# Tankan Summary (June 2023)

197th Short-Term Economic Survey of Enterprises in Japan

## I . All Enterprises

Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	3,766	5,381	9,147	99.4%
Large Enterprises	958	856	1,814	99.6%
Medium-sized Enterprises	1,000	1,551	2,551	99.5%
Small Enterprises	1,808	2,974	4,782	99.4%

Responding Period: May 29 to June 30

Not to be released before 8:50 a.m. on Monday, July 3, 2023

July 3, 2023

Research and Statistics Department

Bank of Japan

		FY 2022			FY 2023		
			1H	2H		1H	2H
J.S.dollar-yen (Yen/U.S.dollar)	March 2023 Survey	130.65	129.26	132.03	131.72	131.81	131.62
	June 2023 Survey	131.19	129.60	132.79	132.43	132.60	132.27
Euro-yen (Yen/Euro)	March 2023 Survey	137.38	136.30	138.47	138.29	138.34	138.23
	June 2023 Survey	138.21	136.53	139.89	140.11	140.28	139.95

< Ref. > Average of predicted exchange rates of all enterprises for overall businesses

#### 1. Business Conditions

DI ("favorable" - "unfavorable"), % points

	1		T T				1		M . 1' '	1 F			1			•	- umavorao	le"), % points
	M1 20	23 Survey	Large Ei	nterprises	23 Survey		M 1. 20	23 Survey	Medium-size		s 23 Survey		M 1. 20	023 Survey	Small Er		3 Survey	
													-					
	Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result		Forecast	
				Changes		Changes				Changes		Changes				Changes		Changes
Manufacturing	1	3	5	4	9	4	-5	-4	0	5	2	2	-6	-4	-5	1	-1	4
Textiles	-3	7	3	6	9	6	-14	-23	-8	6	-10	-2	-21	-23	-22	-1	-25	-3
Lumber & Wood products	-20	-13	-7	13	0	7	-4	-21	-4	0	-9	-5	-15	-20	-24	-9	-17	7
Pulp & Paper	-25	-3	-7	18	0	7	-26	-3	3	29	13	10	-16	-4	-12	4	-4	8
Chemicals	-1	0	-2	-1	2	4	-3	-7	0	3	0	0	-7	-2	-3	4	2	5
Petroleum & Coal products	-46	-13	-6	40	-6	0	-5	0	10	15	0	-10		-14	-5	9	0	5
Ceramics, Stone & Clay	-2	-3	-2	0	21	23	-22	-22	-26	-4	-11	15	-10	-5	-7	3	-2	5
Iron & Steel	13	3	18	5	18	0	2	-4	-2	-4	-13	-11	11	1	0	-11	6	6
Nonferrous metals	-3	3	3	6	0	-3	-19	-14	-5	14	-10	-5	3	0	3	0	2	-1
Food & Beverages	-11	-5	6	17	0	-6	-15	-9	-1	14	-2	-1	-8	-3	2	10	3	1
Processed metals	0	-6	-14	-14	-3	11	-6	-1	-2	4	2	4	0	7	3	3	4	1
General-purpose machinery	16	9	18	2	18	0	13	11	14	1	13	-1	7	-3	4	-3	3	-1
Production machinery	24	17	20	-4	20	0	13	11	14	1	12	-2	1	3	-8	-9	2	10
Business oriented machinery	30	22	28	-2	25	-3	25	19	34	9	34	0	7	8	1	-6	6	5
Electrical machinery	3	6	2	-1	10	8	-4	-5	-5	-1	1	6	-3	-9	-8	-5	0	8
Shipbuilding & Heavy machinery, etc.	-8	-3	7	15	0	-7	5	13	15	10	16	1	-6	2	-1	5	8	9
Motor vehicles	-9	0	5	14	9	4	-11	-3	-8	3	1	9	-24	-7	0	24	8	8
Basic materials	-5	0	1	6	6	5	-11	-12	-6	5	-6	0	-8	-8	-8	0	-4	4
Processing	4	6	7	3	10	3	-2	0	3	5	6	3	-5	-1	-3	2	2	5
Nonmanufacturing	20	15	23	3	20	-3	14	8	17	3	12	-5	8	3	11	3	7	-4
Construction	21	13	21	0	17	-4	15	3	13	-2	9	-4	13	3	14	1	6	-8
Real estate	30	25	32	2	20	-12	24	11	19	-5	11	-8	12	6	10	-2	7	-3
Goods rental & Leasing	33	20	30	-3	20	-10	26	22	28	2	18	-10		17	26	4	25	-1
Wholesaling	27	12	28	1	18	-10	15	4	16	1	10	-6	9	-2	8	-1	5	-3
Retailing	18	11	17	-1	14	-3	16	11	18	2	11	-7	4	-1	5	1	3	-2
Transport & Postal activities	10	10	13	3	13	0	3	4	9	6	6	-3	-6	-5	-1	5	2	3
Communications	14	21	14	0	21	7	40	27	38	-2	32	-6	18	21	23	5	23	0
Information services	42	39	45	3	41	-4	40	34	36	-4	34	-2	21	12	20	-1	14	-6
Electric & Gas utilities	-15	-19	-14	1	10	24	-13	-9	2	15	-1	-3	3	7	14	11	14	0
Services for businesses	30	28	26	-4	28	2	26	17	28	2	20	-8	16	11	17	1	9	-8
Services for individuals	24	35	28	4	34	6	8	7	16	8	15	-1	2	5	6	4	8	2
Accommodations, Eating & Drinking services	0	13	36	36	33	-3	6	9	31	25	31	0	3	5	17	14	13	-4
All industries	10	9	13	3	14	1	7	3	11	4	8	-3	3	0	5	2	4	-1

		All Enterprises								
Manufacturing	-4	-3	-1	3	2	3				
Nonmanufacturing	12	6	14	2	10	-4				
All industries	5	2	8	3	7	-1				

Notes: 1. Response rate = The number of enterprises that responded to the question on business conditions / the number of sample enterprises \* 100

- 2. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey"

  Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
- 3. "Shipbuilding & Heavy machinery, etc." indicates transportation machinery excluding motor vehicles.

