	11.4	1.1
	All industries	8.2	-1.5
Total Fixed Investment	Manufacturing	2.1	-4.9
	Basic materials	3.7	-2.0
	Processing	1.4	-6.5
	Nonmanufacturing	6.7	0.8
	All industries	4.4	-2.0
Share of Overseas Fixed Investment in Total Fixed Investment	Manufacturing	36.20	36.30
	Basic materials	28.37	27.95
	Processing	40.30	40.90
	Nonmanufacturing	12.47	12.22
	All industries	24.33	23.91

Notes: 1. 601 sample enterprises include 537 of overlapping sample enterprises with the " I . All Enterprises"

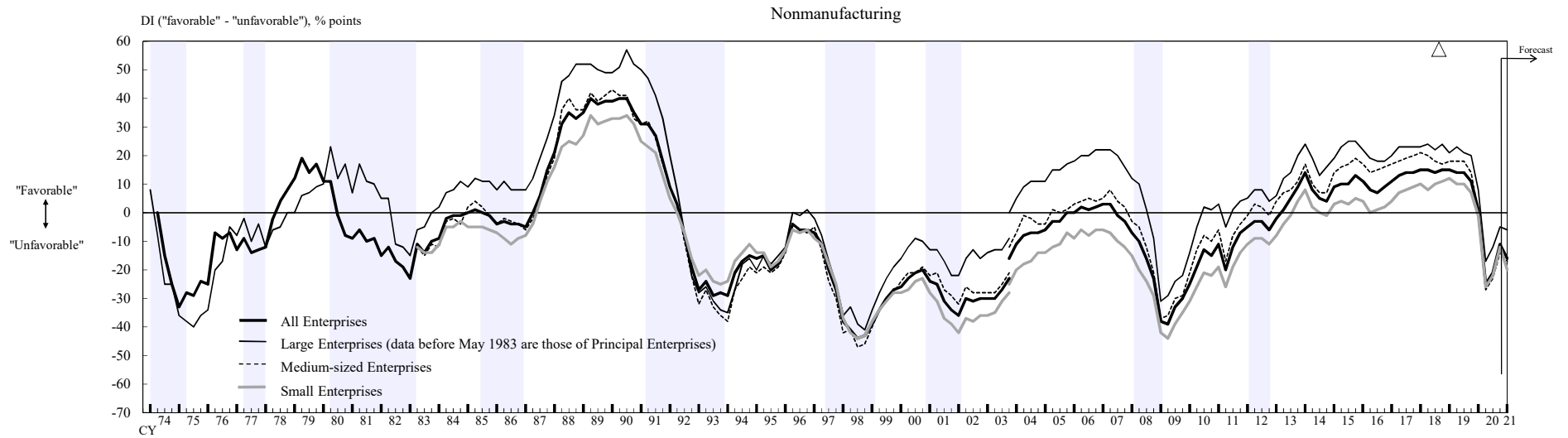
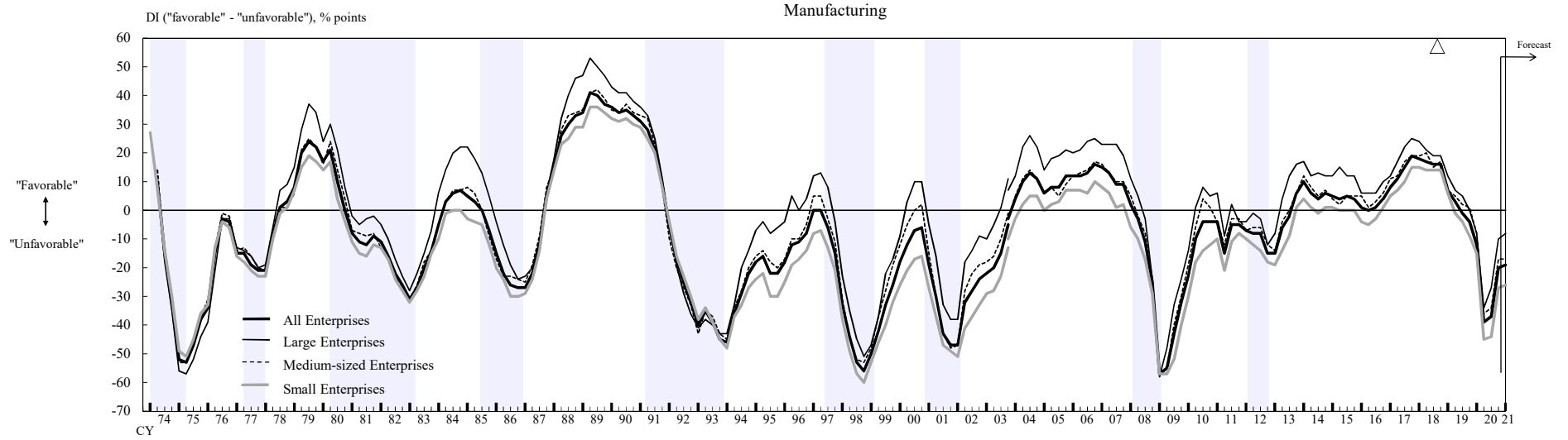
and 56 of overlapping sample enterprises with " II . Financial institutions, Business consultants & pure holding companies."

