

# Tankan Summary (December 2021)

191st Short-Term Economic Survey of Enterprises in Japan

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December 13, 2021

Research and Statistics Department  
Bank of Japan

## I. All Enterprises

Number of Sample Enterprises

|                          | Manufacturing | Nonmanufacturing | Total | Response rate |
|--------------------------|---------------|------------------|-------|---------------|
| All Enterprises          | 3,859         | 5,469            | 9,328 | 99.3%         |
| Large Enterprises        | 982           | 884              | 1,866 | 98.7%         |
| Medium-sized Enterprises | 1,005         | 1,612            | 2,617 | 99.2%         |
| Small Enterprises        | 1,872         | 2,973            | 4,845 | 99.6%         |

Responding Period: November 10 to December 10

<Ref.> Average of predicted exchange rates of all enterprises for overall businesses

|                                    |                   | FY 2020 |        | FY 2021 |        |        |        |
|------------------------------------|-------------------|---------|--------|---------|--------|--------|--------|
|                                    |                   | 1H      | 2H     | 1H      | 2H     |        |        |
| U.S.dollar-yen<br>(Yen/U.S.dollar) | June 2021 Survey  | 106.82  | 107.04 | 106.61  | 106.71 | 106.71 |        |
|                                    | Sept. 2021 Survey | -       | -      | -       | 107.64 | 107.64 |        |
|                                    | Dec. 2021 Survey  | -       | -      | -       | 109.09 | 108.82 | 109.35 |
| Euro-yen<br>(Yen/Euro)             | June 2021 Survey  | 122.58  | 121.25 | 123.90  | 125.27 | 125.28 | 125.26 |
|                                    | Sept. 2021 Survey | -       | -      | -       | 126.50 | 126.67 | 126.33 |
|                                    | Dec. 2021 Survey  | -       | -      | -       | 127.71 | 127.93 | 127.49 |

## 1. Business Conditions

DI ("favorable" - "unfavorable"), % points

|  | Large Enterprises |          |                  |         |          |         | Medium-sized Enterprises |          |                  |         |          |         | Small Enterprises |          |                  |         |          |         |
|--|-------------------|----------|------------------|---------|----------|---------|--------------------------|----------|------------------|---------|----------|---------|-------------------|----------|------------------|---------|----------|---------|
|  | Sept. 2021 Survey |          | Dec. 2021 Survey |         |          |         | Sept. 2021 Survey        |          | Dec. 2021 Survey |         |          |         | Sept. 2021 Survey |          | Dec. 2021 Survey |         |          |         |
|  | Actual result     | Forecast | Actual result    | Changes | Forecast | Changes | Actual result            | Forecast | Actual result    | Changes | Forecast | Changes | Actual result     | Forecast | Actual result    | Changes | Forecast | Changes |
|  |                   |          |                  |         |          |         |                          |          |                  |         |          |         |                   |          |                  |         |          |         |
| Manufacturing                              | 18                | 14       | 18               | 0       | 13       | -5      | 6                        | 3        | 6                | 0       | 5        | -1      | -3                | -4       | -1               | 2       | -1       | 0       |
| Textiles                                   | -8                | -8       | 0                | 8       | 2        | 2       | -25                      | -19      | -17              | 8       | -19      | -2      | -45               | -37      | -41              | 4       | -38      | 3       |
| Lumber & Wood products                     | 24                | 0        | 19               | -5      | 0        | -19     | 21                       | 0        | 29               | 8       | 7        | -22     | -10               | -18      | -5               | 5       | -11      | -6      |
| Pulp & Paper                               | 19                | 11       | 15               | -4      | 0        | -15     | 9                        | 11       | -3               | -12     | 6        | 9       | -22               | -24      | -13              | 9       | -7       | 6       |
| Chemicals                                  | 31                | 20       | 29               | -2      | 20       | -9      | 21                       | 6        | 24               | 3       | 8        | -16     | 5                 | 0        | 11               | 6       | 3        | -8      |
| Petroleum & Coal products                  | 18                | 6        | 31               | 13      | 13       | -18     | 6                        | 11       | -6               | -12     | -5       | 1       | -3                | -3       | 0                | 3       | -7       | -7      |
| Ceramics, Stone & Clay                     | 4                 | 5        | 9                | 5       | 14       | 5       | -15                      | -6       | -8               | 7       | 0        | 8       | -10               | 3        | 2                | 12      | 8        | 6       |
| Iron & Steel                               | 13                | 7        | 7                | -6      | 2        | -5      | 14                       | 8        | 8                | -6      | 2        | -6      | 25                | 14       | 28               | 3       | 19       | -9      |
| Nonferrous metals                          | 33                | 12       | 21               | -12     | 18       | -3      | 16                       | 7        | 21               | 5       | 10       | -11     | 31                | 18       | 25               | -6      | 18       | -7      |
| Food & Beverages                           | 9                 | 2        | 4                | -5      | 0        | -4      | -6                       | -8       | -9               | -3      | -9       | 0       | -24               | -15      | -21              | 3       | -6       | 15      |
| Processed metals                           | 9                 | 3        | 9                | 0       | -6       | -15     | 30                       | 17       | 19               | -11     | 11       | -8      | 4                 | 2        | 3                | -1      | 11       | 8       |
| General-purpose machinery                  | 34                | 27       | 30               | -4      | 21       | -9      | 18                       | 18       | 24               | 6       | 20       | -4      | 8                 | 0        | 8                | 0       | 0        | -8      |
| Production machinery                       | 34                | 38       | 39               | 5       | 39       | 0       | 14                       | 3        | 15               | 1       | 12       | -3      | 5                 | 5        | 8                | 3       | 6        | -2      |
| Business oriented machinery                | 16                | 8        | 23               | 7       | 13       | -10     | 11                       | 9        | 19               | 8       | 8        | -11     | 10                | 8        | 17               | 7       | 12       | -5      |
| Electrical machinery                       | 30                | 26       | 31               | 1       | 27       | -4      | 17                       | 15       | 20               | 3       | 17       | -3      | 10                | 6        | 11               | 1       | 5        | -6      |
| Shipbuilding & Heavy machinery, etc.       | -26               | -18      | -26              | 0       | -26      | 0       | -10                      | -11      | -10              | 0       | -2       | 8       | -20               | -19      | -9               | 11      | -12      | -3      |
| Motor vehicles                             | -7                | 2        | -8               | -1      | 2        | 10      | -10                      | -2       | -19              | -9      | 9        | 28      | 7                 | 1        | -17              | -24     | 5        | 22      |
| Basic materials                            | 20                | 11       | 18               | -2      | 12       | -6      | 5                        | 2        | 6                | 1       | 1        | -5      | -3                | -5       | 2                | 5       | -2       | -4      |
| Processing                                 | 17                | 14       | 17               | 0       | 14       | -3      | 6                        | 4        | 5                | -1      | 7        | 2       | -3                | -4       | -2               | 1       | 0        | 2       |
| Nonmanufacturing                           | 2                 | 3        | 9                | 7       | 8        | -1      | -6                       | -7       | 1                | 7       | 0        | -1      | -10               | -13      | -4               | 6       | -6       | -2      |
| Construction                               | 17                | 13       | 16               | -1      | 14       | -2      | 17                       | 2        | 14               | -3      | -2       | -16     | 6                 | -2       | 12               | 6       | 2        | -10     |
| Real estate                                | 12                | 18       | 26               | 14      | 21       | -5      | 7                        | 1        | 15               | 8       | 10       | -5      | -2                | -8       | 6                | 8       | -2       | -8      |
| Goods rental & Leasing                     | 10                | 7        | 23               | 13      | 13       | -10     | 13                       | 4        | 18               | 5       | 11       | -7      | -16               | -15      | -5               | 11      | -2       | 3       |
| Wholesaling                                | 15                | 15       | 19               | 4       | 16       | -3      | 2                        | -6       | 8                | 6       | 4        | -4      | -11               | -12      | -7               | 4       | -10      | -3      |
| Retailing                                  | -4                | 0        | 3                | 7       | -1       | -4      | -10                      | -7       | -8               | 2       | 7        | 15      | -21               | -18      | -23              | -2      | -12      | 11      |
| Transport & Postal activities              | -3                | -3       | -5               | -2      | -4       | 1       | -26                      | -27      | -15              | 11      | -15      | 0       | -16               | -20      | -15              | 1       | -15      | 0       |
| Communications                             | 29                | 21       | 29               | 0       | 21       | -8      | 26                       | 5        | 22               | -4      | 33       | 11      | 23                | 13       | 24               | 1       | 27       | 3       |
| Information services                       | 25                | 25       | 34               | 9       | 25       | -9      | 15                       | 8        | 18               | 3       | 10       | -8      | 19                | 9        | 15               | -4      | 9        | -6      |
| Electric & Gas utilities                   | -21               | -24      | -17              | 4       | -14      | 3       | -9                       | -1       | -6               | 3       | -9       | -3      | 15                | 13       | 10               | -5      | 8        | -2      |
| Services for businesses                    | 38                | 30       | 42               | 4       | 29       | -13     | 20                       | 12       | 24               | 4       | 18       | -6      | 1                 | -4       | 6                | 5       | 3        | -3      |
| Services for individuals                   | -45               | -18      | -9               | 36      | -4       | 5       | -31                      | -20      | -15              | 16      | -7       | 8       | -40               | -36      | -27              | 13      | -23      | 4       |
| Accommodations, Eating & Drinking services | -74               | -59      | -50              | 24      | -28      | 22      | -76                      | -65      | -51              | 25      | -35      | 16      | -70               | -60      | -36              | 34      | -25      | 11      |
| All industries                             | 10                | 9        | 14               | 4       | 11       | -3      | -1                       | -4       | 3                | 4       | 2        | -1      | -8                | -10      | -3               | 5       | -4       | -1      |

| All Enterprises  |    |    |   |   |    |    |
|------------------|----|----|---|---|----|----|
| Manufacturing    | 5  | 2  | 6 | 1 | 4  | -2 |
| Nonmanufacturing | -7 | -8 | 0 | 7 | -2 | -2 |
| All industries   | -2 | -5 | 2 | 4 | 0  | -2 |

- Notes: 1. Response rate = The number of enterprises that responded to the question on business conditions / the number of sample enterprises \* 100  
 2. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey"  
 Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"  
 3. "Shipbuilding & Heavy machinery, etc." indicates transportation machinery excluding motor vehicles.

1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

%, % points

|                     | Sept. 2021 Survey |                          |                   | Dec. 2021 Survey  |                          |                   |                   |                          |                   |
|---------------------|-------------------|--------------------------|-------------------|-------------------|--------------------------|-------------------|-------------------|--------------------------|-------------------|
|                     | Actual result     |                          |                   | Actual result     |                          |                   | Forecast          |                          |                   |
|                     | Large Enterprises | Medium-sized Enterprises | Small Enterprises | Large Enterprises | Medium-sized Enterprises | Small Enterprises | Large Enterprises | Medium-sized Enterprises | Small Enterprises |
| Manufacturing       | 18                | 6                        | -3                | 18                | 6                        | -1                | 13                | 5                        | -1                |
| 1. Favorable        | 27                | 25                       | 22                | 27                | 24                       | 22                | 21                | 19                       | 18                |
| 2. Not so favorable | 64                | 56                       | 53                | 64                | 58                       | 55                | 71                | 67                       | 63                |
| 3. Unfavorable      | 9                 | 19                       | 25                | 9                 | 18                       | 23                | 8                 | 14                       | 19                |
| Nonmanufacturing    | 2                 | -6                       | -10               | 9                 | 1                        | -4                | 8                 | 0                        | -6                |
| 1. Favorable        | 19                | 17                       | 16                | 23                | 20                       | 17                | 17                | 15                       | 13                |
| 2. Not so favorable | 64                | 60                       | 58                | 63                | 61                       | 62                | 74                | 70                       | 68                |
| 3. Unfavorable      | 17                | 23                       | 26                | 14                | 19                       | 21                | 9                 | 15                       | 19                |

<Ref.> Average of predicted exchange rates of exporting enterprises by large manufacturing enterprises for overall businesses

|                                    |                   | FY 2020 |        | FY 2021 |        |        |        |
|------------------------------------|-------------------|---------|--------|---------|--------|--------|--------|
|                                    |                   | 1H      | 2H     | 1H      | 2H     |        |        |
| U.S.dollar-yen<br>(Yen/U.S.dollar) | June 2021 Survey  | 106.53  | 106.94 | 106.12  | 105.57 | 105.60 | 105.54 |
|                                    | Sept. 2021 Survey | -       | -      | -       | 106.72 | 106.86 | 106.59 |
|                                    | Dec. 2021 Survey  | -       | -      | -       | 108.36 | 108.42 | 108.29 |
| Euro-yen<br>(Yen/Euro)             | June 2021 Survey  | 122.26  | 120.67 | 123.85  | 124.21 | 124.26 | 124.16 |
|                                    | Sept. 2021 Survey | -       | -      | -       | 125.99 | 126.37 | 125.60 |
|                                    | Dec. 2021 Survey  | -       | -      | -       | 127.75 | 128.36 | 127.14 |