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#### 1. Business Conditions (Continued)

Manufacturing

1. Favorable

3. Unfavorable

1. Favorable

Nonmanufacturing

2. Not so favorable

2. Not so favorable 3. Unfavorable

<Ref.> Percentage share of the number of respondents choosing each alternative

Large

Enterprises

17

67

16

20 27 66

March 2023 Survey Actual result

Medium-sized

Enterprises

17

61

22

14 25

64

11

Small

Enterprises

17

23

22 64

			%, % points
2	3 Survey		
		Forecast	
S	Large Enterprises	Medium- sized Enterprises	Small Enterprises
	0	•	

17

12

20 72

16

67

17

19

69

12

June 2023 Survey

77

23

74

Small

Enterprises

63

21

24

63

Actual result Medium-

sized

Enterprises

18

64

18

25 67

Large

71

12

23

28

67

<ref> Average of</ref>	predicted exchange	re rates of exportin	σ enterprises by	v large manufacturin	a enternrises fa	or overall husinesses
NCI. Average of	predicted excitaing	c raics or exporting	g chiciphiaca by	y large manuraeturm	g chiciphises it	Ji Uvcian businesses

		FY 2022			FY 2023		
			1H	2H		1H	2H
U.S.dollar-yen	March 2023 Survey	130.65	129.04	132.26	132.08	132.07	132.08
(Yen/U.S.dollar)	June 2023 Survey	131.37	129.38	133.36	131.55	131.65	131.45
Euro-yen	March 2023 Survey	137.04	136.11	137.97	137.75	137.75	137.74
(Yen/Euro)	June 2023 Survey	138.02	136.24	139.81	139.02	139.19	138.85

## 2. Supply and Demand Conditions, Inventories, and Prices

% noint	

				Large E1	nterprises		70 points
		March 20	23 Survey		June 202	3 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Domestic Supply & Demand Conditions for Products	Manufacturing	-4	-5	-9	-5	-7	2
and Services:	Basic materials	-15	-13	-20	-5	-13	7
Diffusion index of "Excess demand" minus "Excess supply"	Processing	1	-1	-3	-4	-2	1
	Nonmanufacturing	-5	-6	-5	0	-4	1
Overseas Supply & Demand Conditions for Products:	Manufacturing	0	0	-6	-6	-3	3
Diffusion index of "Excess demand" minus "Excess supply"	Basic materials	-10	-7	-15	-5	-9	6
	Processing	4	4	-1	-5	0	1
					_		
Inventory Level of Finished Goods & Merchandise:	Manufacturing	18		20	2		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	15		17	2		
minus "Insufficient or somewhat insufficient"	Processing	20		22	2		
Wholesalers' Inventory Level:	Manufacturing	8		10	2		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	13		15	2		
minus "Insufficient or somewhat insufficient"	Processing	5		8	3		
	Manufacturing	37	34	34	-3	29	-5
Change in Output Prices:	Basic materials	41	33	33	-8	25	-8
Diffusion index of "Rise" minus "Fall"	Processing	35	36	35	0	31	-4
	Nonmanufacturing	29	27	28	-1	25	-3
	Manufacturing	60	52	52	-8	44	-8
Change in Input Prices:	Basic materials	54	44	41	-13	30	-11
Diffusion index of "Rise" minus "Fall"	Processing	63	57	59	-4	51	-8
	Nonmanufacturing	48	44	44	-4	42	-2

%	points
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				Small Er	nterprises		
		March 20	23 Survey		June 202	3 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Domestic Supply & Demand Conditions for Products	Manufacturing	-14	-15	-18	-4	-16	2
and Services:	Basic materials	-20	-19	-22	-2	-22	0
Diffusion index of "Excess demand"	Processing	-11	-13	-14	-3	-13	1
minus "Excess supply"	Nonmanufacturing	-9	-11	-9	0	-10	-1
Overseas Supply & Demand Conditions for Products	Manufacturing	-9	-9	-13	-4	-11	2
Diffusion index of "Excess demand"	Basic materials	-15	-13	-23	-8	-20	3
minus "Excess supply"	Processing	-4	-6	-6	-2	-5	1
					_		
Inventory Level of Finished Goods & Merchandise:	Manufacturing	16		18	2		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	17		20	3		
minus "Insufficient or somewhat insufficient"	Processing	15		17	2		
Wholesalers' Inventory Level:	Manufacturing	11		14	3		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	17		21	4		
minus "Insufficient or somewhat insufficient"	Processing	8		9	1		
	Manufacturing	37	42	36	-1	32	-4
Change in Output Prices:	Basic materials	38	40	36	-2	29	-7
Diffusion index of "Rise" minus "Fall"	Processing	37	42	37	0	34	-3
	Nonmanufacturing	27	34	27	0	30	3
	Manufacturing	72	69	66	-6	58	-8
Change in Input Prices:	Basic materials	64	61	57	-7	49	-8
Diffusion index of "Rise" minus "Fall"	Processing	78	75	72	-6	65	-7
	Nonmanufacturing	60	62	57	-3	57	0

## 3. Sales and Current Profits

Sales				yea	ır-to-year % chang
		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	11.3	0.2	2.0	0.9
	Domestic Sales	9.0	-0.4	2.9	1.2
Large Enterprises	Exports	16.1	1.4	0.3	0.3
	Nonmanufacturing	10.1	0.1	2.1	1.4
	All industries	10.6	0.2	2.0	1.2
Medium-sized	Manufacturing	8.0	0.5	3.2	-0.1
Enterprises	Nonmanufacturing	7.2	0.7	2.5	2.0
	All industries	7.4	0.6	2.7	1.4
	Manufacturing	6.1	1.2	2.0	0.9
Small Enterprises	Nonmanufacturing	6.0	1.1	0.4	1.2
	All industries	6.0	1.1	0.7	1.1
	Manufacturing	9.8	0.4	2.2	0.8
All Enterprises	Nonmanufacturing	8.1	0.6	1.6	1.4
	All industries	8.7	0.5	1.8	1.2

1H FY 2022	2H FY 2022		1H FY 2023		2H FY 2023	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
12.5	10.2	0.9	1.4	-0.5	2.5	2.3
9.2	8.8	0.3	2.9	0.2	2.8	2.2
19.4	13.1	2.1	-1.3	-1.9	1.9	2.4
12.5	8.0	0.3	2.7	1.4	1.5	1.3
12.5	8.9	0.5	2.2	0.6	1.9	1.7
8.9	7.2	0.7	3.0	-0.6	3.4	0.4
7.5	6.8	1.2	3.4	1.9	1.6	2.1
7.9	6.9	1.0	3.3	1.2	2.1	1.6
6.3	5.9	2.0	2.5	0.6	1.5	1.2
6.0	6.0	2.0	1.9	1.2	-1.0	1.1
6.1	6.0	2.0	2.0	1.1	-0.4	1.1
10.8	9.0	1.0	1.9	-0.3	2.5	1.8
9.2	7.1	1.0	2.6	1.5	0.7	1.4
9.8	7.7	1.0	2.4	0.8	1.3	1.5

Current Profits year-to-year % change

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	11.7	5.8	-7.0	1.2
	Basic materials	-13.2	-9.4	-8.7	-12.6
Large Enterprises	Processing	25.5	13.2	-6.4	7.5
	Nonmanufacturing	32.7	11.0	-5.3	9.0
	All industries	20.7	8.2	-6.2	4.7
Medium-sized	Manufacturing	-3.4	1.6	-8.4	-0.3
Enterprises	Nonmanufacturing	18.0	7.8	-5.0	5.3
	All industries	9.9	5.6	-6.2	3.4
	Manufacturing	-7.8	7.4	-2.2	1.6
Small Enterprises	Nonmanufacturing	8.4	6.6	-3.5	2.8
	All industries	3.9	6.8	-3.2	2.5
	Manufacturing	8.0	5.5	-6.8	1.0
All Enterprises	Nonmanufacturing	24.0	9.5	-4.9	6.9
	All industries	16.2	7.6	-5.8	4.2

(Note) Revision rates are calculated as the percentage change of the figures between the current and previous survey.