2. Response rate = The number of enterprises that responded to the question on total sales /
the number of sample enterprises * 100

(Reference Charts)

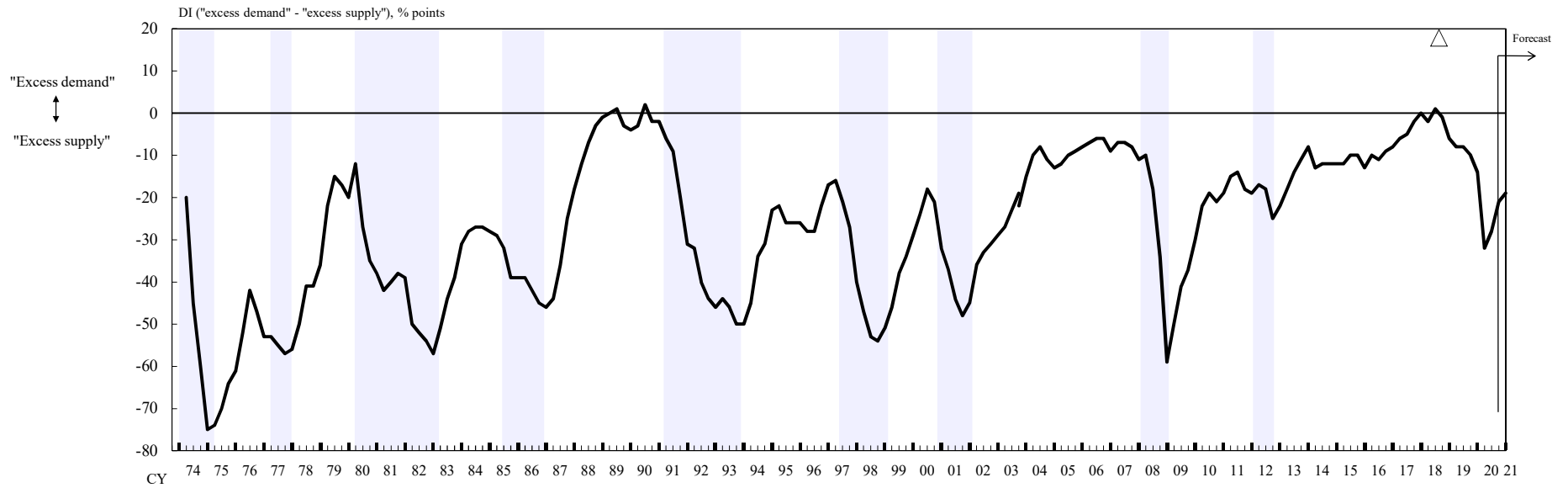
Notes: 1. Shaded areas indicate periods of recession (according to the Cabinet Office), and the triangles on the right top corner of the charts show the recent peak, October 2018.
 2. There is a discontinuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).

[Business Conditions]

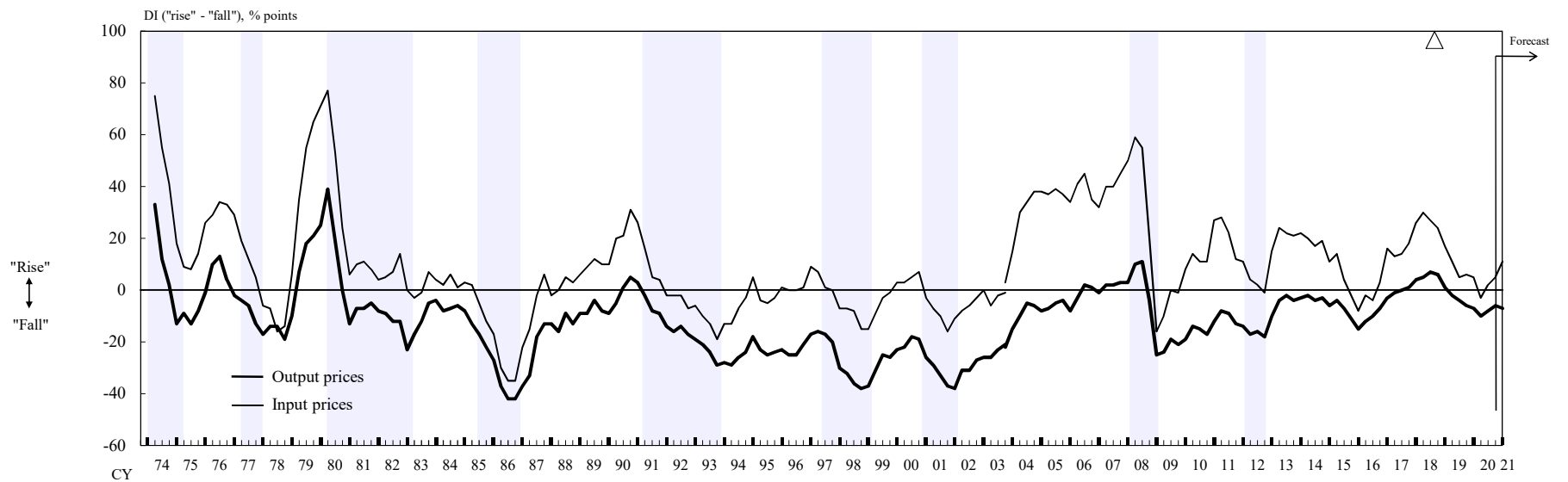


[Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]