2. Supply and Demand Conditions, Inventories, and Prices

% points

|  |                  | Large Enterprises |          |                  |         |          |         |
|--|------------------|-------------------|----------|------------------|---------|----------|---------|
|  |                  | Sept. 2021 Survey |          | Dec. 2021 Survey |         |          |         |
|  |                  | Actual result     | Forecast | Actual result    | Changes | Forecast | Changes |
| Domestic Supply & Demand Conditions for Products and Services:<br>Diffusion index of "Excess demand" minus "Excess supply" | Manufacturing    | -2                | -3       | 2                | 4       | 1        | -1      |
|  | Basic materials  | -7                | -8       | -4               | 3       | -5       | -1      |
|  | Processing       | 1                 | 0        | 6                | 5       | 5        | -1      |
|  | Nonmanufacturing | -15               | -14      | -11              | 4       | -10      | 1       |
| Overseas Supply & Demand Conditions for Products:<br>Diffusion index of "Excess demand" minus "Excess supply"              | Manufacturing    | 7                 | 4        | 8                | 1       | 7        | -1      |
|  | Basic materials  | 2                 | -1       | 0                | -2      | -1       | -1      |
|  | Processing       | 10                | 7        | 13               | 3       | 12       | -1      |

% points

|  |                  | Small Enterprises |          |                  |         |          |         |
|--|------------------|-------------------|----------|------------------|---------|----------|---------|
|  |                  | Sept. 2021 Survey |          | Dec. 2021 Survey |         |          |         |
|  |                  | Actual result     | Forecast | Actual result    | Changes | Forecast | Changes |
| Domestic Supply & Demand Conditions for Products and Services:<br>Diffusion index of "Excess demand" minus "Excess supply" | Manufacturing    | -17               | -16      | -12              | 5       | -13      | -1      |
|  | Basic materials  | -18               | -17      | -13              | 5       | -15      | -2      |
|  | Processing       | -16               | -16      | -10              | 6       | -11      | -1      |
|  | Nonmanufacturing | -20               | -20      | -13              | 7       | -14      | -1      |
| Overseas Supply & Demand Conditions for Products:<br>Diffusion index of "Excess demand" minus "Excess supply"              | Manufacturing    | -7                | -6       | -3               | 4       | -5       | -2      |
|  | Basic materials  | -9                | -7       | -6               | 3       | -8       | -2      |
|  | Processing       | -6                | -6       | 0                | 6       | -2       | -2      |

|  |                 |    |   |    |    |   |   |
|--|-----------------|----|---|----|----|---|---|
| Inventory Level of Finished Goods & Merchandise:<br>Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient" | Manufacturing   | 3  | / | 5  | 2  | / | / |
|  | Basic materials | 5  | / | 4  | -1 | / | / |
|  | Processing      | 3  | / | 5  | 2  | / | / |
| Wholesalers' Inventory Level:<br>Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"                    | Manufacturing   | 0  | / | -1 | -1 | / | / |
|  | Basic materials | 3  | / | 4  | 1  | / | / |
|  | Processing      | -2 | / | -4 | -2 | / | / |

|  |                 |    |   |   |    |   |   |
|--|-----------------|----|---|---|----|---|---|
| Inventory Level of Finished Goods & Merchandise:<br>Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient" | Manufacturing   | 11 | / | 9 | -2 | / | / |
|  | Basic materials | 10 | / | 9 | -1 | / | / |
|  | Processing      | 11 | / | 8 | -3 | / | / |
| Wholesalers' Inventory Level:<br>Diffusion index of "Excessive or somewhat excessive" minus "Insufficient or somewhat insufficient"                    | Manufacturing   | 7  | / | 2 | -5 | / | / |
|  | Basic materials | 9  | / | 5 | -4 | / | / |
|  | Processing      | 5  | / | 1 | -4 | / | / |

|  |                  |    |    |    |    |    |     |
|--|------------------|----|----|----|----|----|-----|
| Change in Output Prices:<br>Diffusion index of "Rise" minus "Fall" | Manufacturing    | 10 | 10 | 16 | 6  | 17 | 1   |
|  | Basic materials  | 17 | 15 | 27 | 10 | 24 | -3  |
|  | Processing       | 6  | 8  | 11 | 5  | 14 | 3   |
|  | Nonmanufacturing | 6  | 5  | 10 | 4  | 9  | -1  |
| Change in Input Prices:<br>Diffusion index of "Rise" minus "Fall"  | Manufacturing    | 37 | 34 | 49 | 12 | 43 | -6  |
|  | Basic materials  | 40 | 30 | 50 | 10 | 36 | -14 |
|  | Processing       | 36 | 36 | 48 | 12 | 46 | -2  |
|  | Nonmanufacturing | 17 | 18 | 25 | 8  | 26 | 1   |

|  |                  |    |    |    |    |    |    |
|--|------------------|----|----|----|----|----|----|
| Change in Output Prices:<br>Diffusion index of "Rise" minus "Fall" | Manufacturing    | 9  | 14 | 16 | 7  | 22 | 6  |
|  | Basic materials  | 19 | 24 | 26 | 7  | 29 | 3  |
|  | Processing       | 2  | 7  | 8  | 6  | 17 | 9  |
|  | Nonmanufacturing | 1  | 3  | 6  | 5  | 10 | 4  |
| Change in Input Prices:<br>Diffusion index of "Rise" minus "Fall"  | Manufacturing    | 50 | 51 | 60 | 10 | 61 | 1  |
|  | Basic materials  | 53 | 50 | 62 | 9  | 59 | -3 |
|  | Processing       | 48 | 50 | 60 | 12 | 62 | 2  |
|  | Nonmanufacturing | 29 | 31 | 39 | 10 | 41 | 2  |

### 3. Sales and Current Profits

| Sales                    |                  | year-to-year % change |               |            |               |
|--------------------------|------------------|-----------------------|---------------|------------|---------------|
|                          |                  | FY 2020               |               | FY 2021    |               |
|                          |                  |                       | Revision rate | (Forecast) | Revision rate |
| Large Enterprises        | Manufacturing    | -7.8                  | -             | 10.1       | 2.3           |
|                          | Domestic Sales   | -7.2                  | -             | 6.9        | 1.2           |
|                          | Exports          | -9.0                  | -             | 17.0       | 4.5           |
|                          | Nonmanufacturing | -9.0                  | -             | 0.3        | -0.1          |
|                          | All industries   | -8.5                  | -             | 4.4        | 1.0           |
| Medium-sized Enterprises | Manufacturing    | -6.4                  | -             | 7.6        | 0.5           |
|                          | Nonmanufacturing | -6.9                  | -             | 1.7        | -0.8          |
|                          | All industries   | -6.8                  | -             | 3.2        | -0.5          |
| Small Enterprises        | Manufacturing    | -7.7                  | -             | 5.9        | 0.4           |
|                          | Nonmanufacturing | -7.0                  | -             | 2.6        | 0.9           |
|                          | All industries   | -7.2                  | -             | 3.3        | 0.8           |
| All Enterprises          | Manufacturing    | -7.6                  | -             | 8.9        | 1.7           |
|                          | Nonmanufacturing | -7.9                  | -             | 1.3        | 0.1           |
|                          | All industries   | -7.8                  | -             | 3.8        | 0.6           |

|  |  |       |      |   |  | year-to-year % change |               |            |               |            |               |            |               |
|--|--|-------|------|---|--|-----------------------|---------------|------------|---------------|------------|---------------|------------|---------------|
|  |  |       |      |   |  | 1H FY 2020            |               | 2H FY 2020 |               | 1H FY 2021 |               | 2H FY 2021 |               |
|  |  |       |      |   |  |                       | Revision rate |            | Revision rate |            | Revision rate | (Forecast) | Revision rate |
|  |  | -15.7 | -0.1 | - |  | 16.1                  | 1.9           | 5.1        | 2.7           |            |               |            |               |
|  |  | -13.6 | -1.1 | - |  | 10.1                  | -0.1          | 4.2        | 2.4           |            |               |            |               |
|  |  | -20.0 | 1.9  | - |  | 29.5                  | 5.9           | 7.2        | 3.3           |            |               |            |               |
|  |  | -13.2 | -4.8 | - |  | 1.3                   | 0.1           | -0.7       | -0.2          |            |               |            |               |
|  |  | -14.2 | -2.8 | - |  | 7.4                   | 0.9           | 1.8        | 1.1           |            |               |            |               |
|  |  | -11.7 | -1.1 | - |  | 11.1                  | 0.0           | 4.5        | 0.9           |            |               |            |               |
|  |  | -11.2 | -2.8 | - |  | 4.0                   | -0.5          | -0.3       | -1.0          |            |               |            |               |
|  |  | -11.3 | -2.4 | - |  | 5.8                   | -0.4          | 0.8        | -0.5          |            |               |            |               |
|  |  | -12.7 | -2.8 | - |  | 9.5                   | 0.1           | 2.6        | 0.7           |            |               |            |               |
|  |  | -11.6 | -2.6 | - |  | 5.2                   | 1.0           | 0.3        | 0.8           |            |               |            |               |
|  |  | -11.8 | -2.7 | - |  | 6.2                   | 0.8           | 0.9        | 0.7           |            |               |            |               |
|  |  | -14.5 | -0.8 | - |  | 14.1                  | 1.3           | 4.6        | 2.0           |            |               |            |               |
|  |  | -12.2 | -3.6 | - |  | 3.2                   | 0.2           | -0.3       | -0.1          |            |               |            |               |
|  |  | -13.0 | -2.7 | - |  | 6.7                   | 0.6           | 1.3        | 0.6           |            |               |            |               |

| Current Profits          |                  | year-to-year % change |               |            |               |
|--------------------------|------------------|-----------------------|---------------|------------|---------------|
|                          |                  | FY 2020               |               | FY 2021    |               |
|                          |                  |                       | Revision rate | (Forecast) | Revision rate |
| Large Enterprises        | Manufacturing    | -1.4                  | -             | 35.0       | 19.8          |
|                          | Basic materials  | -5.7                  | -             | 42.4       | 29.4          |
|                          | Processing       | 0.5                   | -             | 32.0       | 15.9          |
|                          | Nonmanufacturing | -37.9                 | -             | 34.2       | 9.0           |
|                          | All industries   | -21.6                 | -             | 34.7       | 14.8          |
| Medium-sized Enterprises | Manufacturing    | -11.5                 | -             | 20.1       | 5.1           |
|                          | Nonmanufacturing | -23.9                 | -             | 15.8       | 2.7           |
|                          | All industries   | -20.0                 | -             | 17.3       | 3.6           |
| Small Enterprises        | Manufacturing    | -10.2                 | -             | 28.7       | 4.3           |
|                          | Nonmanufacturing | -16.1                 | -             | 10.6       | 6.3           |
|                          | All industries   | -14.7                 | -             | 15.2       | 5.8           |
| All Enterprises          | Manufacturing    | -3.8                  | -             | 32.5       | 16.2          |
|                          | Nonmanufacturing | -30.4                 | -             | 24.1       | 7.1           |
|                          | All industries   | -20.1                 | -             | 28.0       | 11.3          |

|  |  |       |       |   |  | year-to-year % change |               |            |               |            |               |            |               |
|--|--|-------|-------|---|--|-----------------------|---------------|------------|---------------|------------|---------------|------------|---------------|
|  |  |       |       |   |  | 1H FY 2020            |               | 2H FY 2020 |               | 1H FY 2021 |               | 2H FY 2021 |               |
|  |  |       |       |   |  |                       | Revision rate |            | Revision rate |            | Revision rate | (Forecast) | Revision rate |
|  |  | -36.3 | 48.0  | - |  | 106.2                 | 31.5          | -8.3       | 6.7           |            |               |            |               |
|  |  | -33.7 | 34.0  | - |  | 113.8                 | 52.2          | -7.6       | 4.2           |            |               |            |               |
|  |  | -37.5 | 54.3  | - |  | 102.6                 | 23.2          | -8.6       | 7.8           |            |               |            |               |
|  |  | -45.2 | -28.0 | - |  | 39.2                  | 11.7          | 29.2       | 6.2           |            |               |            |               |
|  |  | -41.2 | 5.4   | - |  | 72.1                  | 22.5          | 6.0        | 6.5           |            |               |            |               |
|  |  | -31.9 | 7.9   | - |  | 73.9                  | 12.2          | -12.3      | -2.3          |            |               |            |               |
|  |  | -51.1 | 3.7   | - |  | 63.1                  | 9.2           | -6.9       | -2.2          |            |               |            |               |
|  |  | -45.1 | 5.0   | - |  | 67.3                  | 10.4          | -8.7       | -2.2          |            |               |            |               |
|  |  | -46.8 | 32.7  | - |  | 109.7                 | 6.2           | -9.4       | 2.4           |            |               |            |               |
|  |  | -41.0 | 7.3   | - |  | 47.1                  | 9.7           | -8.3       | 3.7           |            |               |            |               |
|  |  | -42.5 | 12.9  | - |  | 62.2                  | 8.6           | -8.6       | 3.4           |            |               |            |               |
|  |  | -36.9 | 39.8  | - |  | 102.5                 | 26.3          | -8.9       | 5.1           |            |               |            |               |
|  |  | -45.4 | -12.8 | - |  | 44.6                  | 10.8          | 9.0        | 3.8           |            |               |            |               |
|  |  | -42.0 | 6.8   | - |  | 69.8                  | 18.4          | 0.3        | 4.3           |            |               |            |               |

(Note) Revision rates are calculated as the percentage change of the figures between the current and previous survey.