1H FY 2022	2H FY 2022		1H FY 2023	_	2H FY 2023	n-to-year 70 change
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
30.0	-7.3	9.0	-17.3	-7.4	7.9	12.8
13.2	-41.4	-19.8	-24.0	-17.3	22.6	-5.9
39.6	11.1	21.4	-14.3	-2.7	3.7	20.9
37.6	28.0	18.1	-1.2	4.8	-9.6	14.1
33.2	8.2	13.5	-10.3	-2.0	-1.2	13.4
4.6	-11.7	4.0	-26.6	-6.6	14.2	5.3
28.5	10.9	11.0	-6.0	8.1	-4.3	3.3
18.0	3.4	8.9	-14.0	2.7	1.0	3.9
-2.4	-12.9	13.9	-14.6	-4.4	11.1	7.0
14.7	4.2	11.3	-0.3	1.0	-5.9	4.1
9.3	0.0	11.9	-4.3	-0.4	-2.3	4.8
24.0	-8.4	8.8	-18.1	-7.1	9.0	11.3
31.1	18.2	15.1	-1.8	4.5	-7.7	9.3
27.4	5.9	12.5	-10.0	-1.2	-1.0	10.2

# 3. Sales and Current Profits (Continued)

		FY 2022		FY 2023	
			Changes	(Forecast)	Changes
	Manufacturing	10.52	0.56	9.59	0.02
Large Enterprises	Nonmanufacturing	7.61	0.75	7.05	0.49
	All industries	8.90	0.66	8.18	0.28
Medium-sized	Manufacturing	5.55	0.06	4.93	-0.01
Enterprises	Nonmanufacturing	4.11	0.27	3.81	0.12
	All industries	4.50	0.21	4.12	0.08
	Manufacturing	4.24	0.25	4.06	0.02
Small Enterprises	Nonmanufacturing	3.79	0.20	3.64	0.06
	All industries	3.89	0.21	3.74	0.05
	Manufacturing	8.64	0.42	7.88	0.02
All Enterprises	Nonmanufacturing	5.57	0.45	5.21	0.26
	All industries	6.64	0.43	6.15	0.18

%, % points

1H FY 2022	2H FY 2022		1H FY 2023		2H FY 2023	
		Changes	(Forecast)	Changes	(Forecast)	Changes
12.97	8.25	0.61	10.57	-0.80	8.69	0.82
8.06	7.19	1.09	7.75	0.25	6.41	0.72
10.26	7.66	0.88	9.00	-0.23	7.43	0.77
6.32	4.83	0.16	4.51	-0.29	5.33	0.25
3.80	4.40	0.39	3.45	0.20	4.14	0.05
4.49	4.51	0.33	3.74	0.05	4.46	0.10
4.50	3.99	0.42	3.75	-0.20	4.36	0.24
3.42	4.11	0.34	3.35	0.00	3.91	0.11
3.67	4.09	0.36	3.44	-0.05	4.01	0.14
10.43	6.97	0.50	8.39	-0.61	7.41	0.63
5.59	5.55	0.68	5.35	0.16	5.08	0.36
7.30	6.04	0.61	6.42	-0.13	5.90	0.46

Net Income year-to-year % change

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	8.9	2.2	-4.7	3.7
	Basic materials	-23.0	-17.2	3.4	-10.6
Large Enterprises	Processing	25.1	10.3	-7.3	9.9
	Nonmanufacturing	37.9	12.3	-6.5	10.0
	All industries	21.1	6.8	-5.6	6.6
Medium-sized	Manufacturing	-3.0	1.9	-7.1	1.9
Enterprises	Nonmanufacturing	17.9	5.6	-3.5	4.1
	All industries	9.6	4.3	-4.8	3.4
	Manufacturing	-8.6	9.0	1.7	0.2
Small Enterprises	Nonmanufacturing	15.9	7.4	-0.8	2.4
	All industries	9.1	7.7	-0.2	1.9
	Manufacturing	6.2	2.6	-4.5	3.3
All Enterprises	Nonmanufacturing	29.8	10.3	-5.0	7.5
	All industries	17.8	6.6	-4.8	5.5

1H FY 2022	2H FY 2022		1H FY 2023		2H FY 2023	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
27.1	-11.3	-0.7	-15.2	-3.4	11.9	13.7
10.9	-61.6	-44.7	-21.9	-14.5	86.8	-4.7
35.5	13.7	14.7	-12.4	1.7	-0.7	21.1
41.7	34.0	22.1	-1.5	4.8	-11.8	16.8
33.1	8.4	10.4	-9.2	0.3	-0.9	15.2
2.1	-8.6	3.7	-25.1	-5.1	14.9	8.2
25.3	12.2	9.1	-8.1	6.0	0.4	2.7
15.1	4.8	7.3	-14.7	1.9	4.9	4.5
-6.1	-11.5	21.3	-11.8	-4.5	18.0	4.8
16.9	15.0	12.9	3.3	2.0	-4.2	2.8
9.8	8.5	14.5	-0.7	0.3	0.3	3.3
21.8	-11.1	1.2	-15.9	-3.6	12.7	12.3
34.2	25.8	17.8	-1.6	4.4	-8.3	10.9
27.6	7.9	10.6	-8.9	0.5	0.1	11.5

## 4. Fixed Investment, etc.

Fixed Investment including Land Purchasing Expenses

year-to-year % change

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		FY 2022		FY 2023		
			Revision rate	(Forecast)	Revision rate	
Large	Manufacturing	6.5	-9.6	19.3	1.9	
Enterprises	Nonmanufacturing	14.8	-0.7	10.1	7.6	
	All industries	11.7	-4.0	13.4	5.4	
Medium-sized	Manufacturing	10.2	-2.9	19.4	2.7	
Enterprises	Nonmanufacturing	2.3	3.9	13.8	10.0	
	All industries	5.2	1.2	16.0	7.1	
Small	Manufacturing	17.2	6.5	-3.1	1.1	
Enterprises	Nonmanufacturing	-3.0	1.2	5.8	6.0	
	All industries	3.9	3.2	2.4	4.2	
	Manufacturing	9.0	-5.8	15.1	1.9	
All Enterprises	Nonmanufacturing	9.3	0.3	9.9	7.7	
	All industries	9.2	-2.0	11.8	5.5	
	All industries including Financial institutions	8.9	-2.2	12.3	5.1	
(Memo)	All industries including Financial institutions and Holding companies, etc.	8.8	-2.2	12.3	5.1	