Domestic Supply and Demand Conditions for Products and Services

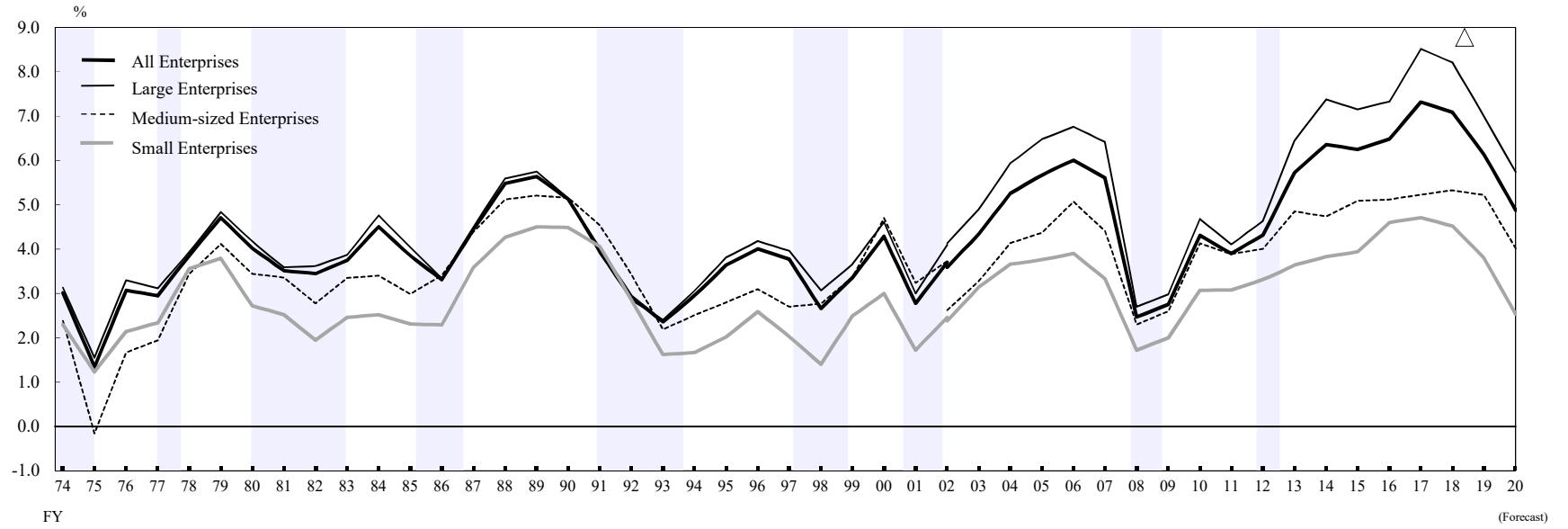


Prices

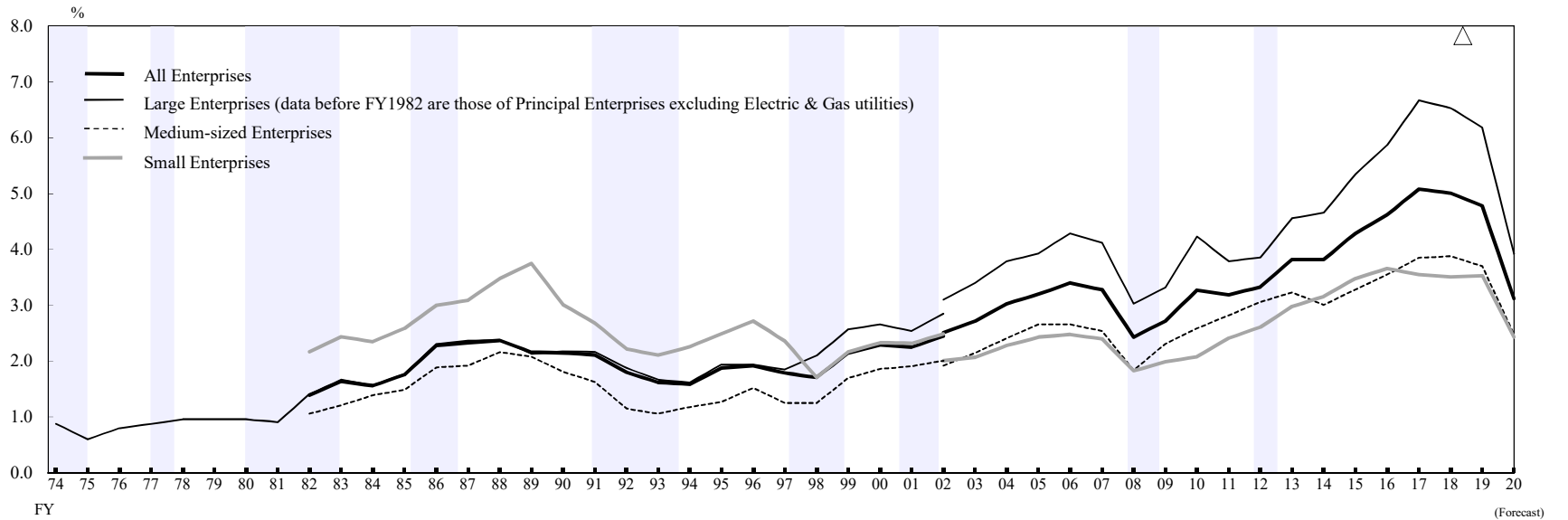


[Ratio of Current Profit to Sales]

Manufacturing



Nonmanufacturing

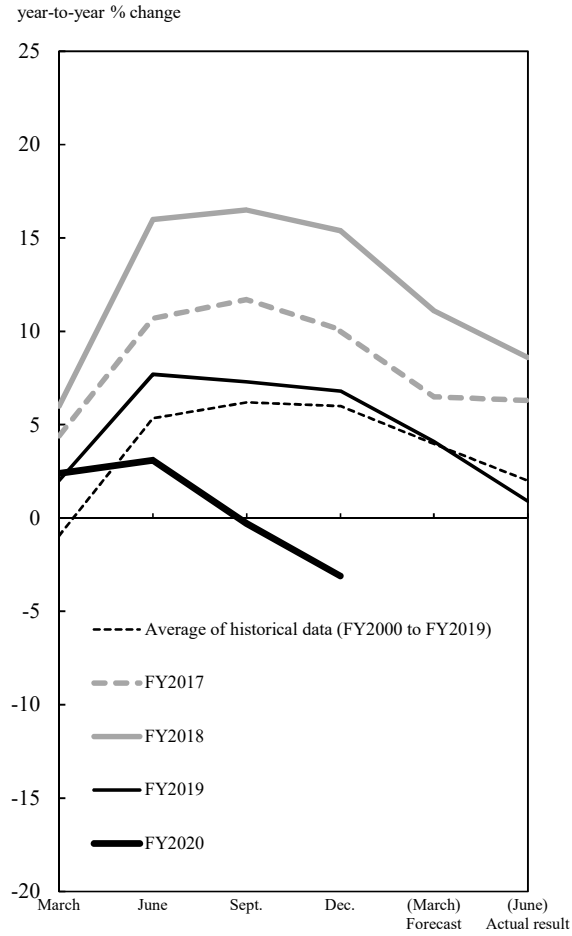


[Developments of Fixed Investment including Land Purchasing Expenses]

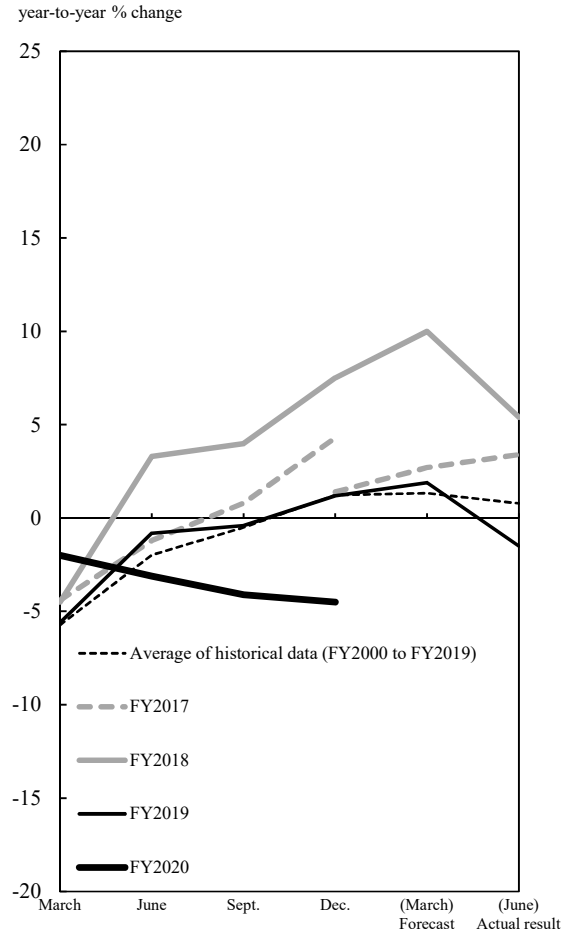
Notes: 1. The graphs indicate the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is on the left, and the last survey (June survey of the following year; actual result) is on the right. The vertical axis represents the year-to-year percent change.
 2. There is a discontinuity in the data in December 2017 due to the regular revision of the sample enterprises.
 3. Excludes software and R&D investment.