### 3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales %, % points

|                          |                  | FY 2020 |         | FY 2021    |         |
|--------------------------|------------------|---------|---------|------------|---------|
|                          |                  |         | Changes | (Forecast) | Changes |
| Large Enterprises        | Manufacturing    | 7.48    | -       | 9.18       | 1.34    |
|                          | Nonmanufacturing | 4.22    | -       | 5.64       | 0.47    |
|                          | All industries   | 5.59    | -       | 7.21       | 0.87    |
| Medium-sized Enterprises | Manufacturing    | 4.93    | -       | 5.51       | 0.25    |
|                          | Nonmanufacturing | 3.03    | -       | 3.45       | 0.12    |
|                          | All industries   | 3.50    | -       | 3.98       | 0.15    |
| Small Enterprises        | Manufacturing    | 3.70    | -       | 4.50       | 0.17    |
|                          | Nonmanufacturing | 3.18    | -       | 3.43       | 0.18    |
|                          | All industries   | 3.30    | -       | 3.68       | 0.18    |
| All Enterprises          | Manufacturing    | 6.39    | -       | 7.77       | 0.97    |
|                          | Nonmanufacturing | 3.61    | -       | 4.42       | 0.29    |
|                          | All industries   | 4.53    | -       | 5.59       | 0.54    |

%, % points

| 1H FY 2020 | 2H FY 2020 |         | 1H FY 2021 |         | 2H FY 2021 |         |
|------------|------------|---------|------------|---------|------------|---------|
|            |            | Changes |            | Changes | (Forecast) | Changes |
| 6.25       | 8.50       | -       | 11.11      | 2.50    | 7.41       | 0.28    |
| 4.50       | 3.96       | -       | 6.18       | 0.64    | 5.15       | 0.31    |
| 5.22       | 5.91       | -       | 8.37       | 1.48    | 6.15       | 0.31    |
| 3.96       | 5.79       | -       | 6.20       | 0.67    | 4.86       | -0.15   |
| 2.10       | 3.84       | -       | 3.30       | 0.30    | 3.59       | -0.04   |
| 2.56       | 4.32       | -       | 4.05       | 0.39    | 3.91       | -0.07   |
| 2.51       | 4.76       | -       | 4.81       | 0.28    | 4.20       | 0.07    |
| 2.33       | 3.93       | -       | 3.25       | 0.25    | 3.59       | 0.10    |
| 2.37       | 4.11       | -       | 3.62       | 0.26    | 3.73       | 0.10    |
| 5.18       | 7.41       | -       | 9.20       | 1.83    | 6.46       | 0.19    |
| 3.26       | 3.92       | -       | 4.57       | 0.43    | 4.29       | 0.16    |
| 3.89       | 5.09       | -       | 6.19       | 0.93    | 5.04       | 0.18    |

Net Income year-to-year % change

|                          |                  | FY 2020 |               | FY 2021    |               |
|--------------------------|------------------|---------|---------------|------------|---------------|
|                          |                  |         | Revision rate | (Forecast) | Revision rate |
| Large Enterprises        | Manufacturing    | 23.1    | -             | 41.7       | 26.6          |
|                          | Basic materials  | 23.4    | -             | 58.8       | 34.4          |
|                          | Processing       | 23.0    | -             | 35.4       | 23.5          |
|                          | Nonmanufacturing | -47.4   | -             | 72.6       | 12.1          |
|                          | All industries   | -17.4   | -             | 53.1       | 20.2          |
| Medium-sized Enterprises | Manufacturing    | -15.3   | -             | 34.3       | 5.9           |
|                          | Nonmanufacturing | -35.3   | -             | 41.0       | 1.5           |
|                          | All industries   | -28.9   | -             | 38.5       | 3.1           |
| Small Enterprises        | Manufacturing    | -12.0   | -             | 55.1       | 9.3           |
|                          | Nonmanufacturing | -20.9   | -             | 26.9       | 6.5           |
|                          | All industries   | -18.9   | -             | 33.6       | 7.3           |
| All Enterprises          | Manufacturing    | 14.3    | -             | 42.0       | 22.7          |
|                          | Nonmanufacturing | -39.6   | -             | 53.9       | 8.9           |
|                          | All industries   | -19.5   | -             | 47.6       | 15.5          |

year-to-year % change

| 1H FY 2020 | 2H FY 2020 |               | 1H FY 2021 |               | 2H FY 2021 |               |
|------------|------------|---------------|------------|---------------|------------|---------------|
|            |            | Revision rate |            | Revision rate | (Forecast) | Revision rate |
| -35.6      | 238.4      | -             | 101.8      | 35.1          | -0.1       | 16.3          |
| -39.5      | 640.2      | -             | 113.9      | 54.6          | 14.5       | 12.5          |
| -33.9      | 185.2      | -             | 96.7       | 27.9          | -5.1       | 18.0          |
| -47.3      | -47.5      | -             | 48.2       | 12.2          | 111.8      | 12.0          |
| -41.6      | 35.9       | -             | 76.9       | 25.2          | 30.5       | 14.3          |
| -39.7      | 15.0       | -             | 93.7       | 13.8          | -4.4       | -3.1          |
| -64.0      | 3.1        | -             | 119.3      | 7.9           | 4.4        | -4.1          |
| -56.3      | 7.1        | -             | 108.1      | 10.3          | 1.2        | -3.8          |
| -60.6      | 72.8       | -             | 203.2      | 15.8          | -3.8       | 2.1           |
| -48.8      | 9.9        | -             | 62.1       | 13.3          | 8.8        | 1.9           |
| -51.8      | 21.0       | -             | 91.5       | 14.1          | 5.6        | 1.9           |
| -38.2      | 162.6      | -             | 106.7      | 31.0          | -0.9       | 12.7          |
| -50.4      | -24.2      | -             | 59.5       | 11.7          | 48.6       | 6.2           |
| -45.2      | 27.1       | -             | 82.3       | 21.5          | 20.5       | 9.1           |

4. Fixed Investment, etc.

Fixed Investment including Land Purchasing Expenses year-to-year % change

|                          |   | FY 2020 |               | FY 2021<br>(Forecast) |               |
|--------------------------|---|---------|---------------|-----------------------|---------------|
|                          |   |         | Revision rate |                       | Revision rate |
| Large Enterprises        | Manufacturing   | -8.8    | -             | 12.4                  | -0.8          |
|                          | Nonmanufacturing  | -8.1    | -             | 7.5                   | -0.6          |
|                          | All industries  | -8.3    | -             | 9.3                   | -0.7          |
| Medium-sized Enterprises | Manufacturing   | -12.5   | -             | 9.8                   | -2.7          |
|                          | Nonmanufacturing  | -6.8    | -             | 2.6                   | 5.5           |
|                          | All industries  | -8.9    | -             | 5.1                   | 2.4           |
| Small Enterprises        | Manufacturing   | -12.4   | -             | 10.3                  | 3.7           |
|                          | Nonmanufacturing  | -6.3    | -             | 2.3                   | -1.5          |
|                          | All industries  | -8.5    | -             | 5.1                   | 0.4           |
| All Enterprises          | Manufacturing   | -10.0   | -             | 11.6                  | -0.4          |
|                          | Nonmanufacturing  | -7.5    | -             | 5.7                   | 0.2           |
|                          | All industries  | -8.5    | -             | 7.9                   | 0.0           |
| (Memo)                   | All industries including Financial institutions and Holding companies, etc. | -8.3    | -             | 7.4                   | -0.1          |
|                          |   | -9.7    | -             | 7.3                   | 0.1           |

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses year-to-year % change

|                          |   | FY 2020 |               | FY 2021<br>(Forecast) |               |
|--------------------------|---|---------|---------------|-----------------------|---------------|
|                          |   |         | Revision rate |                       | Revision rate |
| Large Enterprises        | Manufacturing   | -6.9    | -             | 9.0                   | -0.5          |
|                          | Nonmanufacturing  | -10.8   | -             | 9.9                   | -0.8          |
|                          | All industries  | -8.6    | -             | 9.4                   | -0.6          |
| Medium-sized Enterprises | Manufacturing   | -9.4    | -             | 10.5                  | -3.0          |
|                          | Nonmanufacturing  | -4.1    | -             | 1.9                   | 0.1           |
|                          | All industries  | -6.3    | -             | 5.3                   | -1.2          |
| Small Enterprises        | Manufacturing   | -11.5   | -             | 12.6                  | 1.7           |
|                          | Nonmanufacturing  | -8.9    | -             | 3.1                   | -2.9          |
|                          | All industries  | -10.0   | -             | 6.8                   | -1.0          |
| All Enterprises          | Manufacturing   | -7.7    | -             | 9.5                   | -0.5          |
|                          | Nonmanufacturing  | -9.4    | -             | 7.4                   | -1.0          |
|                          | All industries  | -8.5    | -             | 8.5                   | -0.8          |
| (Memo)                   | All industries including Financial institutions and Holding companies, etc. | -8.1    | -             | 8.4                   | -0.8          |
|                          |   | -8.8    | -             | 8.4                   | -0.7          |

Software Investment year-to-year % change

|                          |   | FY 2020 |               | FY 2021<br>(Forecast) |               |
|--------------------------|---|---------|---------------|-----------------------|---------------|
|                          |   |         | Revision rate |                       | Revision rate |
| Large Enterprises        | Manufacturing   | -4.5    | -             | 20.2                  | -2.0          |
|                          | Nonmanufacturing  | -9.5    | -             | 8.0                   | 0.3           |
|                          | All industries  | -7.8    | -             | 12.3                  | -0.6          |
| Medium-sized Enterprises | Manufacturing   | -5.3    | -             | 38.5                  | -13.2         |
|                          | Nonmanufacturing  | 8.3     | -             | 6.5                   | -1.4          |
|                          | All industries  | 6.2     | -             | 11.0                  | -3.7          |
| Small Enterprises        | Manufacturing   | -22.0   | -             | 54.4                  | -1.9          |
|                          | Nonmanufacturing  | -9.5    | -             | 22.6                  | 6.5           |
|                          | All industries  | -13.3   | -             | 31.3                  | 3.6           |
| All Enterprises          | Manufacturing   | -5.9    | -             | 23.7                  | -3.0          |
|                          | Nonmanufacturing  | -6.4    | -             | 8.8                   | 0.5           |
|                          | All industries  | -6.2    | -             | 13.5                  | -0.7          |
| (Memo)                   | All industries including Financial institutions and Holding companies, etc. | -7.4    | -             | 14.0                  | -0.9          |
|                          |   | -7.3    | -             | 14.2                  | -1.0          |

Production Capacity DI ("excessive capacity" - "insufficient capacity"), % points

|                          |                  | Sept. 2021 Survey |          | Dec. 2021 Survey |         |          |         |
|--------------------------|------------------|-------------------|----------|------------------|---------|----------|---------|
|                          |                  | Actual result     | Forecast | Actual result    |         | Forecast |         |
|                          |                  |                   |          | Changes          | Changes | Changes  | Changes |
| Large Enterprises        | Manufacturing    | 1                 | 1        | 0                | -1      | -1       | -1      |
|                          | Nonmanufacturing | 2                 | 1        | 2                | 0       | 0        | -2      |
|                          | All industries   | 1                 | 1        | 2                | 1       | -1       | -3      |
| Medium-sized Enterprises | Manufacturing    | 2                 | -1       | 1                | -1      | 0        | -1      |
|                          | Nonmanufacturing | 2                 | 0        | 1                | -1      | -2       | -3      |
|                          | All industries   | 1                 | 0        | 1                | 0       | -1       | -2      |
| Small Enterprises        | Manufacturing    | 3                 | 1        | 2                | -1      | -1       | -3      |
|                          | Nonmanufacturing | 0                 | -3       | -2               | -2      | -4       | -2      |
|                          | All industries   | 1                 | -2       | -1               | -2      | -3       | -2      |
| All Enterprises          | Manufacturing    | 2                 | 1        | 1                | -1      | -1       | -2      |
|                          | Nonmanufacturing | 0                 | -2       | -1               | -1      | -2       | -1      |
|                          | All industries   | 1                 | -1       | 0                | -1      | -2       | -2      |