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses

year-to-year % change

r aremasing 2.	T		_	,	o jeur /o emange
		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	8.4	-4.8	11.1	2.4
Enterprises	Nonmanufacturing	8.7	-3.8	14.0	6.4
	All industries	8.5	-4.4	12.4	4.1
Medium-sized	Manufacturing	8.2	-3.4	19.6	1.6
Enterprises	Nonmanufacturing	5.3	1.5	15.5	8.1
	All industries	6.5	-0.7	17.3	5.2
Small	Manufacturing	9.6	0.7	5.4	0.8
Enterprises	Nonmanufacturing	-2.9	1.1	8.4	3.7
	All industries	2.0	1.0	7.2	2.5
	Manufacturing	8.5	-4.2	11.5	2.2
All Enterprises	Nonmanufacturing	6.2	-2.2	13.3	6.3
	All industries	7.4	-3.3	12.4	4.1
	All industries including Financial institutions	7.6	-3.2	12.3	4.0
(Memo)	All industries including Financial institutions and Holding companies, etc.	7.6	-3.1	12.1	4.0

Software Investment year-to-year % change

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	16.8	-2.4	17.5	8.5
Enterprises	Nonmanufacturing	11.9	-0.4	9.2	2.5
	All industries	13.8	-1.2	12.5	4.9
Medium-sized	Manufacturing	19.8	-7.8	34.4	2.9
Enterprises	Nonmanufacturing	6.0	-7.0	19.7	1.5
	All industries	8.8	-7.2	22.9	1.9
Small	Manufacturing	4.8	-8.8	29.3	4.8
Enterprises	Nonmanufacturing	-5.2	-6.0	18.6	7.5
	All industries	-2.6	-6.8	21.6	6.6
	Manufacturing	16.2	-3.3	19.7	7.7
All Enterprises	Nonmanufacturing	9.1	-2.1	11.8	2.8
	All industries	11.5	-2.5	14.6	4.6
	All industries including Financial institutions	14.5	-0.9	11.1	5.9
(Memo)	All industries including Financial institutions and Holding companies, etc.	14.3	-1.3	10.9	5.7

Notes: 1. "Fixed Investment including Land Purchasing Expenses" excludes software and R&D investment.

Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

		March 202	23 Survey		June 202	3 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Large	Manufacturing	1	-1	2	1	-1	-3
Enterprises	Nonmanufacturing	-3	-2	-3	0	-3	0
	All industries	-1	-2	0	1	-2	-2
Medium-sized	Manufacturing	1	0	3	2	0	-3
Enterprises	Nonmanufacturing	-2	-3	-3	-1	-4	-1
	All industries	0	-2	-1	-1	-2	-1
Small	Manufacturing	1	-1	0	-1	-3	-3
Enterprises	Nonmanufacturing	-4	-6	-4	0	-7	-3
	All industries	-2	-4	-3	-1	-5	-2
	Manufacturing	1	-1	1	0	-1	-2
All Enterprises	Nonmanufacturing	-4	-5	-4	0	-5	-1
	All industries	-1	-4	-1	0	-4	-3

Land Purchasing Expenses

year-to-year % change

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-17.4	1.3	-22.5	-14.0
Enterprises	Nonmanufacturing	70.0	26.0	-17.4	11.2
	All industries	60.3	24.2	-17.7	9.5
Medium-sized	Manufacturing	169.9	12.1	-55.3	27.8
Enterprises	Nonmanufacturing	-20.6	15.5	2.2	17.5
	All industries	-6.9	14.8	-9.8	18.5
Small	Manufacturing	140.6	88.4	-64.3	25.5
Enterprises	Nonmanufacturing	-3.5	-1.7	-4.0	21.0
	All industries	17.2	14.5	-21.8	21.6
	Manufacturing	55.9	37.4	-50.4	3.9
All Enterprises	Nonmanufacturing	35.4	18.6	-13.0	13.8
	All industries	37.7	20.8	-17.8	13.0
	All industries including Financial institutions	37.6	19.3	-16.4	12.7
(Memo)	All industries including Financial institutions and Holding companies, etc.	35.9	18.7	-15.6	12.3

R&D Investment

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	8.6	-1.0	3.6	2.0
Enterprises	Nonmanufacturing	8.8	-1.1	6.7	3.9
	All industries	8.7	-1.0	3.9	2.1
Medium-sized	Manufacturing	8.4	-2.2	7.0	-1.6
Enterprises	Nonmanufacturing	-4.0	-5.8	10.1	-4.5
	All industries	7.0	-2.6	7.3	-1.9
Small	Manufacturing	5.3	0.1	6.8	3.5
Enterprises	Nonmanufacturing	20.9	-12.3	14.7	-19.1
	All industries	7.0	-1.7	7.8	-0.2
	Manufacturing	8.6	-1.1	3.9	1.8
All Enterprises	Nonmanufacturing	8.1	-1.9	7.2	2.1
	All industries	8.5	-1.1	4.1	1.8
	All industries including Financial institutions	8.5	-1.1	4.1	1.8
(Memo)	All industries including Financial institutions and Holding companies, etc.	8.4	-1.0	3.8	1.7

<sup>2. &</sup>quot;Holding companies, etc." indicates business consultants & pure holding companies.

## 5. Employment

#### **Employment Conditions**

DI ("excessive employment" - "insufficient employment"), % points

		March 202	23 Survey	June 2023 Survey			
		Actual result	Forecast	Actual result		Forecast	
					Changes		Changes
Large	Manufacturing	-14	-14	-13	1	-15	-2
Enterprises	Nonmanufacturing	-33	-33	-34	-1	-34	0
	All industries	-23	-22	-23	0	-24	-1
Medium-sized	Manufacturing	-21	-23	-21	0	-24	-3
Enterprises	Nonmanufacturing	-39	-42	-38	1	-42	-4
	All industries	-32	-34	-31	1	-35	-4
Small	Manufacturing	-24	-26	-21	3	-26	-5
Enterprises	Nonmanufacturing	-43	-46	-43	0	-48	-5
	All industries	-36	-38	-35	1	-40	-5
	Manufacturing	-21	-22	-20	1	-23	-3
All Enterprises	Nonmanufacturing	-40	-42	-40	0	-44	-4
	All industries	-32	-34	-32	0	-35	-3

## Number of New Graduates Hired (All industries)

year-to-year % change

	FY 2022 FY 2023				FY 2024	y car y criainge
	F 1 2022					
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	-2.2	0.0	6.8	-2.3	10.9	-
Medium-sized Enterprises	4.2	-0.1	11.6	-0.2	10.9	-
Small Enterprises	1.6	-2.1	4.8	-9.7	20.2	-
All Enterprises	1.0	-0.8	7.3	-4.7	14.5	-
All Enterprises & Financial institutions	0.4	-0.9	7.2	-4.5	14.5	-
Manufacturing	1.8	-0.8	6.9	-4.0	12.9	-
Nonmanufacturing	0.7	-0.9	7.5	-5.1	15.2	-
Financial institutions	-10.8	-1.3	4.7	-0.4	13.5	-
27	TT: 10 '				· ·	

(Note) "Number of New Graduates Hired" is surveyed only in June and December.

