## Tankan Summary (September 2023)

198th Short-Term Economic Survey of Enterprises in Japan

## I . All Enterprises

Number of Sample Enterprises

	Manufacturing	Nonmanufacturing	Total	Response rate
All Enterprises	3,755	5,356	9,111	99.4%
Large Enterprises	958	852	1,810	99.2%
Medium-sized Enterprises	999	1,542	2,541	99.4%
Small Enterprises	1,798	2,962	4,760	99.4%

Responding Period: August 29 to September 29

Not to be released before 8:50 a.m. on Monday, October 2, 2023

October 2, 2023

Research and Statistics Department

Bank of Japan

		FY 2022			FY 2023		
			1H	2H		1H	2H
U.S.dollar-yen	June 2023 Survey	131.19	129.60	132.79	132.43	132.60	132.27
(Yen/U.S.dollar)	Sept. 2023 Survey	-	-	-	135.75	135.62	135.88
Euro-yen	June 2023 Survey	138.21	136.53	139.89	140.11	140.28	139.95
(Yen/Euro)	Sept. 2023 Survey	-	-	-	144.62	144.58	144.66

<Ref.> Average of predicted exchange rates of all enterprises for overall businesses

#### 1. Business Conditions

DI ("favorable" - "unfavorable"), % points

			Large E	nterprises					Medium-size	ed Enterprise	S					nterprises		ie"), % points
	June 202	3 Survey			23 Survey		June 202	23 Survey			23 Survey		June 202	23 Survey			23 Survey	
	Actual result	Forecast	Actual result		Forecast		Actual result	Forecast	Actual result	t	Forecast		Actual result	Forecast	Actual resul	t	Forecast	
				Changes		Changes				Changes		Changes				Changes		Changes
Manufacturing	5	9	9	4	10	1	0	2	0	0	2	2	-5	-1	-5	0	-2	3
Textiles	3	9	3	0	9	6	-8	-10	-10	-2	-19	-9	-22	-25	-21	1	-19	2
Lumber & Wood products	-7	0	14	21	-13	-27	-4	-9	-4	0	0	4	-24	-17	-14	10	-16	-2
Pulp & Paper	-7	0	0	7	-3	-3	3	13	6	3	13	7	-12	-4	-16	-4	-7	9
Chemicals	-2	2	3	5	6	3	0	0	-3	-3	3	6	-3	2	-12	-9	-4	8
Petroleum & Coal products	-6	-6	14	20	27	13	10	0	32	22	6	-26	-5	0	-15	-10	-8	7
Ceramics, Stone & Clay	-2	21	16	18	24	8	-26	-11	-15	11	-9	6	-7	-2	-12	-5	-4	8
Iron & Steel	18	18	18	0	16	-2	-2	-13	-7	-5	-10	-3	0	6	0	0	-3	-3
Nonferrous metals	3	0	-3	-6	6	9	-5	-10	-12	-7	0	12	3	2	0	-3	-1	-1
Food & Beverages	6	0	16	10	8	-8	-1	-2	6	7	5	-1	2	3	3	1	6	3
Processed metals	-14	-3	-17	-3	-5	12	-2	2	-2	0	-1	1	3	4	1	-2	0	-1
General-purpose machinery	18	18	11	-7	18	7	14	13	11	-3	11	0	4	3	1	-3	0	-1
Production machinery	20	20	14	-6	19	5	14	12	11	-3	12	1	-8	2	-7	1	-4	3
Business oriented machinery	28	25	30	2	25	-5	34	34	20	-14	29	9	1	6	-1	-2	3	4
Electrical machinery	2	10	-2	-4	6	8	-5	1	-7	-2	-9	-2	-8	0	-11	-3	-10	1
Shipbuilding & Heavy machinery, etc.	7	0	8	1	7	-1	15	16	18	3	21	3	-1	8	6	7	7	1
Motor vehicles	5	9	15	10	11	-4	-8	1	6	14	8	2	0	8	13	13	15	2
Basic materials	1	6	7	6	9	2	-6	-6	-5	1	-4	1	-8	-4	-11	-3	-7	4
Processing	7	10	9	2	11	2	3	6	4	1	5	1	-3	2	-1	2	0	1
Nonmanufacturing	23	20	27	4	21	-6	17	12	19	2	14	-5	11	7	12	1	8	-4
Construction	21	17	22	1	20	-2	13	9	15	2	11	-4	14	6	12	-2	9	-3
Real estate	32	20	37	5	28	-9	19	11	21	2	14	-7	10	7	13	3	10	-3
Goods rental & Leasing	30	20	28	-2	21	-7	28		35	7	25	-10	26	25	27	1	24	-3
Wholesaling	28	18	32	4	15	-17	16	10	17	1	8	-9	8	5	9	1	3	-6
Retailing	17	14	24	7	18	-6	18	11	26	8	22	-4	5	3	9	4	5	-4
Transport & Postal activities	13	13	14	1	17	3	9	6	8	-1	4	-4	-1	2	-1	0	-2	-1
Communications	14	21	14	0	21	7	38	32	44	6	38	-6	23	23	20	-3	19	-1
Information services	45	41	42	-3	38	-4	36	34	31	-5	28	-3	20	14	23	3	17	-6
Electric & Gas utilities	-14	10	22	36	18	-4	2	-1	10	8	6	-4	14	14	10	-4	14	4
Services for businesses	26	28	32	6	27	-5	28	20	31	3	22	-9	17	9	19	2	13	-6
Services for individuals	28	34	24	-4	29	5	16		17	1	16	-1	6	8	9	3	11	2
Accommodations, Eating & Drinking services	36	33	44	8	41	-3	31	31	36	5	23	-13	17	13	23	6	18	-5
All industries	13	14	17	4	16	-1	11	8	12	1	9	-3	5	4	5	0	4	-1

	All Enterprises								
Manufacturing	-1	2	0	1	2	2			
Nonmanufacturing	14	10	16	2	11	-5			
All industries	8 7 10 2 8								

Notes: 1. Response rate = The number of enterprises that responded to the question on business conditions / the number of sample enterprises \* 100

- 2. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey" Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
- 3. "Shipbuilding & Heavy machinery, etc." indicates transportation machinery excluding motor vehicles.