Land Purchasing Expenses year-to-year % change

|                          |   | FY 2020 |               | FY 2021<br>(Forecast) |               |
|--------------------------|---|---------|---------------|-----------------------|---------------|
|                          |   |         | Revision rate |                       | Revision rate |
| Large Enterprises        | Manufacturing   | -4.8    | -             | 23.9                  | 8.2           |
|                          | Nonmanufacturing  | 31.2    | -             | -14.3                 | 1.7           |
|                          | All industries  | 27.3    | -             | -11.2                 | 2.4           |
| Medium-sized Enterprises | Manufacturing   | -33.8   | -             | -18.9                 | -10.0         |
|                          | Nonmanufacturing  | -14.1   | -             | 15.3                  | 73.1          |
|                          | All industries  | -16.8   | -             | 11.6                  | 61.3          |
| Small Enterprises        | Manufacturing   | -16.3   | -             | -20.4                 | 48.1          |
|                          | Nonmanufacturing  | 18.9    | -             | 4.6                   | 11.3          |
|                          | All industries  | 9.5     | -             | -0.5                  | 16.0          |
| All Enterprises          | Manufacturing   | -14.7   | -             | 0.2                   | 15.4          |
|                          | Nonmanufacturing  | 19.6    | -             | -6.3                  | 12.1          |
|                          | All industries  | 14.4    | -             | -5.5                  | 12.5          |
| (Memo)                   | All industries including Financial institutions and Holding companies, etc. | 6.8     | -             | -7.1                  | 11.8          |
|                          |   | 4.5     | -             | -6.0                  | 13.2          |

R&D Investment year-to-year % change

|                          |   | FY 2020 |               | FY 2021<br>(Forecast) |               |
|--------------------------|---|---------|---------------|-----------------------|---------------|
|                          |   |         | Revision rate |                       | Revision rate |
| Large Enterprises        | Manufacturing   | -5.6    | -             | 5.5                   | 0.1           |
|                          | Nonmanufacturing  | 0.3     | -             | 4.7                   | -2.0          |
|                          | All industries  | -5.2    | -             | 5.4                   | -0.1          |
| Medium-sized Enterprises | Manufacturing   | 2.8     | -             | 5.5                   | -2.1          |
|                          | Nonmanufacturing  | 0.5     | -             | 4.2                   | -4.6          |
|                          | All industries  | 2.4     | -             | 5.3                   | -2.5          |
| Small Enterprises        | Manufacturing   | -2.6    | -             | 5.0                   | -2.2          |
|                          | Nonmanufacturing  | 0.5     | -             | 17.7                  | -23.8         |
|                          | All industries  | -2.3    | -             | 6.3                   | -5.3          |
| All Enterprises          | Manufacturing   | -5.2    | -             | 5.4                   | -0.1          |
|                          | Nonmanufacturing  | 0.3     | -             | 5.0                   | -3.1          |
|                          | All industries  | -4.8    | -             | 5.4                   | -0.3          |
| (Memo)                   | All industries including Financial institutions and Holding companies, etc. | -4.8    | -             | 5.4                   | -0.3          |
|                          |   | -3.8    | -             | 5.5                   | -0.3          |

Notes: 1. "Fixed Investment including Land Purchasing Expenses" excludes software and R&D investment.

2. "Holding companies, etc." indicates business consultants & pure holding companies.

## 5. Employment

### Employment Conditions

DI ("excessive employment" - "insufficient employment"), % points

|                          |                  | Sept. 2021 Survey |          | Dec. 2021 Survey |          |         |         |
|--------------------------|------------------|-------------------|----------|------------------|----------|---------|---------|
|                          |                  | Actual result     | Forecast | Actual result    | Forecast |         | Changes |
|                          |                  |                   |          | Changes          | Forecast | Changes |         |
| Large Enterprises        | Manufacturing    | -5                | -6       | -9               | -4       | -10     | -1      |
|                          | Nonmanufacturing | -11               | -14      | -15              | -4       | -19     | -4      |
|                          | All industries   | -8                | -10      | -12              | -4       | -14     | -2      |
| Medium-sized Enterprises | Manufacturing    | -11               | -14      | -14              | -3       | -16     | -2      |
|                          | Nonmanufacturing | -19               | -22      | -24              | -5       | -28     | -4      |
|                          | All industries   | -16               | -19      | -21              | -5       | -23     | -2      |
| Small Enterprises        | Manufacturing    | -13               | -15      | -17              | -4       | -21     | -4      |
|                          | Nonmanufacturing | -24               | -29      | -31              | -7       | -35     | -4      |
|                          | All industries   | -20               | -24      | -26              | -6       | -30     | -4      |
| All Enterprises          | Manufacturing    | -10               | -13      | -14              | -4       | -17     | -3      |
|                          | Nonmanufacturing | -21               | -25      | -26              | -5       | -31     | -5      |
|                          | All industries   | -17               | -20      | -21              | -4       | -24     | -3      |

### Number of New Graduates Hired (All industries)

year-to-year % change

|  | FY 2020       |               | FY 2021    |               | FY 2022    |               |
|--|---------------|---------------|------------|---------------|------------|---------------|
|  | Actual result | Revision rate | (Forecast) | Revision rate | (Forecast) | Revision rate |
| Large Enterprises                        | -1.5          | -             | -10.3      | -0.4          | -0.9       | -0.2          |
| Medium-sized Enterprises                 | -2.5          | -             | -11.2      | -1.0          | 3.0        | -0.6          |
| Small Enterprises                        | -3.1          | -             | -3.8       | -2.2          | 8.5        | -1.1          |
| All Enterprises                          | -2.4          | -             | -8.0       | -1.3          | 3.9        | -0.7          |
| All Enterprises & Financial institutions | -2.5          | -             | -7.8       | -1.1          | 3.2        | -0.8          |
| Manufacturing                            | -6.5          | -             | -13.7      | -0.7          | 4.6        | -1.0          |
| Nonmanufacturing                         | -0.5          | -             | -5.5       | -1.5          | 3.5        | -0.5          |
| Financial institutions                   | -4.4          | -             | -4.4       | 1.5           | -5.6       | -3.2          |

(Note) "Number of New Graduates Hired" is surveyed only in June and December.

## 6. Corporate Finance

### Financial Position (All industries)

DI ("easy" - "tight"), % points

|                          |  | Sept. 2021 Survey |          | Dec. 2021 Survey |         |
|--------------------------|--|-------------------|----------|------------------|---------|
|                          |  | Actual result     | Forecast | Actual result    | Changes |
|                          |  |                   |          | Changes          |         |
| Large Enterprises        |  | 16                |          | 16               | 0       |
| Medium-sized Enterprises |  | 13                |          | 14               | 1       |
| Small Enterprises        |  | 9                 |          | 8                | -1      |
| All Enterprises          |  | 11                |          | 12               | 1       |
| Manufacturing            |  | 13                |          | 13               | 0       |
| Nonmanufacturing         |  | 10                |          | 11               | 1       |

### Lending Attitude of Financial Institutions (All industries)

DI ("accommodative" - "severe"), % points

|                          |  | Sept. 2021 Survey |          | Dec. 2021 Survey |         |
|--------------------------|--|-------------------|----------|------------------|---------|
|                          |  | Actual result     | Forecast | Actual result    | Changes |
|                          |  |                   |          | Changes          |         |
| Large Enterprises        |  | 17                |          | 17               | 0       |
| Medium-sized Enterprises |  | 20                |          | 21               | 1       |
| Small Enterprises        |  | 18                |          | 18               | 0       |
| All Enterprises          |  | 18                |          | 18               | 0       |
| Manufacturing            |  | 18                |          | 18               | 0       |
| Nonmanufacturing         |  | 18                |          | 18               | 0       |

### Change in Interest Rate on Loans (All industries)

DI ("rise" - "fall"), % points

|                          |  | Sept. 2021 Survey |          | Dec. 2021 Survey |          |         |         |
|--------------------------|--|-------------------|----------|------------------|----------|---------|---------|
|                          |  | Actual result     | Forecast | Actual result    | Forecast |         | Changes |
|                          |  |                   |          | Changes          | Forecast | Changes |         |
| Large Enterprises        |  | 1                 | 4        | 1                | 0        | 5       | 4       |
| Medium-sized Enterprises |  | 0                 | 4        | 0                | 0        | 5       | 5       |
| Small Enterprises        |  | 0                 | 5        | 0                | 0        | 5       | 5       |
| All Enterprises          |  | 0                 | 4        | 0                | 0        | 5       | 5       |
| Manufacturing            |  | 1                 | 4        | 1                | 0        | 5       | 4       |
| Nonmanufacturing         |  | 0                 | 4        | 0                | 0        | 5       | 5       |

### Conditions for CP Issuance (All industries) <Based on CP-Issuing Enterprises>

DI ("easy" - "severe"), % points

|                   |  | Sept. 2021 Survey |          | Dec. 2021 Survey |         |
|-------------------|--|-------------------|----------|------------------|---------|
|                   |  | Actual result     | Forecast | Actual result    | Changes |
|                   |  |                   |          | Changes          |         |
| Large Enterprises |  | 28                |          | 27               | -1      |

## 7. Inflation Outlook of Enterprises

(Reference) The Average of Enterprises' Inflation Outlook

%, % points

|                      |                       |                     |                     | Output Prices<br>(Rate of Changes Relative to the Current Level) |         | General Prices<br>(Annual Percent Rate Change) |         |
|----------------------|-----------------------|---------------------|---------------------|--|---------|--|---------|
|                      |                       |                     |                     |  | Changes |  | Changes |
| Large<br>Enterprises | Manu-<br>facturing    | 1 year ahead        | Previous projection | 0.5  | 0.3     | 0.5  | 0.1     |
|                      |                       |                     | Current projection  | 1.1  | 0.6     | 0.8  | 0.3     |
|                      |                       | 3 years ahead       | Previous projection | 0.1  | 0.2     | 0.7  | 0.1     |
|                      |                       |                     | Current projection  | 0.6  | 0.5     | 0.9  | 0.2     |
|                      |                       | 5 years ahead       | Previous projection | 0.2  | 0.1     | 0.8  | 0.1     |
|                      |                       |                     | Current projection  | 0.7  | 0.5     | 0.9  | 0.1     |
|                      | Nonmanu-<br>facturing | 1 year ahead        | Previous projection | 0.5  | 0.1     | 0.3  | 0.0     |
|                      |                       |                     | Current projection  | 0.7  | 0.2     | 0.6  | 0.3     |
|                      |                       | 3 years ahead       | Previous projection | 1.1  | 0.1     | 0.6  | 0.1     |
| Current projection   | 1.2                   |                     | 0.1                 | 0.7  | 0.1     |  |         |
| Small<br>Enterprises | Manu-<br>facturing    | 1 year ahead        | Previous projection | 1.2  | 0.4     | 0.9  | 0.1     |
|                      |                       |                     | Current projection  | 1.9  | 0.7     | 1.5  | 0.6     |
|                      |                       | 3 years ahead       | Previous projection | 1.9  | 0.3     | 1.2  | 0.1     |
|                      | Current projection    |                     | 2.5                 | 0.6  | 1.5     | 0.3  |         |
|                      | Nonmanu-<br>facturing | 5 years ahead       | Previous projection | 2.3  | 0.3     | 1.4  | 0.2     |
|                      |                       |                     | Current projection  | 2.9  | 0.6     | 1.6  | 0.2     |
| 1 year ahead         |                       | Previous projection | 0.7                 | 0.2  | 0.8     | 0.2  |         |
|                      | Current projection    | 1.2                 | 0.5                 | 1.2  | 0.4     |  |         |
| All<br>Enterprises   | All<br>industries     | 1 year ahead        | Previous projection | 0.7  | 0.2     | 0.7  | 0.1     |
|                      |                       |                     | Current projection  | 1.2  | 0.5     | 1.1  | 0.4     |
|                      |                       | 3 years ahead       | Previous projection | 1.3  | 0.2     | 1.0  | 0.1     |
|                      |                       |                     | Current projection  | 1.7  | 0.4     | 1.2  | 0.2     |
|                      |                       | 5 years ahead       | Previous projection | 1.9  | 0.2     | 1.1  | 0.0     |
|                      |                       |                     | Current projection  | 2.3  | 0.4     | 1.3  | 0.2     |

## II. Financial Institutions, Business Consultants & Pure Holding Companies

Number of Sample Enterprises

|   | Total | Response rate |
|---|-------|---------------|
| Financial institutions                        | 203   | 97.5%         |
| Business consultants & pure holding companies | 160   | 88.1%         |