# 6. Corporate Finance

### Financial Position (All industries)

DI ("easy" - "tight"), % points

	March 20	23 Survey	June 2023 Survey		
	Actual result Forecast Actual result				
				Changes	
Large Enterprises	11		13	2	
Medium-sized Enterprises	13		13	0	
Small Enterprises	7		8	1	
All Enterprises	9		11	2	
Manufacturing	5		7	2	
Nonmanufacturing	11		14	3	

## Lending Attitude of Financial Institutions (All industries)

DI ("accommodative" - "severe"), % points

	March 20	23 Survey	June 2023 Survey		
	Actual result Forecast		Actual result		
				Changes	
Large Enterprises	15		15	0	
Medium-sized Enterprises	19		18	-1	
Small Enterprises	15		15	0	
All Enterprises	16		16	0	
Manufacturing	14		15	1	
Nonmanufacturing	17		17	0	

## Change in Interest Rate on Loans (All industries)

DI ("rise" - "fall"), % points

DI ("rise" - "lail"), % points								
	March 202	23 Survey	June 2023 Survey					
	Actual result	Forecast	Actual result	Actual result				
				Changes		Changes		
Large Enterprises	21	26	13	-8	20	7		
Medium-sized Enterprises	15	25	10	-5	19	9		
Small Enterprises	12	23	9	-3	18	9		
All Enterprises	14	24	10	-4	19	9		
Manufacturing	16	25	13	-3	20	7		
Nonmanufacturing	13	23	9	-4	18	9		

## Conditions for CP Issuance (All industries) <Based on CP-Issuing Enterprises>

DI ("easy" - "severe"), % points

	March 20	23 Survey	June 202	3 Survey
	Actual result Forecast .		Actual result	
				Changes
Large Enterprises	15		15	0

## 7. Inflation Outlook of Enterprises

(Reference) The Average of Enterprises' Inflation Outlook

%, % points

		•		Output Prices (Rate of Changes Relative to the Current Level)		General (Annual Percent	
					Changes		Changes
		1 year ahead	Previous projection	2.9	-0.1	2.4	0.1
		i year aneau	Current projection	2.5	-0.4	2.2	-0.2
	Manu-	3 years ahead	Previous projection	3.2	0.2	1.8	0.1
	facturing	5 years allead	Current projection	2.8	-0.4	1.7	-0.1
		5 years ahead	Previous projection	3.5	0.4	1.6	0.0
Large		3 years allead	Current projection	3.0	-0.5	1.6	0.0
Enterprises		1 year ahead	Previous projection	2.4	0.3	2.2	0.2
		i year anead	Current projection	2.1	-0.3	2.0	-0.2
	Nonmanu-	3 years ahead	Previous projection	3.0	0.4	1.6	0.1
	facturing	5 years allead	Current projection	2.8	-0.2	1.6	0.0
		5 years ahead	Previous projection	3.4	0.5	1.4	0.0
		3 years allead	Current projection	3.2	-0.2	1.4	0.0
		1 year ahead	Previous projection	4.1	-0.2	3.2	0.1
		i year aneau	Current projection	3.7	-0.4	2.9	-0.3
	Manu-	3 years ahead	Previous projection	4.9	0.2	2.5	0.0
	facturing	3 years allead	Current projection	4.5	-0.4	2.4	-0.1
		5 years ahead	Previous projection	5.4	0.3	2.3	-0.1
Small		5 years allead	Current projection	5.1	-0.3	2.3	0.0
Enterprises		1 year ahead	Previous projection	3.5	0.3	3.0	0.2
		i year anead	Current projection	3.2	-0.3	2.8	-0.2
	Nonmanu-	3 years ahead	Previous projection	4.3	0.3	2.5	0.1
	facturing	5 years allead	Current projection	4.1	-0.2	2.4	-0.1
		5 years ahead	Previous projection	4.9	0.3	2.3	0.1
		3 years allead	Current projection	4.8	-0.1	2.3	0.0
		1 year ahead	Previous projection	3.3	0.1	2.8	0.1
		i year anead	Current projection	3.0	-0.3	2.6	-0.2
All	All	3 years ahead	Previous projection	4.0	0.2	2.3	0.1
Enterprises	industries	5 years anead	Current projection	3.8	-0.2	2.2	-0.1
		5 years ahead	Previous projection	4.6	0.3	2.1	0.1
		5 years anead	Current projection	4.4	-0.2	2.1	0.0

7

## II. Financial Institutions, Business Consultants & Pure Holding Companies

#### Number of Sample Enterprises

	Total	Response rate
Financial institutions	257	98.4%
Business consultants & pure holding companies	170	83.5%

Responding Period: May 29 to June 30

#### 1. Business Conditions of Financial Institutions

#### **Business Conditions**

DI ("favorable" - "unfavorable"), % points

	March 20	23 Survey	June 2023 Survey			
	Actual result	Forecast	Actual result		Forecast	
				Changes		Changes
Banks	21	19	24	3	20	-4
Financial institutions for cooperative organizations	9	5	3	-6	4	1
Financial products transaction dealers	8	21	30	22	35	5
Insurance companies	5	15	7	2	23	16
Non-deposit money corporations	35	30	48	13	24	-24
Financial institutions	15	17	20	5	20	0

### Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

	March 202	23 Survey	June 2023 Survey			
	Actual result	Actual result Forecast A		Actual result		
				Changes		Changes
Banks	0	-1	-1	-1	-1	0
Financial institutions for cooperative organizations	0	0	-4	-4	0	4
Financial products transaction dealers	-5	-5	-5	0	-5	0
Insurance companies	0	0	0	0	0	0
Non-deposit money corporations	-5	0	-5	0	0	5
Financial institutions	-1	-1	-2	-1	-1	1

#### **Employment Conditions**

DI ("excessive employment" - "insufficient employment"), % points

	March 20	23 Survey	June 2023 Survey			
	Actual result	Actual result Forecast Ac		Actual result		
				Changes		Changes
Banks	-18	-16	-17	1	-17	0
Financial institutions for cooperative organizations	-43	-34	-37	6	-43	-6
Financial products transaction dealers	-27	-27	-24	3	-27	-3
Insurance companies	-18	-18	-23	-5	-23	0
Non-deposit money corporations	0	0	-9	-9	-5	4
Financial institutions	-24	-21	-23	1	-24	-1

Notes: 1. Response rate of financial institutions = The number of institutions that responded to the question on business conditions / the number of sample institutions \* 100