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#### 1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

ě		•							%, % points	
	J	une 2023 Surve	Sept. 2023 Survey							
		Actual result			Actual result			Forecast		
	Large Enterprises	Medium-sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	Large Enterprises	Medium- sized Enterprises	Small Enterprises	
Manufacturing	5	0	-5	9	0	-5	10	2	-2	
1. Favorable	17	18	16	20	19	17	17	18	16	
<ol><li>Not so favorable</li></ol>	71	64	63	69	62	61	76	66	66	
3. Unfavorable	12	18	21	11	19	22	7	16	18	
Nonmanufacturing	23	17	11	27	19	12	21	14	8	
Favorable	28	25	24	31	27	24	25	21	19	
<ol><li>Not so favorable</li></ol>	67	67	63	65	65	64	71	72	70	
<ol><li>Unfavorable</li></ol>	5	8	13	4	8	12	4	7	11	

Manufacturing

Processing Nonmanufacturing

Manufacturing

Manufacturing

Processing

Basic materials

Nonmanufacturing

Basic materials Processing

<Ref.> Average of predicted exchange rates of exporting enterprises by large manufacturing enterprises for overall businesses

		FY 2022			FY 2023		
			1H	2H		1H	2H
U.S.dollar-yen	June 2023 Survey	131.37	129.38	133.36	131.55	131.65	131.45
(Yen/U.S.dollar)	Sept. 2023 Survey	-		-	133.91	134.06	133.76
Euro-yen	June 2023 Survey	138.02	136.24	139.81	139.02	139.19	138.85
(Yen/Euro)	Sept. 2023 Survey	-	-	-	142.60	142.87	142.34

#### 2. Supply and Demand Conditions, Inventories, and Prices

Domestic Supply & Demand Conditions for Products

Diffusion index of "Excess demand" minus "Excess supply"

Overseas Supply & Demand Conditions for Products:

Inventory Level of Finished Goods & Merchandise:

Diffusion index of "Excessive or somewhat excessive"

minus "Insufficient or somewhat insufficient"

Diffusion index of "Excess demand" minus "Excess supply"

and Services:

June 202	3 Survey	Sept. 2023 Survey						
Actual	Forecast	Actual		Forecast				
result		result	Changes		Changes			
-9	-7	-9	0	-7	2			
-20	-13	-17	3	-12	5			
-3	-2	-4	-1	-4	0			
-5	-4	-4	1	-4	0			
-6	-3	-10	-4	-8	2			
-15	-9	-17	-2	-13	4			
-1	0	-6	-5	-5	1			
20		21	1					

Large Enterprises

% points

Wholesalers' Inventory Level:	Manufacturing	10		14	4		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	15		15	0		
minus "Insufficient or somewhat insufficient"	Processing	8		12	4		
	Manufacturing	34	29	32	-2	26	-6
Change in Output Prices:	Basic materials	33	25	29	-4	17	-12
Diffusion index of "Rise" minus "Fall"	Processing	35	31	34	-1	30	-4
	Nonmanufacturing	28	25	27	-1	26	-1
	Manufacturing	52	44	48	-4	42	-6
Change in Input Prices:	Basic materials	41	30	36	-5	30	-6
Diffusion index of "Rise" minus "Fall"	Processing	59	51	54	-5	48	-6

							% points
				Small E	nterprises		
		June 202	23 Survey		Sept. 202	23 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Domestic Supply & Demand Conditions for Products	Manufacturing	-18	-16	-21	-3	-20	1
and Services:	Basic materials	-22	-22	-24	-2	-24	0
Diffusion index of "Excess demand"	Processing	-14	-13	-18	-4	-17	1
minus "Excess supply"	Nonmanufacturing	-9	-10	-10	-1	-11	-1
Overseas Supply & Demand Conditions for Products	: Manufacturing	-13	-11	-15	-2	-15	0
Diffusion index of "Excess demand"	Basic materials	-23	-20	-23	0	-22	1
minus "Excess supply"	Processing	-6	-5	-11	-5	-10	1
	•			_			
Inventory Level of Finished Goods & Merchandise:	Manufacturing	18		19	1		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	20		20	0		
minus "Insufficient or somewhat insufficient"	Processing	17		19	2		
Wholesalers' Inventory Level:	Manufacturing	14		17	3		
Diffusion index of "Excessive or somewhat excessive"	Basic materials	21		22	1		
minus "Insufficient or somewhat insufficient"	Processing	9		14	5		
	•						
	Manufacturing	36	32	30	-6	30	0
Change in Output Prices:	Basic materials	36	29	28	-8	29	1
Diffusion index of "Rise" minus "Fall"	Processing	37	34	31	-6	30	-1
	Nonmanufacturing	27	30	27	0	29	2
	Manufacturing	66	58	61	-5	57	-4
Change in Input Prices:	Basic materials	57	49	54	-3	51	-3
Diffusion index of "Rise" minus "Fall"	Processing	72	65	66	-6	61	-5
	Nonmanufacturing	57	57	58	1	56	-2

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#### 3. Sales and Current Profits

Small Enterprises

All Enterprises

Manufacturing

All industries

Manufacturing

All industries

Nonmanufacturing

Nonmanufacturing

Sales	Sales year-to-year % change										
		FY 2022		FY 2023							
			Revision rate	(Forecast)	Revision rate						
	Manufacturing	11.3	-	2.1	0.1						
	Domestic Sales	9.0	-	2.4	-0.5						
Large Enterprises	Exports	16.1	-	1.6	1.2						
	Nonmanufacturing	10.1	-	1.6	-0.5						
	All industries	10.6	1	1.8	-0.2						
Medium-sized	Manufacturing	8.0	-	2.2	-1.0						
Enterprises	Nonmanufacturing	7.2	-	3.3	0.8						
	All industries	7.4	-	3.0	0.3						

6.1

6.0

6.0

9.8

8.1

8.7

2.1

1.0

1.3

2.1

1.8

0.1

0.7

0.5

-0.1

0.2

0.1

Revision rate Revision rate (Forecast) Revision rate (Forecast) 1.7 12.5 10.2 0.2 2.5 0.0 2.2 9.2 8.8 2.6 -0.3 -0.6 19.4 13.1 -0.1 1.2 3.2 1.3 12.5 8.0 2.1 -0.6 1.1 -0.4 1.7 12.5 8.9 -0.3 -0.2 8.9 7.2 1.7 2.7 -0.7 -1.3 2.5 0.9 7.5 6.8 4.1 0.7

3.5

2.4

2.8

2.7

1.8

2.8

0.1

0.0

0.9

0.7

-0.1

0.2

0.1

1H FY 2023

2H FY 2022

6.9

5.9

6.0

6.0

9.0

7.1

7.7

1H FY 2022

6.3

6.0

6.1

10.8

9.2

9.8

Current Profits year-to-year % change

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	11.7	-	-5.0	2.1
	Basic materials	-13.2	-	-10.7	-2.2
Large Enterprises	Processing	25.5	-	-2.9	3.7
	Nonmanufacturing	32.7	-	-0.8	4.9
	All industries	20.7	1	-3.0	3.4
Medium-sized	Manufacturing	-3.4	-	-3.4	5.4
Enterprises	Nonmanufacturing	18.0	-	-1.2	4.0
	All industries	9.9	1	-2.0	4.5
	Manufacturing	-7.8	1	-2.5	-0.4
Small Enterprises	Nonmanufacturing	8.4	-	-1.5	2.1
	All industries	3.9	1	-1.7	1.5
	Manufacturing	8.0	-	-4.7	2.3
All Enterprises	Nonmanufacturing	24.0	-	-1.0	4.1
	All industries	16.2	-	-2.7	3.3