Responding Period: November 10 to December 10

### 1. Business Conditions of Financial Institutions

Business Conditions

DI ("favorable" - "unfavorable"), % points

|  | Sept. 2021 Survey |          | Dec. 2021 Survey |          |         |         |
|--|-------------------|----------|------------------|----------|---------|---------|
|  | Actual result     | Forecast | Actual result    | Forecast |         | Changes |
|  |                   |          | Changes          | Changes  | Changes |         |
| Banks  | 6                 | 0        | 23               | 17       | 13      | -10     |
| Financial institutions for cooperative organizations | -5                | -3       | -3               | 2        | 0       | 3       |
| Financial products transaction dealers               | 14                | 18       | 10               | -4       | 18      | 8       |
| Insurance companies                                  | 20                | 12       | 25               | 5        | 20      | -5      |
| Non-deposit money corporations                       | -5                | 5        | 5                | 10       | 0       | -5      |
| Financial institutions                               | 7                 | 5        | 15               | 8        | 11      | -4      |

Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

|  | Sept. 2021 Survey |          | Dec. 2021 Survey |          |         |         |
|--|-------------------|----------|------------------|----------|---------|---------|
|  | Actual result     | Forecast | Actual result    | Forecast |         | Changes |
|  |                   |          | Changes          | Changes  | Changes |         |
| Banks  | 4                 | 3        | 5                | 1        | 4       | -1      |
| Financial institutions for cooperative organizations | 0                 | 0        | 0                | 0        | 0       | 0       |
| Financial products transaction dealers               | -4                | -4       | -4               | 0        | -4      | 0       |
| Insurance companies                                  | 3                 | 5        | 3                | 0        | 3       | 0       |
| Non-deposit money corporations                       | -5                | 0        | -11              | -6       | 0       | 11      |
| Financial institutions                               | 1                 | 1        | 1                | 0        | 1       | 0       |

Employment Conditions

DI ("excessive employment" - "insufficient employment"), % points

|  | Sept. 2021 Survey |          | Dec. 2021 Survey |          |         |         |
|--|-------------------|----------|------------------|----------|---------|---------|
|  | Actual result     | Forecast | Actual result    | Forecast |         | Changes |
|  |                   |          | Changes          | Changes  | Changes |         |
| Banks  | 4                 | 2        | 4                | 0        | 1       | -3      |
| Financial institutions for cooperative organizations | -3                | -5       | -6               | -3       | -8      | -2      |
| Financial products transaction dealers               | -11               | -22      | -14              | -3       | -11     | 3       |
| Insurance companies                                  | -12               | -7       | -20              | -8       | -15     | 5       |
| Non-deposit money corporations                       | -5                | -10      | 0                | 5        | -5      | -5      |
| Financial institutions                               | -3                | -6       | -5               | -2       | -6      | -1      |

Notes: 1. Response rate of financial institutions = The number of institutions that responded to the question on business conditions / the number of sample institutions \* 100

2. Response rate of business consultants & pure holding companies = The number of enterprises that responded to the question on fixed investment / the number of sample enterprises \* 100

## 2. Fixed Investment of Financial Institutions, Business Consultants & Pure Holding Companies

Fixed Investment including Land Purchasing Expenses

year-to-year % change

|  | FY 2020 |               | FY 2021    |               |
|--|---------|---------------|------------|---------------|
|  |         | Revision rate | (Forecast) | Revision rate |
| Financial institutions                               | -2.0    | -             | -6.6       | -2.6          |
| Banks  | -21.7   | -             | -16.3      | -6.0          |
| Financial institutions for cooperative organizations | 53.7    | -             | -24.0      | 6.9           |
| Financial products transaction dealers               | -1.5    | -             | 32.7       | 8.0           |
| Insurance companies                                  | 16.2    | -             | 9.8        | -3.0          |
| Non-deposit money corporations                       | -8.2    | -             | -1.8       | -2.1          |
| Business consultants & pure holding companies        | -59.3   | -             | 0.7        | 20.0          |

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses

year-to-year % change

|  | FY 2020 | Revision rate | FY 2021 (Forecast) | Revision rate |
|--|---------|---------------|--------------------|---------------|
| Financial institutions                               | -0.8    | -             | 7.9                | -1.7          |
| Banks  | 3.7     | -             | -2.3               | -2.7          |
| Financial institutions for cooperative organizations | -2.0    | -             | 16.0               | 1.6           |
| Financial products transaction dealers               | 1.4     | -             | 8.5                | 4.0           |
| Insurance companies                                  | 5.1     | -             | 16.3               | -1.5          |
| Non-deposit money corporations                       | -24.9   | -             | 8.9                | -3.3          |
| Business consultants & pure holding companies        | -34.6   | -             | 4.8                | 3.1           |

Software Investment

year-to-year % change

|  | FY 2020 | Revision rate | FY 2021 (Forecast) | Revision rate |
|--|---------|---------------|--------------------|---------------|
| Financial institutions                               | -10.2   | -             | 15.4               | -1.4          |
| Banks  | -11.9   | -             | 13.1               | -0.8          |
| Financial institutions for cooperative organizations | -22.1   | -             | 38.7               | -8.0          |
| Financial products transaction dealers               | 2.1     | -             | 2.6                | 2.8           |
| Insurance companies                                  | -0.7    | -             | 17.6               | -1.4          |
| Non-deposit money corporations                       | -34.0   | -             | 16.6               | -3.9          |
| Business consultants & pure holding companies        | -5.5    | -             | 17.4               | -2.3          |

Land Purchasing Expenses

year-to-year % change

|  | FY 2020 | Revision rate | FY 2021 (Forecast) | Revision rate |
|--|---------|---------------|--------------------|---------------|
| Financial institutions                               | -54.8   | -             | -39.5              | -7.0          |
| Banks  | -96.3   | -             | 111.1              | -15.6         |
| Financial institutions for cooperative organizations | 827.0   | -             | -85.4              | 36.8          |
| Financial products transaction dealers               | NA      | -             | NA                 | NA            |
| Insurance companies                                  | 3.3     | -             | -10.8              | -8.9          |
| Non-deposit money corporations                       | NA      | -             | -100.0             | NA            |
| Business consultants & pure holding companies        | -56.4   | -             | 69.9               | 113.1         |

R&D Investment

year-to-year % change

|  | FY 2020 | Revision rate | FY 2021 (Forecast) | Revision rate |
|--|---------|---------------|--------------------|---------------|
| Financial institutions                               | 4.3     | -             | 10.3               | 10.7          |
| Banks  | NA      | -             | NA                 | NA            |
| Financial institutions for cooperative organizations | NA      | -             | NA                 | NA            |
| Financial products transaction dealers               | -51.5   | -             | -100.0             | NA            |
| Insurance companies                                  | 7.8     | -             | 7.6                | 15.8          |
| Non-deposit money corporations                       | -42.0   | -             | 92.6               | -34.2         |
| Business consultants & pure holding companies        | 81.0    | -             | 11.0               | 0.7           |



### III. Overseas Business Activities

Number of Sample Enterprises

|                  | Enterprises | Response rate |
|------------------|-------------|---------------|
| Manufacturing    | 397         | 98.0%         |
| Basic materials  | 144         | 99.3%         |
| Processing       | 253         | 97.2%         |
| Nonmanufacturing | 197         | 90.9%         |
| All industries   | 594         | 95.6%         |

Responding Period: November 10 to December 10

#### 1. Sales and Current Profits

| Consolidated Sales                        |                  | year-to-year % change |                       |
|---|------------------|-----------------------|-----------------------|
|   |                  | FY 2020               | FY 2021<br>(Forecast) |
| Overseas Sales                            | Manufacturing    | -6.8                  | 10.3                  |
|   | Basic materials  | -4.4                  | 11.0                  |
|   | Processing       | -7.5                  | 10.1                  |
|   | Nonmanufacturing | -12.0                 | 9.1                   |
|   | All industries   | -8.1                  | 10.0                  |
| Domestic Sales                            | Manufacturing    | -8.2                  | 13.4                  |
|   | Basic materials  | -11.0                 | 21.5                  |
|   | Processing       | -6.6                  | 9.1                   |
|   | Nonmanufacturing | -7.1                  | 1.5                   |
|   | All industries   | -7.6                  | 6.7                   |
| Total Sales                               | Manufacturing    | -7.5                  | 11.8                  |
|   | Basic materials  | -8.4                  | 17.2                  |
|   | Processing       | -7.1                  | 9.7                   |
|   | Nonmanufacturing | -8.1                  | 3.0                   |
|   | All industries   | -7.8                  | 7.9                   |
| Share of Overseas<br>Sales in Total Sales | Manufacturing    | 50.92                 | 50.23                 |
|   | Basic materials  | 40.93                 | 38.77                 |
|   | Processing       | 54.98                 | 55.20                 |
|   | Nonmanufacturing | 19.81                 | 20.98                 |
|   | All industries   | 37.07                 | 37.80                 |

| Consolidated Current Profits |                  | year-to-year % change |                       |
|------------------------------|------------------|-----------------------|-----------------------|
|                              |                  | FY 2020               | FY 2021<br>(Forecast) |
|                              | Manufacturing    | 13.0                  | 32.2                  |
|                              | Basic materials  | 26.1                  | 48.0                  |
|                              | Processing       | 8.7                   | 26.1                  |
|                              | Nonmanufacturing | -32.9                 | 55.2                  |
|                              | All industries   | -8.6                  | 40.0                  |

<Ref.> Average of predicted exchange rates expected by all industries for overall businesses

|                                    |                   | FY 2020 | FY 2021 |
|------------------------------------|-------------------|---------|---------|
| U.S.dollar-yen<br>(Yen/U.S.dollar) | June 2021 Survey  | 106.56  | 105.85  |
|                                    | Sept. 2021 Survey | -       | 106.87  |
|                                    | Dec. 2021 Survey  | -       | 108.44  |
| Euro-yen<br>(Yen/Euro)             | June 2021 Survey  | 122.51  | 124.70  |
|                                    | Sept. 2021 Survey | -       | 126.36  |
|                                    | Dec. 2021 Survey  | -       | 128.15  |

#### 2. Fixed Investment

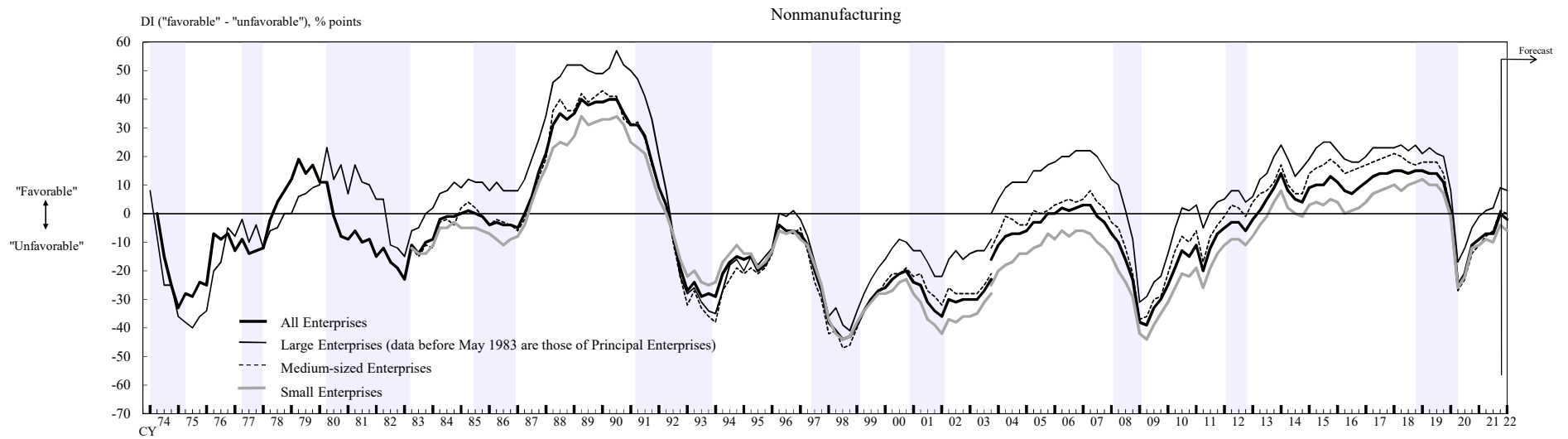
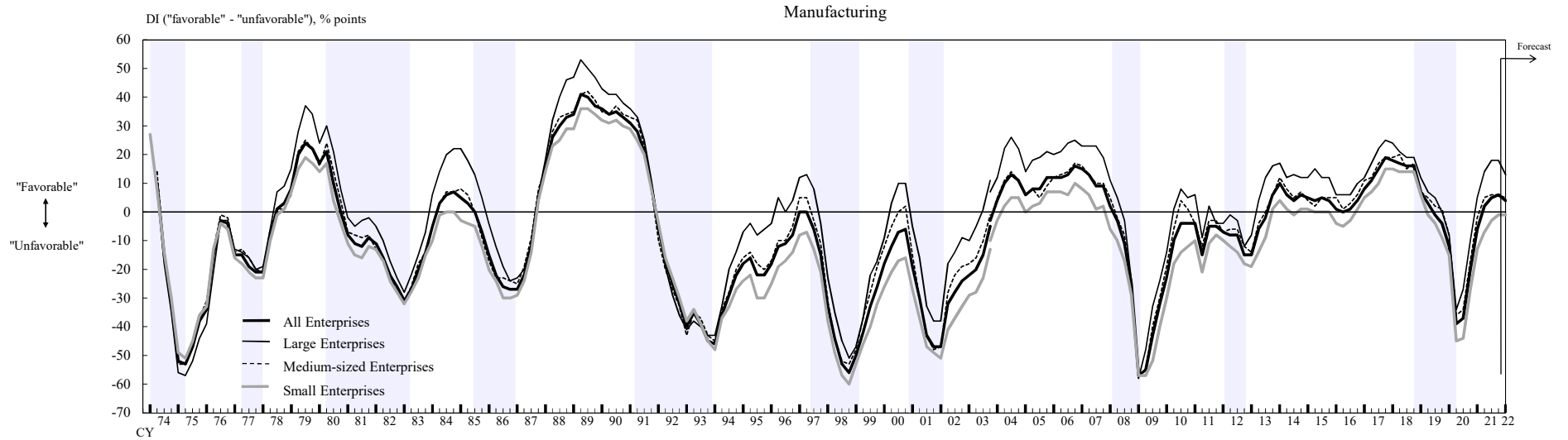
| Consolidated Fixed Investment                                      |                  | year-to-year % change |                       |
|--|------------------|-----------------------|-----------------------|
|  |                  | FY 2020               | FY 2021<br>(Forecast) |
| Overseas Fixed<br>Investment                                       | Manufacturing    | -12.9                 | 14.8                  |
|  | Basic materials  | -11.5                 | 13.8                  |
|  | Processing       | -13.5                 | 15.1                  |
|  | Nonmanufacturing | -14.2                 | 21.1                  |
|  | All industries   | -13.3                 | 16.4                  |
| Domestic Fixed<br>Investment                                       | Manufacturing    | -10.8                 | 14.0                  |
|  | Basic materials  | -7.9                  | 13.0                  |
|  | Processing       | -12.6                 | 14.7                  |
|  | Nonmanufacturing | -5.2                  | 0.1                   |
|  | All industries   | -7.6                  | 5.8                   |
| Total Fixed<br>Investment  | Manufacturing    | -11.6                 | 14.3                  |
|  | Basic materials  | -9.0                  | 13.2                  |
|  | Processing       | -12.9                 | 14.9                  |
|  | Nonmanufacturing | -6.4                  | 2.7                   |
|  | All industries   | -9.0                  | 8.3                   |
| Share of Overseas Fixed<br>Investment in Total<br>Fixed Investment | Manufacturing    | 35.47                 | 35.62                 |
|  | Basic materials  | 27.09                 | 27.24                 |
|  | Processing       | 40.13                 | 40.21                 |
|  | Nonmanufacturing | 12.03                 | 14.19                 |
|  | All industries   | 23.44                 | 25.19                 |