2. Response rate of business consultants & pure holding companies = The number of enterprises that responded to the question on fixed investment / the number of sample enterprises \* 100

## 2. Fixed Investment of Financial Institutions, Business Consultants & Pure Holding Companies

Fixed Investment including Land Purchasing Expenses

year-to-year % change

	FY 2022		FY 2023	
		Revision rate	(Forecast)	Revision rate
Financial institutions	-1.5	-1.5 -9.9 31.8 -		-4.2
Banks	-12.6	-17.9	67.4	-3.7
Financial institutions for cooperative organizations	1.1	-1.3	52.1	4.6
Financial products transaction dealers	-22.3	11.6	60.2	-11.0
Insurance companies	4.6	-10.7	17.1	-6.9
Non-deposit money corporations	4.8	-1.2	-0.7	-3.0
Business consultants & pure holding companies	-0.7	-2.0	6.5	1.4

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses

year-to-year % change

Financial institutions	11.6	-1.2	12.2	3.0
Banks	9.4	-11.9	35.9	0.2
Financial institutions for cooperative organizations	17.8	-4.3	54.7	7.1
Financial products transaction dealers	20.8	0.2	5.6	-10.9
Insurance companies	11.8	6.2	-4.0	7.7
Non-deposit money corporations	9.1	0.4	5.3	1.2
Business consultants & pure holding companies	7.4	-1.7	0.8	1.9

#### Software Investment

year-to-year % change

Financial institutions	21.0	2.7	3.6	9.0
Banks	21.2	-8.7	20.6	2.3
Financial institutions for cooperative organizations	50.7	-10.6	60.4	14.9
Financial products transaction dealers	29.3	-1.3	-3.1	-10.8
Insurance companies	20.4	12.1	-8.5	19.7
Non-deposit money corporations	13.3	2.0	10.5	4.8
Business consultants & pure holding companies	11.9	-7.4	7.7	3.1

Land Purchasing Expenses

year-to-year % change

Financial institutions	31.6	-19.8	41.1	7.6
Banks	-56.3	1.0	-4.0	-34.1
Financial institutions for cooperative organizations	-76.3	19.4	33.9	32.7
Financial products transaction dealers	-81.1	0.0	-65.5	45.7
Insurance companies	94.9	-21.9	45.9	10.9
Non-deposit money corporations	-73.8	0.0	-100.0	NA
Business consultants & pure holding companies	-35.3	-17.0	54.7	-5.9

R&D Investment

Financial institutions	-12.8	-1.2	-98.0	-98.1
Banks	NA	NA	NA	NA
Financial institutions for cooperative organizations	NA	NA	NA	NA
Financial products transaction dealers	NA	NA	NA	NA
Insurance companies	-10.1	-2.0	-100.0	-100.0
Non-deposit money corporations	-55.7	34.8	-34.4	0.0
Business consultants & pure holding companies	3.8	2.9	-6.1	-0.7

## III. Overseas Business Activities

Number of Sample Enterprises

	Enterprises	Response rate
Manufacturing	396	94.7%
Basic materials	143	95.8%
Processing	253	94.1%
Nonmanufacturing	186	87.6%
All industries	582	92.4%

Responding Period: May 29 to June 30

## 1. Sales and Current Profits

Consolidated Sales vear-to-year % change

Consolidated Sales			year-to-year % change
		FY 2022	FY 2023
			(Forecast)
	Manufacturing	18.3	0.5
	Basic materials	21.5	0.2
Overseas Sales	Processing	17.3	0.6
	Nonmanufacturing	25.8	-0.9
	All industries	20.2	0.1
	Manufacturing	12.2	3.8
	Basic materials	14.6	-0.3
Domestic Sales	Processing	10.7	6.6
	Nonmanufacturing	12.4	2.3
	All industries	12.3	2.9
	Manufacturing	15.7	1.9
	Basic materials	17.6	-0.1
Total Sales	Processing	14.8	2.8
	Nonmanufacturing	15.7	1.4
	All industries	15.7	1.7
	Manufacturing	58.29	57.51
Share of Overseas	Basic materials	45.21	45.34
Sales in Total Sales	Processing	64.13	62.79
	Nonmanufacturing	26.53	25.92
	All industries	44.21	43.53

Consolidated Current Profits

year-to-year % change

			J - 11 J - 11 - 11 - 11 - 11 - 11 - 11
		FY 2022	FY 2023
			(Forecast)
	Manufacturing	0.4	0.7
	Basic materials	-10.8	0.4
	Processing	5.7	0.9
	Nonmanufacturing	21.0	-8.4
	All industries	8.4	-3.2

<Ref.> Average of predicted exchange rates expected by all industries for overall businesses

		FY 2022	FY 2023
U.S.dollar-yen	March 2023 Survey	130.85	132.02
(Yen/U.S.dollar)	June 2023 Survey	132.01	131.53
Euro-yen	March 2023 Survey	137.24	137.73
(Yen/Euro)	June 2023 Survey	138.64	139.38

## 2. Fixed Investment

Consolidated Fixed Investment

year-to-year % change

		FY 2022	FY 2023
			(Forecast)
	Manufacturing	22.5	4.6
Overseas Fixed	Basic materials	32.7	1.2
Investment	Processing	19.0	5.9
	Nonmanufacturing	17.9	13.6
	All industries	21.0	7.4
	Manufacturing	20.4	23.2
Domestic Fixed	Basic materials	4.6	16.9
Investment	Processing	30.8	26.5
	Nonmanufacturing	7.6	4.9
	All industries	12.8	12.8
	Manufacturing	21.1	16.3
Total Fixed	Basic materials	12.2	11.9
Investment	Processing	25.8	18.3
	Nonmanufacturing	9.2	6.3
	All industries	14.9	11.3
	Manufacturing	37.17	33.44
Share of Overseas Fixed	Basic materials	32.12	29.04
Investment in Total	Processing	39.53	35.38
Fixed Investment	Nonmanufacturing	16.68	17.82
	All industries	26.94	25.99

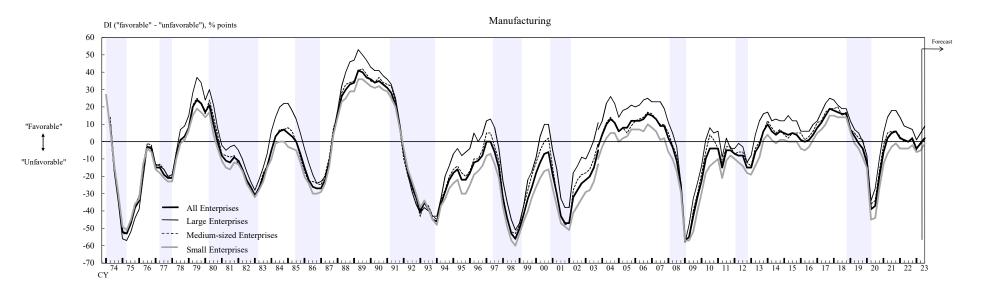
Notes: 1. 582 sample enterprises include 523 of overlapping sample enterprises with the " I . All Enterprises" and 50 of overlapping sample enterprises with " II . Financial institutions, Business consultants & pure holding companies."