(1) All Enterprises

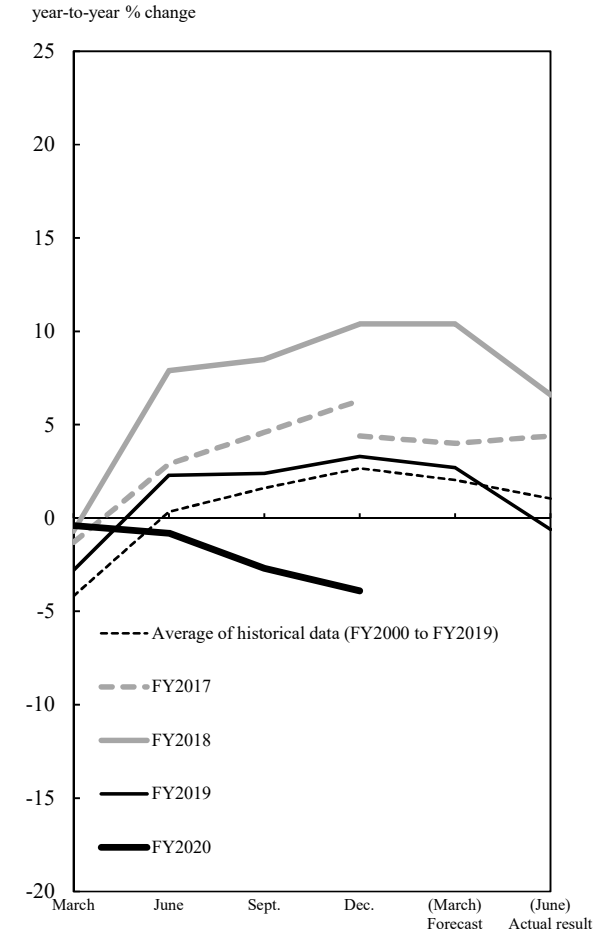
Manufacturing



Nonmanufacturing

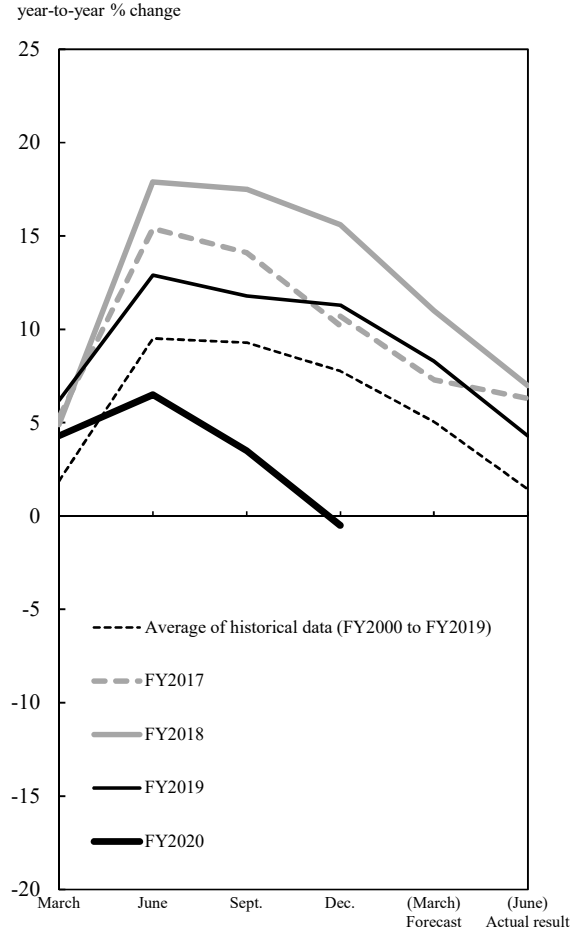


All industries

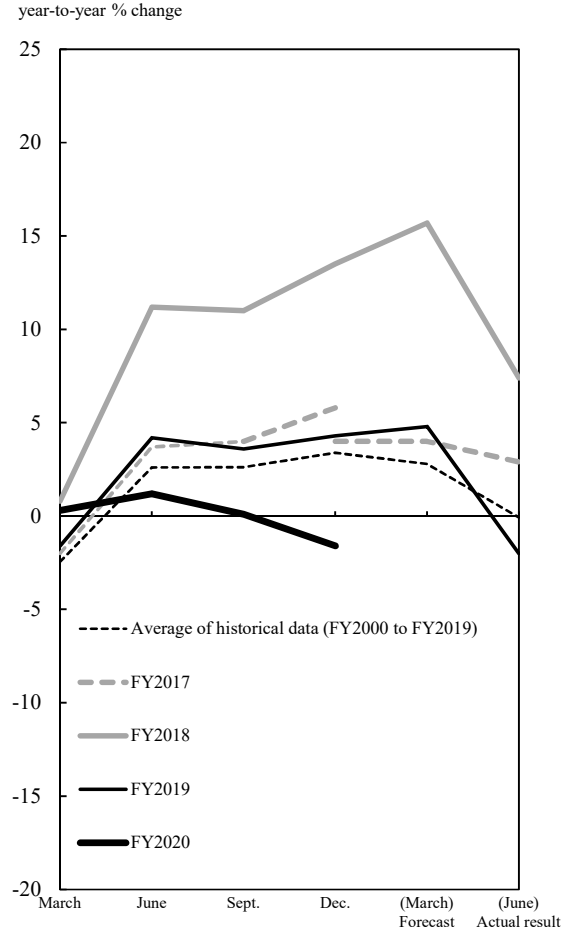