Notes: 1. 594 sample enterprises include 532 of overlapping sample enterprises with the " I . All Enterprises" and 54 of overlapping sample enterprises with " II . Financial institutions, Business consultants & pure holding companies."  
2. Response rate = The number of enterprises that responded to the question on total sales / the number of sample enterprises \* 100

(Reference Charts)

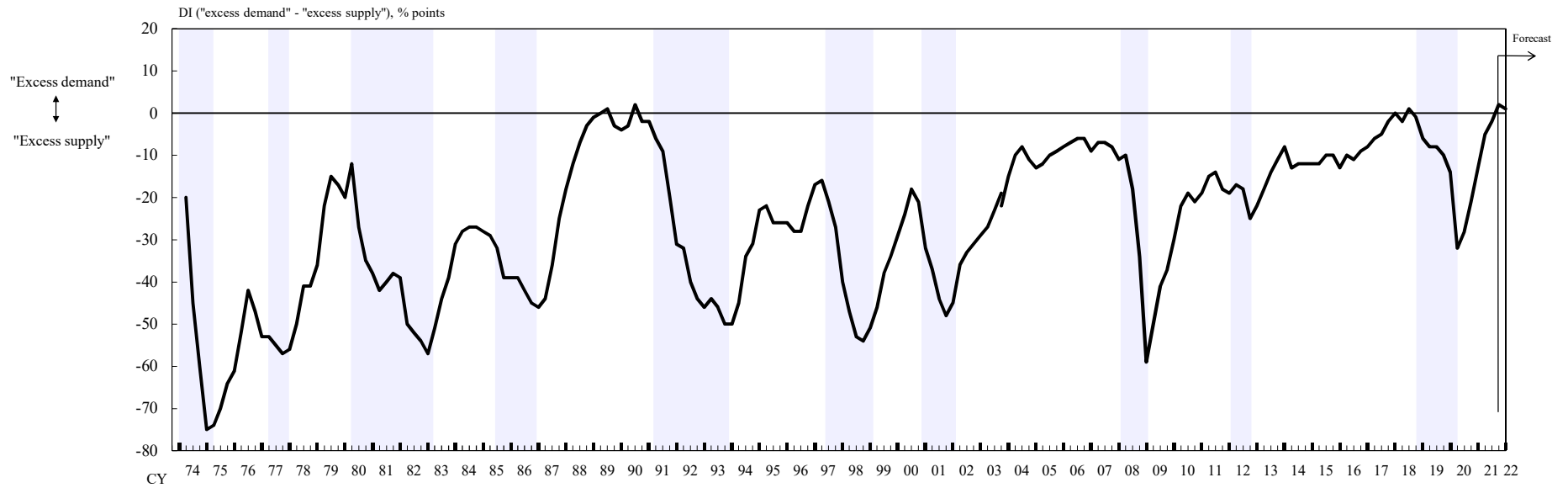
Notes: 1. Shaded areas indicate periods of recession (according to the Cabinet Office).  
 2. There is a discontinuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).

[Business Conditions]

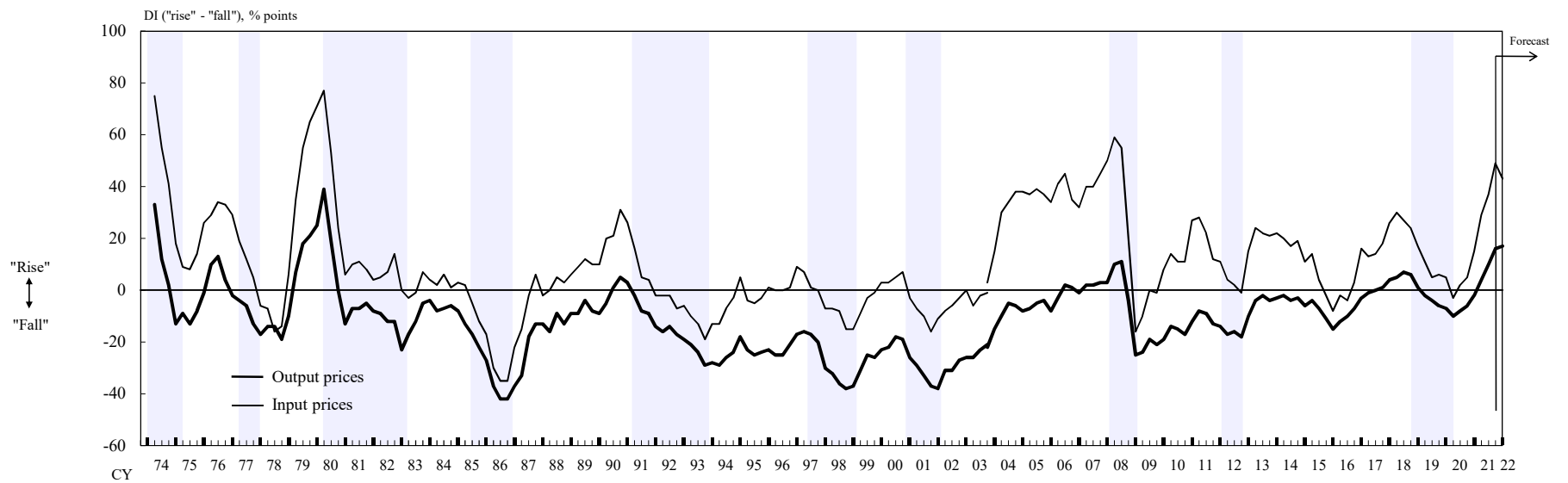


[Supply and Demand Conditions and Prices (Large Manufacturing Enterprises)]

Domestic Supply and Demand Conditions for Products and Services

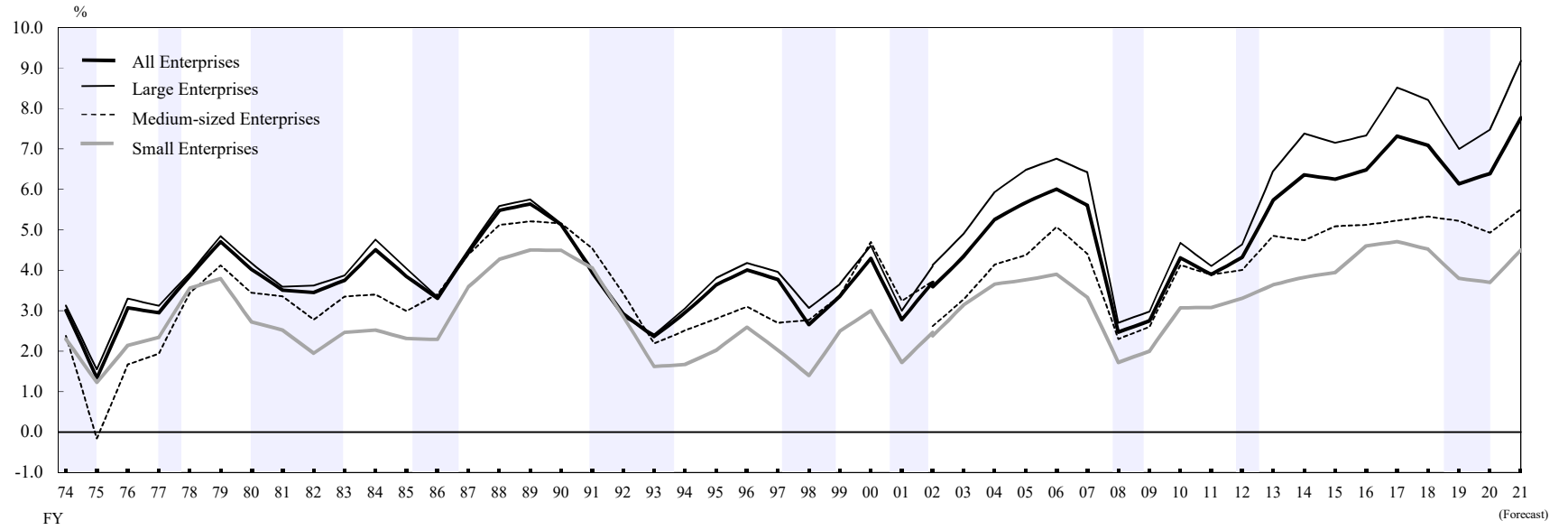


Prices

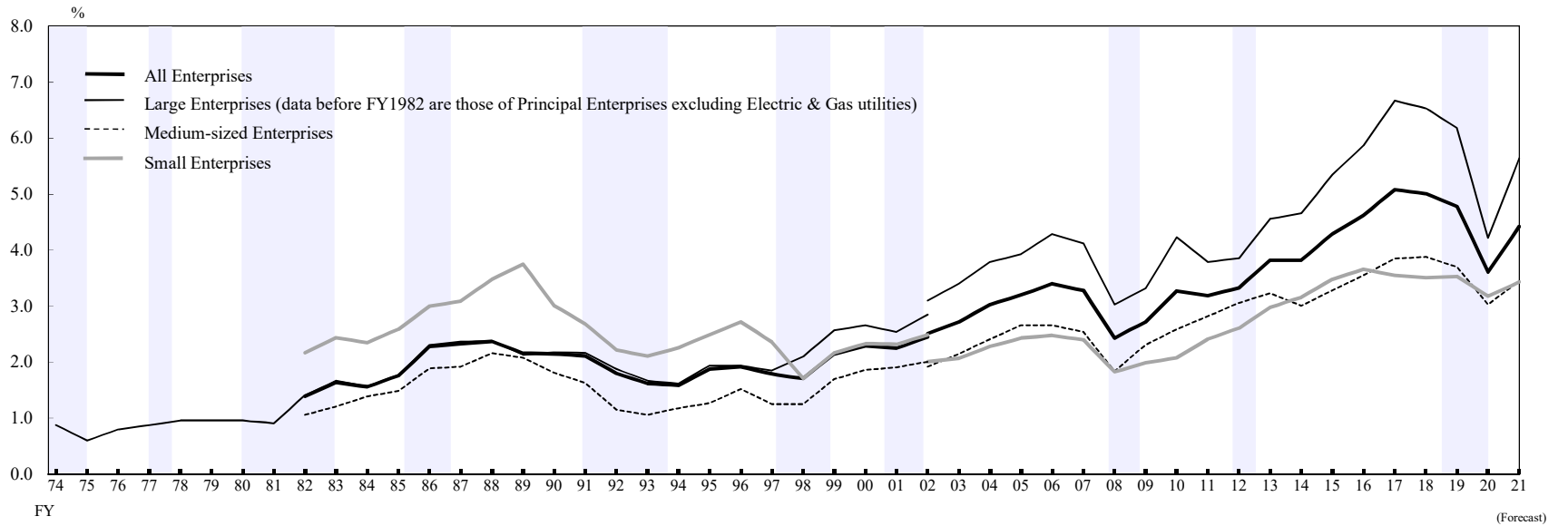


[Ratio of Current Profit to Sales]