(Note) Revision rates are calculated as the percentage change of the figures between the current and previous survey.

year-to-year % change

year-to-year % change

0.5

0.2

0.4

0.4

-0.1

0.2

0.1

2H FY 2023

1.8

-0.6

-0.1

2.4

0.9

			=		yea	ır-to-year % change
1H FY 2022	2H FY 2022		1H FY 2023		2H FY 2023	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
30.0	-7.3	-	-12.1	6.4	5.2	-2.6
13.2	-41.4	-	-23.9	0.1	16.5	-5.0
39.6	11.1	-	-6.6	8.9	1.9	-1.7
37.6	28.0	-	5.6	6.9	-7.3	2.5
33.2	8.2	-	-4.4	6.6	-1.3	-0.1
4.6	-11.7	-	-15.9	14.6	12.0	-2.0
28.5	10.9	-	3.1	9.6	-4.6	-0.3
18.0	3.4	-	-4.3	11.3	0.1	-0.8
-2.4	-12.9	-	-11.7	3.4	7.3	-3.4
14.7	4.2	-	5.1	5.4	-6.4	-0.5
9.3	0.0	-	0.3	4.9	-3.4	-1.2
24.0	-8.4	-	-12.4	6.9	6.2	-2.6
31.1	18.2	-	5.1	7.0	-6.6	1.3
27.4	5.9	-	-3.8	7.0	-1.5	-0.4

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## 3. Sales and Current Profits (Continued)

Ratio of Current Profit to Sales %, % points

		FY 2022		FY 2023	
			Changes	(Forecast)	Changes
	Manufacturing	10.52	-	9.78	0.19
Large Enterprises	Nonmanufacturing	7.61	-	7.43	0.38
	All industries	8.90	-	8.48	0.30
Medium-sized	Manufacturing	5.55	-	5.25	0.32
Enterprises	Nonmanufacturing	4.11	-	3.93	0.12
	All industries	4.50	-	4.29	0.17
	Manufacturing	4.24	-	4.05	-0.01
Small Enterprises	Nonmanufacturing	3.79	-	3.69	0.05
	All industries	3.89	-	3.77	0.03
	Manufacturing	8.64	-	8.06	0.18
All Enterprises	Nonmanufacturing	5.57	-	5.42	0.21
	All industries	6.64	-	6.35	0.20

1H FY 2022	2H FY 2022	1H FY 2023	2H FY 2023	ĺ
				ĺ

1H FY 2022	2H FY 2022		1H FY 2023	1H FY 2023		2H FY 2023	
		Changes	(Forecast)	Changes	(Forecast)	Changes	
12.97	8.25	-	11.22	0.65	8.46	-0.23	
8.06	7.19	-	8.34	0.59	6.60	0.19	
10.26	7.66	-	9.62	0.62	7.43	0.00	
6.32	4.83	-	5.23	0.72	5.26	-0.07	
3.80	4.40	-	3.76	0.31	4.09	-0.05	
4.49	4.51	-	4.16	0.42	4.41	-0.05	
4.50	3.99	-	3.88	0.13	4.20	-0.16	
3.42	4.11	-	3.49	0.14	3.88	-0.03	
3.67	4.09	-	3.58	0.14	3.95	-0.06	
10.43	6.97	-	8.97	0.58	7.23	-0.18	
5.59	5.55	-	5.72	0.37	5.14	0.06	
7.30	6.04	-	6.86	0.44	5.87	-0.03	

year-to-year % change Net Income

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
	Manufacturing	8.9	-	-1.8	3.1
	Basic materials	-23.0	-	2.6	-0.8
Large Enterprises	Processing	25.1	-	-3.2	4.4
	Nonmanufacturing	37.9	-	-2.5	4.3
	All industries	21.1	i	-2.2	3.7
Medium-sized	Manufacturing	-3.0	-	-3.0	4.4
Enterprises	Nonmanufacturing	17.9	-	2.1	5.8
	All industries	9.6	i	0.3	5.3
	Manufacturing	-8.6	-	0.7	-1.0
Small Enterprises	Nonmanufacturing	15.9	-	1.0	1.8
	All industries	9.1	i	0.9	1.1
	Manufacturing	6.2	-	-1.8	2.9
All Enterprises	Nonmanufacturing	29.8	-	-1.1	4.0
	All industries	17.8	-	-1.4	3.5

year-to-year % change

%, % points

1H FY 2022	2H FY 2022		1H FY 2023		2H FY 2023	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
27.1	-11.3	-	-8.7	7.7	9.1	-2.5
10.9	-61.6	-	-18.3	4.6	71.2	-8.3
35.5	13.7	-	-4.6	8.8	-1.4	-0.6
41.7	34.0	-	5.5	7.1	-11.0	1.0
33.1	8.4	-	-2.5	7.4	-1.7	-0.8
2.1	-8.6	-	-14.6	14.1	11.1	-3.3
25.3	12.2	-	5.7	15.0	-1.0	-1.5
15.1	4.8	-	-2.3	14.7	2.7	-2.1
-6.1	-11.5	-	-12.5	-0.8	16.7	-1.1
16.9	15.0	-	7.7	4.3	-4.7	-0.5
9.8	8.5	-	2.3	3.1	-0.4	-0.6
21.8	-11.1	-	-9.4	7.6	9.9	-2.5
34.2	25.8	-	5.9	7.6	-8.1	0.2
27.6	7.9	-	-1.9	7.6	-0.9	-1.0

## 4. Fixed Investment, etc.

Fixed Investment including Land Purchasing Expenses

year-to-year % change

i ixea iiivesiiii	ent metading band i arenasing baj	CHBCB		year to year 70 change		
		FY 2022		FY 2023		
			Revision rate	(Forecast)	Revision rate	
Large	Manufacturing	6.5	-	20.0	0.5	
Enterprises	Nonmanufacturing	14.8	-	10.1	0.0	
	All industries	11.7	-	13.6	0.2	
Medium-sized	Manufacturing	10.2	-	16.2	-2.7	
Enterprises	Nonmanufacturing	2.3	-	15.8	1.7	
	All industries	5.2	-	15.9	0.0	
Small	Manufacturing	17.2	-	-3.0	0.1	
Enterprises	Nonmanufacturing	-3.0	-	14.8	8.6	
	All industries	3.9	-	8.0	5.5	
	Manufacturing	9.0	-	15.0	-0.1	
All Enterprises	Nonmanufacturing	9.3	-	11.8	1.7	
	All industries	9.2	-	13.0	1.0	
	All industries including Financial institutions	8.9	-	13.4	0.9	
(Memo)	All industries including Financial institutions and Holding companies, etc.	8.8	-	13.3	0.9	