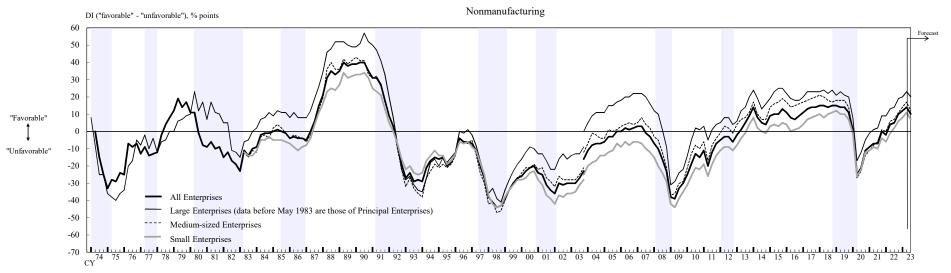
<sup>2.</sup> Response rate = The number of enterprises that responded to the question on total sales / the number of sample enterprises \* 100

## (Reference Charts)

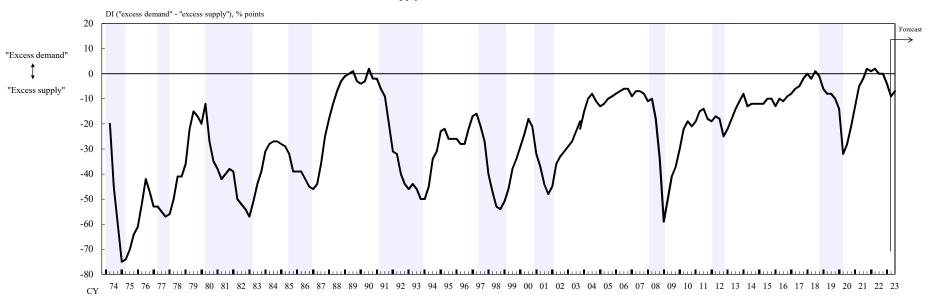
- Notes: 1. Shaded areas indicate periods of recession (according to the Cabinet Office).
  - 2. There is a discontinuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).

## [Business Conditions]

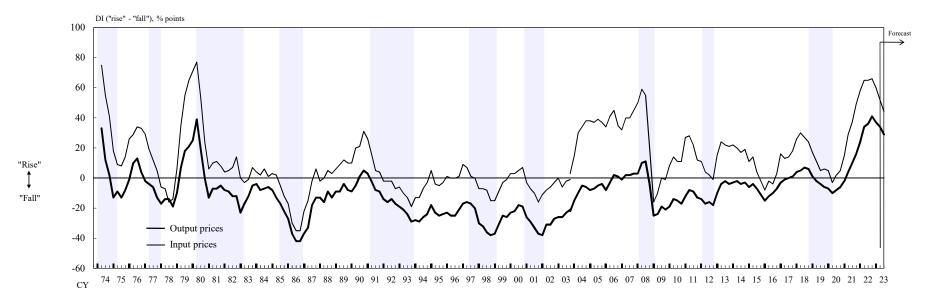




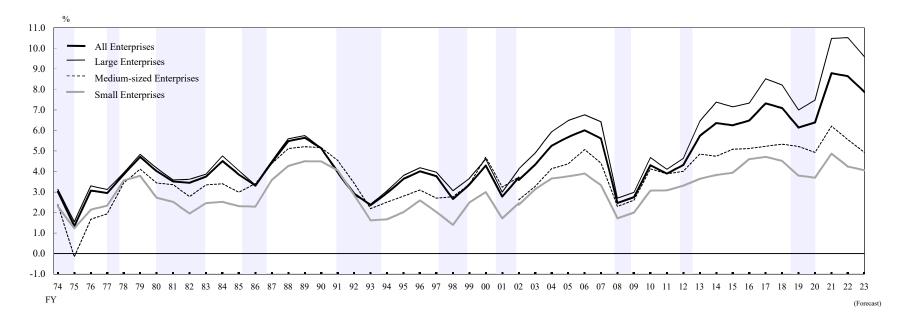
## Domestic Supply and Demand Conditions for Products and Services