Manufacturing



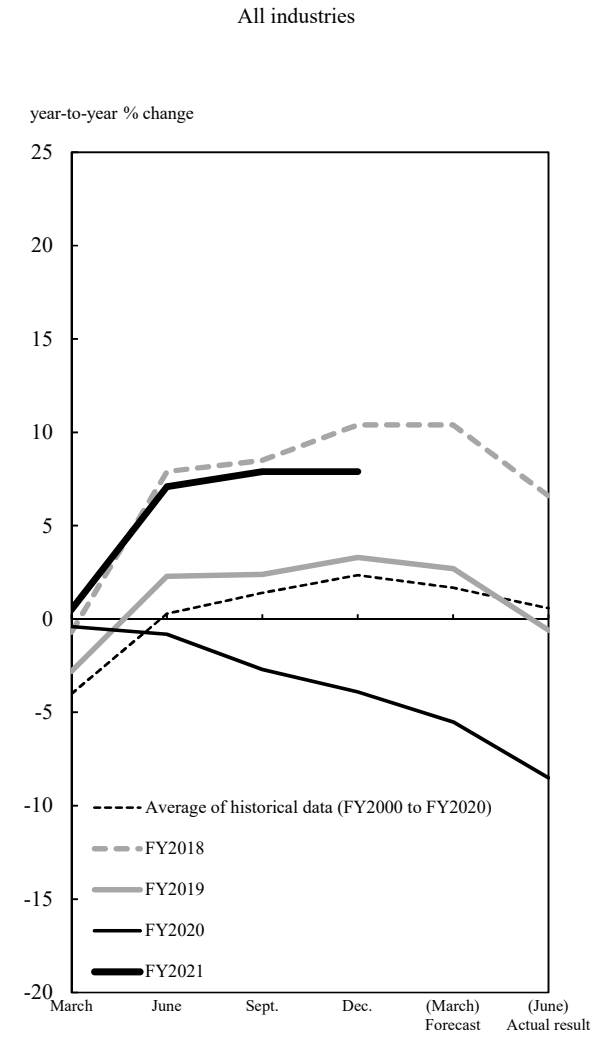
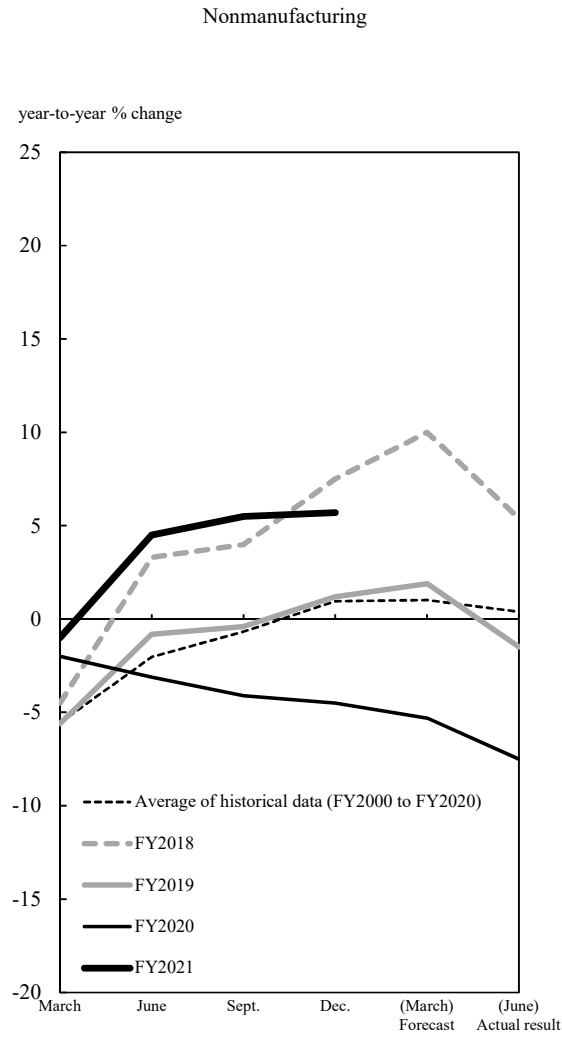
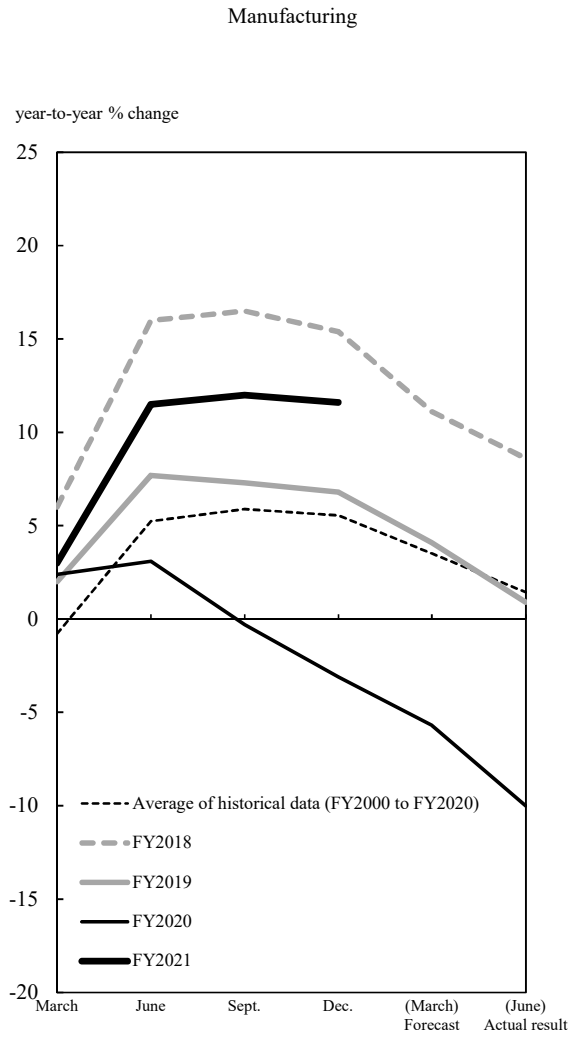
Nonmanufacturing



[Developments of Fixed Investment including Land Purchasing Expenses]

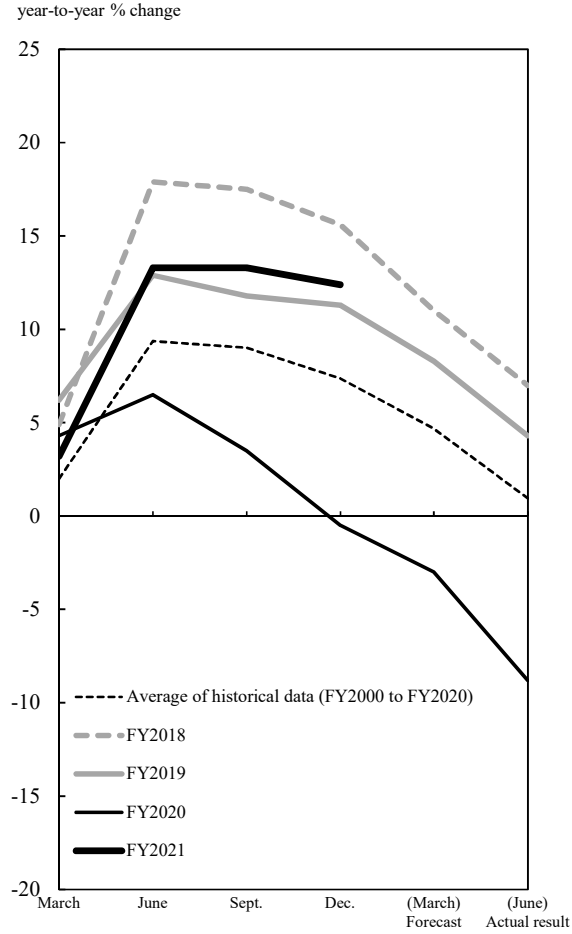
Notes: 1. The graphs indicate the revision pattern of fixed investment. The horizontal axis represents the point of time when the survey is conducted for each fiscal year. Namely, the first survey for each year (March survey) is on the left, and the last survey (June survey of the following year; actual result) is on the right. The vertical axis represents the year-to-year percent change.  
 2. Excludes software and R&D investment.