(2) Large Enterprises

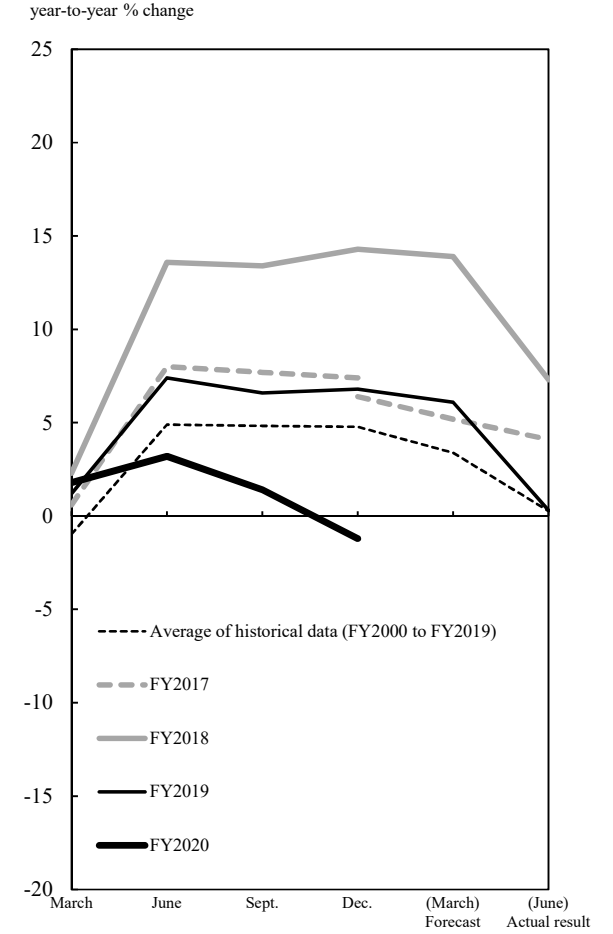
Manufacturing



Nonmanufacturing

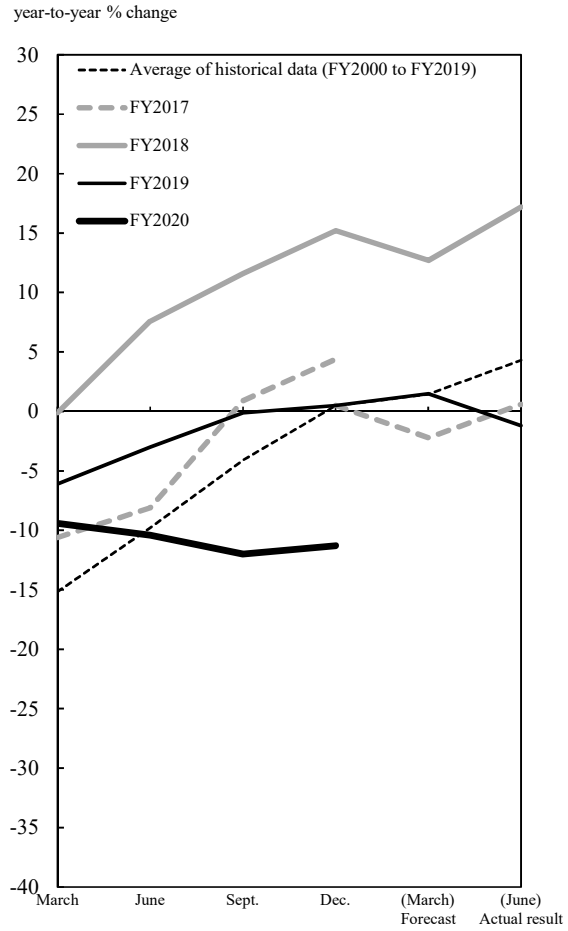


All industries

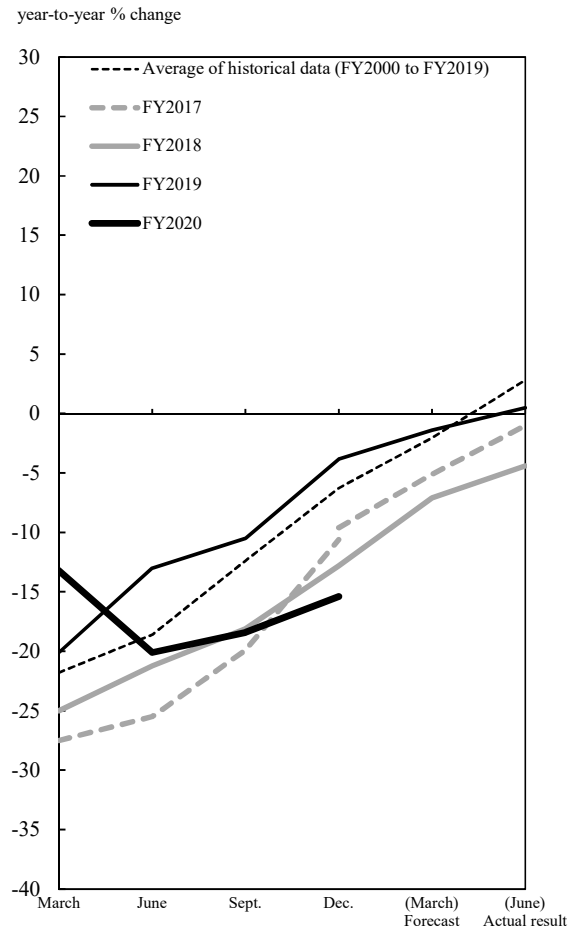