Software, R&D, and Fixed Investment excluding Land

Purchasing Expenses

year-to-year % change

Turchasing Lx	penses	FY 2022		FY 2023	o-year 70 change
		112022	Revision rate	(Forecast)	Revision rate
Large	Manufacturing	8.4	-	12.3	1.1
Enterprises	Nonmanufacturing	8.7	-	14.1	0.1
	All industries	8.5	-	13.1	0.7
Medium-sized	Manufacturing	8.2	-	16.6	-2.6
Enterprises	Nonmanufacturing	5.3	-	16.2	0.6
	All industries	6.5	-	16.3	-0.8
Small	Manufacturing	9.6	-	5.0	-0.4
Enterprises	Nonmanufacturing	-2.9	-	15.8	6.9
	All industries	2.0	-	11.3	3.9
	Manufacturing	8.5	-	12.0	0.5
All Enterprises	Nonmanufacturing	6.2	-	14.7	1.2
	All industries	7.4	-	13.3	0.8
	All industries including Financial institutions	7.6	-	13.1	0.7
(Memo)	All industries including Financial institutions and Holding companies, etc.	7.6	-	12.8	0.6

Software Investment year-to-year % change

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	16.8	-	18.5	0.8
Enterprises	Nonmanufacturing	11.9	-	10.4	1.1
	All industries	13.8	-	13.6	1.0
Medium-sized	Manufacturing	19.8	-	30.0	-3.3
Enterprises	Nonmanufacturing	6.0	-	19.1	-0.4
	All industries	8.8	-	21.5	-1.1
Small	Manufacturing	4.8	-	30.9	1.3
Enterprises	Nonmanufacturing	-5.2	-	18.3	-0.2
	All industries	-2.6	-	21.8	0.2
	Manufacturing	16.2	-	20.3	0.5
All Enterprises	Nonmanufacturing	9.1	-	12.6	0.7
	All industries	11.5	-	15.3	0.6
	All industries including Financial institutions	14.5	-	10.8	-0.2
(Memo)	All industries including Financial institutions and Holding companies, etc.	14.3	-	10.8	-0.1

Notes: 1. "Fixed Investment including Land Purchasing Expenses" excludes software and R&D investment.

Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

		June 202	3 Survey		Sept. 202	3 Survey	
		Actual	Forecast	Actual		Forecast	
		result		result	Changes		Changes
Large	Manufacturing	2	-1	1	-1	-1	-2
Enterprises	Nonmanufacturing	-3	-3	-3	0	-3	0
	All industries	0	-2	-1	-1	-2	-1
Medium-sized	Manufacturing	3	0	3	0	1	-2
Enterprises	Nonmanufacturing	-3	-4	-2	1	-3	-1
	All industries	-1	-2	0	1	-2	-2
Small	Manufacturing	0	-3	1	1	-1	-2
Enterprises	Nonmanufacturing	-4	-7	-4	0	-7	-3
	All industries	-3	-5	-3	0	-5	-2
	Manufacturing	1	-1	2	1	-1	-3
All Enterprises	Nonmanufacturing	-4	-5	-4	0	-5	-1
	All industries	-1	-4	-1	0	-3	-2

Land Purchasing Expenses

year-to-year % change

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	-17.4	-	-12.5	13.0
Enterprises	Nonmanufacturing	70.0	-	-16.8	0.8
	All industries	60.3	-	-16.5	1.4
Medium-sized	Manufacturing	169.9	-	-52.5	6.2
Enterprises	Nonmanufacturing	-20.6	-	14.7	12.2
	All industries	-6.9	-	0.7	11.6
Small	Manufacturing	140.6	-	-59.1	14.6
Enterprises	Nonmanufacturing	-3.5	-	10.3	14.9
	All industries	17.2	-	-10.1	14.8
	Manufacturing	55.9	-	-44.2	12.5
All Enterprises	Nonmanufacturing	35.4	-	-8.6	5.0
	All industries	37.7	-	-13.2	5.6
	All industries including Financial institutions	37.6	-	-11.6	5.7
(Memo)	All industries including Financial institutions and Holding companies, etc.	35.9	-	-10.9	5.5

R&D Investment

year-to-year % change

		FY 2022		FY 2023	
			Revision rate	(Forecast)	Revision rate
Large	Manufacturing	8.6	-	5.4	1.7
Enterprises	Nonmanufacturing	8.8	-	8.6	1.8
	All industries	8.7	-	5.6	1.7
Medium-sized	Manufacturing	8.4	-	5.6	-1.3
Enterprises	Nonmanufacturing	-4.0	-	12.3	2.0
	All industries	7.0	-	6.3	-0.9
Small	Manufacturing	5.3	-	6.5	-0.3
Enterprises	Nonmanufacturing	20.9	-	15.0	0.2
	All industries	7.0	-	7.5	-0.3
	Manufacturing	8.6	-	5.4	1.5
All Enterprises	Nonmanufacturing	8.1	-	9.1	1.8
	All industries	8.5	-	5.7	1.5
	All industries including Financial institutions	8.5	-	5.6	1.5
(Memo)	All industries including Financial institutions and Holding companies, etc.	8.4	-	5.3	1.4

<sup>2. &</sup>quot;Holding companies, etc." indicates business consultants & pure holding companies.

## 5. Employment

#### **Employment Conditions**

DI ("excessive employment" - "insufficient employment"), % points

		June 202	`	save employm		23 Survey	211t ), 70 points
		Actual result	Forecast	Actual result		Forecast	
					Changes		Changes
Large	Manufacturing	-13	-15	-15	-2	-16	-1
Enterprises	Nonmanufacturing	-34	-34	-36	-2	-37	-1
	All industries	-23	-24	-24	-1	-26	-2
Medium-sized	Manufacturing	-21	-24	-22	-1	-25	-3
Enterprises	Nonmanufacturing	-38	-42	-42	-4	-45	-3
	All industries	-31	-35	-34	-3	-37	-3
Small	Manufacturing	-21	-26	-21	0	-26	-5
Enterprises	Nonmanufacturing	-43	-48	-44	-1	-50	-6
	All industries	-35	-40	-36	-1	-40	-4
	Manufacturing	-20	-23	-20	0	-23	-3
All Enterprises	Nonmanufacturing	-40	-44	-42	-2	-46	-4
	All industries	-32	-35	-33	-1	-37	-4

## Number of New Graduates Hired (All industries)

year-to-year % change

	FY 2022		FY 2023		FY 2024	
		Revision rate	(Forecast)	Revision rate	(Forecast)	Revision rate
Large Enterprises	-	-	-	-	-	-
Medium-sized Enterprises	-	-	-	-	-	-
Small Enterprises	-	-	-	-	-	-
All Enterprises	-	-	-	-	-	-
All Enterprises & Financial institutions	-	-	-	-	-	-
Manufacturing	-	-	-	-	-	-
Nonmanufacturing	-	-	-	-	-	-
Financial institutions	-	-	-	-	-	-

(Note) "Number of New Graduates Hired" is surveyed only in June and December.