(1) All Enterprises

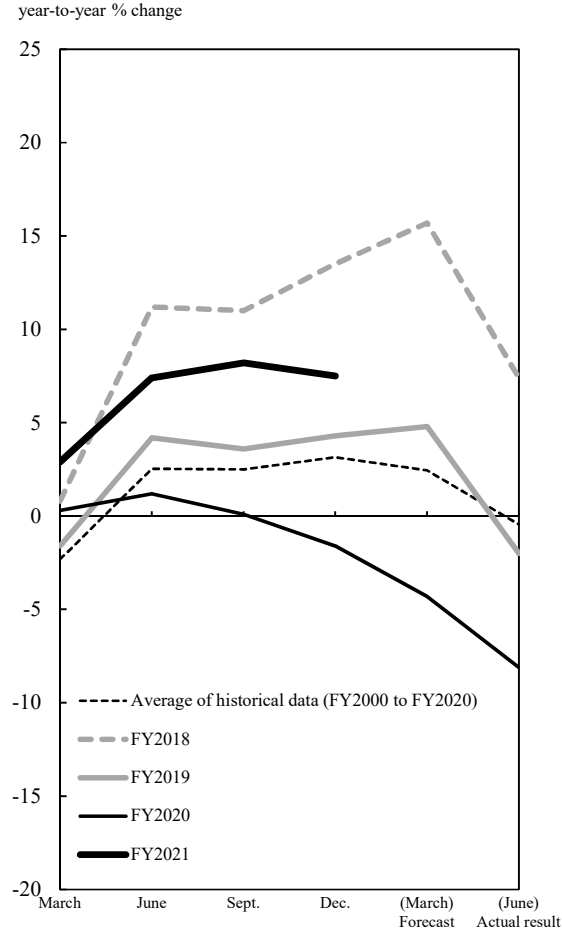


(2) Large Enterprises

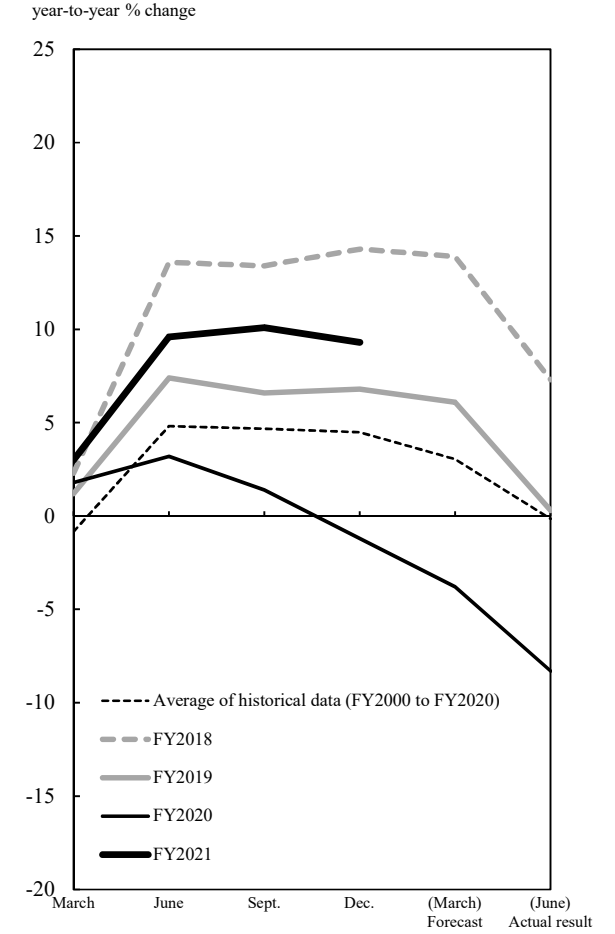
Manufacturing



Nonmanufacturing

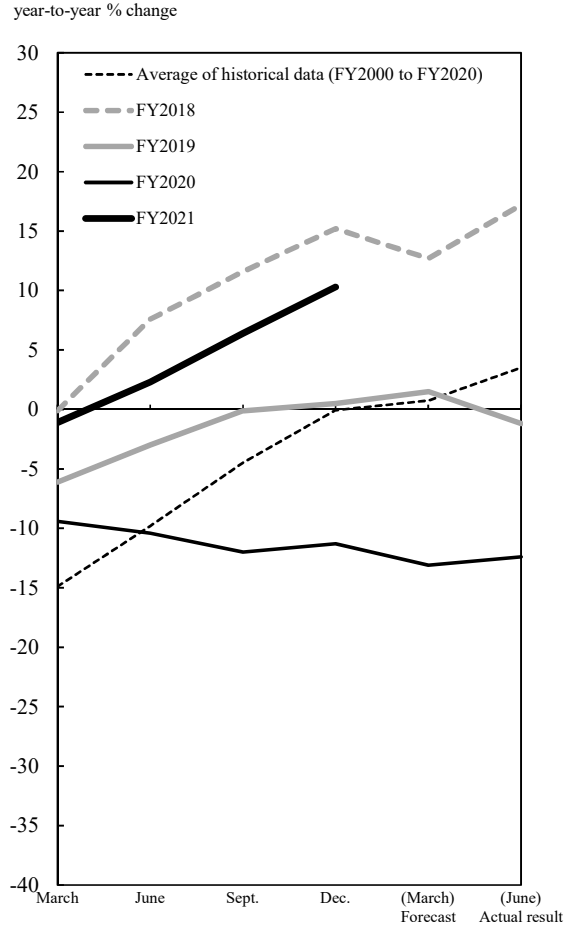


All industries

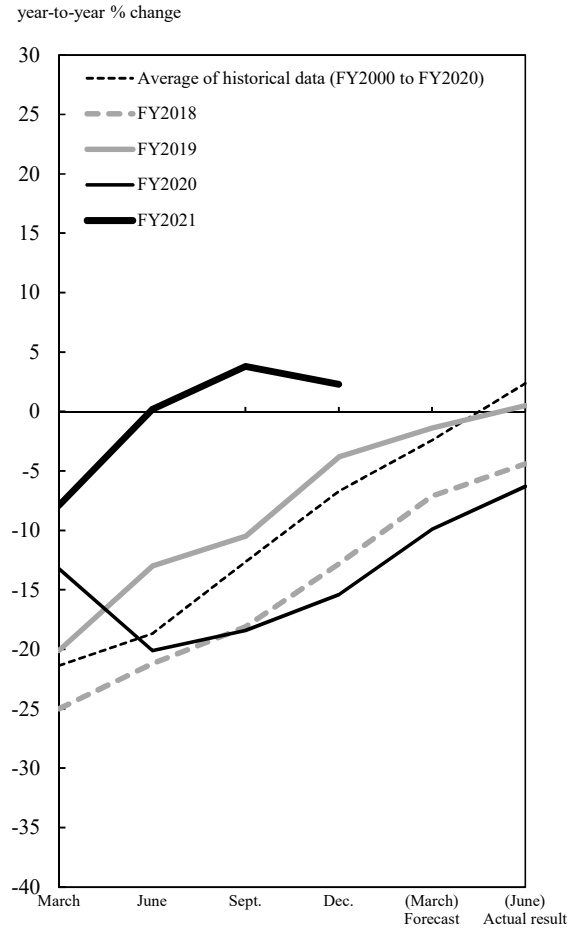


(3) Small Enterprises

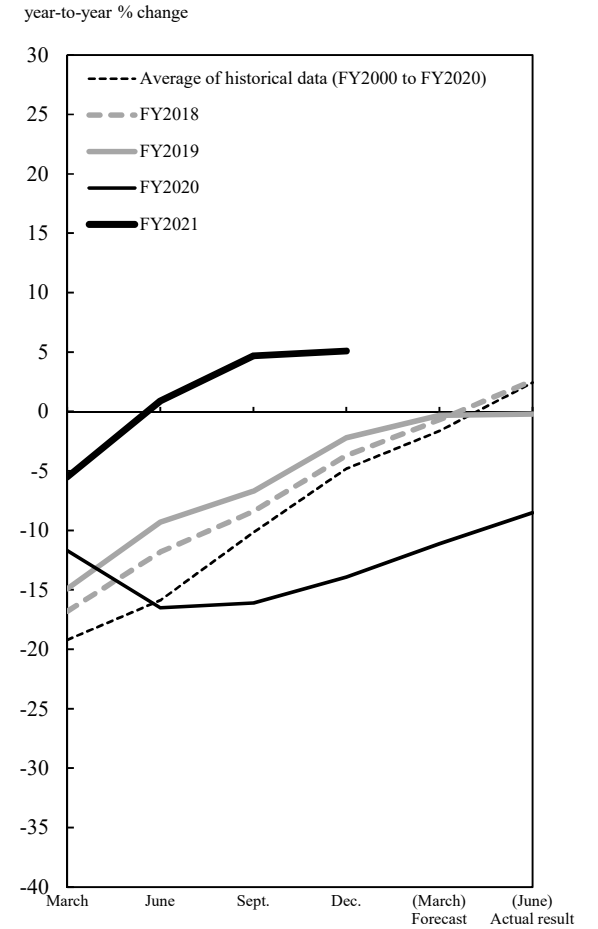
Manufacturing



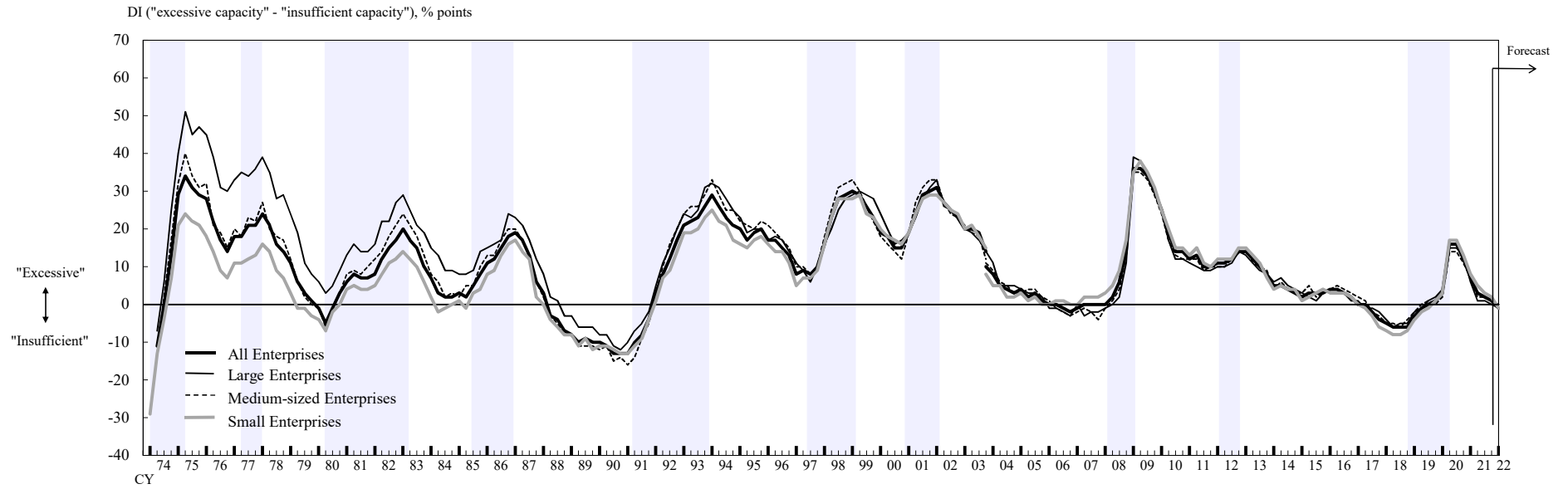
Nonmanufacturing



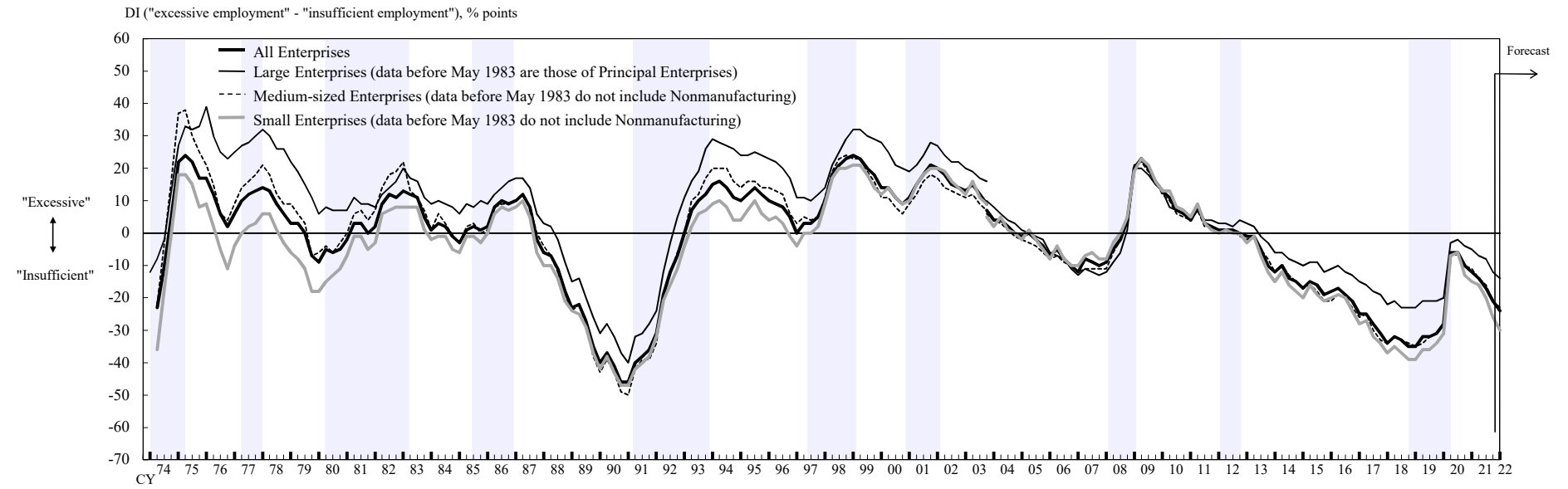
All industries



[Production Capacity (Manufacturing)]

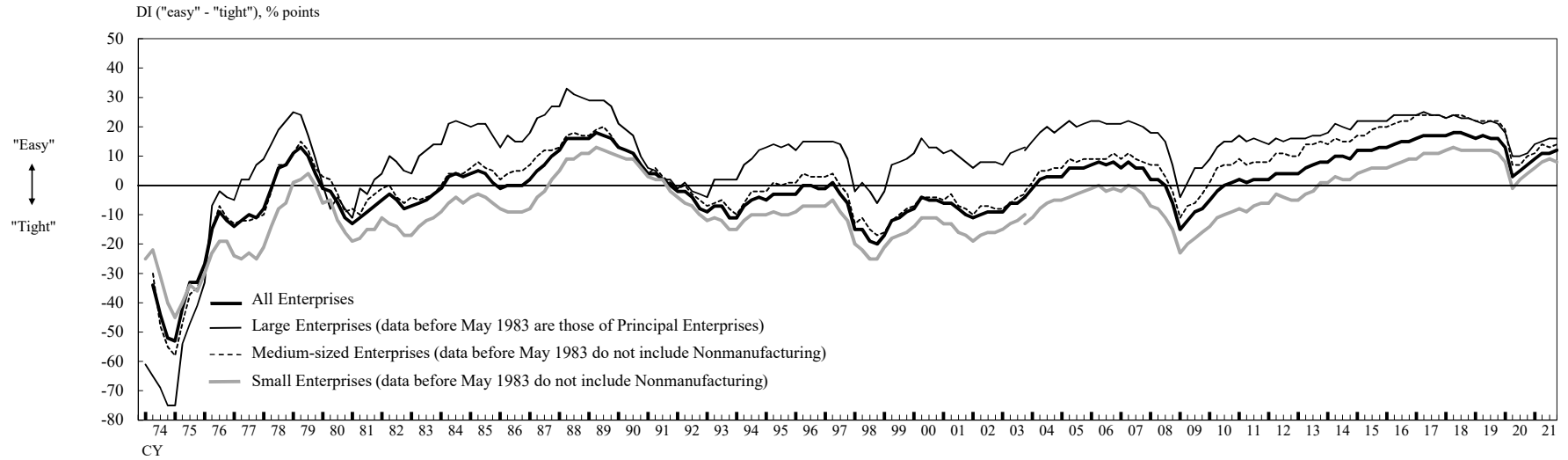


[Employment Conditions (All industries)]





### Financial Position



### Lending Attitude of Financial institutions