(3) Small Enterprises

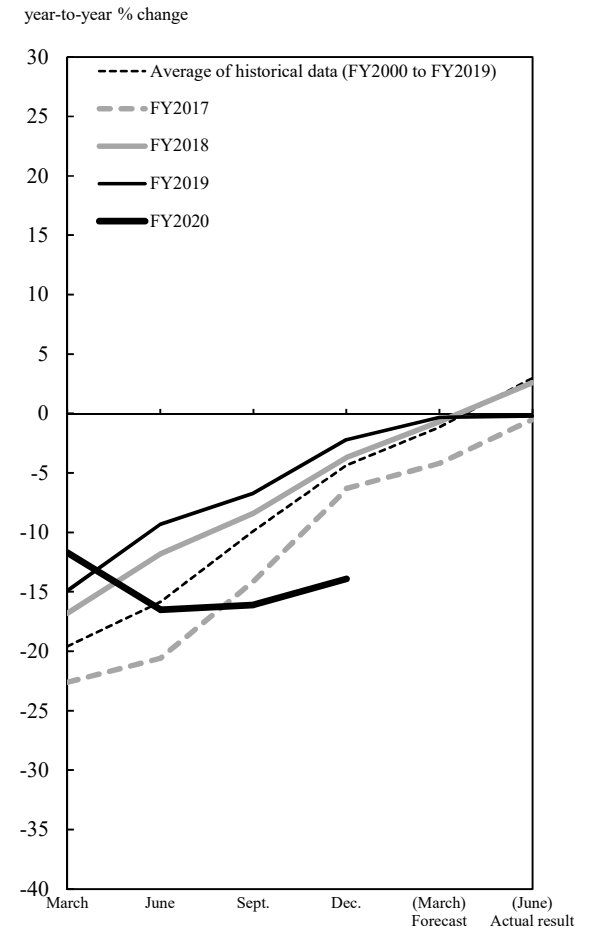
Manufacturing



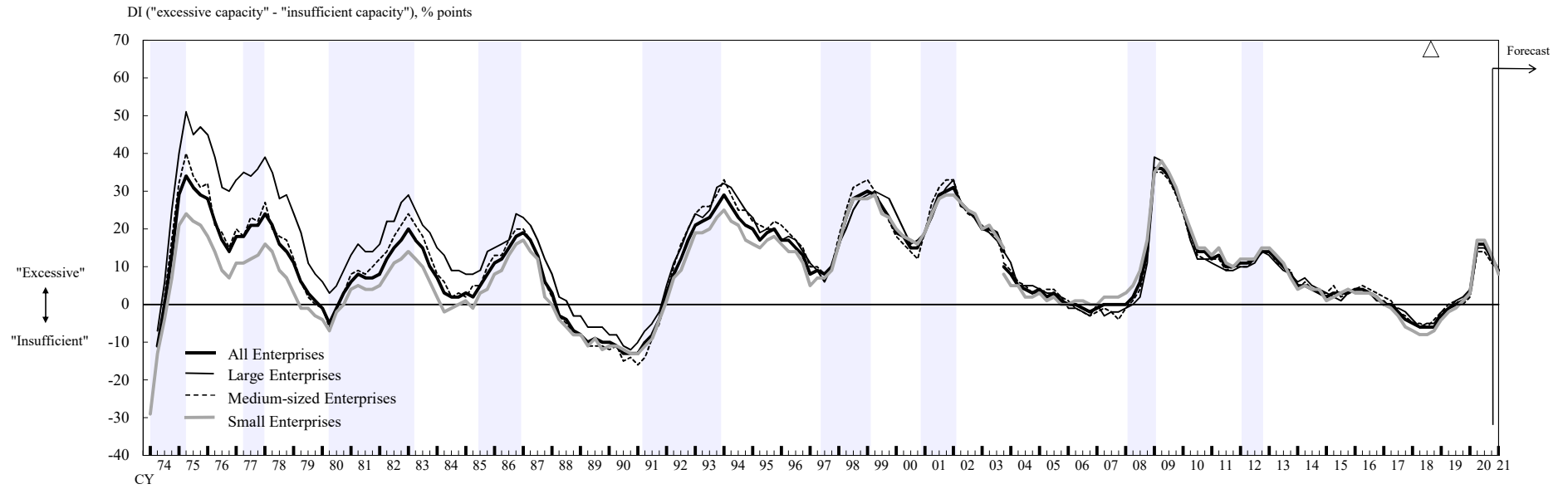
Nonmanufacturing



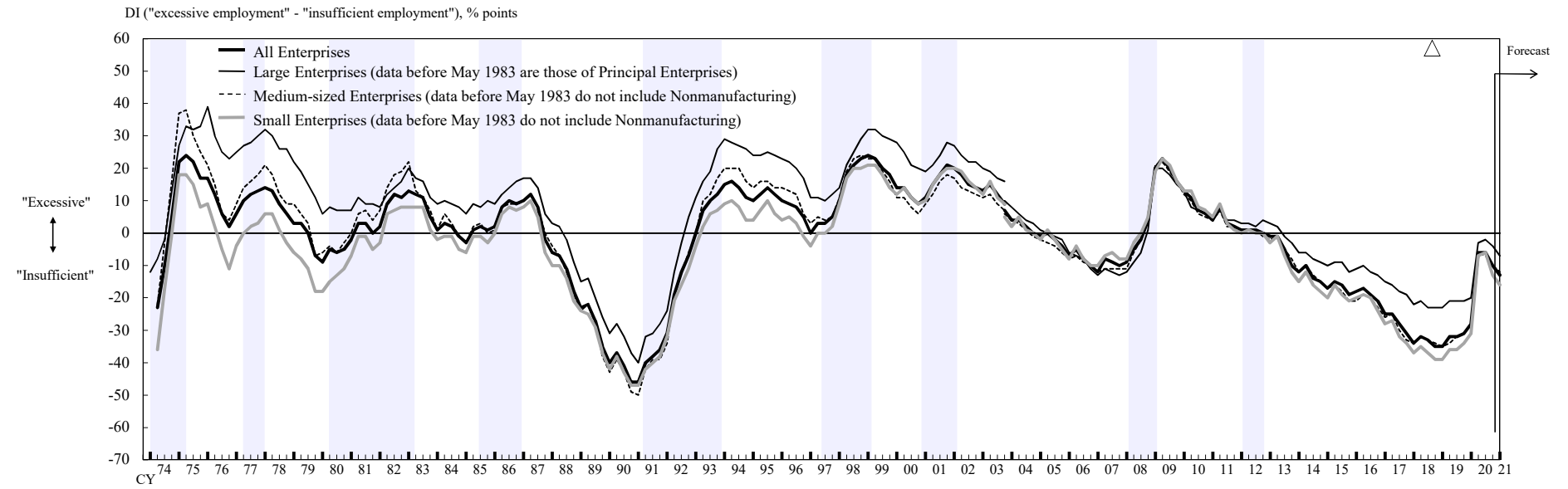
All industries