## 6. Corporate Finance

#### Financial Position (All industries)

DI ("easy" - "tight"), % points

	June 202	3 Survey	Sept. 2023 Survey		
	Actual result	Forecast	Actual result		
				Changes	
Large Enterprises	13		12	-1	
Medium-sized Enterprises	13		15	2	
Small Enterprises	8		8	0	
All Enterprises	11		11	0	
Manufacturing	7		7	0	
Nonmanufacturing	14		13	-1	

## Lending Attitude of Financial Institutions (All industries)

DI ("accommodative" - "severe"), % points

	June 202	3 Survey	Sept. 2023 Survey		
	Actual result	Forecast	Actual result		
				Changes	
Large Enterprises	15		14	-1	
Medium-sized Enterprises	18		18	0	
Small Enterprises	15		14	-1	
All Enterprises	16		16	0	
Manufacturing	15		14	-1	
Nonmanufacturing	17		17	0	

## Change in Interest Rate on Loans (All industries)

DI ("rise" - "fall"), % points

	June 202	3 Survey		Sept. 2023 Survey			
	Actual result	Forecast	Actual result		Forecast		
				Changes		Changes	
Large Enterprises	13	20	19	6	26	7	
Medium-sized Enterprises	10	19	14	4	23	9	
Small Enterprises	9	18	12	3	23	11	
All Enterprises	10	19	14	4	24	10	
Manufacturing	13	20	15	2	26	11	
Nonmanufacturing	9	18	12	3	22	10	

## Conditions for CP Issuance (All industries) <Based on CP-Issuing Enterprises>

DI ("easy" - "severe"), % points

	June 2023 Survey		Sept. 2023 Survey		
	Actual result	Forecast	Actual result		
				Changes	
Large Enterprises	15		12	-3	

## 7. Inflation Outlook of Enterprises

(Reference) The Average of Enterprises' Inflation Outlook

%, % points

					Output Prices (Rate of Changes Relative to the Current Level)		l Prices t Rate Change)
				(rane or oranges result	Changes	(/ 11114411 1 01001	Changes
		1 year ahead	Previous projection	2.5	-0.4	2.2	-0.2
		i year anead	Current projection	2.4	-0.1	2.1	-0.1
	Manu- facturing 3 years ahead	Previous projection	2.8	-0.4	1.7	-0.1	
		3 years anead	Current projection	2.9	0.1	1.8	0.1
		5 years ahead	Previous projection	3.0	-0.5	1.6	0.0
Large		3 years allead	Current projection	3.1	0.1	1.7	0.1
Enterprises		1 year ahead	Previous projection	2.1	-0.3	2.0	-0.2
		i year aneau	Current projection	2.2	0.1	2.0	0.0
	Nonmanu-	3 years ahead	Previous projection	2.8	-0.2	1.6	0.0
	facturing	3 years allead	Current projection	2.8	0.0	1.6	0.0
		5 years ahead	Previous projection	3.2	-0.2	1.4	0.0
		3 years allead	Current projection	3.4	0.2	1.5	0.1
		1 year ahead	Previous projection	3.7	-0.4	2.9	-0.3
		i year aneau	Current projection	3.3	-0.4	2.8	-0.1
	Manu-	3 years ahead	Previous projection	4.5	-0.4	2.4	-0.1
	facturing	3 years allead	Current projection	4.4	-0.1	2.4	0.0
		5 years ahead	Previous projection	5.1	-0.3	2.3	0.0
Small		3 years allead	Current projection	5.1	0.0	2.3	0.0
Enterprises		1 year ahead	Previous projection	3.2	-0.3	2.8	-0.2
		i year aneau	Current projection	3.1	-0.1	2.8	0.0
	Nonmanu-	3 years ahead	Previous projection	4.1	-0.2	2.4	-0.1
	facturing	3 years allead	Current projection	4.2	0.1	2.5	0.1
		5 years ahead	Previous projection	4.8	-0.1	2.3	0.0
		3 years allead	Current projection	5.0	0.2	2.3	0.0
		1 year ahead	Previous projection	3.0	-0.3	2.6	-0.2
		i yeai aneau	Current projection	2.8	-0.2	2.5	-0.1
All	All	3 years ahead	Previous projection	3.8	-0.2	2.2	-0.1
Enterprises	industries	3 years allead	Current projection	3.8	0.0	2.2	0.0
		5 years ahead	Previous projection	4.4	-0.2	2.1	0.0
		5 years allead	Current projection	4.4	0.0	2.1	0.0

## II. Financial Institutions, Business Consultants & Pure Holding Companies

#### Number of Sample Enterprises

	Total	Response rate
Financial institutions	256	98.8%
Business consultants & pure holding companies	169	85.2%

Responding Period: August 29 to September 29

#### 1. Business Conditions of Financial Institutions

#### **Business Conditions**

DI ("favorable" - "unfavorable"), % points

	June 202	3 Survey	Sept. 2023 Survey			
	Actual result	Forecast	Actual result	Actual result		
				Changes		Changes
Banks	24	20	22	-2	22	0
Financial institutions for cooperative organizations	3	4	3	0	5	2
Financial products transaction dealers	30	35	33	3	36	3
Insurance companies	7	23	10	3	17	7
Non-deposit money corporations	48	24	33	-15	28	-5
Financial institutions	20	20	19	-1	20	1

## Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

	June 202	3 Survey	Sept. 2023 Survey			
	Actual result	Actual result Forecast /		Actual result		
				Changes		Changes
Banks	-1	-1	-2	-1	-2	0
Financial institutions for cooperative organizations	-4	0	-4	0	0	4
Financial products transaction dealers	-5	-5	-6	-1	-11	-5
Insurance companies	0	0	2	2	2	0
Non-deposit money corporations	-5	0	-5	0	0	5
Financial institutions	-2	-1	-2	0	-2	0

#### **Employment Conditions**

DI ("excessive employment" - "insufficient employment"), % points

	June 202	3 Survey	Sept. 2023 Survey			
	Actual result	Forecast	Actual result	Actual result		
				Changes		Changes
Banks	-17	-17	-18	-1	-15	3
Financial institutions for cooperative organizations	-37	-43	-39	-2	-50	-11
Financial products transaction dealers	-24	-27	-30	-6	-33	-3
Insurance companies	-23	-23	-25	-2	-25	0
Non-deposit money corporations	-9	-5	-14	-5	-9	5
Financial institutions	-23	-24	-26	-3	-26	0

Notes: 1. Response rate of financial institutions = The number of institutions that responded to the question on business conditions / the number of sample institutions \* 100