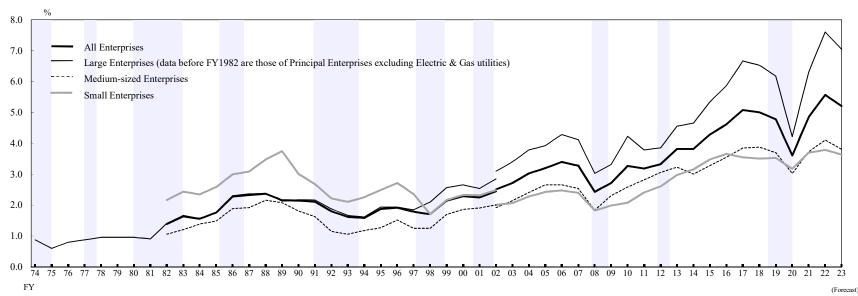
## Prices



# Manufacturing



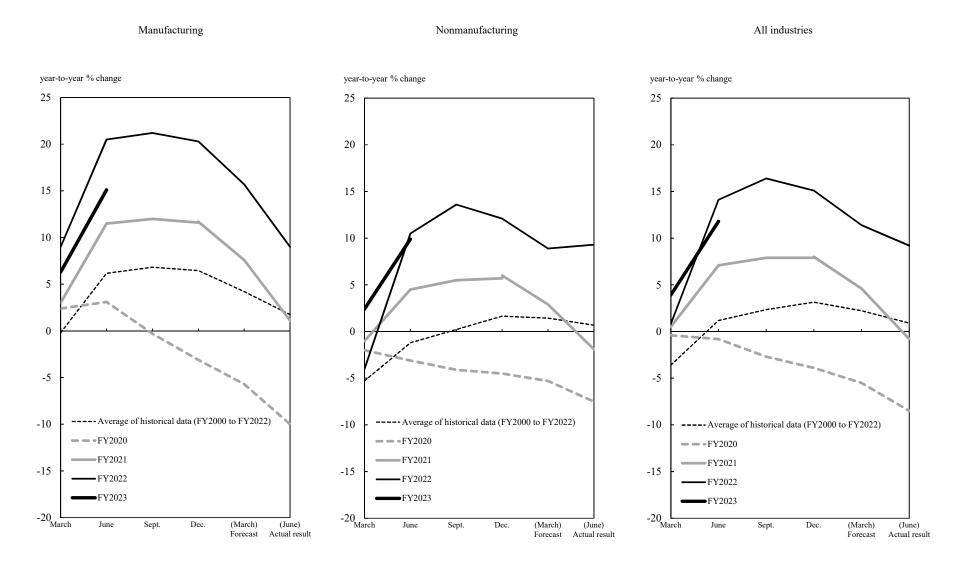
# Nonmanufacturing



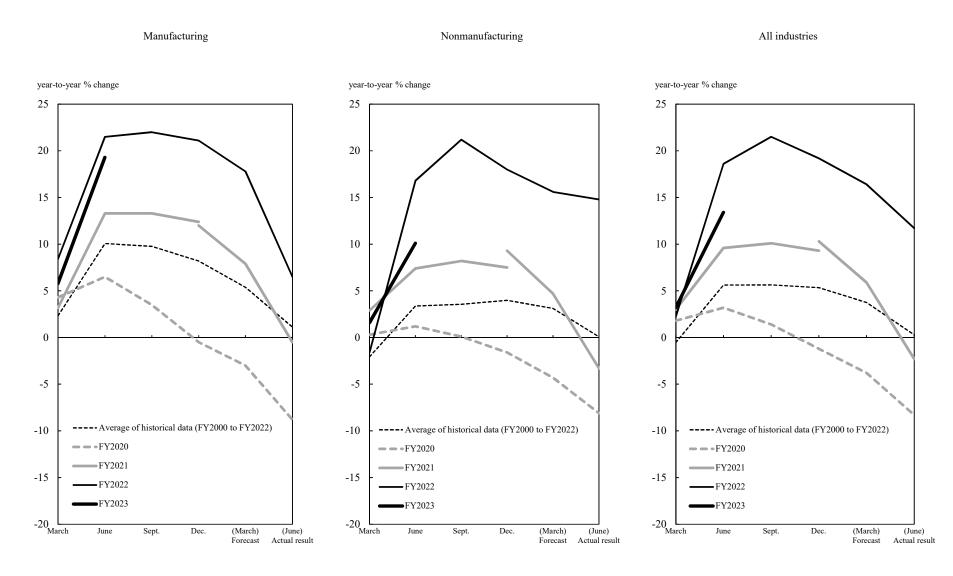
2. There is a discontinuity in the data in December 2021 due to the regular revision of the sample enterprises.

3. Excludes software and R&D investment.

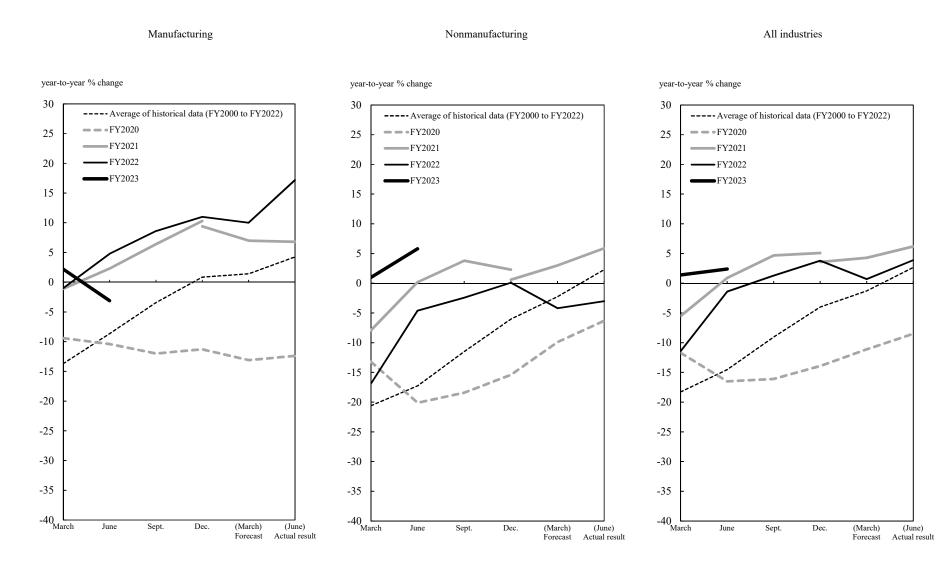
# (1) All Enterprises



# (2) Large Enterprises

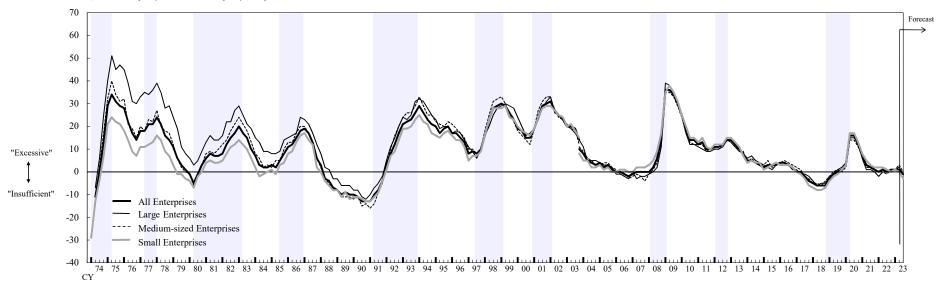


# (3) Small Enterprises



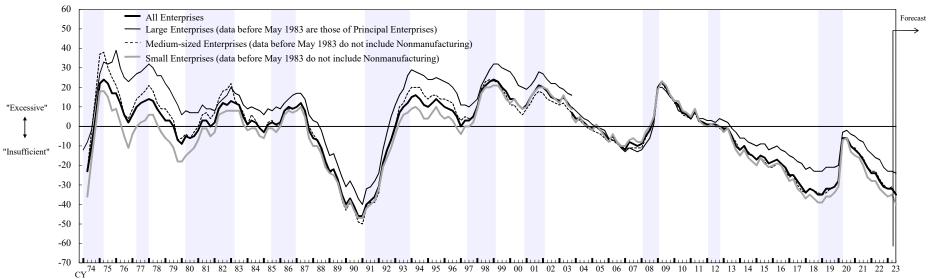
## [Production Capacity (Manufacturing)]

DI ("excessive capacity" - "insufficient capacity"), % points

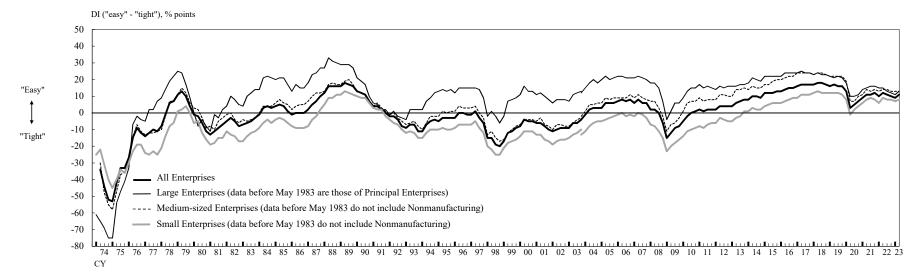


# [Employment Conditions (All industries)]





#### **Financial Position**



# Lending Attitude of Financial institutions