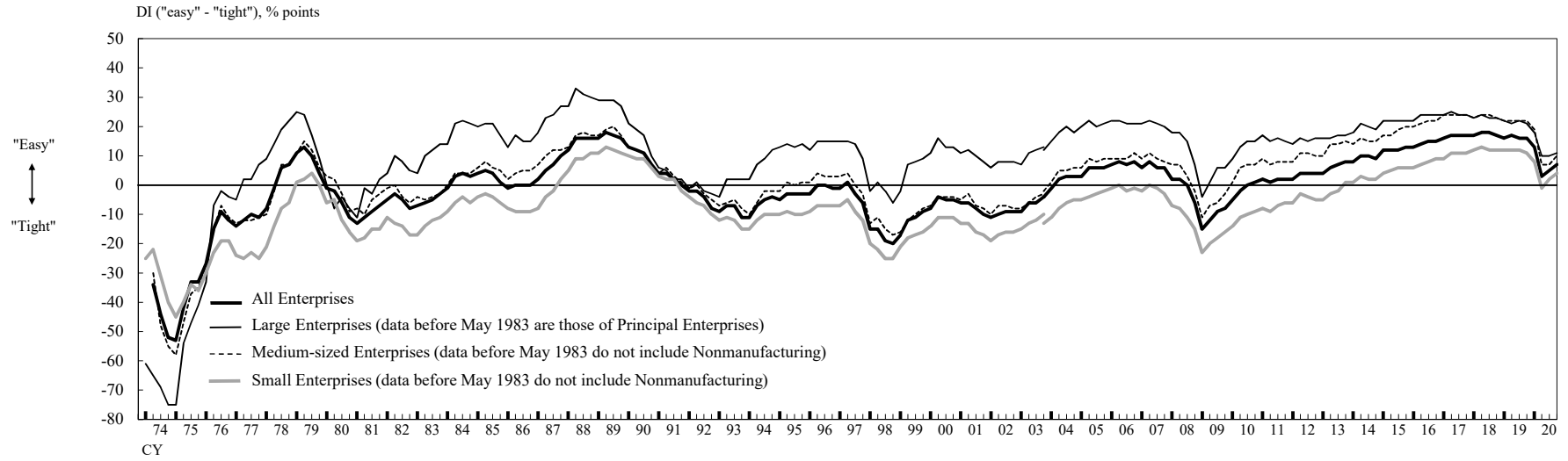
[Production Capacity (Manufacturing)]



[Employment Conditions (All industries)]



Financial Position



Lending Attitude of Financial institutions