2. Response rate of business consultants & pure holding companies = The number of enterprises that responded to the question on fixed investment / the number of sample enterprises \* 100

## 2. Fixed Investment of Financial Institutions, Business Consultants & Pure Holding Companies

Fixed Investment including Land Purchasing Expenses

year-to-year % change

	FY 2022		FY 2023	
		Revision rate	(Forecast)	Revision rate
Financial institutions	-1.5	-	29.5	-1.7
Banks	-12.6	-	57.9	-5.7
Financial institutions for cooperative organizations	1.1	-	53.4	0.8
Financial products transaction dealers	-22.3	-	39.6	-12.9
Insurance companies	4.6	-	15.6	-1.3
Non-deposit money corporations	4.8	-	6.2	6.9
Business consultants & pure holding companies	-0.7	-	2.0	-4.3

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses

year-to-year % change

Financial institutions	11.6	-	9.4	-2.5
Banks	9.4	-	30.6	-3.9
Financial institutions for cooperative organizations	17.8	-	48.7	-3.9
Financial products transaction dealers	20.8	-	3.0	-2.4
Insurance companies	11.8	-	-6.7	-2.9
Non-deposit money corporations	9.1	-	9.2	3.7
Business consultants & pure holding companies	7.4	-	-0.2	-0.9

#### Software Investment

year-to-year % change

Financial institutions	21.0	-	1.3	-2.3
Banks	21.2	-	17.7	-2.4
Financial institutions for cooperative organizations	50.7	-	45.0	-9.6
Financial products transaction dealers	29.3	-	-2.8	0.2
Insurance companies	20.4	-	-11.0	-2.8
Non-deposit money corporations	13.3	-	11.8	1.2
Business consultants & pure holding companies	11.9	-	10.3	2.4

Land Purchasing Expenses

year-to-year % change

Financial institutions	31.6	-	51.9	7.6
Banks	-56.3	-	16.7	21.6
Financial institutions for cooperative organizations	-76.3	-	205.2	127.9
Financial products transaction dealers	-81.1	-	-62.7	8.2
Insurance companies	94.9	-	51.7	4.0
Non-deposit money corporations	-73.8	-	-100.0	NA
Business consultants & pure holding companies	-35.3	-	52.9	-1.2

R&D Investment

year-to-year % change

Financial institutions	-12.8	1	-98.0	0.0
Banks	NA	-	NA	NA
Financial institutions for cooperative organizations	NA	-	NA	NA
Financial products transaction dealers	NA	-	NA	NA
Insurance companies	-10.1	-	-100.0	NA
Non-deposit money corporations	-55.7	1	-34.4	0.0
Business consultants & pure holding companies	3.8	-	-6.9	-0.8

## III. Overseas Business Activities

Number of Sample Enterprises

	Enterprises	Response rate
Manufacturing	396	97.5%
Basic materials	143	97.9%
Processing	253	97.2%
Nonmanufacturing	186	88.7%
All industries	582	94.7%

Responding Period: August 29 to September 29

## 1. Sales and Current Profits

Consolidated Sales year-to-year % change

Consolidated Sales		,	year-to-year % change
		FY 2022 FY 2023	
			(Forecast)
	Manufacturing	18.3	1.0
	Basic materials	21.5	-1.0
Overseas Sales	Processing	17.3	1.6
	Nonmanufacturing	25.8	-0.5
	All industries	20.2	0.6
	Manufacturing	12.2	4.0
	Basic materials	14.6	0.3
Domestic Sales	Processing	10.7	6.6
	Nonmanufacturing	12.4	2.1
	All industries	12.3	2.9
	Manufacturing	15.7	2.2
	Basic materials	17.6	-0.3
Total Sales	Processing	14.8	3.3
	Nonmanufacturing	15.7	1.4
	All industries	15.7	1.8
	Manufacturing	59.95	59.25
Share of Overseas	Basic materials	45.64	45.30
Sales in Total Sales	Processing	66.34	65.25
	Nonmanufacturing	28.21	27.69
	All industries	45.75	45.18

Consolidated Current Profits

year-to-year % change

			J
		FY 2022	FY 2023
			(Forecast)
	Manufacturing	0.4	-0.4
	Basic materials	-10.8	-4.4
	Processing	5.7	1.1
	Nonmanufacturing	21.0	-7.4
	All industries	8.4	-3.5

<Ref.> Average of predicted exchange rates expected by all industries for overall businesses

		FY 2022	FY 2023
U.S.dollar-yen (Yen/U.S.dollar)	June 2023 Survey	132.01	131.53
	Sept. 2023 Survey	-	133.78
Euro-yen	June 2023 Survey	138.64	139.38
(Yen/Euro)	Sept. 2023 Survey	-	142.50

## 2. Fixed Investment

Consolidated Fixed Investment

year-to-year % change

		FY 2022	FY 2023
			(Forecast)
	Manufacturing	22.5	1.5
Overseas Fixed	Basic materials	32.7	7.8
Investment	Processing	19.0	-0.8
	Nonmanufacturing	17.9	13.8
	All industries	21.0	5.5
	Manufacturing	20.4	23.3
Domestic Fixed	Basic materials	4.6	20.4
Investment	Processing	30.8	24.8
	Nonmanufacturing	7.6	4.9
	All industries	12.8	12.7
	Manufacturing	21.1	15.0
Total Fixed	Basic materials	12.2	16.3
Investment	Processing	25.8	14.4
	Nonmanufacturing	9.2	6.5
	All industries	14.9	10.7
	Manufacturing	38.31	33.83
Share of Overseas Fixed	Basic materials	32.85	30.46
Investment in Total	Processing	40.81	35.38
Fixed Investment	Nonmanufacturing	17.91	19.14
	All industries	27.94	26.64

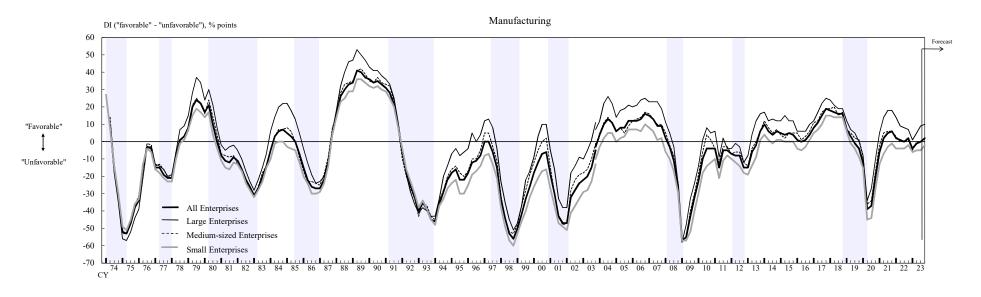
Notes: 1. 582 sample enterprises include 523 of overlapping sample enterprises with the " I . All Enterprises" and 50 of overlapping sample enterprises with " II . Financial institutions, Business consultants & pure holding companies."

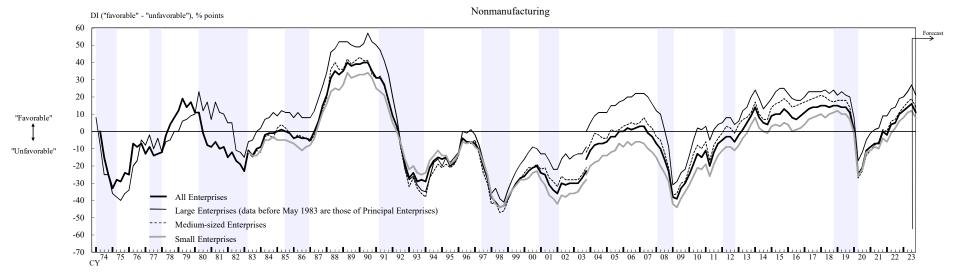
<sup>2.</sup> Response rate = The number of enterprises that responded to the question on total sales / the number of sample enterprises \* 100

## (Reference Charts)

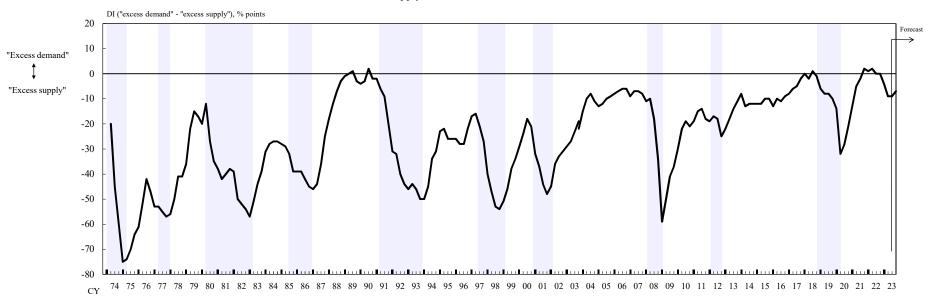
- Notes: 1. Shaded areas indicate periods of recession (according to the Cabinet Office).
  - 2. There is a discontinuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).

## [Business Conditions]

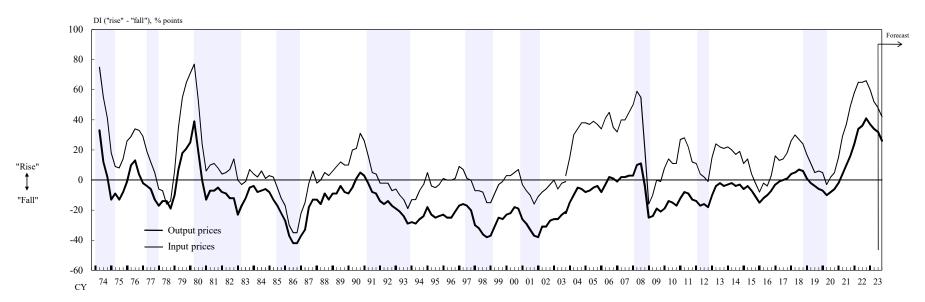




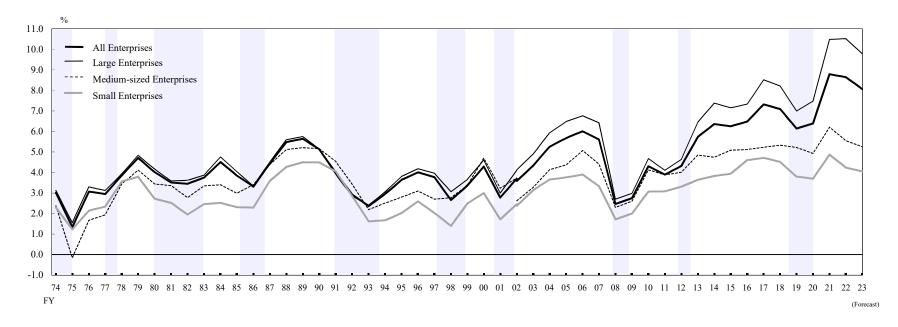
## Domestic Supply and Demand Conditions for Products and Services



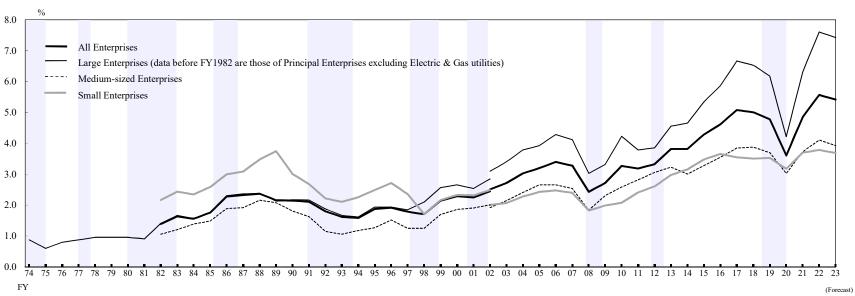
## Prices



# Manufacturing



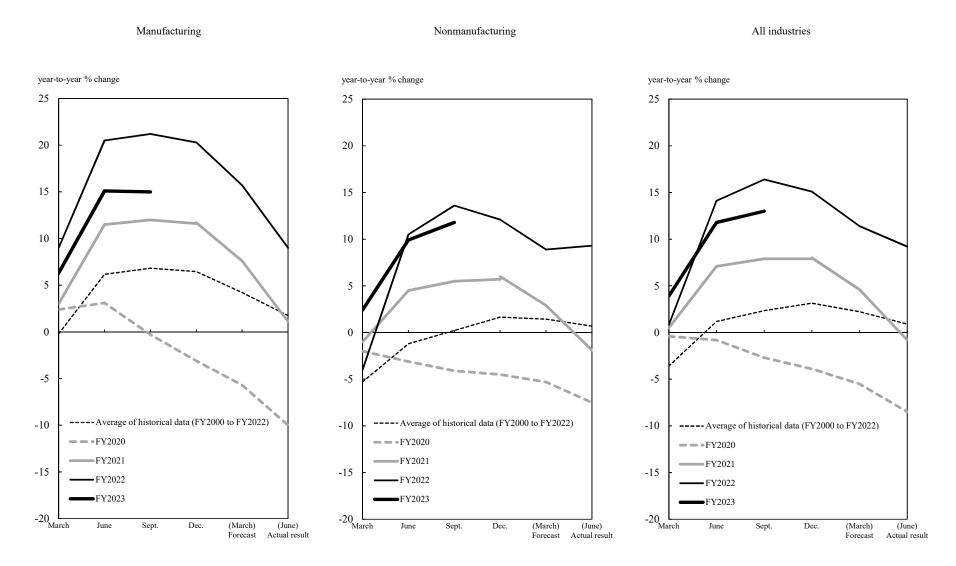
# Nonmanufacturing



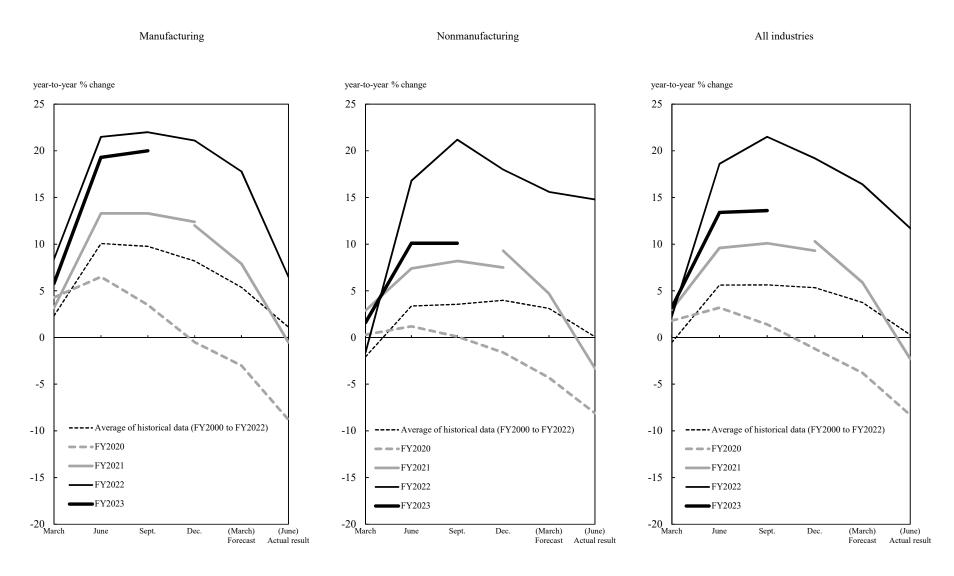
2. There is a discontinuity in the data in December 2021 due to the regular revision of the sample enterprises.

3. Excludes software and R&D investment.

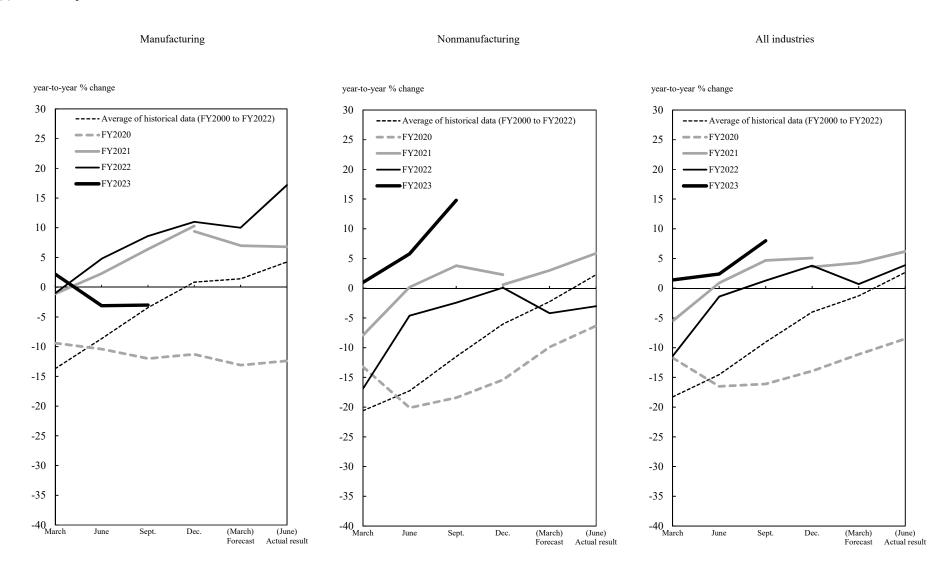
# (1) All Enterprises



# (2) Large Enterprises

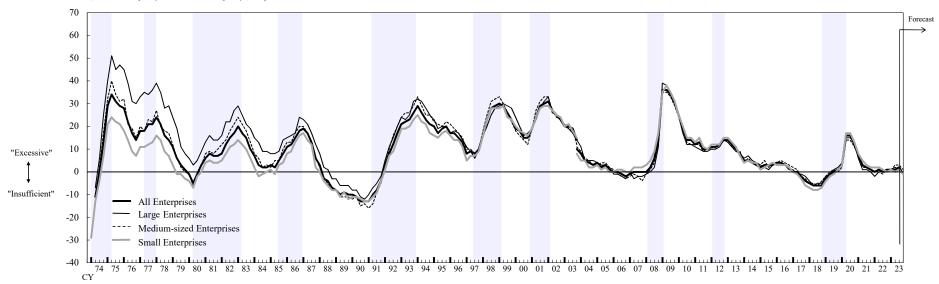


# (3) Small Enterprises



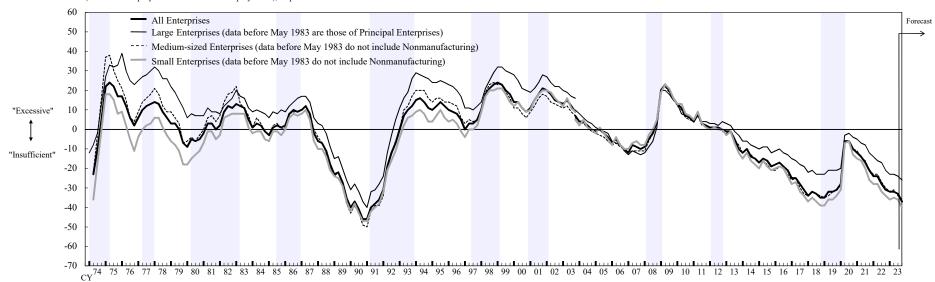
## [Production Capacity (Manufacturing)]

DI ("excessive capacity" - "insufficient capacity"), % points

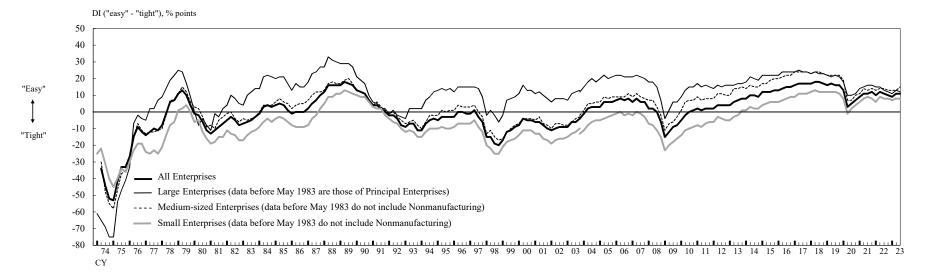


# [Employment Conditions (All industries)]





#### **Financial Position**



# Lending Attitude of Financial institutions

